

Education should help people  
Strengthen themselves mentally to ward off temptation,  
Broaden horizons beyond shortsightedness,  
Have a rational mind and not yield to a standard answer,  
And embrace diversity and differences with openness and generosity.

## Annual Report

### Contact us at Shanghai Adream Foundation

Official Website: [www.adream.org](http://www.adream.org)  
Email: [service@adream.org](mailto:service@adream.org)  
Tel: 021-68587100/68580739  
Hotline/QQ account for services: 512061923  
Address: 572 Bibo Road, Building Block 5, Building A, Pudong District, Shanghai  
Zip Code: 201203



Wechat Account



Wechat  
Donation



Alipay  
Donation



Tik Tok  
Donation

# Annual Report

上海真爱梦想公益基金会  
Shanghai Adream Charitable Foundation

Let Love Flow  
2022 Annual Report





## Focus on Adream Education

Launched by Adream Charitable Foundation, competency-based Adream Education caters to the government's call for cultivating younger generations who have ideals, ability, and a strong sense of responsibility. It helps students to improve self-cognition, learn to connect themselves with society and future development, explore career opportunities based on their personalities and potentials, and take corresponding actions.

To foster truth-seeking and loving dreamers, and to help children learn to "manage the relationship between human and the unknown," Adream will focus on the three aspects of core capabilities necessary to build various core competencies:

Truth-seeking: Thinking and Choosing;  
Love-seeking: Perception and Connection;  
Dream-seeking: Exploration and Action.

## What Kind of Education Do We Stand for

We believe education is much more than the process of going to schools, passing through exams or graduating. Education should equip children with:

abilities to think and create independently, a balanced personality and a flexible mindset, and a sense of respect for diversity and inclusiveness.

Given rapid advances in science and technology, And the increasingly uncertain future,

Education should equip children with abilities to grasp and embrace the future.

Academic performance is not the only yardstick.

We nurture children to be seekers of truth, love and dreams, Helping children grow up with confidence, empathy and dignity.

Therefore, we devote ourselves to the advancement of Competency-based Education,

to help children see the future with their own eyes.

Because we believe in

The power of education to promote social progress.

## Adream's Solution

Core public welfare product "Adream Center" Trinity Competency-based education service system:

To provide an overall public service system for children's competency-based education that integrates hardware learning space, software course content and training services, specifically including five dimensions:

**Create the appearance of the future classroom:**transform an old classroom into a "Adream Center" learning space;

**Provide matched courses:**with "diversity, tolerance and innovation" as the core, create "Adream Course" for children in the stage of basic education, which are incorporated into the school curriculum system and standardized implementation;

**Establish teacher training system:**establish a diversified and interactive "five-star teacher growth system", and continue

to train front-line teachers, principals, with encouraging and accompanying educators to become lifelong learners and children's "Dream Leaders";

**Offline School Operation Service:** continue to pour in human and material resources to create a localized operation system of Adream Salon, so that schools and teachers can empower each other.

**Build Operation Support Mechanism:** launch Adream Box, an interaction and resources support platform for educators via Internet technologies, which will be transformed into Adream Online School in the future."

## Achievements of Adream's Projects

By the end of 2022, 1.75 billion yuan had been raised in total; During the operation period, the "Dream Center" quality education public service system covered a total of 2,396 project sites in 31 provinces, municipalities, and autonomous regions across the country, and trained more than 120,000 educators. In 2022, 613 new school dream centers were built, bringing more than 730,000 hours of dream lessons to children throughout the year.

## Long-term Strategic Goals:

Cultivate education public welfare ecology, let children see the future;

Leverage the flywheel of public welfare growth, let China see Adream;

Contribute to China's national development strategy, let the world see China.

## Why Build Adream

The Party's policy points out that we should continue to give priority to developing education, enhance students' competency, sense of social responsibility, and practical skills, accelerate the modernization of education, build China into an education country, and run education that the people are satisfied with.

In the national curriculum plan, moral cultivation is the fundamental task; in the education evaluation reform plan, school evaluation is reformed, moral cultivation is the fundamental standard; meanwhile, the evaluation of party committees and governments at all levels to fulfill their educational responsibilities is placed at the top of the five aspects of evaluation reform, especially the evaluation of local education ecology.

Adream courses and school curriculum jointly construct "five

## Public Welfare Methodology of Adream Education

In 2022, based on more than ten years of exploration of Adream, Chairwoman Jiangxue Pan refined the public welfare methodology and wrote the book "Effective Love - A Preliminary Study on the Public Welfare Methodology of Adream" to open up the future road for the high-quality development of the industry.

### Six key steps to effective modern public welfare:

#### 1.Establish the organization's mission vision early.

Public welfare organizations are mission-driven, so finding and fulfilling a mission is the first step. Guided by the mission vision, we need to establish relationships among supporters, collaborators, grantees, etc., as well as corresponding governance and management organizational structures. It is important to consider the big picture. Only by considering the big picture can we take a good path ahead. Over the past 14 years, Adream has always adhered to the mission of "developing quality education, promoting balanced education, and promoting social progress through education" and the vision of "helping children grow up with confidence, empathy, and dignity". Only by adhering to the mission, vision, and value concept can we recruit people and inspire the recognition of all sectors of society.

#### 2. Build a common understanding of values and live with values.

Values, as the cornerstone of the organization, ensure the stability of the organization. However, it is necessary to constantly iterate to support the development of the organization, and even establish rules in line with legal norms in advance, so that values can keep pace with the times and play a guiding role. Adream is deeply inspired by dream education and public welfare values, developing a deep sense of value identity, and even translating it into further actions. Since 2009, Adream has become the first public welfare foundation in China to disclose annual reports according to the standards of listed companies. It took the lead in passing the SGS global NGO benchmark audit and won the Excellence Award of "Ram Charan Management Practice Award"; In 2019, the Adream poverty alleviation case was selected as one of the "Top 50 Social Organization Poverty Alleviation Cases" by the State Council Poverty Alleviation Office; In 2022, Interface News released the list of transparent charitable public welfare foundations in 2022, and Adream ranked second on the list and first in local public foundations.

#### 3. Build a closed-loop service of public welfare projects with product thinking.

Adream accurately locates the focus of "quality education", creates and grasps user needs, quickly productizes demand, and chooses a large-scale development path. Adream also explores the characteristics of the "weak boundary" of public interest organizations, continuously iterating products. Continuous quality education public welfare services must be able to produce effective changes and be seen by all relevant parties in order to build a positive feedback cycle. Adream actively carried out project monitoring and evaluation, and has cooperated with the Rural Education Action Plan (REAP),

sides of education" system. Adream helps schools implement the national curriculum plan with our Adream curriculum, and uses the Competency-based evaluation to reflect the actual situation of students; Also, this kind of teaching implementation ability and evaluation ability will be the core goal of teacher training, so as to form a virtuous circle.

Adream Curriculum has not only provided students in more than 4,800 Adream Center schools with courses over the past ten years, but also made important contributions to the school curriculum system required by the national curriculum planning. Thanks to the diverse themes of Adream Curriculum, many schools have explored their own school-based curriculum and have gained experience and created a vivid paradigm through practical activities.

Stanford University, and other institutions to track nearly 20,000 teachers and students; After five years of hard work, the "Chinese Children's Dreaming Power" evaluation system was developed. The development-level test Dreaming Power was carried out in Dexing, where two rounds of evaluation were conducted for 5,529 students in 35 schools. The result showed that dream education has a significant positive impact on students' mathematical achievements, concepts of wealth, views of power, and comprehensive improvement, and has a significant "valley filling effect" on rural and disadvantaged students, which is conducive to promoting the quality and equity of regional education.

#### 4. People who are not far away must have near worries, and a good public welfare strategy is used to continue life.

A good strategy should be carried out from the existing advantages, and it is also necessary to focus on different stages of development and the environment. For NGOs, a good strategy must rely on a co-creation approach to establish and achieve internal and external alignment. To participate in public management, public welfare organizations must create effective social values. Therefore, public welfare organizations must have a long-term plan, and finally choose those "strategic desserts" they want to do and can do, which are needed and supported by society.

#### 5. The most difficult thing is to "do good things well", which relies on refined management. There is no shortcuts.

There is no trick for organizational management. Firstly, introduce the method of refined management of commercial organizations. Then adjust it after using it. In the process of development, Adream has applied a series of project management tools such as TOR and SOP, and then fully implemented ISO standards, KPI systems, and OKR systems to change from a goal management organization to a learning one, exploring the feasibility of becoming a symbiotic organization.

#### 6. Public welfare is everyone's business, and the establishment of a collaborative network is a natural choice for the foundation.

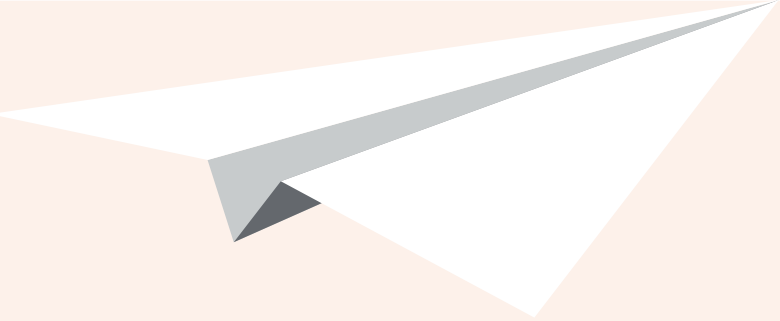
Through the fundraising structure of the Dream Center with 50% government funding + 50% social donation, Aream explores the PPPS model of quality education, which effectively realizes the linkage of government, enterprises, and social networks, achieving "cross-border co-governance". Adreams finds a "semi-embedded" development model, which can not only embed public welfare projects in the government system and obtain a guarantee of legitimate development but also maintain the flexibility of non-governmental organizations with transparent and stable operation. In February 2021, at the "National Poverty Alleviation Summary and Commendation Conference", Chairman Jiangxue Pan was awarded the "National Advanced Individual in Poverty Alleviation", and Adream's continued cross-border co-governance mode was recognized at the national level. In November 2022, Chairman Pan Jiangxue won the first Charity Model Award of the "Shanghai Charity Award".







# Annual Report



## How to support Adream:

RMB **20**,  
by which we can provide a child with Adream Quality Education Curriculum for one term.

RMB **15,000**,  
By which we can support the professional growth of physical education teachers in a school through hardware equipment and software curriculum services, bringing fun and happy sports dream classes to children.

RMB **30,000**,  
By which we can support a team of students to "Dream Journey" with their own plan. It expands students' social horizons and social communication and improves their teamwork and thinking skills through group cooperation.

RMB **50,000**,  
By which we can help a team participate in the Dream Leader Program

RMB **50,000**,  
By which we can help a rural principal grow into an outstanding dream educator.

RMB **150,000**,  
By which we can support a session of teacher or principal' s training, to motivate educator' s eager for learning as well as their career happiness.

RMB **150,000**,  
"Children's Good Governance" creates a healthy environment for children in a street/town to promote children's participation in social governance and social practice, and enhance their sense of social responsibility

RMB **200,000/100,000**,  
By which we can full name/ joint title with local government a "School Adream Center" , to support teachers and students in the indicated school to enjoy Competency-based Education service for five years.

RMB **500,000**,  
By which we can support to develop a quality course by adding more Competency-based Educational parts,to let more children benefit from it.

RMB **1,000,000** per year (for 3 years)  
by which we can become the honorary director of "Adream Academy of Education" , to provide training system with systematic and sustainable to teachers in frontline, to help build "Home for Educators" .

RMB **1,000,000**,  
By which we can support a district to realize sports dreams. Establish sports dream classes in 10 schools, funding sports leagues and building playgrounds for children.

RMB **1,000,000**,  
"Love-at-Border, Light Up the Country Gate" project: we can support the construction of a school in a border county

### Support for the Development of Public Welfare

- 1.100 RMB per month, to donate for Adream' s administrative fee, to enrich our staff development fund, to empower the professional public welfare practitioner.
2. To donate more than 3 months per year for high quality charitable service, to play a role in Adream' s core program as a manager.
3. 1,000,000 RMB and above, to set up DAF/ Special Fund.

### Support for Brand Promotion and Fundraising

1. If you have domestic and foreign promotion resources, please help us to spread the thought and projects of Competency-based Education.
2. If you have fundraising resource, please let your friends know the existing of Adream Foundation, or support us to do fundraising activities.

### Other Professional Support

1. If you or your friends would like to join public welfare industry, welcome to be one of staffs of Adream Charitable Foundation.
2. If you or your friends work in Bureau of Education or School,please let them know the stories of Adream, and try to let them become the power to promote education change.
3. If you or your friends would like to be our volunteers, we will welcome them to sign up to join "Adream Coach Plan" Training Program to empower educators, or sign up to join "Dream Journey" , to become children' s "Adream Protector during the trip. To receive more information of our voluntary activities, please pay attention to our official WeChat account or official website.
4. If you or your friends could provide service such as IT system development and operation, course development and third- party assessment, online & offline campaign plan, graphic design or video production, please contact with us and help the change of Competency-based Education for Children in China.

**Email: [hr@adream.org](mailto:hr@adream.org)**  
**Please explain the support you can provide**

**Telephone & QR Code for Donation**  
**Tel: 021-68587100**

Your every concern and support would give our energy to move on.  
Scan the QR Code to donate, to become Adream's Monthly Donor!



Donated by Alipay



Donated by Wechat



Donated by Douyin



# CONTENTS

## 06 Message from the Chairwoman

## 11 Adream at a Glance

## 16 2022 Work Summary

16 Work Summary

17 Financial Information

19 Revenue Report

## 22 Report on Adream Center Projects

## 25 Special Public Welfare Projects

## 34 Internet Platform and Public Fundraising Development

## 38 Special Funds and Partner Development

## 40 Brand Projects

## 42 Special

42 Rural Revitalization and Educational Assistance

43 Finance for the Greater Good

45 Fight the Epidemic Together, Truly Love and Guard "Shanghai"

## 47 Internal Support System

## 49 Board of Supervisors, Directors

## 53 2023 Budgets and Strategies

## 54 Appendix

55 Key Footsteps in Our Growth

57 Adream Q&A

59 2022 Income Details

69 2022 Tributes to Supporting Organizations and Individuals

71 2022 Audit Report



# Annual Report

2022 Annual Report | 06



Jiangxue Pan (Chairwoman)

## Message from the Chairwoman

### Refining Steadfastness: True Love Worth Inheriting

Since 2007, starting from the birthplace of our dreams in Maerkang County, Aba Tibetan and Qiang Autonomous Prefecture, Sichuan Province, the Shanghai Adream Charitable Foundation has been operating for 15 years. Looking back on the years, our Dream Center has transformed from a rural library into a laboratory for children's quality education in China. Our footprints in grassroots educational charity has expanded nationwide, while the flame of dreams continues to burn brightly.

In 2008, during my visit to the United States for exchanges and interactions, I had a "chance encounter" with Professor Cui Yunhuo from the Institute of Curriculum and Instruction at East China Normal University, on a cruise ship in Manhattan. Four months later, Professor Cui traveled to Aba, enduring a grueling 12-hour journey, and stepped into this colorful, warm, and beautiful Dream Center on the northern Sichuan Plateau. There, he asked me, "You've built such a beautiful space in the mountains, but do you know how to turn it into a real classroom?"

"We need a curriculum! Curriculum is the carrier of educational values." From that moment on, Professor Cui became the chief advisor for Dream Courses, leading us in developing dream-centered curricula, advancing integrated teaching and evaluation, conducting research on dream-building, and exploring the theory of dream education. The Dream Center truly became a renowned laboratory for children's character education in China.

Adream embarked on a systematic path to promote the transformation of rote learning for children's education in China, initiating a professional exploration of grassroots educational charity, and forming a new model of children's character education in China that encompasses "hardware, software, and services."

1. Firstly, through donated funds, we transformed a classroom in the school into a beloved Dream Center for children.

2. Within this Dream Center, we have prepared over 30 dream courses for children, which have been incorporated into the school curriculum.

3. We have established a nationwide school operation service team, interdisciplinary teacher training salons, and a regional guest supervisor system. We provide full-cycle, localized, and process-oriented services to help frontline teachers transition from beneficiaries to empowerers.

4. We have developed a new platform for character education resources called "Dream Box" and established the "Adream School Online," connecting schools in Shanghai with supported rural schools, enabling the remote sharing of high-quality course resources with schools in distant areas.

5. We have launched the "Grassroots Teacher Training Program," accompanying every educator through the Shanghai Adream Academy, fostering an equal, inclusive, and high-quality learning environment for lifelong academic growth among teachers.

### Pursuing Love through Education

The past 15 years have been a period of systematic thinking, proactive actions, collective growth, and continuous improvement. We have dedicated ourselves to serving the overall goal and adhering to the theme of promoting quality education and educational equity, as outlined by the Party. Throughout the historical process of developing basic education and promoting equitable progress in different parts of our nation, we have consistently prioritized the comprehensive development of children. With rich educational content and joyful learning methods, we have continuously accompanied over 6 million children on their journey of growth, nurturing them with education that is infused with love and enables them to envision a brighter future. They have grown with confidence, composure, and dignity.





Every act of courage and dedication, every achievement and progress, is the result of the unwavering efforts of over a hundred full-time members of the Adream workforce, along with thousands of volunteers, 120,000 Dream Teachers, and school principals nationwide. None of this would be possible without the active support and response from various sectors of society.

Over the past 15 years, we have consolidated and improved our efforts, which can be summarized as follows:

In the first phase (2007-2012), we actively built a "community of love" and focused on holistic education. We developed and adapted 30 Dream Courses, initiated the "Dream Coach Program," and brought together a big team of dream coaches comprising university students, teachers, corporate volunteers, and staff workers to promote the concept of dream education among rural teachers. In the Dream Classroom, we encouraged teachers to transition from knowledge transmitters to guides and questioners, and we fostered an environment where children expressed their opinions, practiced active listening, and cultivated positive, inclusive, and harmonious teacher-student relationships.

In the second phase (2013-2018), we established a cross-sector collaboration community and gained support from local governments, achieving regional coverage. As our Dream Centers expanded nationwide, we faced increasing regional differences, prompting us to act as practitioners and catalysts for connecting government, corporations, and social engagement. We established a collaborative network, the PPPSS framework, for character education, engaging education bureaus, schools, teachers, donors, corporate volunteers, and even experts and scholars from universities and research institutions as "Dream Partners." Together, we aimed to reshape the local educational ecosystem and provide quality holistic education for every child.

In the third phase (2019-present), we have focused on continuous



improvement and professionalization within the collaborative community. On one hand, we learned how to effectively implement social innovation in compulsory education. On the other hand, we worked to enhance voluntary actions and engagement at the regional level, actively integrating into the regional education ecosystem, providing embedded services, and establishing mutual accountability. In 2020, Adream signed a four-year cooperation framework agreement with the Education Department of Jiangxi Province, marking our first ever provincial-level collaboration. During this period, we are scheduled to build Dream Centers in 1,000 schools across Jiangxi, providing teacher training for 12,000 educators. In 2022, we also initiated a provincial-level collaboration with Hainan Province for dream education.

Furthermore, in 2022, Adream Academy, in collaboration with the China Education Innovation Institute and the School of Education Management at Beijing Normal University, jointly developed the "Excellent Dream Principal Professional Competency Assessment Index." This marked a milestone for a NGO and university to work together in promoting the professional development of basic education.

### Inheriting the "Effective Love"

True Love Dream has a group of dedicated founding members who have been with the organization since its inception. They include Wu Chong and Liu Man as key members on the board, Shi Junming on the supervision committee, and Chen Shu, Hu Bin and others on the board. There are also a group of admirable volunteers and donors who actively participate in philanthropic projects and services together with their families. Additionally, there are long-term partners who collaborate with Adream in educational charity. They not only provide financial support but also contribute their professional expertise and engage their clients in dream education initiatives.

One notable collaboration is with the sports brand Anta Group, which

has partnered with Adream in the "Thriving Growth Program." Through substantial investment and long-term support, we have given birth to the highly acclaimed "Sports Dream Course," which has become a driving force within the dream course system. We have trained nearly 4,000 physical education teachers nationwide, benefiting over 1.86 million students.

Applause is also due to the well-received financial literacy courses sponsored by Standard Chartered Bank, the art education courses by Vivo, the traditional cultural courses supported by Dunhe Foundation, the "Tech Innovators" course supported by Qualcomm, the "Art Life 3 - Journey through China" supported by Lilanz Group, the "Love Green Guardians" program supported by Siemens and Mizuho Bank, and many others. Furthermore, the popular celebrity course "Dream Journey" has received generous donations from 55 corporate sponsors and over 150,000 individuals.

Equally touching is the philanthropic effort of ByteDance. Not only did they swiftly establish 140 Dream Centers in the areas affected by the floods in Henan in 2021, aiding the schools' quick recovery and resumption of classes, but they also collaborated with Adream and Shanghai Rende Foundation to provide farewell dinner boxes to those stranded at Hongqiao during the last stages of the Shanghai epidemic. The small letters on each box read, "Travel safely, until we meet again," conveying human warmth to weary travelers.

An important upgrade to the Dream Center project last year was the joint launch of the "Love at the Border · Illuminating the Gateway Schools" pilot project in collaboration with the Shanghai Cooperation and Exchange Office under the guidance of the Civil Affairs Bureau. Sixteen NGOs based in Shanghai joined official efforts for rural revitalization in Yunnan. As a result, by the end of last year, through the "government-enterprise collaborative support," the "Love at the Border" project established the 7.0 version Dream Centers in five "Gateway Schools" in Nujiang Prefecture and Diqing Prefecture of Yunnan Province, as well as driving the development of surrounding schools. This "1+1+5+X" model aims to comprehensively improve the overall educational quality in the region.

Generous donor companies such as Shanghai Greenriver Investment Co, Yanchuang Capital, Hesai Technology, and Qianhai Kaiyuan Fund have sent their top executives to the scene to witness the debut of the "love at the border" of the schools. With the comprehensive collaboration of government, enterprises, and society, the Gateway Schools project will be brought to 18 counties in Yunnan Province, as well as Xinjiang, Tibet, Inner Mongolia, and other regions this year. It is our hope that the upgraded Dream Center project will enable more



children living in border areas to enjoy fair and quality education.

### Love is the continuous act of seeing

In the past month, I had the privilege of attending the 67th Annual Meeting of the Comparative and International Education Society (CIES) in Washington, D.C., USA. It was an honor to be the first keynote speaker from China and share the Chinese story of pursuing educational equity with international colleagues.

After the conference, I was invited to Columbia University's Teachers College in New York to engage in discussions with education scholars and students who are interested in China. In 2016, under the theme of "A Choice of an Era and Our Creation," Adream explored how education can envision the future and leverage its power to usher in a new era. I am grateful to China NGO Network for International Exchanges for facilitating international exchanges and providing a bridge that connects us with the world. In the future, I hope to have more opportunities to engage internationally, expand our influence, and share the China story with greater confidence, clarity and depth.

Our concerns have never ceased. From popular movies of the last century like "Terminator," "The Matrix," and "Blade Runner," to Google's AlphaGo defeating world champion Lee Sedol in the game of Go, and now with the advent of multimodal AI such as GPT-4, artificial intelligence is destined to have a significant impact and pose serious challenges to various industries, especially the current education model.

What abilities should school education cultivate in children? How should children learn? How should teachers teach? What is the true value of traditional teachers? Learning methods and the efficiency of acquiring knowledge will undergo profound changes. Faced with the impending AI revolution, we find ourselves like farmers standing on the eve of the industrial revolution, holding a sickle.

The emergence of AI will undoubtedly bring about a tremendous shift in mindset. Perhaps it can make more people realize the urgency of returning to the essence of education and see the value and significance of Adream's persistent exploration on this path. By learning to ask questions, nurturing curiosity, and encouraging people to bravely pursue the value of life and create meaning in their lives, we can embrace and utilize this technology with an open and cautious mindset. We need to continuously innovate educational concepts and methods, ensuring the quality and fairness of education while embracing digital transformation.







**Love extends from distant mountains to nearby neighbors; from dawn to dusk**

In the past 15 years, Adream has transformed the traditional charity model of poverty alleviation in education into a mission-oriented, transparent, professional, and cross-disciplinary professional philanthropy. This has earned the trust of the government and the respect of society. We responded to the call from distant mountains and immersed ourselves in Shanghai's communities. Combining the practicality of child protection in developed areas, we initiated the "Children's Well-being Governance" program to explore new approaches to children's participation and development.

In the next fifteen years, while continuing to deepen our dream education business line, we will incorporate the concept of "caring for the elderly as we care for our own elders."

We will directly address the challenges of dignified aging and officially launch the "Golden Years" as a second choice of our business mainstay. Simultaneously, we will upgrade the "Dream Coach" Summer Camp, which has been up and running for 14 years, to better train the rural teachers. We invite passionate and capable senior volunteers and university student volunteers to spread love, awaken, and empower rural educators with your enthusiasm and wisdom.

With the accelerated aging trend in our country, Chinese society has entered a phase of "aging before prosperity." We have observed the dilemma faced by the elderly in planning their lives after retirement, the stereotypical impressions of the younger generation regarding old age (decline, uselessness, burden etc), and the lack of emphasis and investment in elderly education compared to children's education by families. Embracing the opportunities and challenges of an aging society is a proposition of the times, the fate of every individual, and the urgent need of millions of families. It aligns with Adream's persistent commitment to "serving the greater good and looking at the bigger picture." We firmly believe that everything we do for children and the elderly today is a gift we give ourselves for tomorrow.

**Behind the drive for action lies "love and belief"**

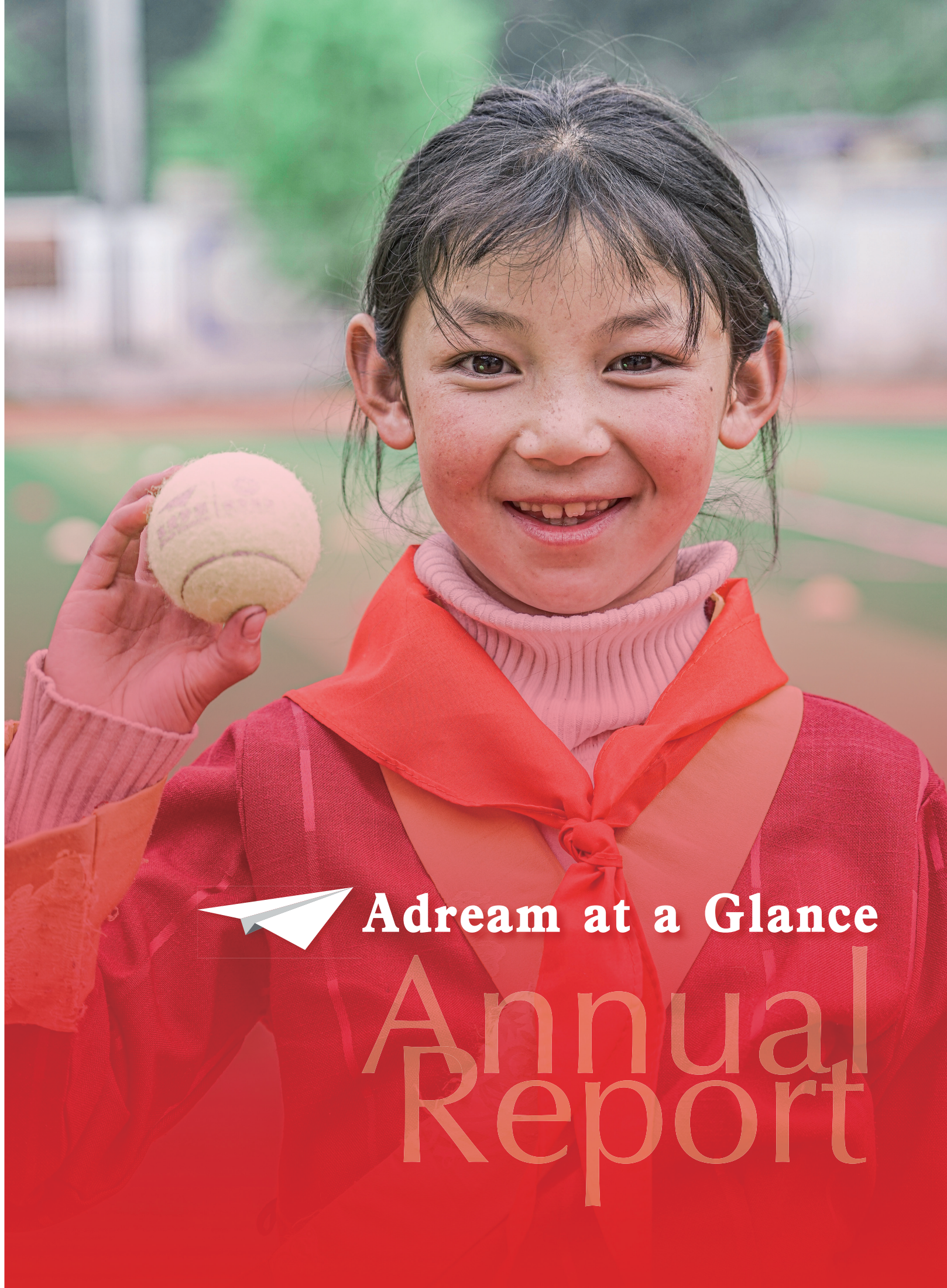
The uncertainties of today's world have caused anxiety for many people. How should we face this unprecedented global transformation? In the face of various challenges that lie ahead, there are no ready-made answers. We can only "learn while doing without procrastination, taking responsibility and considering the bigger picture." By staying flexible and actively seeking solutions, we can achieve "excellent execution" in our actions.

This is how people view us. Behind these actions is our "love and belief." We often talk about "seeing true love," which stems from the gentleness of love and the power to achieve results. It allows us to wholeheartedly dedicate ourselves to service and practice "effective love" by emphasizing the integration of knowledge and action, giving dreams the opportunity to overcome obstacles.

Time flies, and the dream seeds we sowed with care have sprouted, bloomed, and borne fruit as the generations of children grow. Now, we hope to amplify the value and significance of educational charity, striving for a lifelong learning journey that is confident, composed, and dignified for everyone. We believe that when our love and belief merge as one, our dedication knows no limits, and we never tire.

In 2023, Adream will celebrate its 15th anniversary. Over these 15 years, I have learned to turn commitment into enjoyment. I have also come to understand my decision and responsibility: to love myself and those around me, to treat the world with gentleness, and to let love flow. It is this love that has allowed Adream to accomplish things we never thought possible. It gently catches hold of me, and I hope that one day it will catch hold of you in the same way.

潘江增



**Adream at a Glance**

**Annual Report**



## Adream at a Glance

### Adream's Registration Info

Official Name: Shanghai Adream Charitable Foundation

Tax Code: 53310000501780738C

Type: Charity Organization

Qualification: eligible to raise funds from the public

Registration Agency: Shanghai Administration of Social Organizations

Supervisor: Shanghai Civil Affairs Bureau

Evaluation registration:AAAAA

Registered Capital: 4 million RMB

Founding Date: August, 14th, 2008

Valid Until: Oct 21st, 2023

Annual Reports:2016, 2017,2018,2019,2020, 2021, and 2022 Annual Reports have been published on <https://mzj.sh.gov.cn/shzz/index>.

html (Shanghai Social Organization Disclosure Website)

### Contact us

Address: 572 Bibo Road, Building Block 5, Building A, Pudong District, Shanghai, Zip Code: 201203

Tel: 021-6858 7100

Email: [service@adream.org](mailto:service@adream.org)

Website: [www.adream.org](http://www.adream.org)

Sina Weibo: @真爱梦想公益基金会



Official WeChat



WeChat Channel



Douyin Homepage

### Account Info

Bank Name: Xinkezhan sub-branch, Shanghai Branch, China Merchant Bank

Account Name: Shanghai Adream Charitable Foundation

Account Number: 121907497910505



Alipay Philanthropy



WeChat Charity



ByteDance Public Welfare



## Board of Directors, Board of Supervisors and Honorary Directors

### Board of Directors



#### Jiangxue Pan (Chairwoman)

Founder and Chairwoman of Shanghai Adream Charitable Foundation

Chairwoman of Strategic Development Committee, Co-Chair of the Dream Education Committee

Founder and Chairwoman, Adream China Education Foundation (Hong Kong)



#### Yanhui Su (Secretary General)

Board Director and Secretary General of Shanghai Adream Charitable Foundation

Party Secretary of Shanghai Adream Charitable Foundation CPC Branch

Chairman of the Product and Technical Committee



#### Chong Wu (Deputy Chairman of the Board)

Founder and Deputy Chairman of Shanghai Adream Charitable Foundation

Chairman of Investment Management Committee

Founder and Board Director of Adream China Education Foundation (Hong Kong)

Former CEO of Xband Travel & Cultural Development Company Limited  
General Manager of M&A Department of Guotai Junan Securities and Vice President of Xing'an Securities



#### Kitty Liu (Board Director)

Founder and Board Director of Shanghai Adream Charitable Foundation

Chairwoman of the Found Development Committee

CICC Managing Director Head of Global Family Office

Vice Chairwomen of Family Business Strategic Management Committee



#### Bin Hu (Board Director)

Board Director of Shanghai Adream Charitable Foundation

Deputy Chairman of the Committee on Curriculum Assessment and Teachers' Development



#### Jin He (Board Director)

Board Director of Shanghai Adream Charitable Foundation

PhD in Education, Stanford University, USA

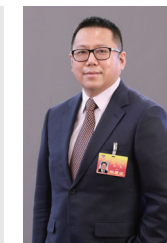
Worked for the World Bank, the United Nations Development Programme, the Ford Foundation and other institutions



#### Shu Chen (Board Director)

Board Director of Shanghai Adream Charitable Foundation

Famous Actress, an Adream Pioneer



#### Quan Wang (Board Director)

Board Director of Shanghai Adream Charitable Foundation

Member of the Strategic Development Committee

Chairman of Zhaotai Group Holdings Company Limited

Chairman of Ecco Trading (Shanghai) Company Limited

Member of the 16th Beijing People's Political Consultative Conference



#### Jing Chen (Board Director)

Board Director of Shanghai Adream Charitable Foundation

Chairman of the Management Committee

Former Executive Dean of Shanghai Advanced Institute of Finance


Executive Director of ZhongAn Online Property & Casualty Insurance Co., Ltd.

President of Credit Card Center, China CITIC Bank Co., Ltd






Board of Supervisors



**Sufen Zheng (Head Supervisor)**

Head Supervisor of Shanghai Adream Charitable Foundation


Previously Vice President of China Industrial Securities International Holdings Limited, Chairwoman of Industrial Securities Charitable Foundation



**Junming Shi (Supervisor)**

Supervisor of Shanghai Adream Charitable Foundation  
Chairman of the Audit and Compliance Committee  
Senior Partner of Dentons

A Juris Doctor




**Yu Shen (Supervisor)**

Supervisor of Shanghai Adream Charitable Foundation

Vice Chairwoman of the Audit and Compliance Committee

Honorary Directors




**Yunby Cui (Honorary Director)**

Honorary Director of Shanghai Adream Charitable Foundation

Chief advisor to Adream Curriculum and Chair of Curriculum Assessment and Teachers' Development Committee

Director of Institute of Curriculum and Instruction, Professor & PhD Supervisor of East China Normal University



**Qing Li (Honorary Director)**

Honorary Director of Shanghai Adream Charitable Foundation

Vice Chair of the Found Development Committee

Founder and Chairwoman of Shenzhen Wei'er Investment Group

Core Management & Execution Team

**Jiangxue Pan** Chairwoman of the Board

**Yanhui Su** Secretary General and Secretary of CPC Party Branch

**Tengfei Xia** Deputy Secretary General (Acting Secretary General)

**Xiao Niu** Deputy Secretary General

**Peng Xie** Deputy Secretary General

**Qiuxia Zhu** Deputy Secretary General

**Head of Investment Sponsor**

**Tengfei Xia** General Manager and Executive Director of Shanghai Dream Power Education Technology Co., Ltd

Core Non-paid Volunteers

**Houqing Yin** Chief Education Expert of Adream Charitable Foundation, President of Shanghai Society of Education, National School Inspector

**Gangping Wu** Professor & PhD Supervisor of East China Normal University

**Dong Yang** Vice Chairman of Investment Management Committee

**Ying Zhang** Vice Chairman of Investment Management Committee

**Dongning Yang** Associate Professor and Strategic Advisor of Peking University

**Yueping Jiang** Strategic Advisor

**Wei Tang** Strategic Advisor

**Rong Lin** Core Volunteer in Shenzhen Region

**Yan Huang** Core Volunteer in Shenzhen Region

**Wei Chen** Volunteer Advisor in Shenzhen Region

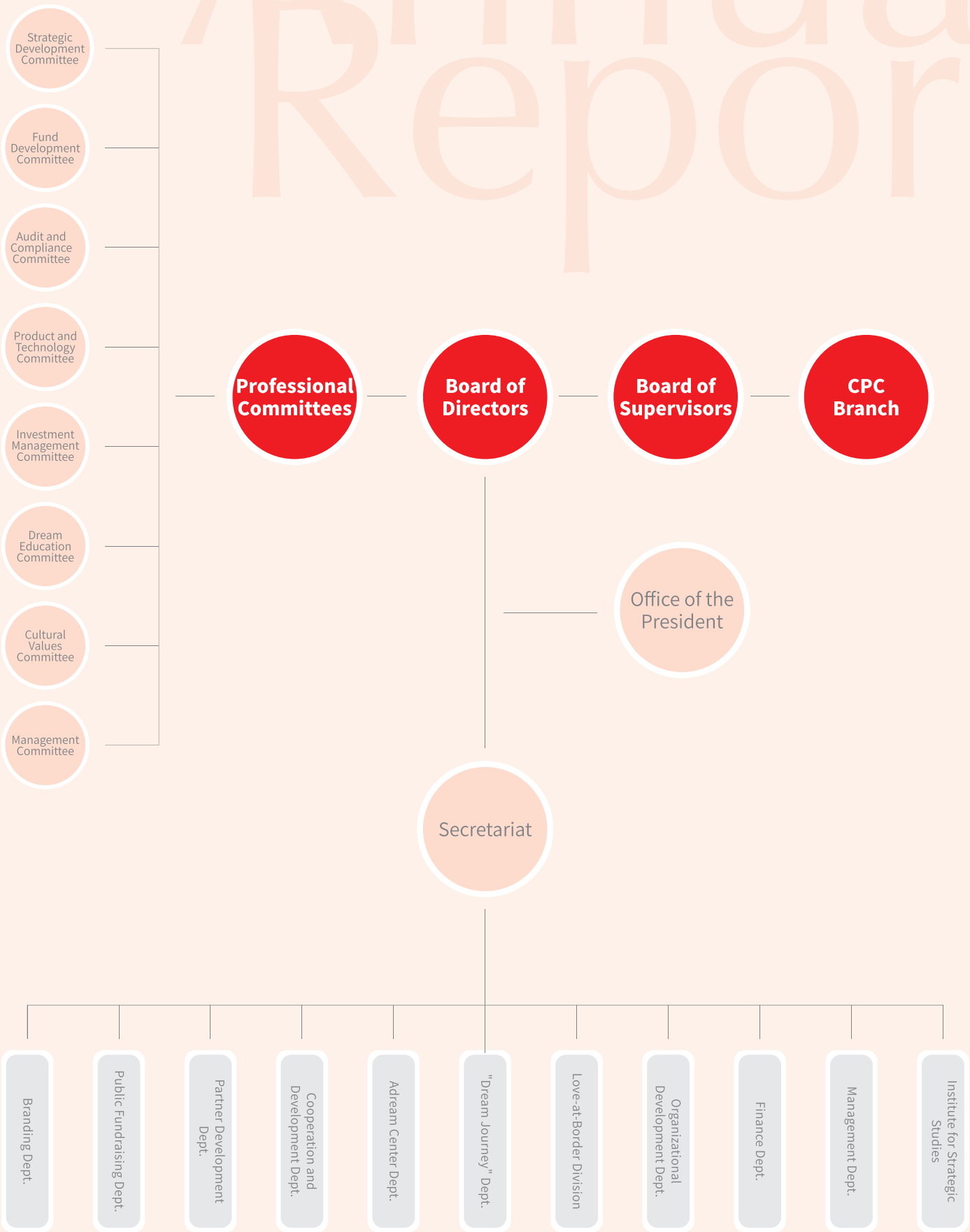
**Minghui Hu** Adviser to Chair's Office

**Guoping Wu** Head Adviser to Teachers' Development College

**Ling Wang** Training Design Consultant Director

**Benfeng Chen** Cybersecurity Consultant

Organizational Structure





Work Summary

Total Revenue  
296 million yuan in 2022 1847 million in total



Dream Centers in Schools  
613 centers were built in 2022  
During the operation period, 2396 schools were covered

Dream Curriculum Voulunteers  
38 courses were released 12000+ volunteers

Dream Teachers Who Start Classes  
41074 teachers in total

Dream Curriculum Lessons  
4.78 million in total

Public spending  
233 million yuan in 2022 1341 million yuan in total

Beneficiary Teachers and Students  
6.22 million in total

\*The number of dream teachers and accumulated dream hours refer to the number of teachers who have started classes since the fall semester of 2014 and the cumulative number of class hours in each school in each semester of the dream course.  
\*Beneficiary teachers and students refers to the total number of teachers and students in the covered project schools.

2022 is the fifteenth year for Adream to "deepen" quality education. It is a very challenging year due to multiple impacts.

At this moment, Adream is guided by the national education policy of "five educations at the same time and all-round development" and adheres to the mission of "developing quality education, promoting balanced education, and promoting social progress through education". We get support from different people and groups, creating a warm growth and education environment for children, and helping them improve their core qualitis for the future. In 2022, we maintain the rhythm of "standardized, orderly and steady development", and continue to make strides towards the goal of "allowing more children to enjoy better quality education services and enhance children's dreaming ability".

1.Steady financing income, love, and innovation  
Adream continues to hold the public interest concept of "openness, transparency, professionalism and efficiency", and constantly enhance social credibility. In 2022, with the support of caring enterprises and donors, Adream's revenue grow to a new high, with a total annual income of 296 million yuan.

This year, when the epidemic broke out in Shanghai, which nurtured our growth, we insisted on putting the people and lives first. At the critical juncture of the severe and complicated epidemic situation, we gave full play to the advantages of integrating the resources of social organizations, raised materials, and launched the action of "fighting the epidemic together, truly loving and guarding Shanghai" to encourage the whole city. During the volunteer time, a total of 5,072,900 yuan was received, 5,095,800 yuan was spent, and about 4,629,900 yuan worth of materials was raised, all of which were distributed to mobile cabin hospitals, universities, nursing homes, and communities. In December, Adream reacted to all walks of life, purchasing ibuprofen, Saridon, and other medicines and distributing them to nursing homes and communities throughout the city.

This year, the "Finance for the Greater Good" project officially started, exploring diversified cooperation between public welfare and finance, during which we clarified a new cooperation mode with financial recruitment as the core. Meanwhile, we advocated the topic of "Finance for the Greater Good", held five "Financial for Good" salons throughout the year, and published the "Financial for Good, Helping Common Prosperity -- Shanghai Third Distribution Research Results Collection (Phase I)". In September, under the guidance of the CPC Central Committee, Adream held a seminar on the theme of "Helping Public Welfare and Philanthropy and Promoting Innovation in Social Governance" for people from new social strata and set up a sub-forum on "Finance for the Greater Good" to attract people from all walks of life in society and government to speak out.

2.The quality and efficiency improvement of the main

projects and progress of dream education  
In the face of the high uncertainty of the epidemic throughout the year, Adream actively responded. We united all parties to fund 613 new dream centers, and steadily promoted the localized service collaborative network and online inclusive benefits of education public interests, serving tens of thousands of rural teachers and achieving a school scheduling rate of 83%, a class opening rate of 72%, and 100% in 200 districts and counties during the operation period.

In terms of the effectiveness of the beneficiaries' services, whether the Dream Center project can bring about the desired change for rural children is a matter of concern to donors, partners, and foundation staff. From 2020 to 2022, Adream funded Shanghai Jing'an Adream Education Institute to carry out research on "dream education". We initially formed the basic theoretical framework and content interpretation of "dream education", improved the dream power core quality framework, and implemented a regional evaluation of the intervention effect of dream education in Dexing, Jiangxi, forming an impact evaluation report. The positive impact of dream education on children's core quality made us more confident to move forward.

In 2022, in addition to iterating the Dream Center products and releasing the Intelligent Dream Center 7.0, Adream will also actively implement and promote dream education. We sponsored rural students' study trips "Dream Journey" to broaden their horizons, subsidized rural physical education teachers to master physical fitness training and carry out sports dream classes, launched the Dream Planet Mini Program to provide online inclusive learning of dream education for parent-child families, created new content of dream education with caring enterprises to help rural children and teachers improve their abilities in science and technology, aesthetic education and traditional culture.

3.The pilot of "Children's Good Governance" has been completed, and the "Love-at-Border" project has begun

In 2022, the urban children's service project "Children's Good Governance" was piloted in Shanghai, forming a replicable work model for the protection of minors. Under the guidance of the Shanghai Civil Affairs Bureau, the project sets the juvenile protection workstation as a platform to empower the network system for the protection of minors in the district, street, and town in terms of child-friendly spaces, children's workforce building, children's participatory activities, and helping for disadvantaged groups. In Shanghai Giving Month, it was awarded as "Shanghai Brand Juvenile Protection Project" and "Top Ten Excellent Innovation Projects for Social Organizations Managed by the Shanghai Civil Affairs Bureau".

Meanwhile, under the guidance of the Civil Affairs Bureau and the Municipal Cooperation and Exchange Office, Adream has been deeply involved in east-west cooperation and counterpart support projects. The seeds of dream education have landed in border counties

in Yunnan, from Menghai County in Xishuangbanna to Deqin County in Diqing Tibetan Autonomous Prefecture, from Malipo County in Wenshan Prefecture to Baoshan Tengchong City in the westernmost region. The "1+1+5+X" group support mode of the "Love-at-Boarder, Lighting Up the Gate" project has been carried out in 10 counties and cities in this pilot. In 2023, we will work together with a network of partners to support the ecological development of county education. In 2023, the "Love-at-Boarder, Lighting Up the Gate" project is planned to be implemented in five areas including Shigatse in the Tibet Autonomous Region, Kashgar in the Xinjiang Autonomous Region, etc.

4.The organizational form continues to evolve, cultivating love in everyone's life

Adream continues to improve organizational construction and cultivate efficient teams that adapt to complex external changes, including updating and improving various personnel systems, launching three employee clubs, implementing a comprehensive welfare system, and carrying out a three-level training model for newcomers, all employees, and management. Among them, the "Jiangxue Class" management training camp welcomed 21 students. Through the study of the five modules, those students gradually became lifelong dream practitioners, setting an example effect for all employees and partners of Adream.

In terms of cultural values, Chairman Jiangxue Pan wrote and published the book "Effective Love: A Preliminary Study on the Methodology of Adream Public Welfare", sharing the public welfare experience and methods of Adream for many years with employees, donors, charities, and the public. The book gives a comprehensive understanding of the past, present and future path of Adream in six aspects, including mission vision, values, and principles.

In 2022, Adream also started the upgrade of the volunteer system, through the accumulation of the experience and method of "Here is me loving Shanghai", improving the volunteer service process, enriching the volunteers' project experience, enhancing the volunteers' sense of public welfare belonging, and helping volunteers and Adream to grow together.

In 2022, in the face of unprecedented changes in a century, Adream worked together and insisted on doing difficult but correct things. We took active action and strive to "not react to the occurrence, but only act for the result." We firmly believe that dream education is a long-term cause for the benefit of the country and the people, and the true long-term advocate is to become an adaptor and improver of the living environment, becoming the "reed" in times of crisis and predicament, maintaining an agile and flexible posture.

Thank you to every dream partner. It is your precious trust and perseverance that helps Adream to remain resilient, keep walking in the whole country, and serve thousands of children with love, helping them grow up with confidence, empathy, and dignity!



Work Summary

Annual Report



Financial Information



To help readers understand the most important financial information of Adream Foundation in 2022, we have compiled the following table according to the audited financial report of Shanghai Adream Foundation in 2022.

Key Financial Indicators in 2022 (Unit: RMB)

	2021	2022	growth rate
Total Funds Raised*	280,639,084.24	289,724,816.42	3%
Investment Returns**	16,653,208.42	5,997,992.27	-64%
Other Revenue***	205,545.43	696,778.96	239%
Total Expenditures	245,542,163.90	251,167,833.39	2%
Total Program Expenditures	226,893,923.63	232,836,354.14	3%
Construction	42,114,536.17	52,748,266.85	25%
Operation	45,622,072.18	44,818,663.25	-2%
Public Welfare Partnership Cooperation****	44,962,157.10	50,088,989.37	11%
Others*****	94,195,158.18	85,180,434.67	-10%
Administrative Expenditures*****	14,944,352.80	15,437,561.70	3%
Fundraising Costs	3,703,887.47	2,893,917.55	-22%
Balance of Net Assets at Year End	358,083,488.87	403,335,243.13	13%
Project Expenditure Ratio	92.41%	92.70%	0%
Administrative Expenditure Ratio	6.09%	6.15%	1%
Working Capital Ratio*****	1.46	1.61	10%
Average Efficiency of Full-time Employees*****	3,897,494.67	3,394,159.91	-13%

Note:  
\*The Total Funds Raised mainly include donation income, service income and service income.  
\*\*Investment products are mainly bank wealth management and fixed annual interest rate products. Investment income is accounted for using the cost method, and the proceeds from the disposed portion are calculated.  
\*\*\*Other income mainly includes bank interest, interest on large deposit certificates, and refund of individual tax handling fees.  
\*\*\*\*Public Welfare Partnership Cooperation mainly includes special funds, joint fundraising, and other types of cooperation projects.  
\*\*\*\*\*Other Expenditures mainly included 6.63 million yuan for the education information system, 7.1 million yuan for Fenxi Education, 3.04 million yuan for Starlight Library, 1.94 million yuan for the Jilin orphan project, 510,000 yuan for the Honghe scholarship and grant, 5.25 million yuan for epidemic prevention projects, 640,000 yuan for Tencent parent classrooms, 990,000 yuan for community projects, and 56.44 million yuan for in-kind distribution. \*\*\*\*\*Working Capital Ratio = net asset balance at the end of the year / total expenditure in the most recent year, i.e. the number of years the foundation can maintain its current operation without external contributions, and the international standard is not less than 1 to indicate a sound financial position.  
\*\*\*\*\*Performance per full-time employee in 2022 = total annual expenditure/number of full-time employees at the end of the year, i.e. the average amount of business completed per full-time staff. Energy efficiency per capita is calculated for 74 full-time Foundation employees in 2022.  
\*\*\*\*\* See the audit report for the restricted use.

Administrative Expenditures

Administrative expenditures in 2022 stood at roughly 15.44 million RMB, accounting for 6.19% of all expenditures.

Five highest paid employees of Adream:

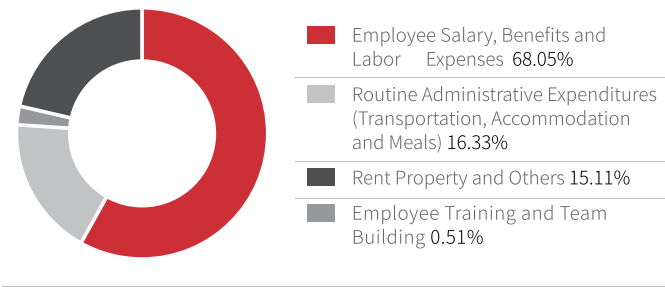
Name	Position	Annual Salary (RMB)
Peng Xie	Deputy Secretary General	307,505.60
Xiao Niu	Deputy Secretary General	272,056.00
Yanhui Su	Secretary General	245,334.38
Qiuxia Zhu	Deputy Secretary General	240,724.80
Anni Ma	Deputy Department Director	179,340.00

Notes: Salaries of employees are after-tax salaries after deducting five-types social insurances.

The following is an analysis of the administrative fee structure, 2022:

Items	Amounts (RMB)	Ratio
Employee Salary, Benefits and Labor Expenses	10,505,501.61	68.05%
Routine Administrative Expenditures (Transportation, Accommodation and Meals)	2,520,195.01	16.33%
Employee Training and Team Building	79,246.09	0.51%
Rent Property and Others	2,332,618.99	15.11%
Total	15,437,561.70	100.00%

Administrative Fee Structure, 2022



Note:  
Adream Center 6.0 and its five-year operational service introduced in 2017 valued 200,000RMB, which includes 5% of the budget for administrative expenditures.



Asset Composition

By the end of the Reporting Period, the total assets of the Foundation was RMB 422,550,222.96, composed as follows (Unit: RMB):

Items	Amount (RMB)	Ratio
Monetary Funds	107,366,807.84	25.41%
Short-term Investment	296,696,536.85	70.22%
Long-term Investment	4,368,003.31	1.03%
Other Current Assets	14,118,874.96	3.34%
Total Assets	422,550,222.96	100.00%

The ending holdings of short-term investments are as follows:

Fund Abbreviation	Holdings
Bank-to-business Wealth Management Products	198,010,000.00
Cedar International Trust	98,686,536.85
Total	296,696,536.85



Income Report

In 2022, Adream received more than \$289 million in donations and service revenue, which increases 3% compared to 2021. Donor satisfaction score is 98.

Top 10 Donations/Partners in 2022

No.	Name of Donor/Partner	Amount (RMB)	Amount (RMB)
1	ANTA Sports Products Limited	60,090,363.35	Including In-kind Donations
2	Anonymity	20,000,000.00	
3	China Education Development Foundation	11,340,000.00	
4	Tencent Foundation	9,222,350.76	Including In-kind Donations
5	Give2Asia (US) Beijing Representative Office	6,533,975.03	
6	Perseverance Asset Management L.L.P.	5,059,000.00	
7	Vivo Mobile Communication Co., Ltd.	4,580,000.00	
8	China CITIC Bank Credit Card Center	3,002,570.00	Including In-kind Donations
9	Dazzle Fashion Co., Ltd	3,000,000.00	
9	Shanghai Panjing Foundation	3,000,000.00	
9	Mr. Long	3,000,000.00	
Total		128,828,259.14	

Distribution of Public Fundraising Channels in 2022

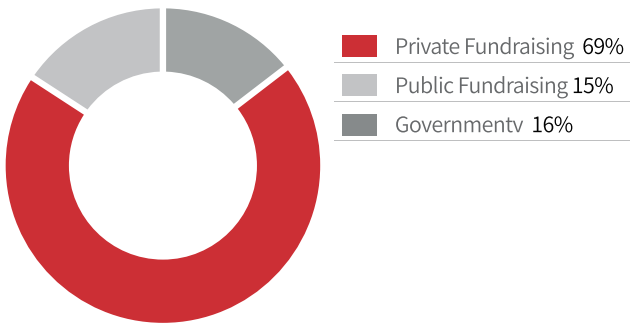
Public Fundraising channels	Amount (RMB)	Amount (RMB)
Tencent	23,238,999.51	54%
Alipay	9,484,932.51	22%
ByteDance	3,108,868.60	7%
BOC Public Welfare	2,405,953.14	6%
Alibaba Public Welfare	2,398,971.37	6%
Meituan Public Welfare	1,090,501.00	3%
Others	666,053.66	2%
Total	42,394,279.79	100.00%

In terms of income sources, private donations accounted for 69%, public donations accounted for 15%, government service procurement accounted for 16%, and private channel donations were the main sources of income.

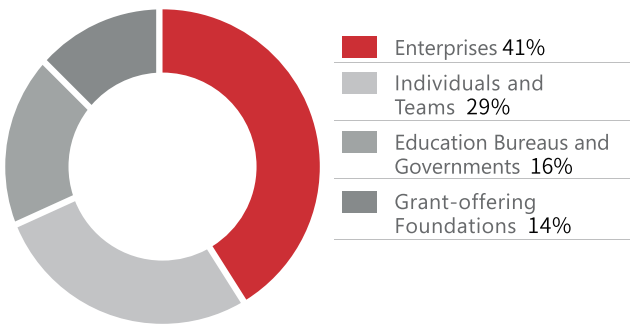
The revenue dimension is close to last year. Corporate donations accounted for 41% and individual and team donations accounted for 29%, which were the main donation groups for Adream. Grant-based foundations accounted for 14% and Education Bureau and government service procurement accounted for 16%.

For the project dimension, self-owned projects accounted for 57%; In-kind donations accounted for 19%, which decreased compared with previous years; Joint fundraising accounted for 7%, public welfare cooperation projects accounted for 11%, and special funds accounted for 3%; Unrestricted revenue accounted for 3%, which increased slightly compared with the last year.

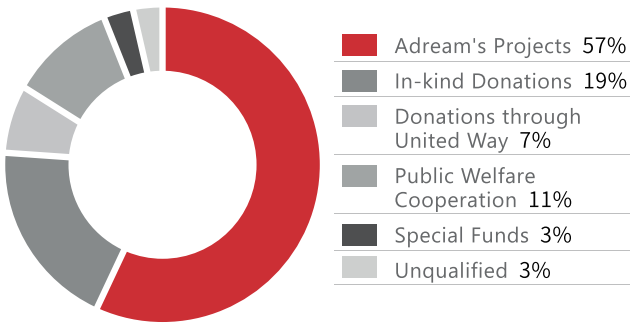
Income Source



Donor Source



Donation Projects



Revenue Summary

In 2022, under the repeated impact of the epidemic, the development of public welfare activities has experienced multiple uncertainties, which not only makes us see more urgent social problems but also prompts us to respond in more innovative and rapid ways together with caring people from all walks of life. With the trust from donors and confidence in children's quality education, Shanghai Adream Charitable Foundation has raised a record high this year.

During the epidemic in Shanghai, Adream respected everyone's life, gave full play to the advantages of the integration of social organization resources, launched the "Here is me loving Shanghai" action, and raised anti-epidemic funds and materials to fight against the epidemic with the support of caring enterprises and organizations.

In terms of private fundraising, the "Finance for the Greater Good" project officially starts, exploring comprehensive cooperation between public welfare and finance and expanding three major cooperation models by connecting more financial institutions; Adream cooperates with the Asset Management Association of China to deeply serve the state-level poverty-stricken county - Fenxi County through dream education, from which a new public welfare project "One County, One Dream" has been incubated; In November, Adream successfully held the 13th "Abide by True Love, Together

to the Future" Sharing Love Charity Dinner in Shenzhen. The warm and powerful atmosphere of the dinner encourages donors and volunteers to keep supporting public welfare and working together to build a better future.

For public fundraising, the cumulative number of donations in 2022 was 38.84 million; Tencent 99 Giving Day, Alibaba Charity 95 Charity Week, Alipay Ant Manor and Meituan Charity make public welfare a daily activity for everyone; In addition, Adream also launched the "Children's Beautiful Music Season" activity with ByteDance Public Welfare and other organizations. the "Dream Journey" project linked with the "Bilibili Rush Forward" variety show, the Knowledge Starlight Project participated in WeChat's "423 Reading Day", etc. are also launched by Adream. In 2022, Adream will also meet you on new platforms such as Bank of China Philanthropy, Ping An Philanthropy, Mango Philanthropy, and China Mobile Philanthropy.

For the government service revenue, Adream has overcome difficulties such as repeated epidemics, the government's energy and financial focus on the epidemic situation, the continuous shortage of financial funds, and the difficulty of opening schools offline. Adream implemented various works, promoting school education and expanding cooperation with local government departments.





Report on Adream Center Projects

Annual Report



7.0 Version of Adream Center Middle School Edition

Construction of the Dream Center Projects

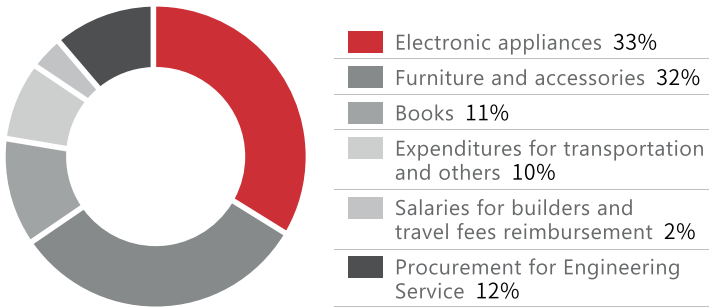
Dream Center Project Implementation and Dream Center 7.0 Upgrade: 613 Dream Centers were built in 2022, including 572 Dream Centers in 6.0 Plus, 2 in 6.0 and 39 in “7.0 Dream Centers 30,000 version”. The ratio of primary and secondary schools in the Dream Center is 1:3.31 (142:471). Three public tenders were organized throughout the year, involving Dream Center books, Dream Center tablet computers and 86-inch interactive large screens, sports equipment, and sports field renovation. The project was partially implemented in the Yunnan project schools with good audio and video communication results.

Supply chain capacity of internal and external services: Throughout the year, we completed the procurement of materials for the "Ling Project" special fund, "Dream Journey", "Children Paint the Future" and sports dream class projects, and the design and implementation of the Changzhou aesthetic education base. We designed and implemented campus culture, cooperated with Tencent schools to customize safety education training, and supported the design of the Dream Center for adults in Jiangxi Yuzhang Normal.

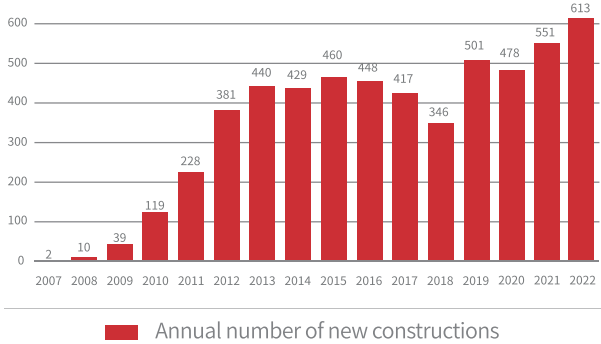


7.0 Version of Adream Center in Shigatse

2022 Dream Center Hardware Cost Ratio Table



Newly Built School Adream Center (Number)





# Dream Curriculum Development and Assessment

## Dream Curriculum Development and Piloting

Shanghai Jing'an Adream Academy of Education Institute of Adream Curriculum Research & Development continues to carry out research on dream curriculum and special curriculum and hold corresponding course training activities, which are funded by Shanghai Adream Charitable Foundation.

Responding to the call of the time and the needs of students' growth, Dream Curriculum started the development of new courses in 2022 and continued to promote the iteration of the original curriculum. According to the research results of dream education theory, the dream curriculum refers to the development and launch of the core quality curriculum for students' dreaming ability. The R&D project, which invited scholars and frontline educators from a number of universities and institutions, completed two sample modules of the course and launched the first round of pilots. In terms of aesthetic education courses, the research and development of "Walking Through China" (Art Life Costumes) supported by LILANZ and the "Children Paint the Future" series supported by the Vivo Aesthetic Education Special Fund were launched; Adream completed the course development of the "Financial Management Practice Course" and the curriculum review of "Teenagers' Philosophy" and "Friendly Everything", entering the pilot implementation stage. Adream also completed the iterations of "Little Guardians who Love Green", "Love and Dreams 1, 2", and "Rules and Me", and Launched the traditional Chinese culture project "Ling Project" course supported by the Dunhe Special Fund.

Adream deepens cooperation in key regional projects, professionally supporting regional curriculum research and development. In response to the needs of the Jiangxi Provincial Department of Education, we continued to cooperate with them to develop the "Career Education" course and revise the teaching plan (second edition); According to the individual needs of Jiangkou County in Guizhou to serve local socio-economic development with local courses, we helped them develop the "Biodiversity" curriculum based on local resources, which promotes the construction of ecological civilization.

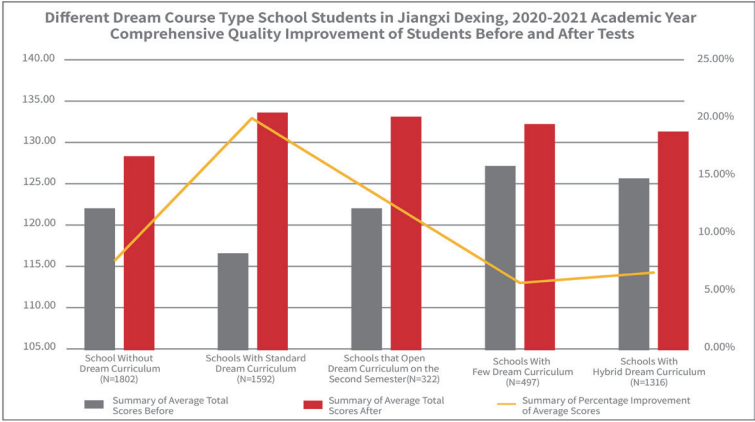
In terms of student activities, we completed the product design of vocational experience activities combined with the "Professional Life" course, which was implemented for student communities in Shanghai.

## Course Training and Implementation Support

Combined with teachers' professional development and dream curriculum implementation support system, the teacher's curriculum implementation ability and curriculum implementation effect are together promoted, increasing the precision of the support for professional ability improvement, enriching curriculum resources, and researching and formulating OMO (online integration offline) teacher training program. In 2022, 13 training courses benefited 447 teachers, including 3 courses on "Love and Dreams", 1 training session on "Thinking and Choice", 4 courses on "Art Life", and 1 session on "Technology Maker". In addition, the special fund project "Ling Project" held 8 offline and 1 online training session.

## Theoretical Research on Dreaming Power and Comprehensive Quality Assessment of Students

In 2022, we focus on the philosophy of Adream education and deepen the research on the theory and practice of dream education. The preliminary research formed the basic theoretical framework and content interpretation of "dream education". According to the regional evaluation data of the implementation of dream education intervention in Dexing, Jiangxi, the "Jiangxi Dexing Education Ecological Impact Assessment Report" was formed. This assessment reconfirmed that the dream curriculum has a significant positive impact on students' comprehensive quality, and a certain frequency of curriculum interventions is an important factor for this significant impact. Based on data analysis with overall quality growth rate as an indicator, different strategies used by schools to dream lessons can significantly affect curriculum effectiveness.



## Dream Curriculum Matrix (A Total of 38 Courses are Launched)

Grade	Modules	Love (Perception and Connection)	Seeking Truth (Thinking and Choosing)	Chasing Dreams (Exploration and Action)
First to Second Grade		"Love and Dreams 1" "Art Life 1" "Nature Around You" "Wild Child" "You and Me"	"Mind Map" "Diverse Practical Talents 1"	
Third to Fourth Grade		"Love and Dreams 2" "Art Life 2" "Dream Stage" "Hometown and Community" "Different Fairy Tales, Different Dreams" "Hometown Specialties" "All-round Education 1"	"Thinking and Choosing" "Children's Philosophy" "Thinking Box" "Financial Management" "Safety Education" "Diverse Practical Talents 2" "Play Science" "Anti-School Bullying" "Rules and Me"	"Dream Journey" "Little Guardians who Love Green" △ "Learn to Code with Kodu" "The Magician in the Computer" "Dream Music Lesson" "Dream Theater"
Fifth to Sixth Grade		"Dreams and Team" "All-round Education 2"		
Seventh to Ninth Grade		"Creating a Growth Road Together"	"Financial Awareness" "Teenagers' Philosophy"△	"Professional Life" "Technology Maker" "Colorful Textbook Drama" "Beautiful Future": Girls' Quality Course"

**Bold** Core Courses    △Pilot Courses

# Dream Center Operation & Training

The operation and training services of the Dream Center project are implemented by Shanghai Adream Charitable Development Center and Shanghai Jing'an Adream Academy of Education respectively. In 2022, we have overcome difficulties such as the severe epidemic situation, the shortage of government funds, and the difficulty of opening schools offline. We carried out various work, building online and offline operation and training channels, optimizing services through data, establishing and empowering localized operation teams, exploring diversified localization models, and optimizing the local operation and training system of the Dream Center project. In 2022, the five-star growth system for Adream Dream Teachers was released. Online and offline training work such as one-star and two-star teacher training and principal training camp was successfully carried out, and the iterative upgrade of three-star teacher training was launched.

The Dream Center project gives rural teachers in remote areas the opportunity to understand quality education. It also gives outstanding teachers in economically developed areas the opportunity to see different education in China and meet a group of peers who also persevere and work hard for the education dream.

### Big Data for Operations and Training, 2022



Training & Activities Category	Training & Activity Program	Person-times trained
Dream Center Project training and empowerment	Dream Principal Training Camp	1,271
	Director Workshop	167
	One-Star Teacher Offline Training (including Dream Coach Program)	6,520
	One-Star Teacher Online Training (including Dream Coach Program)	7,561
	Two-Star Teacher Training	1,219
	Three-Star Teacher Training	99
	Course-specific Training	447
	Online Practical Workshop for Teachers	65
Special training for teachers	National Training Program of the Education Department	50
	Live Streaming: The Interpretation of the New Course Standard	153,963
	Adream Book Club	12,545
Learning Community	Pilot Laboratory Training	4,456
	Live Streaming: Pilot Laboratory	83,620
	Gejiu Special Training	1,000
	Pilot Teacher Summer Research Workshop	2,200
	Learning Community Education Summit	72,004
Special training for principals	Dream Educator	28
	Excellent Dream Principal's Studio	10
	Youcheng-Longsheng (Yuegui) Education Helping: Principal Study	20

### Distribution of the Number of Dream Centers in China During the Operation Period (As of December 31, 2022)





# Featured Public Welfare Projects

## ANTA Sturdy Growth Charity Project

Through the power of sports philanthropy, the ANTA Sturdy Growth Charity helps teenagers in underdeveloped areas have professional sports equipment, improve sports quality, and promote healthy growth.

In 2022, ANTA donated 7.9 million yuan in cash and sports materials worth more than 70 million yuan (retail price), and carried out five major public welfare projects, including ANTA Equipment Kit, ANTA Training Courses, ANTA Adream Centers, ANTA Sports Fields, and ANTA Sports Camps, benefiting more than 3 million teachers and students in more than 3,000 schools in five years.

## ANTA Training Courses

AANTA Training Course is a safe, efficient, and fun comprehensive fitness course that complements the school's physical education curriculum. Based on ANTA Physical Education, Adream has built a comprehensive sports quality education public welfare service system that integrates a curriculum system, sports equipment, teacher training and growth, sports equipment incentives, sports teaching and research and event support, and online platform resource support.

In 2022, the ANTA Training Courses covered 353 schools in 22 districts and counties in 17 provinces (autonomous regions) including Heilongjiang, Liaoning, Shanxi, Inner Mongolia, Qinghai, Gansu, Ningxia, Henan, Hunan, Hubei, Guizhou, Yunnan, Sichuan, Jiangxi, Guangxi, Hainan, and Fujian, training 794 teachers and benefiting 334174 students.

In order to help the professional growth of physical education teachers, advocate scientific physical education, and let more children experience high-quality physical education classes, the two-star physical education teacher training helps physical education teachers transform and grow from the confusing "learning and teaching type" and the simple "teaching type" to the "teaching type" that pays attention to the learning method and even the "incentive teaching type" that meets the needs of both students and teachers. In 2022, a total of 3 two-star physical education teacher training were carried out, with 51 participating teachers and 35 passing the two-star physical education teacher review, covering 8 provinces, including Sichuan, Inner Mongolia, Jiangxi, Heilongjiang, Fujian, Hubei, Shanxi, and Liaoning.

## ANTA Sports Camp

The 2022 ANTA Sports Camp focuses on the deep cultivation of physical education classes. Through organizing special leagues in the in-depth cooperation area, students and team leader teachers are invited to participate in public welfare sports camp activities. The activities also support children in difficult circumstances, inviting children from orphan schools to participate in Sports Camps, offering more possibilities and opportunities to them. In 2022, a total of 4 public Sports Camps (including snow skating camps, basketball camps, and soccer camps) were held, inviting children and teachers from schools with sports dream projects from all over the world, benefiting 220 students, 42 teachers, and 18 beneficiary schools.

## ANTA Sports Field and Sports Equipment Donation

With the financial support of ANTA, three football fields were donated to three schools in Shanxi Province and Guizhou Province, benefiting 3,414 students. ANTA and we also donated sports equipment to Heilongjiang, Jilin, Hunan, Hubei, Shaanxi, Inner Mongolia, Sichuan, Chongqing, Yunnan, Guizhou, Henan, Anhui, Gansu, Jiangxi, Shanghai and Fujian, 16 provinces or provincial municipalities directly under the central government, benefiting 206 schools and 180,000 students with a total value of 3 million yuan.



In 2022, the ANTA Sturdy Growth Charity Project trained 1,415 PE teachers, donated 16 Adream Centers ,and 3 Sports Fields, held 4 ANTA Sports Camps, and gave 220 sports-loving children the opportunity to go out of the countryside, improving their sports skills with champion athletes.



## ANTA Equipment Kit

In 2022, in order to achieve the public welfare goal of enabling every teenager in need in underdeveloped areas of China to wear ANTA sports equipment, ANTA donated more than 220,000 pieces of sports equipment worth more than 70 million yuan through Adream, so that teachers and students in more than 1,000 schools in 115 districts and counties in 87 cities in 25 provinces can use professional sports equipment. During the anti-epidemic period in Shanghai, ANTA donated equipment and materials to 46 hospitals in Shanghai and medical teams assisting Shanghai, supporting more than 20,000 frontline medical staff, volunteers, and staff.



## ANTA Adream Center

In 2022, ANTA donated to build 16 Adream Centers in 16 districts in 13 provinces (autonomous regions), including Inner Mongolia, Hainan, Heilongjiang, Jiangxi, Gansu, Guizhou, Guangxi, Hunan, Shaanxi, Ningxia, Jilin, Fujian, and Hubei.



## Dream Caravan

In 2022, the "Dream Caravan" project has entered its eighth year. Adream joined ANTA "Sturdy Growth Charity Project" and "Training Courses" to carry out "Come on! Dream! — 2022 Dream Caravan Sports Carnival Special Event", launching online + offline party for the first time, which is a new mode and a new start. In five provinces, Guizhou, Jiangxi, Fujian, Yunnan and Hunan, we held 10 one-star physical education teacher training for sports dream courses and 1 two-star physical education teacher training for Beijing sports dream courses. Also, we launched 2 summer public welfare sports camps and one #Campaign with the Moon# Public Welfare Creative Challenge activity with ANTA Public Welfare and Weibo Public Welfare

## Dr. Tao See me Plan Project

Relying on the national ophthalmologist channel and advanced ophthalmic medical technology, the "Light Blindness Program"



continues to build the most authoritative and transparent public welfare brand of blind assistance in the field of caring for visually impaired people in China. In the three dimensions of prevention, treatment, and assistance, the "Light Blindness Program" helps visually impaired people better integrate into society and realize their self-worth. We provide training for blind people to help them rebuild their confidence, live independently, experience music, and find employment.

1. NetEase Youdao (Hangzhou) Intelligent Technology Co., Ltd. donated 100 Youdao intelligent learning lights to low-vision teenagers.
2. Organize eye health science popularization activities. We created 8 live broadcasts of Douyin and Channels, each lasting 2 hours, with an average of 24,000 views per channel and a total of 384,000 views.
3. The education for the key groups of blinding eye diseases (children) covered more than 1,000 leukemia and tumor patients, including 63 people who cared for and supported them, which helps them deepen their understanding of eye diseases and contact green channels for patients who need medical treatment.
4. Public welfare communication and integration advocacy. Visually impaired, oncology and community children recorded songs and participated with more than 100 community volunteers in the Integrated Education Advocacy Event in Aranya from the 5th to the 7th of October. Integration advocacy mainly lies in the level of concept and cognition, highlighting that society should tolerate and respect "different" groups, accept differences, and provide a relaxed and integrated living environment so that they can enjoy social relations and social exchanges suitable for them.
5. In view of the education, integration advocacy, and public welfare dissemination of blinding eye diseases, 3 mission videos and song MVs were produced. More than 2,000 photos were taken, and video materials were recorded for 5 hours.



# Dream Journey

## Dream Journey

“Dream Journey” is a Dream Course independently developed by Adream. Combined with supporting comprehensive practical activities of study trips, the course helps children go out of school and explore the vast and unknown world independently. In the class, children have the opportunity to learn the basic skills of travel and how to determine the study plan. They work in small groups to develop qualified research plans, obtain research practice qualifications, and realize the dream of going to distant places.

In 2022, the "Dream Journey" project launched Tencent's charity fundraising sub-program, which helped 68 student teams raise travel funds in half a month so that children can learn resources integration and teamwork, realizing the goal of “I am in charge with my travel plan” .

In the past nine years, Adream has raised more than 20 million yuan through the "Dream Journey" study trip project, and the course has benefited 1.03 million children. At the same time, as research scholarships were distributed, more than 1,600 research teams in 30 provinces and about 8,500 children and teachers went out of their hometowns, strode far away, and independently explored the vast world. The "Dream Journey" study trip project won the title of "Annual Responsible Practice Public Welfare Project" by The Paper in 2022 and the top ten public welfare projects of the year of the Phoenix Network Activist Alliance. “Dream Journey” is a Dream Course independently developed by Adream. Combined with supporting comprehensive practical activities of study trips, the course helps children go out of school and explore the vast and unknown world independently. In the class, children have the opportunity to learn the basic skills of travel and how to determine the study plan. They work in small groups to develop qualified research plans, obtain

research practice qualifications, and realize the dream of going to distant places.

In 2022, the "Dream Journey" project launched Tencent's charity fundraising sub-program, which helped 68 student teams raise travel funds in half a month so that children can learn resources integration and teamwork, realizing the goal of “I am in charge with my travel plan” .

In the past nine years, Adream has raised more than 20 million yuan through the "Dream Journey" study trip project, and the course has benefited 1.03 million children. At the same time, as research scholarships were distributed, more than 1,600 research teams in 30 provinces and about 8,500 children and teachers went out of their hometowns, strode far away, and independently explored the vast world. The "Dream Journey" study trip project won the title of "Annual Responsible Practice Public Welfare Project" by The Paper in 2022 and the top ten public welfare projects of the year of the Phoenix Network Activist Alliance.

## Project Execution

In 2022, the project is still significantly affected by the pandemic, but the children's yearning and love for "Dream Journey" is particularly precious and worth protecting. Adream has taken the following measures to promote the project:

Firstly, provide high-quality course resources and operation services. We updated curriculum resources to support 250,000 teachers and students to imagine distant places. Online and offline teacher training services are provided to help more than 800 teachers improve their curriculum comprehension skills.

Secondly, strict security. The project team has established eight layers of safety and security mechanisms to help students plan in advance, take sufficient and comprehensive safety protection measures, and at the same time formulate safe travel standards, monitor the development of the

epidemic, ensure the safety of students during vacations and weekends, and maintain zero accidents for nine consecutive years.

Thirdly, 10 special projects have been jointly opened with local governments and project partners. In addition to the traditional national projects, more partners have been joined together to help "Dream Journey". Among them, “Wuchuan Special” by Bilibili show their love to the children of Guizhou Dream School; Working with the Shanghai Municipal Cooperation and Exchange Office, we provided designated assistance in Honghe Prefecture and Midu in Yunnan Province; With the support of Xiaohongshu, We offered designated support to Henan Province for children who participate in the “Dream Journey” project; ANTA Sports Products Limited, Shanghai Panjing Foundation, Shanghai Junshi Biosciences Co., Ltd., and Yu Sun provided in-province study opportunities for students from Fusong, Xiji, Lishan, Jiangkou, Dayi, and Hexigten Banner; EF Youth supports children in Chongqing and Guangdong for “Dream Journey” .

Looking to the future, it is a long-term commitment to “Dream Journey” to help children stimulate curiosity about distant places, develop the necessary skills for research and practice, and gain the opportunity to explore the world. Our grand wish is to let "no distant place in the world that cannot go."

## Project Evaluation

After two revisions in 2020 and 2021, the “Dream Journey” business unit commissioned a third-party evaluator to evaluate the complete project process. Emphasis is the “study trip” component that was not covered in the previous assessment. The trip provides students with opportunities for practical learning and solid quality development by focusing on advanced research skills. Teachers, parents, and volunteers have recognized and witnessed student growth.

# “Dream Journey” : Children's Stories

## Distant places are wonderful, and you guys are awesome

They are the Lahu Youth "Chasing Dreams in Beijing Dream Team" (Wen Liangjia, Qiu Chengzhi, Li Chenxia, Tao Pingping, Li Deshun, and Wu Xinyue) from Lancang County Nationalities Primary School in Pu'er City, Yunnan Province. The Lahu are one of the oldest ethnic groups in China. In the second week of August, they dressed in their own ethnic costumes and went to Changsha to embark on a study tour of red culture.

Focusing on the study theme of “carrying forward and inheriting Changsha's characteristic culture” , Yuelu Mountain, Longping Rice Museum, Martyrs' Garden, Du Fu River Pavilion... Wherever they go, they are serious researchers. Lahu boys and girls are excellent.

Why did Orange Isle become the NO.1 continent in the world? How did Orange Isle form? With questions, Lahu boys and girls look for the hospitable Changsha citizens bravely. As the answers to the questions gradually became clear, the first step of the study tour was perfectly taken.

Lahu boys and girls had a conversation across time and space in Yuelu Mountain. Why did the Aiwan Pavilion, one of the four famous pavilions in China, get its name? They answer with the poem: “A steep path leads to the cold mountain far in sight; Some houses are found where white clouds rise. I stop my cart to enjoy the maples in twilight hours; The frosty leaves are redder than spring flowers.”

After the study trip, the leader of the team, teacher Xinhua Li, still recalled and wrote down what she wanted to say to the children.

## To Lahu Youth "Chasing Dreams in Beijing Dream Team" [Excerpt]

"When I got home, I already had nearly a thousand photos taken for you on my mobile phone, but I was reluctant to delete any of them. Looking through these photos, I couldn't help but recall the scene of the seven-day study and write this letter.

The sun was scorching and the green grain on both sides of the road bent down due to the hot weather, and we arrived in Changsha with anticipation.

Remember that in Orange Isle, you overcame your nervousness and shyness in order to understand the information of Orange Isle. When you summon up the courage to go to strangers, I am already proud of your courage! When I saw that you had successfully solved your research problems and rushed toward me, I was excited just like you! I am proud of your perseverance! Every day, you are serious researchers, you are awesome. In the eyes of the teacher, the mountains, water, and sunshine of the study

journey are not as good as your smile.

In September, you will enter secondary school, but the beautiful scenes of these days and your bright smiling faces will always be in my mind. May we all shine on days when we don't see each other!

Distant places are wonderful, and you guys are awesome! Come on, kids!"

## The road is here, not far away

This team is the “One-variable Quadratic Inequality” team (Guo Xiaodong, Peng Wendi, Chen Siyu, Wang Alum Trench, He Yuxin) from Shaqu School in Dayi County, Chengdu, Sichuan Province, whose team name is very interesting.

“Have so much fun that one forgets one's origins” , "radiant", "be in a leisurely and carefree mood ", and "talk cheerfully and humorously ", are the key phrases used by the “One-variable Quadratic Inequality” team in Meipian. How rakish and interesting!

Shamian was a gathering place for consulates in Guangzhou in the past, and it was also the first stop for the team's study. Banyan trees are lush in Shamian. In the shade of Banyan trees, historical scenes gradually emerge in people' s imagination: trading scenes in the Yuan, Ming, and Qing dynasties, the fierce battles of the Opium War, and the life of luxury and dissipation in the Anglo-French Concession in the Xianfeng period. However, the vicissitudes of history rarely show up on bricks and tiles. Stepping in Shamian, you feel like you are in an overseas tourist attraction, surrounded by European-style buildings with an exotic atmosphere.

In addition to the planned research gains, the “One-variable Quadratic Inequality” team harvests additional gains. In a letter written by Teacher Tianjia Jin to the team, she described an interesting story: during the team's study trip, “Finding the Way” became the subtitle of the research theme.

## To “One-variable Quadratic Inequality” Team [Excerpt]

“The Guangzhou study trip is over. 7 days are really short in my life, but there are many stories on my journey, and I have been inspired and benefited by many things. I have mixed feelings, which are difficult to express in a short letter, so I will pick a small piece to write.

During my few days in Guangzhou, what impressed me the most was a habit of life -- finding the way.

Girls, do you remember how subway lights and

signage look? Boys, will you, like the teachers, still think of our lovely confused girls in the last few days?

During the trip the first few days, I found that the girls in the team had been silently following behind the boys, and even if the boys were leading the wrong way, there was no word of complaint. They have always followed quietly and obediently the men who lead the way. I was particularly worried because it reflected the fact that our girl team members did not have the habit of actively identifying road conditions when they went out.

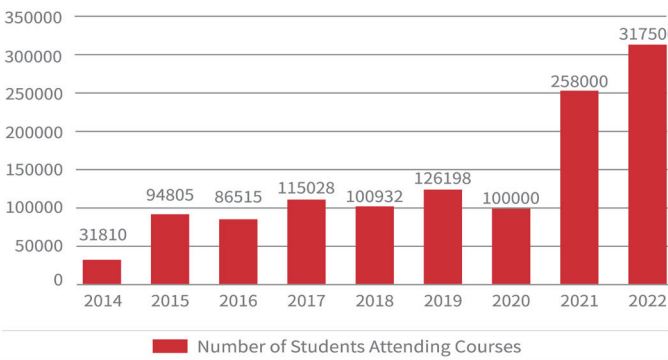
So, on the fourth day, the girls were arranged by me to be the guides. I am thankful that I made this decision and explained to you on this day the meaning of the signs and subway lights along the way, which helped us meet at the airport after the last day's minor accident.

Yes, this study trip has been an additional gain for us - developing the habit of finding the way!

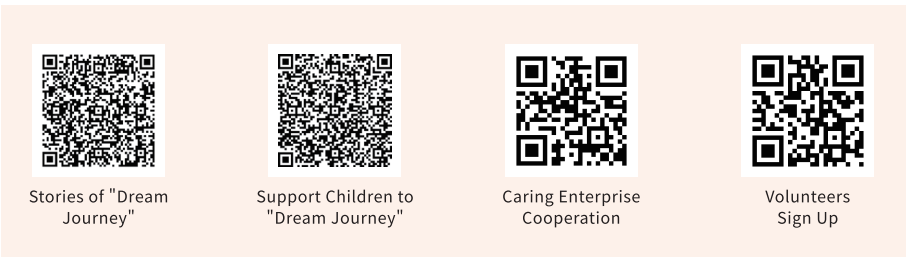
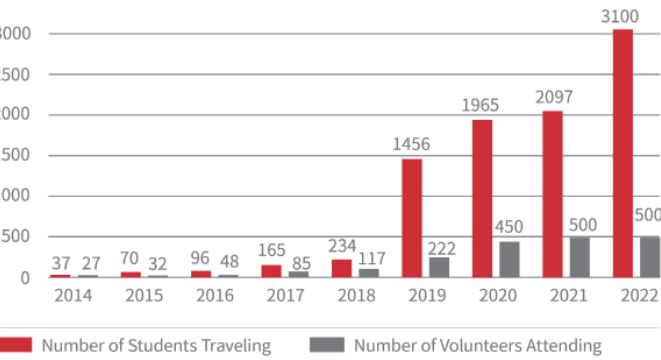
Children, taking the initiative to find the way is a necessary process for growing up, and it is also a very useful survival skill in life. Only by clearly recognizing the road here and ahead will we have more confidence to face the future challenges and not get lost in the distance!”



Number of Students Attending "Dream Journey" Courses



Number of Students and Volunteers Attdening the "Dream Journey" Study Trips







## Children's Good Governance

### Project Overview

The children's service project "Children's Good Governance" was initiated by the Shanghai Adream Charitable Foundation and guided by the Shanghai Civil Affairs Bureau. It is an innovative project based on the protection of minors. The first round of pilot projects will be officially completed in 2022. This project uses the minor protection workstation as a platform to empower minors from the aspects of child-friendly space, children's work team construction, children's participatory activities, and helping for groups in need, and build three levels of protection for minors build on streets, towns, and network system. Through the pilot project in 2022, the project has formed a replicable working model for the protection of minors.

## Project Results and Highlights

### (1) Project Service Coverage

The "Children's Good Governance" project completed the pilot implementation in 2022. Adream and Shanghai Real Home Social Service Center launched the project on Siping Road, Yanji Street, Yinhang Street, and Changhai Street. In conjunction with festivals such as "315 Learn from Lei Feng" and "Children's Day", the project carried out publicity on the protection of minors with Yangpu social workers, surging news, service communities, and other channels, so that more public members could participate in the "protection of minors" and enhance social influence.

During the pandemic period, the project team paid attention to the needs of children at home with special needs and carried out 36 live broadcast service activities, providing psychological services for nearly 2,000 children's families. The "Theme Month for the Protection of Minors and Child Participation" was launched online, and a special online art exhibition was curated to encourage children to express their concerns and thinking about the epidemic through painting. A total of 9 themed activities of the Minors Protection Week were carried out in the four streets, serving a total of 281 groups of children's families, helping children alleviate the negative emotions of quarantine, and releasing children's pressure through a variety of children's picture book reading online, sports and fitness classes, DIY, interactive games, etc.

### (2) Featured Brand of Children's Activities

Adream actively cooperates with social organizations to build a network of partners in children's services. Among them, the participatory projects

"Dream Journey", "Professional Life" and "Children's Council" were warmly welcomed by parents and children.

1. "Dream Journey – Shanghai Travelling" Study Activity  
"Children's Good Governance" launched the local parent-child version of the "Dream Journey – Shanghai Travelling" study activity in Shanghai to help parent-child families alleviate their long-term anxiety at home, encourage students to collect and integrate information through "project-based learning", make a "study trip plan", and deeply explore their hometown Shanghai with research problems, rediscovering the beauty of Shanghai. The five expenditure teams selected by the project team have all completed their trips and submitted their research results during the summer vacation. These topics include "Zhujiacao Delicious Food", "Plant Research", etc. The project exercised their abilities in information search, planning, and research.

2. "Professional Life" Project

In 2022, "Children's Good Governance" carried out the professional life theme, which helped explore children's own career interests and inspired them to establish career goals through "enlightenment exploration", "career experience", "enterprise visit", "creation exhibition", etc.

From July to September, Adream carried out 9 professional experience activities, directly serving 145 children with Shanghai Yeswood Furniture Co., Ltd., Tencent Computer Systems Co., Ltd., A&Z Law Firm, BOKE Technology Co., Ltd, Jotun Paint (Zhangjiagang) Co., Ltd., Shanghai Lilith Technology Co., Ltd., Shanghai Shen-Mei Beverage & Food Co., Ltd., and Shanghai Fengxian District Nanqiao Fire Rescue Station.

The Professional Life Project involved Foundation employees, community KOLs, and donors. During the event, a number of active parent volunteers worked as public welfare leaders and helped promote the activities, enhancing the brand influence of Adream "Children's Good Governance" in Shanghai.

3. "Children's Council" Project

The "Children's Council" explores the long-term mechanism for adults to listen to children's voices, which is also one of the ways for children to participate in community governance. Through rights training, we actively promote children's deliberative activities, so that children can learn to discover problems and have a platform to speak out. We approach children and understand their real needs.

the implementation of the project in Changhai Road Street, professional social workers guided children to learn the newly promulgated Law on the Protection of Minors, carried out the teaching of community research

methods, and cultivate children's skills to participate in research and practice. More than 210 people participated in the series of activities of "Children's Practice in Building the Protection of Minors". Changhai Road Street also set up four children's research teams to carry out research and practice activities from the perspective of children. The participating children raised many topics of interest, such as how to prevent online fraud, how to stop domestic violence, how to reduce the phenomenon of "nicknames", and how to diversify class meetings. Children can discuss and investigate the violation of rights around them from their own perspective, and make their voices heard for the protection of children's rights and interests.

### (3) Empowering child workers

In 2022, "Children's Good Governance" carried out empowerment training for child workers in pilot streets. A total of six online recorded course-sharing sessions were carried out, and child workers were invited to learn online courses. After the end of the lockdown in Shanghai, the project team invited external experts to carry out two phases of offline training, covering nearly 400 people as a whole, improving their professional service capabilities, broadening the dimension of service horizons, and promoting the growth of the work team. Meanwhile, we formed the "Professional Quality Model of Children and Adolescents Social Workers" and the "Empowerment Growth Camp Training Program" for the backbone of child workers.

### (4) Special Research and Brand Promotion

For the professional research, the project team cooperated with the expert team of Fudan University to carry out a child risk assessment survey for children's families in Yangpu District, and finally formed the "Child Risk Assessment Report". On June 1, hosted by Adream, the "First Seminar on the Protection of Minors" was held, the "Child Risk Assessment Report" was publicly released, and university experts, social partners, enterprises, principals, and parent representatives were invited to share and co-create roundtable reports on uninsured work and family education. The seminar was broadcast live online with our media strategic partner The Paper, and more than 200,000 people watched it online.

At the same time, under the guidance of the Yangpu District Protection of Minors Office, the brochure "Children's Good Governance - Protection of Minors" was successfully released, which is based on the "six protections" of children, bringing child protection cases in various fields to families and building awareness of "child protection".

In 2022, CHT and Shanghai Adream Charitable Foundation reached strategic cooperation on the "Children's Good Governance" project, focusing on the protection of minors online, supporting minors' participation in community governance and social practice, and helping more children discover and pursue a better future. With the financial support of CHT, Adream and the expert team of Fudan University continue to carry out research on "Internet use of children and adolescents" and "risk indicators for the protection of minors", proposing that families, society, enterprises, schools, and other parties should build a protection network for minors together and accompany children to grow up happily and keep healthy physically and mentally.

### (5) Project Honors

In 2022, "Children's Good Governance" was awarded as a Shanghai Brand Juvenile Protection Project and one of the Top Ten Excellent Innovation Projects for Social Organizations Managed by the Shanghai Civil Affairs Bureau during Shanghai Charity Month. On September 7th, "Loving Growth, Protecting Future", the signing ceremony of Brand Display and Deepening Cooperation of Minors Protection Service, was successfully held in Shanghai Charity New Plaza. Many attended the ceremonies, including the director of the Civil Affairs Bureau, the deputy director of the Cyberspace Affairs Office of the Municipal CPC Committee, the director of the Municipal Youth Service and Rights Protection Office, etc. Ms. Jiangxue Pan, the founder and chairwoman of Shanghai Adream Charitable Foundation, signed a strategic cooperation agreement on "Children's Good Governance" with the Director of the Jing'an District Civil Affairs Bureau.

On September 20, representatives of the Foundation attended the plenary meeting of the Yangpu District Committee for the Protection of Minors 2022 and the establishment ceremony of the "Yangpu District Psychological Care Alliance for Minors". The director of the Yangpu District Civil Affairs Bureau and the deputy mayor of Yangpu District attended the meeting. At the

meeting, Adream shared the project results and experience of "Children's Good Governance".

On November 18, in Jing'an District, Adream assisted Jing'an District Civil Affairs Bureau to hold a meeting to promote the protection of minors and "Protection of Minors, Here is you at Jing'an", the Jing'an District Juvenile Protection Seminar 2022. In the chapter "Looking for Children's Future, Promoting Development", project leader Xia Zhang introduced the "Children's Good Governance" project and looked forward to the cooperation between Adream and the upcoming juvenile protection project in Caojiadu Street and Pengpu Town in Jing'an District in 2023. We are determined to promote the high-quality development of juvenile protection work, helping every minor grow up healthily and happily.

## Project Deficiencies and Improvements

Due to the epidemic, the implementation time of many tasks is different from the original one, and the emergency plans for the epidemic were not prepared in the early stage, resulting in some delays in the shift to online sessions for children's activities and services. During the summer, we remedy the situation through the recruitment of child public welfare leaders, which allowed children's service activities to be carried out smoothly.

## Project Plan for 2023

In 2023, Adream will continue to promote strategic cooperation with Yangpu District and Jing'an District, further expand its service coverage, serve more Shanghai children, guide them to participate in community governance and social practice, cultivate their sense of identity and belonging to the community, promote their participation in the co-construction and co-governance of the city and community, enhance the sense of social responsibility of young people, so that every child can integrate into the community, serve the society, and become a responsible dreamer.

## Mutual Support between Shanghai and Inner Mongolian: Help the Development of the Children's Welfare of the Xilin Gol League

Coordinated by the Shanghai Civil Affairs Bureau and the Inner Mongolia Autonomous Region Civil Affairs Department, on September 15, 2021, Shanghai Adream Charitable Foundation and Xilin Gol League (XGL) Children's Welfare Institute signed the "Shanghai Social Forces to Help the Development of Child Welfare in Inner Mongolia Twinning Assistance Framework Agreement", agreeing to cooperate with projects worth 1 million yuan to optimize and improve the quality and innovative transformation of XGL Children's Welfare Institute by 2025 and focus on assisting the promotion of integrated development of children's education. The progress in 2022 is as follows:

I. Adream provided 100,000 yuan in materials to build a "Dream Center" to upgrade the facilities and equipment of the children's welfare institution. In March 2022, XGL Children's Welfare Institute completed the construction of the "Dream Center" space. Adream let a specially-assigned person follow up on the construction and implementation of the project and conducted a total of three on-site visits this year.

II. Train full-time teachers in the Children's Welfare Institution to improve their professional capabilities. In March 2022, the Foundation entrusted Shanghai Adream Charitable Development Center

to complete the training of 12 full-time teachers for the teaching department of the Children's Welfare Institution, explained the concept of the dream course, introduced the framework and content of the dream course, demonstrated the first lesson of the dream on the theme of "life planning", and helped the teachers understand the function and use of the dream box. Through the training, the XGL Children's Welfare Institute fully realized the value of the dream education public welfare service system advocated by Adream, and recommended the leaders of the XGL Civil Affairs Bureau to understand the operation mode of the Dream Center project.

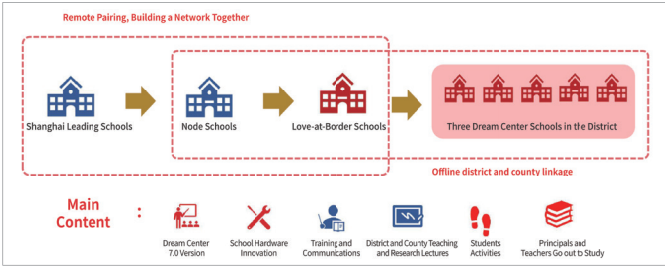
According to the implementation plan jointly issued by the Xilingol Civil Affairs Bureau and other departments ("Implementation Plan of the Xilin Gol League on Further Promoting the Optimization and Quality Improvement and Innovation and Transformation of High-quality Development of Children's Welfare Institution"), the Xilin Gol League Civil Affairs Bureau and the Shanghai Adream Charitable Foundation will further strengthen cooperation in promoting the optimization and improvement of the quality and innovation and transformation of child welfare institutions, improving the construction of the aid and protection system for minors, and increasing the care and protection of stay-at-home children and children in difficulty.



# Love-at-Border Project Background

In March 2021, the state clearly proposed in the "Outline of the 14th Five-Year Plan and the Long-term Goals for 2035" to "build 100 'national schools' in border counties (regimental fields)". The proposal of building "national schools" reflects the state's determination to pay attention to and support the development of education, improve the quality of running schools, and promote the high-quality and balanced development of compulsory education in border counties and districts.

In November 2021, Adream actively responded to the call of the state. Under the guidance of the Shanghai Municipal Cooperation and Exchange Office, we jointly launched the "Love-at-Border, Light Up the Country" project (hereinafter referred to as "Love-at-Border") with China Education Daily. The project aims to fully exploit the role of Adream as a cross-border link between educational social organizations with weak border education foundations, and to link donors, urban high-quality schools, and educational enterprises/social organizations, in the form of a group "1 (one national brand enterprise) + 1 (1 urban leading school) + 5 (1 national school + 4 dream centers in the county) + X (dream education + ecological partner content)". And by equipping live broadcast recording equipment, schools can connect with each other in the form of joint support and assistance. We help border counties to establish a benchmark "national gate school", and at the same time drive 3-5 schools in the district and county to grow together, in order to activate the county education ecology and help the compulsory education in the border areas to develop in a high-quality and balanced manner.



In order to further sort out the current situation and needs of education in the border, the "Love-at-Border" project team commissioned a third-party organization to conduct a series of interviews and surveys on 24 "national schools" and "Dream Centers" schools in five border provinces. At the same time, as the project team continued to go deep into the border areas, it conducted many offline visits to relevant government departments, education and sports bureaus, schools, etc. in the counties, and sorted out the following common problems among students, teachers, and schools in the border:

- Students:
1. Most counties run schools centrally, and students start boarding from the early years;
  2. High proportion of stay-at-home children, single-parent families, and students from disadvantaged families;
  3. Lack of self-confidence, communication and expression skills, and insufficient vision;
  4. Raising between generations, low education level of parents, lack of family education.

- Teacher:
1. The number of teachers is insufficient and the teacher-student ratio is high;
  2. Lack of professional music, art, and P.E teachers;
  3. Insufficient professionalism, outdated concepts, and lack of systematic and continuous training;
  4. Insufficient understanding and use of informatization;
  5. Non-teaching workload is large and burnout is strong.

- School:
1. Hardware equipment begins to get old, lack of replacement funds;
  2. Limited teaching resources, lack of comprehensive practical courses and after-school content;
  3. Lack of information equipment, and lack of modern concept school management.



## Project Progress

At the end of 2021, the "Love-at-Border" project team began to carry out field visits and research work for the key counties of national rural revitalization and Shanghai's east-west cooperation and counterpart support counties. We focused on visiting and exchanging with relevant governments, education and sports bureaus, and schools in the border counties of Yunnan Province, Tibet Autonomous Region, Xinjiang Uygur Autonomous Region, and Inner Mongolia Autonomous Region, and liaising with caring enterprises. We finally selected the "Love-at-Border" project in the following 16 border counties by the end of 2022 and determined 15 project schools for "Love-at-Border Lights Up the Gate of the Country" and 49 "Dream Center" schools, for a total of 64 project schools.

As of December 31, 2022, the Dream Center 7.0 version has been built for five "National Border Schools" in Nujiang and Diqing in Yunnan Province, and the surrounding schools have been driven to form a 1+1+5+X "point-by-point" model to help improve the overall quality of regional education.

On the basis of fully identifying the needs of students, teachers, schools, and regions, in addition to carrying out regular teacher and principal training and promoting the development of dream courses in counties where the construction of the Dream Center has been completed, the "Love-at-Border" project team has joined hands with Shanghai Jing'an Adream Academy of Education, Shanghai Adream Charitable Development Center, Sports Dream Course Project Team and external ecological partners to introduce sports dream courses, "positive psychology" courses, and other special training for some counties.



## Donors

In 2022, the "Love-at-Border" project received strong support from the Shanghai Municipal Cooperation and Exchange Office, caring entrepreneurs, and local government matching funds. Among them, caring entrepreneurs donated 11.55 million yuan for the project.

In order to let the caring enterprises and their employees better understand the current situation of education in the border counties and deepen their understanding and recognition of the "Love-at-Border" project, on September 27, October 21, and November 1, 2022, the "Love-at-Border" project team held the launching ceremony of the "Love-at-Border Light Up the Country" project in Fugong County in Nujiang Lisu Autonomous Prefecture, Yunnan Province, Deqin County in Diqing Tibetan Autonomous Prefecture, and Tengchong City, Baoshan City. We invited representative of the caring enterprises to attend, including Greenriver Capital and Yanchuang Capital, Hesai Technology, and First Seaford Fund Co., Ltd.

In addition, the launching ceremony also invited local education and sports bureau leaders, national school principals, and representatives of external education ecological partners to attend. Other "Dream Center" schools also participated in the ceremony remotely through the live recording equipment donated by the project team. After the launching ceremony, Deqin County and Tengchong held a symposium with government leaders, education and sports bureaus, school principals, and donors. Many parties reached a consensus on the current situation and education needs in border counties, and discussed the implementation plan of the "Love-at-Border" project for the next three years.

## Project Effectiveness

Based on the 2022 "Shanghai-Yunnan Counterpart Assistance Project Funding Plan", the "Love-at-Border" project team organized 4 themed pieces of training for teachers from 6 project schools in Lushui City,

among which the anonymous feedback questionnaire satisfaction of the participating teachers reached 4.91 points (out of 5 points). Meanwhile, six schools completed the construction of the Dream Center in mid-November, three schools have begun experimenting with the Dream Curriculum, and the remaining three have pledged to gradually integrate the Dream Curriculum into their school curricula.

## Work Plan for 2023

The "Love-at-Border Light Up the Country" project will continue to promote the construction of county education ecology in 2023, the core contents are:

1. Continue to promote the construction of the current "Love-at-Border" and "Dream Center" schools, and add 3 new county sites. By the end of the year, a total of about 20 counties will be implemented in the "Love-at-Border" project;
2. Promote the implementation of the "dream curriculum" in the project counties, and gradually carry out empowerment projects such as five-star teacher growth training, principal training, and bureau chief workshops;
3. Contact a leading urban school for each school at the borders. Promote visits, online teaching, and research activities between the leading school and the school at the border, and promote the participation and interaction of other Dream Center schools in the county;
4. Organize and carry out ecological partner co-creation activities in each project county, invite local education bureaus, schools, enterprise donors, ecological partners, and other parties to participate, establish a mechanism for multi-party consultation and consensus, and at the same time formulate a three-year work plan according to the real situation and specific needs of each county. Invite ecological partners to provide and co-create targeted solutions or high-quality service content, such as special training, subject guidance, student activity support, etc., to promote the comprehensive development of education ecology in the county.



*With the development of Internet public fundraising, this year, Adream actively explored the financing model of video content. On the basis of cooperation between Tencent Public Welfare, Alipay Public Welfare, ByteDance Public Welfare, Meituan Public Welfare, and other platforms, we continued to explore deeper strategic project cooperation, actively disseminated the concept of quality education with the help of the platform, and continuously improved the health of the public fundraising structure, receiving more than 38.84 million times of donations last year in 2022, the largest number of donors, with a cumulative total of 84.4 million times of donations in history.*

## Tencent Foundation

### 520, Do Something Good Together

May 20th is Tencent's "520, Do Something Good Together" charity day, the "Dream of Children at the Border" project was officially launched, raising funds for the construction of Dream Centers in three schools in Deqin and providing high-quality education for thousands of children in border areas.

### 99 Giving Day

2022 is the eighth year of Adream participating in Tencent's "99 Giving Day", with the theme of "Let Every Child Embrace Tomorrow with Confidence". During the three-day activity, Adream participated in 53 educational public welfare projects, united with more than 20 caring enterprises to jointly advocate the public interest of education, with the support of the whole foundation and many volunteers. We carried out a series of online mobilization and offline charity activities and received a total of 514,000 times of donations, and a total of 314,000 people participated in the donation. The project also received 243,000 small red flowers. In 2022, based on the cooperation of platforms such as Tencent Public Welfare, Alipay Public Welfare, ByteDance Public Welfare, and Meituan Public Welfare, Adream continued to explore deeper strategic project cooperation, and actively disseminate the concept of quality education with the help of the platform. In 2022, more than 38.84 million times of donations were received last year, the largest number of donors, with a cumulative total of 84.4 million times of donations in history.

### Little Red Flower Dream: Exploring Museum Project

The "Little Red Flower Dream: Exploring Museum" project was jointly created by Tencent Charity Foundation and Tencent Public Welfare Platform Love Netizens, and jointly established by Shanghai Adream Charitable Foundation. At the end of November, Adream and Tencent Public Welfare jointly launched the "Little Red Flower Dream: Exploring Museum" project on Tencent's public welfare platform, which aims to

expand rural children's knowledge and vision about museums and lead a total of 1,400 students from rural schools in four provinces and cities in Hebei, Shanxi, Sichuan, and Hubei to have museum-themed study courses and travel activities.

### Knowledge Starlight Public Welfare Program

The program is jointly initiated by WeChat Pay and Tencent Foundation, Tencent Public Welfare Platform, and Tencent SSV Innovation School-running Lab. Shanghai Adream Public Welfare Foundation, as the project implementer, jointly acted with other public welfare partners to innovate libraries or build book corners for schools in areas with scarce educational resources. We equip books that are truly suitable for children to read, create a reading space that children love, provide special training on reading, and cultivate children's love for reading in rural schools. As of 2022, the Knowledge Starlight Project has participated in the construction of 49 school libraries in 6 provinces across the country, and built 1,871 book corners in 223 schools including Hezheng and Lintao in Gansu, Midu in Yunnan, Yuanyang, Wuding, Yongren, Weishan, and Yangyuan in Hebei Province, sending a total of more than 250,000 picture books to children, so that children can easily access books at zero distance.

On May 24, 2022, the WeChat Youth "Green Seedling Program" was released. Principals, teachers, and children from Weishan Dacang School in Yunnan, the beneficiaries of the Knowledge Starlight Public Welfare Program, brought a vivid dream class to the public.

During the "99 Giving Day" in 2022, the exhibition "Turn Over Books and Renovate Dreams" of the Knowledge Starlight Public Welfare Program was displayed at Houhai Metro Station in Shenzhen. Beneficiary schools from Gansu Province provided old books that were "rotten" because they were liked by children, narrowing the distance between the public and the beneficiary children.

### Tencent Academy "Chasing the Light Project"

In 2021, Tencent Academy and Adream planned to have a three-year strategic cooperation to jointly launch the "Chasing Light Project". Tencent Academy will donate three years of income to establish a public welfare base in Jiangxi, and the local government will jointly participate in the upgrade of the customized version of the Dream Center based on the products of the Dream Center, which focuses on informatization and technology-enabled education. By the end of 2022, Tencent Academy had donated more than 5 million yuan to Adream to build a total of 39 Dream Centers in 14 districts and counties of Fuzhou, Ji'an, Shangrao, Xinyu, and Jingdezhen in Jiangxi Province, of which 23 have been completed and 16 are still under construction. In terms of curriculum and teacher training, the project combines Tencent Academy's Chasing Light course and first aid course, as well as three dream courses, "Technology Maker", "Art and Life" and "Sports Dream Course", and provides special teacher training, which is expected to benefit more than 45,000 teachers and students.

## Cooperation with Internet Platform in Public Fundraising

# Annual Report





# Alipay Foundation

In August 2022 is the fifth anniversary of Ant Farm, and the “Dream Center for Children” project has been loved by users since its launch in 2018 and won the “2021 Ant Farm Annual Influential Organization” and “2021 Ant Farm Annual User Favorite Project” issued by the platform. Because of the support of countless caring netizens, it has become a light that illuminates the future of children in remote areas.

On Earth Day in April 2022, Adream and Ant Design cooperated with the theme of "Listening to the Song of the Earth", selected nine sounds in the natural environment, including "mountains, water, forests, fields, lakes, grasses, sand, ice, and sea", and collected natural poetry created by children, awakening the sense of harmonious coexistence between man and nature in listening. From the perspective of children, we will convey some of their thoughts on environmental protection to the public, awakening the public's attention to Earth Day by “listening to the voice of the earth” and promoting the practice of “cherishing the earth-harmonious coexistence between man and nature” in daily life.

In the China exhibition area of the 15th meeting of the Conference of the Parties to the Convention on Biological Diversity (COP15) in 2022, Adream cooperated with Ant Group and Ant Design to collect children's paintings around 40 animal themes such as pandas and Siberian tigers. The works from children vividly showed the participants China's biodiversity and the positive efforts made in environmental protection education.the border areas to develop in a high-quality and balanced manner.



# ByteDance Foundation

Throughout 2022, Adream explored content funding models on the ByteDance charity platform, letting the public know the front line of education and charity through short videos. ByteDance Public Welfare users donated a total of 250,000 person-times to build Dream Centers for 27 schools in Jiangxi, Gansu, Sichuan, Guizhou, Chongqing, Hainan, and Shanxi, bringing sports quality education services to two rural schools in Gansu.

## Beautiful Space for Children

In July and October 2021, Henan Province and Shanxi Province experienced heavy precipitation. The China Education Development Foundation and the Beijing ByteDance Public Welfare Foundation jointly launched the "China Education Development Foundation-ByteDance School Benefits Program" to assist the development of education in flood-stricken areas and help disaster-stricken areas restore normal education and teaching order as soon as possible. In this context, in order to help the long-term recovery and development of the education level of disaster-stricken schools in Henan and Shanxi, support local quality education, expand after-school service channels and improve after-school service, ByteDance Foundation, China Education Development Foundation, and Shanghai Adream Charitable Foundation jointly launched the "Beautiful Space for Children" project. Since 2021, it has supported schools in Henan Province and Shanxi Province damaged by the disaster to build a total of 144 " Beautiful Space for Children" classrooms. By the end of 2022, a total of 132 Beautiful Space for Children projects had been launched, with 1,078 teachers trained and 89 principals trained. Participating school teachers and students felt the openness, diversity, vitality, and joy of the dream classroom through the platform of the “Beautiful Space for Children” project. In 2022, 45,125 students directly benefited from the Dream Course and 8,152 hours were scheduled for Dream Course.

## Music Season for Children

On Children's Day 2022, Adream, ByteDance, China Education Development Foundation, and Malanhua Children's Chorus jointly launched the “Music Season for Children” activity during Children's Charity Month. At the opening ceremony of the Beijing 2022 Winter Olympics, the Malanhua Children's Chorus sang "Ode to the Olympics" in Greek, which shocked the world. On Children's Day, they brought "Songs from Distant Mountains" on Tiktok to express their expectations and hopes for their dreams in singing; singers Yi Tang, host Jinguizi, Bluray Band, musicians Shuchen Zhuo and Dawei Zhang all called for the singing of the Malanhua Choir and other children in mountainous areas and guarded children together with all the friends in front of and behind the screen. By the end of 2022, a total of six music dream classrooms had been completed in Fuping, Baoding City in Hebei Province.



# Alibaba Foundation

In 2022, in the "Donate for Love" event held by Alibaba Public Welfare, based on the 1:1 funding model, Adream joined hands with bero to drive consumers to pay attention to the public interest and participate in public welfare through the online Tmall stores and offline retail stores, building a dream classroom for Yunnan Lajiamudi Primary School. In Alibaba's 95 Charity Week activities, Adream received strong support from the caring enterprises Breo, Proya, and ophthalmologist doctor Yong Tao, and jointly initiated a joint donation, calling on more consumers and caring netizens to promote the development of quality education.





## Meituan Public Welfare

In 2022, Meituan Public Welfare platform donated a total of 190,000 person-times to 10 rural primary schools in Jiangxi and Yunnan, allowing more than 7,000 children to use Dream Center. The platform has received more than 2,000 messages from caring users, conveying the donor's care and love for the children.

## Xiaohongshu Dream Plan

In 2021, Xiaohongshu donated 4 million yuan to Adream to support children's safety and aesthetic education in Henan and jointly launched the Xiaohongshu Dream Plan, including the construction of the Xiaohongshu Dream Center, a caravan beautiful dream cruise, a safety protection bag, a study trip to distant places, and the teenager girls education activities. We hope to bring a happy life to children in Henan, light up their dreams, and help them grow up with confidence, empathy, and dignity. On the eve of International Women's Day on 8 March 2022, Adream joined hands with Xiaohongshu to prepare four gifts for grade 6 girls in rural primary schools in Henan Province in the classroom of Dream Center, allowing girls to understand physical and mental changes and build a sense of self-protection through entertaining and educational activities. They express emotions, share growing pains, learn about love and life, and gain strength and confidence in ritualistic activities. At the same time, Adream and Xiaohongshu donated 34 "Safety Guard Kits" to 22 schools to help children learn to protect themselves and avoid and minimize dangerous injuries.

As of December 2022, the project has built four dream centers in Xinmi City, Zhengzhou City, and Henan Province, and invited four Xiaohongshu bloggers and employees to participate in public welfare visits to the project schools, bringing interesting dream lessons to children and painting a characteristic wall together.



## Bilibili Public Welfare

In 2022, with the support of Bilibili Public Welfare, Adream joined hands with video creators who pay attention to education and public welfare on Children's Day and China Kindness Day, advocate for the public to protect children's mind, and help children in underdeveloped areas realize their dreams of going to the distance and playing sports. In the variety show "Beep Beep Beep Forward", video creator "Caiqian" created a "dream energy coin" for the "Dream Journey" project, hoping that children can have the courage to overcome difficulties and move forward all the way to pursuing their dreams.

## Xiaomi Foundation

During the Xiaomi Charity "Xiaomi Fans Charity Festival", Adream raised funds to support the construction of the Dream Center at Xiniu Town Central Primary School in Xinfeng, Ganzhou, Jiangxi Province. It is expected that in the spring 2023 season, children will enter the newly built Dream Center.

## Ping An Foundation

During the 95 China Charity Day, Adream's "Building a Dream Classroom for Rural Children" project was featured on the homepage of the exclusive edition for high-net-worth customers on the Ping An Public Welfare Platform. Adream joined hands with Ping An Public Welfare to advocate for high-net-worth customers to contribute to education and public welfare.

## China Mobile Philanthropy

In August 2022, Adream officially settled in China Mobile Public Welfare Platform, and in December, the Children's Quality Education Program was selected to participate in China Mobile's Public Welfare platform Donor Appreciation Activity, "Gratitude and You · Join Public Welfare Together".

## Special Funds and Partner Development

### Progress of the Special Fund

#### Shanghai Adream Charitable Foundation-Vivo Art Education Special Fund

In 2022, Vivo Mobile Communications Co., Ltd., together with Shanghai Adream Charitable Foundation and China Academy of Art Education Foundation, jointly launched the "Shanghai Adream Charitable Foundation - Vivo Art Education Special Fund", which is committed to promoting the development of aesthetic education in China. By the end of 2022, the project had covered 32 schools in five provinces, empowered 105 teachers to take good aesthetic education classes, helped 7,500 rural children improve their understanding of beauty, distributed a total of 1,532 boxes of art materials to students, and commissioned social service agencies to carry out three offline teacher training sessions. We hope that through the implementation of the project, every child can discover, feel and create beauty.

#### Shanghai Adream Charitable Foundation - ANTA Sturdy Growth Charity Fund

In 2022, ANTA Group donated 16 Dream Centers, funded 633 schools in 15 provinces, 51 districts and counties, and helped 1,362 front-line physical education teachers. ANTA Sturdy Growth Charity successfully held 2 ice and snow camps, 1 football camp, and 1 basketball camp, benefiting 220 students; ANTA Group donated sports equipment worth 70,375,001 yuan to 225,429 teachers and students. During the epidemic, we donated equipment to 46 hospitals in Shanghai and medical teams that came to Shanghai, supporting more than 20,000 frontline medical staff and anti-epidemic volunteers and staff to fight the epidemic. A total value of \$3,000,000 was donated to sports fields and sports equipment throughout the year.

#### Shanghai Adream Charitable Foundation "Ling Project" Special Fund for Traditional Chinese Culture Education Empowerment Action

In 2022, Zhejiang Dunhe Charitable Foundation donated 1.555 million yuan to carry out the Adream "Ling Project: Traditional Culture Empowerment Action". The project focuses on improving the problem that it is difficult for primary and secondary school students to obtain quality and effective education in excellent traditional Chinese culture. The project explores a more modern model of excellent traditional Chinese cultural education through curriculum integration, teacher empowerment, cultural dissemination, etc., and cultivates children and adolescents with the temperament of Chinese civilization and the face of the Chinese nation. During the summer of 2022, professional education and training institutions were commissioned to provide training for 321 front-line language teachers from Sichuan, Guizhou, Hubei, Shanxi, Beijing-Tianjin-Hebei, Heilongjiang and other regions, and expanded 62 project schools. After returning to school, participating teachers from many schools organized their own secondary training to enable more front-line language teachers to learn the content of the "Ling Project" course, which benefited more than 30,000 students.

#### Shanghai Adream Charitable Foundation - SEED Seed Partnership Special Fund

A total of 21 in-community events were held in 2022. This year, a new program, the "SEED Acceleration: Social Entrepreneurship

Accelerator", was launched to discover early-stage but high-potential social entrepreneurship projects, and accompanied the seven projects through the 100-day camp. In terms of content and communication, SEED held the "2022 Charity Society Founder RE · NEW Conference", an online dialogue and exchange salon for partners in the field of public welfare and social innovation, which makes young people's thinking and insights can be heard by more people.

#### Shanghai Adream Charitable Foundation - Love Hinder Love Employment Support Special Fund

2022 is the fourth year of the establishment of the special fund, and it is also a very unusual year. The embroidery practice works of special youth participated in the "Love Differently" public welfare art exhibition together with the works of 20 top artists, allowing the public to see the hard work of special youth. This year, a total of 52 activities were held with the theme of urban inclusion and disability integration, benefiting 1,233 people.

#### Shanghai Adream Charitable Foundation - Special Fund for Fundraising Financial Aid for Talents with Firm Determination

This year, Kuzhiyucai School in Guiyang, Chenzhou, Hunan Province, moved to a bigger and better campus. The Xintian Kuzhiyucai School in Yongzhou City, Hunan Province, renovated its gates, built a new waiting area, and added a rain shelter. Chongqing Zhongxian Kuzhiyucai Canteen hardware has been replaced, and campus pavement repairs and student dormitories have been improved. The quality of children's school life was further improved. This year, the opening of the second class of Kuzhiyucai School has allowed more students to find confidence in their hobbies.





Details of Income and Expenditure of the Special Fund

NO.	Public Welfare Sector	Special Fund Name	Date of Establishment	Income in 2022	Expenditure in 2022
1	Education Training	Shanghai Adream Charitable Foundation -- First Response Special Fund	2015/11/6	-	98,240.47
2	Education Training	Shanghai Adream Charitable Foundation -- Special Fund for Youth Football	2016/8/3	80,000.00	7,604.00
3	Quality Education	Shanghai Adream Charitable Foundation -- Special Fund for the Growth and Care of Migrant Children	2017/2/17	-	121,592.00
4	Education Training	Shanghai Adream Charitable Foundation -- SEED Partnership Special Fund	2017/3/23	190,000.00	418,500.00
5	Education Training	Shanghai Adream Charitable Foundation -- Yiqi Dream Aidong Art Education Special Fund	2017/6/22	-	303,929.27
6	Education Training	Shanghai Adream Charitable Foundation -- ANTA Sturdy Growth Charity Project Special Fund	2017/6/23	-	60,429.39
7	Education Aid	Shanghai Adream Charitable Foundation -- Special Fund for Fundraising for Students in Kuzhiyucai School	2018/2/2	1,194,727.00	620,000.00
8	Reading Education	Shanghai Adream Charitable Foundation -- Special Fund for "Dandangzhe Action" Reading Grants	2018/8/3	151,770.13	-
9	Special Education	Shanghai Adream Charitable Foundation -- Love Hinder Love Employment Support Special Fund	2018/11/6	758,027.64	-
10	Education Training	Shanghai Adream Charitable Foundation -- VIPKID Special Fund	2018/11/11	-	386,312.30
11	Quality Education	Shanghai Adream Charitable Foundation -- Kaihua Public Welfare Adream Special Fund	2020/5/1	399,800.00	380,675.00
12	Education Aid	Shanghai Adream Charitable Foundation -- "Benevolent Donation-Benevolent Deeds" Special Fund	2020/6/16	-	97,571.22
13	Education Training	Shanghai Adream Charitable Foundation -- Huanquqingteng Special Charitable Fund	2022/1/30	700,000.00	160,480.00
14	Education Training	Shanghai Adream Charitable Foundation -- Ling Project -- Special Fund for Traditional Culture Education Empowerment Action	2022/6/1	1,777,250.00	546,790.35
15	Quality Education	Shanghai Adream Charitable Foundation -- Vivo Art Education Special Fund	2022/9/17	4,580,000.00	1,672,429.51
Total				9,831,574.77	4,874,553.51

Note: The above is the special fund containing income and expenditure in 2022. Please refer to the special fund column on the official website for details



Partnership Development/ United Fundrasing

In order to provide more support to united fundraising partners accurately, Adream has strengthened the linkage between the partner business sectors and Adream. Adream integrated itself and social resources, provided systematic partner support and services, and jointly built a quality education ecology by empowering partner institutions, helping partners obtain resource support, professional growth, and ability improvement so that children's changes can occur.

Integrate Social Resources and Empower Public Welfare Projects

In 2022, a year with complicated epidemic situations, many public welfare organizations are still on the verge of bankruptcy. In order to support such educational public welfare projects, on the "99 Giving Day" in 2022, Aegon-industrial Fund and Shanghai Wealspring Asset Management Co., Ltd. donated 1.1 million yuan. XinHe Foundation donated 660,000 yuan and Mingzhuo public welfare talent growth special donated 400,000 yuan. All these were used to carry out the matching donation plan of education public welfare projects, and a total of 42 projects were matched to support.



Advocacy, joint communication, and fundraising

In 2022, Adream continued to explore fundraising and communication, supporting partner institutions to participate in various themed fundraising and communication activities such as Tencent 520, 99 Giving Day, ByteDance Charity 95 Dou Love Public Welfare, Ali 95 Charity Week. Adream and partners jointly carried out live broadcast activities on the Douyin charity platform to support the output of the partners' communication content.

Establish a Sound Partner Support and Empowerment System

In 2022, Adream's united fundraising greatly expanded the service depth of the quality education ecological network. The challenges of the epidemic have made Adream firmer in its responsibility to empower partners and develop together. Adream builds a "collaborative network for public welfare education" to support partner institutions, provides millions of unrestricted funds and tens of millions of material support, exports brand and management capabilities, shares products, networks, and resources, and supports the overall development of the industry.

Brand Activities

In 2022, Adream actively explored the mode of communication interaction under difficulties and challenges. 330,000+ posts were shared throughout the year, reaching 1.14 billion people and covering 5,507 media.



New IP images were unveiled, adding new touchpoints for communication

Adream, The Paper, and art institutions jointly launched the "IP Symbol Collection Activity", and finally selected a pair of 10-year-old boys and girls, Zhenzhen and Mengmeng, as the foundation's new IP images. They are representatives of Adream's millions of children. Adream made a series of peripheral products and memes of IP images to help interact with beneficiaries and donors. The first three-dimensional picture book Plane, Plane... was produced, and the whole story of the book uses the technique of flashbacks, telling the difficult transformation process of the first "Dream Center" of Adream and the growth stories of children, including little Tashi, based on the memories of teacher Tashi.

Strengthen the disclosure of project and donation progress, and lead the ranking in transparency

Adream strengthens the disclosure of project progress and donation details through multiple official self-media channels such as WeChat, Weibo, and the official website. Adream also ranks second in public fundraising and first among local public fundraising foundations in the "2022 China Transparent Charity Public Welfare Fund Ranking" released by Interface News. All the indicators of the FTI2022 Transparency Index of the Foundation Center Network met the standard and received full scores.



2022中国透明慈善公益基金会					
排名	基金会名称	性质	基金会理事长	基金会秘书长	得分
1	中国社会福利基金会	全国性公募	戚学森	缪瑞兰	99
2	中国红十字基金会	全国性公募	贝晓超	王铁凡	98
2	中国妇女发展基金会	全国性公募	甄砚	张建岷	98
2	上海真爱梦想公益基金会	地方性公募	潘江雪	宿彦慧	98
5	浙江省新华爱心教育基金会	地方性公募	李婵娟	唐韵鹏	96
5	中国光华科技基金会	全国性公募	梅峰	孟春	96
7	中国金融教育发展基金会	全国性公募	杨子强	李海辉	95
7	中华社会救助基金会	全国性公募	郑国君	—	95
9	北京春苗慈善基金会	地方性公募	刘东	崔润馨	94
9	北京韩红爱心慈善基金会	地方性公募	李健	王增娟	94
9	北京市企业家环保基金会	地方性公募	许小年	杨彪	94

The annual report press conference reached a record-high online viewing and was selected as the platform's monthly hot public welfare event

Under the challenge of the epidemic, the 2021 annual report launch conference was held online and live-streamed through Xinhuanet, The Paper, Phoenix, and the official self-media channels of Adream. The conference attracted more than 1.99 million online viewers on all platforms, reaching more than 200 million people through communication, and won fourth place in the selection of micro-public welfare "Hot-spot Public Welfare Event in June" .







## Promote cross-border communication and co-creation and enhance public participation: Adream projects on the top search

During the Winter Olympics, Adream participated in the #Protect the Dreams of Rural Children# topic discussion initiated by Weibo Public Welfare, and showed the children's beautiful expectations for the future by sharing the dream paintings of the children in the Dream Center School. Shu Chen, the director of Adream forwarded and spread the information and the cumulative number of views of the topic exceeded 300 million. In the theme month of "Children's Dream Month in June", Adream, The Paper, and nearly 10 artists from Mountain Top Entertainment jointly spoke out for "Children's Good Governance", so that the topic of child protection received more discussion and attention, with a topic volume of 4KW+; The topic of the "Dream Journey" project has been featured on Weibo four times on "Hot Search in the Same City" and "Today's News List", reprinted by 40+ media such as "Headline News" and "China Youth Daily", and won the TOP1 of the Renren Charity Festival twice. Through the linkage of more than 30 media such as "China Education Daily" and "China Women's Daily", more than 40 celebrities/experts such as Shu Chen spoke out for the "Dream Journey" project, among which the topic #Liangshan Guy's Teacher's Day wish is to take children to see the sea# appeared on the Weibo hot search list, attracting the public to help rural children realize their dreams.



## "White Horse" won the "Best Public Welfare Production Award" at the Shanghai Charity Micro Film Festival

In July, Adream went to the grasslands of Inner Mongolia to shoot the short movie "White Horse" based on the dream-chasing stories of five local children, telling the touching story of children with dreams bravely overcoming challenges and chasing dreams to distant places, presenting the spirit of self-confidence and empathy of dreamers. "White Horse" won the "Shanghai Public Welfare Micro Film Festival" - "Best Public Welfare Production Award" co-sponsored by Shanghai Film Co., Ltd, Yicai, and Shanghai Charity Foundation.

## The dissemination of short videos is successful; Media channels are becoming increasingly diversified

Adream explores a variety of video operation models, cooperating with million-level KOLs in many different fields on Douyin, carrying out live broadcasts in the frontline, and enhancing the public's awareness and attention to the Adream public welfare project, reaching an annual number of 160 million. Adream also Deeply connects with teachers, guides teachers to become public welfare communicators, incubates several high-potential teacher creators, lets more teachers' and children's stories be seen, mobilizes more Douyin users to pay attention to education public welfare, and supports education public welfare.

## Special Feature Rural Revitalization and Educational Assistance

In 2022, China's rural revitalization is entering its second year. The implementation of the rural revitalization strategy is a comprehensive and historical task to build a modern socialist country. In 2022, Adream practices rural revitalization and starts again, promotes the revitalization of rural talents with education, actively consolidates and expands the achievements of poverty eradication and rural revitalization, and shows the responsibility and burden of social organizations in the broad stage of rural revitalization. In the broad stage of rural revitalization, we will show the responsibility and burden of social organizations.

## East-West Cooperation and Shanghai Counterpart Assistance Area Special Funding Work

In 2022, the "Dream Center Construction and Operation Service Support Project" funded by the Shanghai Counterpart Support and Cooperation and Exchange Special Fund will be completed, which mainly involves the construction of 12 dream centers in 11 districts and counties of Yunnan Province and Tibet Autonomous Region, and the service operation of 90 project cooperative schools in 11 districts and counties. As of July 2022, the construction of 12 Dream Centres has been completed; By the end of October, teacher training had been provided to teachers and principals in 90 schools in 11 districts.

In 2022, we will continue to apply for the "Shanghai Counterpart Support and Cooperation and Exchange Special Fund Grant" to support the 2022 Dali Dream Center project in Yunnan Province. The project involves the construction of 16 dream centers in Midu County and Yangbi County of Dali Prefecture, Yunnan Province in 2022, material donations and teacher training for Sports Dream Courses in 44 schools, and One-star Dream teacher training and course operation activities in the two counties.

By the end of 2022, the construction and operation of two dream centers in Yangbi County has been completed, and the training of principals and dream teachers of Dali project schools has been carried out.

## Love-at-Border: Explore the group education and support model

In March 2021, the state clearly stated in the "Outline of the 14th Five-Year Plan and the Long-term Goals for 2035" that 100 "national gate schools" will be built in border counties. The proposal of building "national gate schools" reflects the state's determination to pay attention to and support the development of education for border minority groups, improve the quality of schools, and promote the high-quality and balanced development of compulsory education in border counties and districts.

In November 2021, Adream actively responded to the call of the state and, under the guidance of the Shanghai Municipal Cooperation and Exchange Office, jointly launched the project "Love-at Border Lights Up the Gate of the Country" with China Education Daily. The project focuses on border counties with weak education foundations and aims to give full play to the role of Adream as an educational social organization to link donors, urban high-quality schools, and educational enterprises/social organizations, in the form of a group "1 (one national enterprise) + 1 (1 urban leading school) + 5 (1 national school + 4 dream centers in the county) + X (dream education + various partners)". By equipping live broadcast recording equipment, schools can connect with each other, which helps border counties to establish a benchmark "national gate school" and drive 3-5 schools in the district and county to grow together in the form of joint support and assistance, activating the county ecology and help the border area of compulsory education to develop in a high-quality and balanced manner.

## Hand in hand with the School of Education of Shanghai Normal University, establish "Rural Revitalization Education Talents Public Welfare Co-construction Base"

Education is the first step of rural revitalization. Under the call of the mission of the times, on January 12, 2022, the Shanghai Adream Charitable Foundation, Shanghai Jing'an Adream Academy of Education, and the School of Education of Shanghai Normal University reached strategic cooperation on education public welfare to establish a "Rural Revitalization Education Talent Public Benefit Co-construction Base". The reform practice of rural revitalization is integrated with high-quality academic research and the incubation of achievements, generating a powerful pattern between the University, social institutions, the government, and the public, working together to promote the development of rural education.

## Collaborate with social service organizations to help provide counterpart support

In 2022, the Shanghai Minhang District Vitality Community Service Center-Vitality Future Parent-Child Park Project supported four project sites and their teachers in Shanghai and Yunnan Province, providing 476 public welfare early parent-child education services to 831 local migrant and left-behind children aged 0-3 and their caregivers, with 6,647 participants.

Shanghai Huochai Youth Public Welfare Development Center connected 69 rural schools in Shanghai's counterpart provinces (Hubei, Qinghai, Xinjiang, Yunnan, and Chongqing) with various materials worth more than 540,000 yuan. Through the "Rural Teacher Growth Program", they held diversified public welfare courses such as summer courses, public welfare coaches, psychological training, and rural theater, providing more than 300 hours of learning opportunities and companionship for 34 teachers from 20 schools in the above provinces.

The development of rural education is undoubtedly an important fulcrum of the rural revitalization strategy. In 2023, Adream will continue to actively empower the development of rural talents and rural revitalization through education.







## Finance for the Greater Good

Under the background of the national policy of common prosperity, more and more enterprises and elite actively respond to the call of the state and the needs of the times, paying attention to and devoting themselves to public welfare and philanthropy. Among them, financial institutions, as important market economic entities, are indispensable core forces for common prosperity.

In 2022, Adream officially launched the "Finance for the Greater Good" project, exploring diversified cooperation between public welfare and finance. We hope to become a philanthropic partner around financial institutions with our 15 years of public welfare practice, jointly provide rich and meaningful public welfare services for high-net-worth people, help elite enter the public welfare industry wisely, practice strategic philanthropy, and invest in the future of China! At present, Adream has established strategic cooperative relations with a number of financial institutions. In the future, Adream will continue to explore, and join hands with more financial institutions to promote financial goodness and promote common prosperity.

## "Finance for the Greater Good" Cooperation Case

### China CITIC Bank Credit Card Center -- Adream Charity Co-branded Credit Card; "Love, Trust, Be Together" Charity Platform has been Fully Upgraded

On January 25, 2022, the strategic partner of Shanghai Adream Charitable Foundation, the CITIC Bank Credit Card "Love, Trust, Be Together" public welfare platform was newly upgraded, among which "Aisin Account" version 3.0 gave a more intuitive introduction to the progress of public welfare projects and more diversified ways to donate points. At the same time, the China CITIC Bank Credit Card Center and Adream upgraded their public welfare co-branded cards, and the points generated by users' credit card purchases will be automatically credited to the "AISIN Account". Also, the funds donated by the China CITIC Bank Credit Card Center to the Adream Charitable Foundation will be used



for the Dream Center project.

### Ping An Bank launched the "Dream Center" project on its public welfare platform

Ping An Bank Private Bank is one of the first financial institutions to sign a strategic cooperation agreement with the Shanghai Adream Charitable Foundation. Two sides have jointly built a comprehensive and long-term cooperation platform to help wealthy people participate in public welfare and philanthropy through the charity planning service model. In 2022, the "Dream Center" project was launched on the Ping An Public Welfare Platform, and the support of Ping An Bank and caring customers jointly contributed to the development of quality education in China.

### The first batch to settle in the BOC public welfare platform

In 2022, Shanghai Adream Charitable Foundation reached strategic cooperation with the Bank of China Shanghai Branch to jointly support the public welfare project launched by Adream on the BOC Charity Platform. As one of the first public welfare organizations to settle on the BOC platform, Adream released a total of 4 public welfare projects on the BOC Public Welfare Platform in 2022, namely "Children's Quality Education Program", "Sports Dream Class", "Sponsorship Program for Children in Difficult Circumstances", and "Support Program for Mentally Disabled Youths". These four projects have received extensive support and attention on the BOC Philanthropy Charity platform.

### First Capital issued public welfare asset management products to help rural education revitalization

In 2022, the first public welfare asset management product in the Shenzhen securities industry landed. The product is cooperated by First Capital, a long-term partner of Shanghai Adream Charitable Foundation, and Shenzhen Innovation Corporate Social Responsibility Development Center. First Capital works as the manager and Agricultural Bank of China Shenzhen Branch works as the custodian. The product donates part of the management fee income to the charitable foundation for the education public welfare project in the rural revitalization area, which is implemented by the Shanghai Adream Charitable Foundation.

## The original intention and mission of "Finance for the Greater Good"

In 2021, entrusted by the United Front Work Department of the Shanghai Municipal Party Committee, Shanghai Adream Charitable Foundation carried out special research on "Finance + Public Welfare". In the course of the investigation, we learned that under the guidance of the common prosperity policy, the domestic and foreign financial industries and leading foundations have begun to explore the field of "Finance for the Greater Good." To further enhance the social influence of "Finance for the Greater Good", create a social environment for capital for good, and promote common prosperity, it is necessary to make the concept of "Finance for the Greater Good" reach and influence more financial institutions and high-net-worth people. In 2022, Adream joined hands with a number of financial institutions and foundations to advocate the topic of "Finance for the Greater Good" and launch a series of charity salon activities.

### 1. "Finance for the Greater Good" Charity Salon Activities

In 2022, under the guidance of the Shanghai Pudong New Area Community Governance and Service Development Center, Shanghai Adream Charitable Foundation, Shanghai Regan Foundation and Shanghai Lujiazui Financial City Development Foundation launched a series of charity salon activities with the theme of "Finance for the Greater Good", exploring the modern public welfare model of "finance + public welfare" from multiple perspectives. We achieved consensus, integration, and co-creation in the field of public welfare and finance and jointly promote the development of public welfare and philanthropy.

The "Finance for the Greater Good" series of charity salons have been held for five consecutive sessions, with the themes of "Local Practice of Estate Planning and Legacy Donation in the Context of Wealth Inheritance", "How Financial Institutions Innovate to Participate in Social Governance Case Sharing", "Crossing the Gap, Finance for the Greater Good - New Practice of Cooperation between Foundations and the Financial Industry", etc. We invited more than 100 practitioners from private banks, fund companies, family offices, trust institutions, law firms, accounting firms, and foundations. Those participating experts adhere to the wealth concept and values of capital for good, sharing new trends, new dynamics, and new thinking of Finance for the Greater Good; They discuss hotspots of "Finance for the Greater Good", popularize the concept of Finance for the Greater Good and build consensus for action. The salon built a platform for cross-border exchanges between financial institutions and public interest organizations, making two sides discuss and share from different perspectives, deepening discussions and exchanging ideas. Through high-quality sharing and cutting-edge output, it has produced a wide influence, which received extensive attention and dissemination from the media and attracted China Construction Bank Private Bank, Shenergy Group Finance Co., Ltd., and other institutions to take the initiative to visit and understand the "Finance for the Greater Good" charity salon project, exploring cooperation opportunities in the fields



of philanthropic financial research, cooperation in public welfare projects, and innovative fundraising with financial tools.

### 2. Theme Seminar "Helping Public Welfare and Philanthropy, Promoting Social Governance and Innovation" for People from New Social Strata

As participants and beneficiaries of reform, opening up, and modernization, people from new social strata generally have a strong sense of social responsibility and the spirit of volunteer service, and should consciously devote themselves to public welfare and philanthropy, influencing and driving more social forces to participate in public welfare and philanthropy. On 28 September, the United Front Work Bureau of the United Front Work Department of the CPC Central Committee held a seminar on "Helping Public Welfare and Philanthropy and Promoting Innovation in Social Governance" in Shanghai.

Entrusted by the United Front Work Bureau of the United Front Work Department of the CPC Central Committee, Chairwoman Jiangxue Pan led the Shanghai Adream Charitable Foundation, together with the Shanghai New Social Class Research Center and Changning District Zhixinhui to host the seminar. Principal leading comrades of the United Front Work Department of the CPC Central Committee, the United Front Work Department of the Shanghai Municipal CPC Committee, and the Changning District CPC Committee of Shanghai Municipality attended the meeting. Chairwoman Jiangxue Pan delivered a speech entitled "New Strength in Shanghai-- Pattern and Exploration of Shanghai Public Welfare" at the morning meeting, actively promoted the discussion of four parallel sub-forums of and served as the moderator of the afternoon "Finance for the Greater Good" sub-forum. The seminar also released the "New Goodness Project," which, as a non-profit public welfare charity activity platform for people from new social strata across the country to participate in solving social development problems, will give full play to the advantageous role of people from new social strata, help public welfare and philanthropy, and promote innovation in social governance. More than 100 people from new social strata from all over the country participated in the seminar, and more than 24,000 people from new social strata watched the live broadcast online.

### 3. Facing the future, leading the upgrading of capital mission

What is the mission of capital? It is to unlock good value. "Finance for the Greater Good" is a kind of concept of advocacy and influence. Adream will continue to explore deeply, and further enhance its influence. We sincerely hope:

Facing the future, we can connect with intermediary organizations, including financial institutions, to work together to stimulate the enthusiasm of high-net-worth people to devote themselves to public welfare and philanthropy, retaining "good funds". Facing the future, we can build a sustainable ecosystem, strengthen the coordination and incentive measures for cross-border talents, and cultivate "good talents". Facing the future, we can steadily promote the institutional guarantee and supply of capital for good, promote the cross-border co-governance model of "trust and appreciation", and stimulate "good vitality".





## Fight the epidemic together, truly love and guard Shanghai

Since the outbreak of the epidemic in Shanghai, Shanghai Adream Charitable Foundation has adhered to the principle of putting people first and life first, setting up an anti-epidemic headquarters at the critical juncture of the severe and complicated epidemic and giving full play to the advantages of the integration of social organization resources. Adream tried every possible way to raise materials and launched the action of “fight the epidemic together, truly love and guard Shanghai”, to promote the overall progress of the city's anti-epidemic.



Note: "Here is Me Loving Shanghai" voluntary action platform data dashboard

### "Here is Me Loving Shanghai" Voluntary Action

Jiangxue Pan, founder of Shanghai Adream Charitable Foundation, Weigan Zhou, founder of Child-Friendly Community, Lei Li, founder of Yishe, and Nan Hao, founder of NCP Relief, jointly launched the "Here is Me Loving Shanghai" emergency voluntary action against the epidemic. Since the opening of the online help channel "Here is Me Loving Shanghai" on April 9, 12 working groups have been established to provide assistance to the elderly, the weak, the sick, the disabled, and patients who encounter difficulties in seeking medical treatment, residents in need of psychological assistance, and volunteers in communities where materials were urgently needed, providing voluntary services and support within their capabilities. 40 employees of the foundation responded positively, playing a pioneering role as team leaders or key members. As of the end of April when the operation ended, the platform has received and processed 2,023 pieces of help-seeking information. 252 volunteers participated in the rescue operation, and the effective processing and completion rate was 68%. We served 1,380 blind people, pregnant women, elderly people living alone, children, migrant workers, and other vulnerable groups in Shanghai, providing assistance and assistance within our capabilities.

Rice for the rare disease was all delivered.

On April 15th, I received a message for help: Pansy rare disease platform rushed to get 1.3 tons of low-protein staple food from Nanjing, and urgently delivered it to 97 families in Shanghai. During the epidemic in Wuhan in 2020, the platform, the platform also assisted patients with rare diseases in Wuhan with low-protein staple food for patients with rare diseases in Wuhan.

After learning about it, we found out that there is a group of phenylketonuria (PKU) patients in Shanghai, and there are only 200 households in Shanghai. Their "life-saving food" is a special low-protein food, which can only be obtained through online shopping. During the special period of the epidemic, express delivery stagnated, and hundreds of phenylketonuria patients in Shanghai faced the dilemma of being cut off from "special food".

The "Here is Me Loving Shanghai" volunteer team urgently contacted YTO Charity Foundation, SF Foundation, and Alibaba Foundation. A relay race by logistics companies, platforms, and rescue teams began: various forces opened up the logistics line for "life-saving food".



## I.Focus on the Elderly in Special Poverty and Actively Safeguard the Life and Health Rights and Interests of the Elderly

During the peak of the epidemic outbreak, the life and health of the elderly group were greatly challenged. Adream quickly launched the Shanghai Nursing Home Rescue and Prevention Kit based on the needs of nursing homes for epidemic prevention, sanitize materials, and easily digestible nutritious food, providing anti-epidemic, sanitizing items, food, and other material assistance to nursing homes, welfare homes, health centers, and communities throughout the city. In addition, it has participated in the epidemic prevention and care project for nursing staff in nursing institutions and has provided 390,000 funds to provide epidemic care allowances for 1,300 elderly care workers and other workers in the city.

## 2. Actively respond to the personalized needs of Cabin hospitals and urgently respond to front-line emergencies

Shanghai's epidemic prevention and control cannot be separated from the silent effort of front-line medical staff. During the epidemic in Shanghai, Adream actively searched for supplies for medical staff from the Shanghai Municipal Center for Disease Control and Prevention, Hubei Province, Fujian Provincial Medical Team, Pudong Zhangjiang Cabin, Jiading Cabin, Baoshan Cabin, and other places. Jiading, Baoshan, Pudong Health Commission, and Clover Cabin linked resources and epidemic prevention and living materials urgently needed for assistance activities, including mouth masks, disposable underwear, disinfection machines, diapers, and fast food.



## 3. Handbook for epidemic prevention volunteers and "Shanghai Mutual Help" mini program jointly help residents fight the epidemic

In the early days of the outbreak of the epidemic in Shanghai, Adream took active action to screen, summarize and refine the epidemic prevention knowledge of volunteer services and management on the market, and redesigned and released two sets of volunteer manuals, "Epidemic Prevention Volunteer Action Guide" and "Epidemic Prevention Volunteer Management Manual", effectively supporting community volunteers to do a good job in the division of labor, self-protection, and epidemic prevention and control in epidemic prevention work.

Tencent's "Tencent Silver Hair Green Pine Assistant" mini program for the elderly group also adopted and displayed the manual.

At the same time, Adream has partnered with UCloud to develop the "Shanghai Help" mini program, which guides residents to ask for help through the "Shanghai Mutual Help" mini program. Then, other residents who are able to help will provide volunteer services and support through online or offline contactless methods.

## 4. Actively participate in community anti-epidemic

During the epidemic, the improvement of the quality and efficiency of community epidemic prevention work requires the participation and wisdom of young people and professional social workers. Shanghai Adream Charitable Foundation launched the "Here is Me Loving Shanghai: Community Epidemic Prevention Project" and launched community epidemic prevention kits and community sanitizing kits, providing epidemic prevention and sanitizing materials to 11 communities in Pudong New

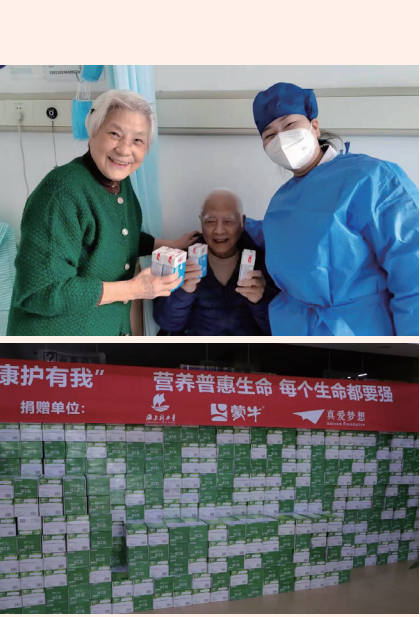
Area, Putuo District, Huangpu District, and Baoshan District.

In April 2022, those moments of warmth and mutual help between strange individuals should not be forgotten. Let us remember everything that happened in April and welcome the new day.

## 5. In December, quickly respond to the urgent needs of epidemic prevention and protection in elderly care institutions

At the end of 2022, with the renaming of the new coronavirus pneumonia to the new coronavirus infection and the relief of prevention and control measures, the protection of the elderly and key people in the community has received the attention of the Foundation. From December to January 2022, 7,500 ibuprofen tablets were collected and sent to 99 nursing homes in the city as soon as possible, alleviating the pain of 22,000 hospitalized elderly people in the city. 822 boxes of compound acetaminophen tablets were donated to 4 medicine transfer stations and 5 communities in the city. 125 boxes of compound acetaminophen tablets were distributed to 14 elderly care institutions and 1 foster home for the severely disabled, involving 2,966 elderly people and 228 disabled people, helping them effectively relieve fever, soreness, and other physical discomforts during the onset of Covid-19.

In January 2023, the Shanghai New Social Stratum Association and the Shanghai Adream Charitable Foundation purchased 16,900 boxes of milk from Mengniu Dairy and Bright Dairy, leading dairy companies, for a total of 400,000 cartons. All the donated milk was distributed to 811 nursing institutions and 99 nursing homes in 16 districts of the city.





Management System

“Jiangxue Class” Management Training Camp

“Jiangxue Class Adream Management Training Camp” (hereinafter referred to as Jiangxue Class) is a two-year training camp that integrates “business management + education + public charity” specially designed for middle and senior managers and high-potential talents in the public welfare industry. Adream hopes to improve students' skills at two levels through the “Jiangxue Class” : First, do a better job in their own management radius more professionally. To this end, participants will learn a wealth of management methodologies and practical management toolboxes. Second, learn to break through the traditional management radius, so that others have greater ability to accomplish what they want to accomplish. To this end, Adream will provide employees with a multi-level, systematic global perspective and build leadership skills that break down dimensional walls and competently collaborate across systems.

In 2022, the students of the "Jiangxue Class" program completed the learning and practical content of the four modules of "Talent and Team Management", "Market Research and Insight", "Marketing and Brand Management", and "R&D and Product Management". The class carried out the study activities of "Return to Barkam - The Journey of the Initial Heart" in August and the reading seminars for 8 management books, expanding their knowledge breadth in different dimensions of management, enhancing their understanding between different teams and the cohesion of the core team. During the epidemic, in addition to ensuring their own learning effect, the students in Jiangxue's class also expanded their activities to all employees, such as sports and handmade DIY activities, which enhanced the happiness of the employees within the foundation.

Jiangxue Class Curriculum Structure		
Semester	Module	Subject
First Semester	Introduction Module	My Adream Team
	Module 1	Talent and Team Management
	Module 2	Market Research and Insights
	Module 3	Marketing & Brand Management
	Module 4	R&D and Product Management
	Module 5	Financial and Tax Management
	Module 6	Operations and Information Systems Management
Mid-term Assessment		
Second Semester	Module 7	Leadership
	Module 8	Entrepreneurial and Innovative Thinking
	Module 9	Strategic Management
	Module 10	Organizational Design and Development
	Graduation Module	Sustainable Development and Innovation



Organizational Development

At the end of 2022, Shanghai Adream Charitable Foundation had 74 full-time employees. Adream continues to improve organizational construction and cultivate efficient teams that adapt to complex external changes, including updating and improving various personnel systems, launching three employee clubs of “Seeking Truth” , “Owning Loving” , and “Chasing Dreams” , implementing a comprehensive welfare system, and carrying out a three-order training model for newcomers, employees, and management.

Aiming at university graduates, the "Adream Star Project" cross-border talent development training project was launched. A group of public welfare management trainees was recruited. Through one and half-year cross-departmental job rotation practice, they explore deeply front-line public welfare, evaluating, challenging, and supporting organizational strategies, which helps them understand the current situation of basic education and successfully complete the transformation from students' roles. As professional full-time public welfare personnel, they show their young people characteristics, transcending themselves, understanding society, and growing into empowered reserve managers with enthusiasm and excellence.be used



Standardized Management

1.Disclosure of Information

In 2022, a year with complicated epidemic situations, many public welfare organizations are still on the verge of bankruptcy. In order to support such educational public welfare projects, on the "99 Giving Day" in 2022, Aegon-industrial Fund and Shanghai Wealspring Asset Management Co., Ltd. donated 1.1 million yuan. XinHe Foundation donated 660,000 yuan and Mingzhuo public welfare talent growth special donated 400,000 yuan. All these were used to carry out the matching donation plan of education public welfare projects, and a total of 42 projects were matched to support.

2.Public Fundraising

In the second half of the year, the Foundation also updated and improved the "Measures for the Management of Public Fundraising of Adream Charitable Foundation", standardizing the filing, project management, financial management, and information disclosure of public fundraising activities. Adream strives to become an industry benchmark in public fundraising and information disclosure.

3.Strategic Cooperation Legal Counsel

On October 25, 2022, Grandall Law Firm (Shanghai) and Adream signed a strategic cooperation agreement to jointly cooperate on legal services, training empowerment, and joint policy advocacy for public welfare and charity business. Grandall will assist Adream in establishing mechanisms such as reviewing major contracts and standard contracts, and help standardize the operation of public welfare projects and improve legal protection. The two sides also jointly established a knowledge base of legal consultation in the field of public welfare to standardize the management of legal issues in the field of charity. Two sides jointly developed legal public welfare training to empower cross-border public welfare practitioners, participated in research on philanthropy-related topics, and provided analysis of the legal and policy environment, gradually carrying out research on legal guarantee mechanisms in new fields.

Party branch activities

As one of the first civil society organizations in Shanghai to establish an independent party branch, the secretary of the party branch of the Shanghai Adream Charitable Foundation concurrently serves as executive director and secretary general, and the deputy secretary concurrently serves as the person in charge of the management department. Party organizations have embedded corresponding policymakers and reviewers in their management systems and working mechanisms in the decision-making of major matters of the board of directors and the secretariat, the management of public interest projects, the expenditure of funds, and the acceptance of donations, which helps grasp the correct political orientation of social organizations.

On July 1, 2022, the Party Branch of Shanghai Adream Charitable Foundation held the 2022 “July 1” Party Founding Day themed party day activity at the Shanghai office of the Foundation.

During the themed party day activities, the secretary general of Adream and the secretary of the party branch of Adream reviewed the volunteer actions during the epidemic in Shanghai in 2022 with online and offline party members. Since the outbreak of the epidemic in Shanghai, Shanghai Adream Charitable Foundation has adhered to the principle of putting the people and life first, firmly adhered to the general policy of "dynamic zeroing" without wavering, set up an anti-epidemic headquarters at the critical juncture of the severe and complicated epidemic situation, gave full play to the advantages of integrating the resources of social organizations, tried every possible way to raise materials, and launched the action of “fighting the epidemic together and truly loving Shanghai” to motivate the city to fight against the epidemic. Party members of Adream are at the forefront of this anti-epidemic campaign and play a pioneering and exemplary role at critical moments.

Party members and young employees of Adream actively participate in the anti-epidemic work in their communities as community epidemic prevention volunteers, empower community volunteers to carry out epidemic prevention work professionally and efficiently, assist in Covid testing, group purchase and distribution of materials, care for difficult groups such as the elderly living alone, community sanitization, English translation, and information communication, etc.

On theme Party Day, Party members concentrated on conscientiously studying

4.System and Compliance

In accordance with laws, regulations, and the guidance of competent departments, Adream further strengthened the management of foreign-related matters and special funds. Internal rules and regulations have been updated and the "Measures for Asset Management", "Employee Handbook", "Measures for the Management of Foreign-related Matters" and "Measures for the Administration of Public Fundraising" have been newly issued. In 2022, Deloitte will be hired to carry out an internal control health check on the foundation, identifying the weak points of the internal control link, improving the internal control system, and ensuring the long-term development of the foundation. In terms of intellectual property, we actively supported business departments and new projects in intellectual property protection, and obtained trademark registrations for Dream Journey, Dream Curriculum, Adream, and Tongxinhuiqu. Three public tenders were organized throughout the year, including tablet computers and interactive large screens, books, sports equipment, and sports field renovation.

5.Electronic Donation fapiao

The Foundation has become a pilot unit for electronic donation fapiao, and it is expected that the electronic fapiao system will be launched next year to realize full electronic invoicing and improve the convenience, safety, and timeliness for donors to obtain invoice.



the spirit of the 12th Shanghai Municipality Party Congress and unanimously held that this party congress was a particularly important meeting held at the crucial period of Shanghai speeding up the construction of a modern socialist international metropolis with world influence. It was also an important meeting after the challenge of fighting against the epidemic in Shanghai.

In September 2022, the Organization Department of the Party Committee of China CITIC Bank Credit Card Center and the Party Branch of Shanghai Adream Charitable Foundation established the "Social Responsibility Party Building Alliance", which adheres to the guidance of party building based on the principles of voluntariness, equality, and unity, explores the development model of "party building + social responsibility", creates a "party building + social responsibility" ecosystem, practices the concept of finance for the people, and demonstrates our care towards people.

After the conclusion of the 20th CPC National Congress, the foundation's party branch organized party members to study the spirit of the 20th CPC National Congress in a concentrated manner. As social organizations guided by party building, they must maintain a high degree of political sensitivity, earnestly unify their thinking and actions by studying and implementing the spirit of the 20th CPC National Congress, firmly support the "two establishments," and resolutely achieve the "two safeguards." We should conscientiously implement the relevant policy decisions and arrangements of the party committees. We must earnestly focus on the study, education, and training of the spirit of the 20th CPC National Congress and the study and publicity of the "Constitution of the Communist Party of China," earnestly demonstrate responsibility with responsibility, and demonstrate deeds with practical work.





# Board of Supervisors, Directors

## Report of Board of Supervisors 2022

In 2022, the Board of Supervisors of Adream conscientiously performed its duties in strict accordance with the provisions of the Charity Law, Foundation Management Regulations, and Foundation Articles of Association. The board attended three board meetings as observers and supervised the foundation's standardized operation, financial management, and the performance of duties by the board of directors. The situation is reported as follows:

I. Development of the Board of Supervisors and the Board of Directors  
On February 23, 2022, the Board of Supervisors held three sessions and five meetings, chaired by Sufen Zheng, Chairman of the Board of Supervisors. The meeting deliberated and passed Yuan Liu's resignation as a supervisor, deliberated on the proposal to hire Baker Tilly China Certified Public Accountants as the auditor for 2021, listened to the work report of the board of directors in 2021, evaluated the financial situation and risks of the foundation and the performance and governance of the directors, and fully reflected the opinions in the report of the board of supervisors in 2021.

The Board of Directors of Adream held three meetings in 2022, passing 22 resolutions and discussing 8 topics.

Members of the Board of Supervisors attended the above three meetings of the Board of Directors as observers. Directors and senior management personnel followed the discipline and law, actively performed their duties, and played a full role. We believe that the convening and voting procedures of the Board of Directors of Adream are in accordance with the provisions of the Charity Law, the Regulations on the Management of Foundations, and the Articles of Association of the Adream Foundation.

II. The Board of Supervisors Performs Supervision of Financial Work  
In terms of auditing, Adream carried out multiple audits such as the annual statement audit, government-entrusted third-party special audit, government procurement service project audit, and partner inspection in 2022, mainly reviewing financial revenue and expenditure, internal management system, financial management, special funds, etc., The audit concludes: The financial statements were prepared in accordance with the provisions of the "Accounting System for Private Non-Profit Organizations" in all material aspects, and fairly reflected the financial status of the foundation in 2022 and the results of operations and cash flows. The funds for the project were earmarked, and the relevant internal management system was basically implemented. This year, Deloitte Accounting Firm was also hired to conduct an internal control health check of the foundation to identify weak points in the internal control link and ensure the long-term development of the foundation.

Adream published quarterly reports on the official website, including business development, financial reports, milestones, etc.

The Board of Supervisors supervises and inspects the financial management of the Foundation by reviewing the audit report and analyzing the internal quarterly report and internal control report. We believe that the foundation's financial system is sound, its internal control system is relatively perfect, its financial operation is standardized, and its financial status is good. The Foundation's financial report truly and fairly reflects the Foundation's financial position and operating results, and Baker Tilly China Certified Public Accountants has issued a standard unqualified audit report for the Foundation's 2022 annual report. The Board of Supervisors considers that the audit report fairly reflects the financial position of the Foundation and has no objection to the report.

Related party transactions of directors/managers: none  
Major litigation and arbitration: The business trust dispute between the Foundation and Cedar International Trust Co., Ltd. was remanded for retrial by the judgment of the second instance. The Foundation will continue to promote and follow up on the progress of the case and safeguard the legitimate rights and interests of the Foundation.

Major purchase or sale of assets: None

Major related party transactions: Please refer to the audit report "X. Related Party Relationships and Their Transactions" for details

Records of employment or dismissal of professional institutions: None

Significant Investment Description: None

### Top five sourcing suppliers disclosed

Supplier	Note	Amount (RMB)	Percentage
Shanghai Zhizheng Technology Co., Ltd	Computers/Laptops	9,709,584.00	28%
China National Publications Import & Export Shanghai Co., Ltd	Books	7,588,524.26	22%
Yucai Holding Group Co., Ltd	Furnitures	6,889,582.00	20%
Shanghai Daxun Computer Co., Ltd	Projector	5,627,560.00	16%
Jiangyin Gushan Xinyi Computer Store	Ancillary supplies	4,976,292.00	14%

As far as the Board of Supervisors knows, the above suppliers are not related to the management personnel and procurement personnel of Adream

III. Major Events  
January: On January 11, Adream signed a strategic cooperation agreement with The Paper; On January 12, Shanghai Adream Charitable Foundation signed a strategic cooperation framework agreement with the School of Education of Shanghai Normal University;

March: On 8 March, on the eve of International Working Women's Day, three "cardamom gifts" activities were held for Grade 6 girls from Henan rural primary school in the classroom of the Dream Center.

April: Since the outbreak of the epidemic in Shanghai, Adream has adhered to the principle of putting people and lives first, firmly adhered to the general policy of "dynamic zero clearance", and at the critical juncture of the severe and complex epidemic situation, gave full play to the advantages of the integration of social organization resources, tried every possible way to raise materials, and launched the "Fight the epidemic together, truly loving and guarding Shanghai" action, motivating the city to fight against the epidemic.

May: On May 20, the Dreams of Children at Border Project was launched on Tencent Public Welfare, raising funds for three schools in Deqin County, which helped thousands of children build dream centers and provide high-quality quality education.

June: On June 20, "Children's Good Governance - Publicity Manual on the Protection of Minors" was released; On June 21, the IP images of Adream "Zhenzhen" and "Mengmeng" was released to the public for the first time; On June 25, the 2021 annual report press conference with the theme of "There is true love in the world, Let's go together to the future" was held online;

July: From July 17th to 21st, Adream and ANTA Group jointly organized the 2022 ANTA Sports Camp - Dream Basketball Summer Camp in Changchun, Jilin;

August: On August 29, the ninth season of 2022 "Dream Journey" came to a successful end, with 574 teams of about 3,000 children traveling to about 90 cities to realize their dreams in distant places

September: On September 9, Chairwoman Jiangxue Pan's "Effective Love - A Preliminary Study on the Methodology of Adream Public Welfare" book-sharing meeting was successfully held; On September 28, the United Front Work Bureau of the United Front Work Department of the CPC Central Committee held a seminar on the theme of "Helping Public Welfare and Philanthropy and Promoting Innovation in Social Governance" in Shanghai. On September 29, the launching ceremony of the "Love-at-Border Lights Up the Country Gate" project was held at Lazhudi Primary School in Fugong County, Nujiang Lisu Autonomous Prefecture, Yunnan Province, located on the border of China and Myanmar.

October: On October 10, the opening meeting of Children's Good Governance project "Research on Internet Use for Children and Adolescents" was successfully held at Century Huatong.

November: On November 11, Chairman Jiangxue Pan won the first "Shanghai Charity Award" charity model award; On November 12, Adream 2022 Sharing Love Charity Dinner ended successfully; In mid-November, Shu Chen, the famous actor and the director of Adream, went to Tengchong, Yunnan Province, to give children a dream experience class and started a live recording of the whole process, achieving good results of 710,000 views and nearly 10,000 donations.

December: On December 10, the new public welfare micro-film "White Horse" adapted from the true story of children who benefit from Adream was filmed, and won the "Best Public Welfare Production Award" of the Shanghai Charity Micro Film Festival; On December 21, Interface News released the list of transparent charity public welfare foundations in 2022, with Adream ranking second on the list and local public foundations.

IV. Risk Management Tips:  
1. The world is experiencing major changes unprecedented in a century, both an era of great development and an era of great change. It is necessary to deeply understand the financial logic behind economic changes, and foundations should balance investment returns and risks, and improve the long-term investment decision-making system.

2. In the 14th Five-Year Plan for Social Organizations, it is proposed to improve the supervision system of social organizations and promote institutionalized supervision and diversified supervision (including political supervision, administrative supervision, law enforcement supervision, accounting and taxation supervision, auditing supervision, financial supervision, industry supervision, and social supervision). Foundations shall, in accordance with laws, regulations, and the guidance of competent departments, adhere to the political stance and principles of the party and the state when sponsoring or participating in foreign-related activities and public welfare projects. Foundations should further enhance political sensitivity, strengthen the management of foreign-related affairs and special funds, and actively communicate and report with the competent departments for business.

3. Further improve the governance efficiency of the Foundation Council, expand the candidates for directors and members of professional committees, plan for the renewal of the Council, and build a positive and contributing Council.

V. Performance of Duties of the Board of Directors  
The Board of Directors of Shanghai Adream Charitable Foundation has 9 directors and has established 8 professional committees, namely: Strategic Development Committee, Fund Development Committee, Investment Management Committee, Audit and Compliance Committee, Dream Education Committee, Product and Technology Committee, Cultural Values Committee, and Management Committee.

In 2022, under the leadership of Chairwoman Jiangxue Pan, the work of the board of directors and professional committees was carried out in an orderly manner, and the directors actively participated in the work of Adream, contributed their professional strength, and introduced resources to Adream.

Under the leadership of Chairwoman Jiangxue Pan, the Strategic Development Committee not only actively conducts regular strategic meetings, but also attaches more importance to external diversified perspectives and internal strategic sinking. Throughout the year, Committee held three seminars on national conditions consultation and analysis, two strategic retreats, and one strategic pragmatic meeting, focusing on the combination of virtual and real and diversified perspectives, and gradually forming an organizational mental model that maintains sensitivity to the internal and external environment. Committee concreted the three stages of development and three cycles of education in the 15-year development of Adream and formulated the Foundation's 2023-2025 strategic plan, 2023 OKR goals, and key results.

Under the leadership of Chairman Man Liu and Vice Chairman Qing Li, the Fund Development Committee broke through the difficulties and successfully held the Love Charity Gala in an environment with external uncertainty, strengthened the guests' sense of experience, put forward clearer cooperation rights, and connected the continuous donations of old customers. At the same time, Committee gave full play to the resource advantages of core recruitment volunteers to attract and connect a group of new customers with continuous donation potential. In addition, in October 2022, Chairman Man Liu sorted out 15 years of cross-border experience in business philanthropy, and carefully prepared a four-hour internal sharing session for the full-time recruitment team and core volunteers of Adream on how to be a Top Sales in the public welfare industry. The wonderful and fulfilling sharing inspired and guided more volunteers to participate in the fundraising and bring more contributions to the foundation.

Under the leadership of Chairman Jiangxue Pan and Chairman Yunhuo Cui, the Dream Education Committee has united the academic circles, focused on the philosophy of Adream education, and deepened the research on the theory and practice of dream education. The preliminary research formed the basic theoretical framework and content interpretation of "dream education", improved the core quality framework of dream power, and implemented a regional evaluation of the intervention effect of dream education in Dexing, Jiangxi, and formed the "Jiangxi Dexing Education Ecological Impact Assessment Report". In cooperation with the Curriculum Institute of Chinese Normal University, the five outstanding works of the "Adream Cup" National School-based Curriculum Design Competition were classified and refined, and the book "Curriculum and Dreams" was collected and published. Professor Yunhuo Cui participated in the interpretation of the "Compulsory Education Curriculum Plan (2022 Edition)" organized by Adream, which provided an in-depth interpretation of the curriculum plan and responded to the questions and confusion of the majority of front-line teachers.

Under the leadership of Chairman Bin Hu, the Cultural Values Committee took the book "Effective Love" published by Chairwoman Pan and the video "The First Lesson of True Love" as the starting point, organizing departments within the

foundation to create a common learning field where all members participated in the joint reading. Before new employees join the company, Committee would organize learning activities for values, helping newcomers deeply learn and practice, resonating with the values of true love dreams. 260 teachers participated in the Adream Book Club Co-reading Camp, and 30 principals of the Dream Educator MEA class held a co-reading sharing on the cloud, infecting and inspiring each other.

Director Shu Chen actively participated in online and offline public welfare communication activities and used his influence to speak out for education justice. She participated in the annual report press conference, sharing love dinner, 99 Giving Day, and other activities. She supported and donated for the charity project "Dream Journey" funded by Adream, supporting the student teams from Heilongjiang, Hubei and Jiangxi Provinces to participate in the "Dream Journey" study trip, helping children to realize their travel plans and their dream of going to distant places. He went to Tengchong, Yunnan Province for an inspection visit. She visited Tengchong No. 1 Middle School, taught the dream course "Dream Journey" for the students of Houqiao Town Central Primary School, guided the children to complete the design of the research plan, led the students to complete the study in distant places, accompanied the children to complete the research goals, learned the local folk culture, and felt the charm of the "Dream Journey" course, and spread the concept of quality education.

Especially in the outbreak of the epidemic in Shanghai in 2022, the Board of Directors and the Secretariat led the Foundation to make a rapid response. The Foundation organized personnel to quickly participate in the anti-epidemic assistance work in Shanghai. The Board of Directors has a very strong ability in rapid response, which reflects the responsibility of Adream as a social organization. The Board of Supervisors believes that the Board of Directors of Adream is a high-level, responsible, active, and contributing team.

VI. Performance of Duties by the Board of Supervisors  
In 2022, the Board of Supervisors of Adream conscientiously followed the relevant provisions of the Charity Law and the Foundation Articles of Association, worked closely around Adream, and played the functions of the Board of Supervisors through various forms.

1.The board of supervisors regularly reviews the statements, participates in the quarterly meeting of the finance department, listens to the financial report, and improves the financial internal control.

2.Become the first public welfare industry to actively carry out internal control health inspection: The Board of Supervisors of the Foundation hired Deloitte Touche Tohmatsu Certified Public Accountants (special general partnership) to carry out a special review and inspection of the Foundation's internal control, and the Board of Supervisors listened to the report of the internal control health examination. The purpose of internal control health examination is to further rationalize and improve the internal construction of the foundation and control risks.

After interviews and sample inspections by professional accounting firms, and compared with the requirements of the Foundation's rules and regulations and the internal control management system, no abnormal findings were found, which met the basic requirements of the internal control management of Adream. For the discrepancies found by the internal control audit, the Foundation will further improve them.

3.Provide legal management support and professional advice to the foundation through the resources of the board of supervisors.

4.Bring resources to the Adream. Introduce donors and special fund partners. Participate in the annual report conference, share love dinners, and introduce potential cooperation resources.

In 2023, the Board of Supervisors will continue to strictly follow the requirements of the Charity Law, the Regulations on the Management of Foundations, and the Articles of Association of Foundations, conscientiously performing its supervisory duties and urging the Foundation to standardize its operations. While strengthening the supervision and management function, we should strengthen communication with the board of directors and the senior management team, do a solid job in all aspects of the work of the board of supervisors, and give full play to the role of the board of supervisors. We should jointly promote the standardized operation and sustained and healthy development of the Foundation, bringing children the future with confidence, empathy, and dignity.

Board of Supervisors of Shanghai Adream Charitable Foundation



# Board of Directors Evaluation and Strategy

I. The Board of Directors Governance Evaluation of Adream The Board of Directors unanimously recognized that in 2022, under the difficult external environment, the Foundation exceeded expectations and successfully achieved its work goals for 2022. After the review of the Board of Directors, the management and governance of Adream in 2022 are in good condition. The Chairman, Secretary-General, and Director are full-time Executive Directors who directly participate in the management and operation of the Foundation and supervise the implementation of the strategy. The Foundation abides by honest management, attaches importance to team empowerment growth and organizational culture construction, and establishes an open, transparent, professional, and rational Foundation image in communication and advocacy. The foundation has a strong resource-raising ability, strict financial control, and mature service operation of main projects. Especially during the epidemic in Shanghai, the Foundation quickly set up the "Here is Me Loving Shanghai" mutual aid platform to participate in the anti-epidemic work, showing the action power of Adream. Adreamers are a team that can fight tough battles. Thereinto:

1. The annual cash donation achieved the target, with a compliance rate of 114%; Among them, the donation of the main business increased against the trend. The "Finance for the Greater Good" project officially started, moving from retreat to pragmatism, and comprehensively opening up the expansion of financial channels.
2. In the operation part of the Dream Center, 12 provinces and autonomous regions across the country have a class scheduling rate of more than 90%. The school scheduling rate still reaches 83% and the class start rate reaches 72% during the operation period. The number of districts and counties that open 100% of the classes during the operation period is 199.
3. Strategic Project of the Year: The Children’s Good Governance Project was rated as the Shanghai Brand Juvenile Protection Project and the Top 10 Excellent Innovation Projects of Social Organizations Managed by the Shanghai Civil Affairs Bureau. Under the guidance of municipal cooperation and exchanges, the Love-at-Border Project has been implemented in many border counties in Yunnan.
4. In terms of project effect, the basic theoretical framework and content interpretation of “Dream Education” were initially formed. The core quality framework of dream power was perfected, and a regional evaluation of the intervention effect of dream education was implemented in Dexing, Jiangxi, and the "Jiangxi Dexing Education Ecological Impact Assessment Report" was formed.
5. Internal management: Adream ranked second in the list of transparent charitable public welfare foundations in 2022 released by Interface News, and ranked first in local public foundations. The core business data display is synchronized with the internal business system, and the project progress disclosure of the main public welfare projects is strengthened.
6. In terms of communication, communication reached 1.14 billion people, an increase of 38% over last year, exploring more interesting and vivid public welfare communication. The cumulative number of donations was about 38.85 million.

II. Evaluation of the overall work and the work of the professional committee by the

## Evaluation of the overall work of the Board of Directors and the Board of Supervisors in 2022

Evaluation Content	Average Score
The internal governance capacity of the Board of Directors; the Board of Directors meets twice a year in accordance with the charter, and the committee is reasonably set up to perform its duties according to regulations	5.0
Strategic planning ability, planning strategic goals; review and adjust the plan every six months	4.9
Fundraising capacity, donation income growth rate	5.0
Brand publicity ability, positive media coverage	4.6
Information is open and transparent, and information disclosure is timely	5.0
Resource expansion capacity, annual net assets, growth rate of investment income	4.1
Human resource management ability, executive department setting, job responsibilities, employee assessment setting rationality	4.7
Financial management ability, budget management, financial risk control management	4.9
Project design, development management capabilities, sustainability of public welfare project design	4.4
Project execution ability, project operation and feedback	4.7

Note:  
Scoring criteria: 5 points for very satisfied, 4 points for satisfactory, 3 points for general, 0 points for dissatisfied.

### Board of Directors in 2022

On February 10, 2023, at the 14th Board of Directors Meeting of the Third Session of Adream, the Chairman of the Foundation, the Secretary-General, and the chairpersons of various professional committees reported on the work of the year, and all the directors and supervisors evaluated the overall work of the Foundation in 2022.

*The Board of Directors and the Board of Supervisors believe that Adream maintains a high level of strategic planning capabilities, internal governance capabilities, fundraising capabilities, information openness and transparency, brand promotion, human resources, financial management, project execution, etc. Project design and development capabilities, and resource expansion capabilities, especially investment returns, need to be further improved.*

The Board of Directors recommends that:

1. In the face of public fundraising, it is necessary to express it in a language closer to the public, truly attracting people’s “hearts” .
2. The "Dream Center" product has been in operation for 15 years and Adream needs to launch new public welfare products.

III. Review and update the 2023-2025 strategic plan for Adream Based on the 14th Five-Year Plan for Adream formulated in 2022, the Board of Directors deliberated and updated the three-year strategic plan for Adream for 2023-2025 in early 2023.

Goal 1: To help children build future-ready core competencies (key competencies, essential qualities, and values). Always maintain the leading role among China's leading educational public welfare organizations.

Goal 2: Through in-depth research and MVP testing of the pension industry, form the "Pension Market Awareness Report" and determine the strategic position of the Adream Elderly Care business.

### Targets for 2023-2025

Key Results	2023	2024	2025
Deeply Influence	4.5 million people	5.2 million people	6.0 million people
Benefit	10 million people	12 million people	15 million people
Income	300 million yuan	385 million yuan	500 million yuan
Influence	By building trusting and appreciating government-society relationships, we will continue to enhance the professionalism of the public welfare and education industry. We will increase our brand influence in specific communities and maintain leadership.		
Security Guarantees	Deal with risks from public opinion, policy, disaster losses, ideology, talent, finance, business management, governance, and systems, and establish a primary disaster preparedness system. Create a management system that is an "industry benchmark" for social organizations.		

### Board of Directors:

The eleventh meeting of the third session of the Board of Directors was held in Shanghai on February 23, 2022

Session	Meeting Subject	Decision-Making Condition
The Eleventh Meeting of the Third	2021 Adream Work Report	Discussion
The Eleventh Meeting of the Third	On the proposal of the Foundation's work goals and budget for 2022	Resolution
The Eleventh Meeting of the Third	On the proposal of the budget allocated to Shanghai Adream Charitable Development Center in 2022	Resolution
The Eleventh Meeting of the Third	On the proposal of the budget allocated to Jilin Adream School in 2022	Resolution
The Eleventh Meeting of the Third	On the proposal of the budget for the Adream Teacher Development Academy in 2022	Resolution
The Eleventh Meeting of the Third	On the proposal of the budget allocated to Dreampower Technology Public Welfare in 2022	Resolution
The Eleventh Meeting of the Third	The Board of Directors’ evaluation of the Foundation’s work in 2021	Discussion
The Eleventh Meeting of the Third	The Investment Committee's report on the investment situation in 2021 and the investment plan in 2022	Discussion
The Eleventh Meeting of the Third	Report on the 2021 debriefing of the Board of Directors' committees and the work plan for 2022	Discussion
The Eleventh Meeting of the Third	Review of changing the "Curriculum Accreditation and Teacher Development Committee" to the "Dream Education Committee" and appointing the chairman of the committee	Resolution
The Eleventh Meeting of the Third	On the proposal to establish the Adream-Huanqiuqingteng Special Fund	Resolution
The Eleventh Meeting of the Third	On the proposal to establish a special fund for Adream-Dunhe traditional culture	Resolution
The Eleventh Meeting of the Third	On the proposal of renewing the appointment of honorary directors	Resolution
The Eleventh Meeting of the Third	On the proposal of the renewal of the chairmanship of the Committee	Resolution

The 12th Board of Directors Meeting of the Third Session was held through the Tencent Online Meeting on May 22, 2022

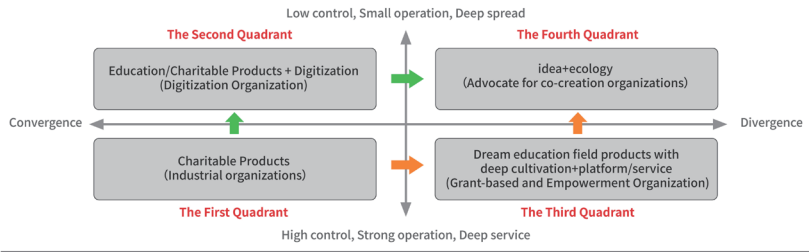
Session	Meeting Subject	Decision-Making Condition
The Twelfth Meeting of the Third	Report on the work of "Here is Me Loving Shanghai" during the epidemic in Shanghai	Discussion
The Twelfth Meeting of the Third	On the proposal of reviewing the 2022 Adream Budget	Resolution
The Twelfth Meeting of the Third	Discuss the challenges and opportunities that Adream will face under the normalization of the fight against the epidemic	Discussion
The Twelfth Meeting of the Third	Supplementary Resolution - Review the appointment of the legal representative, executive director, and manager of Dreampower Technology Company	Resolution
The Twelfth Meeting of the Third	Supplementary Resolution - Resolution on the Review of the Establishment of Adream-Vivo Rural Aesthetic Education Special Fund	Resolution
The Twelfth Meeting of the Third	Supplementary Resolution - on the proposal to review the procurement contract of Beifa Group to renovate the sports field of Fenxi County School	Resolution
The Twelfth Meeting of the Third	Supplementary Resolution - on the consideration of Tengfei Xia as the acting secretary-general of the Adream Charitable Foundation	Resolution
The Twelfth Meeting of the Third	Supplementary Resolution - review of the annual purchase agreement of China National Publications Import and Export Shanghai Co., Ltd	Resolution
The Twelfth Meeting of the Third	Supplementary Resolution - On the proposal to establish Adream - Vision for the Future Cooperation Project	Resolution

The thirteenth meeting of the third session of the Board of Directors was held in Shenzhen on November 13, 2022

Session	Meeting Subject	Decision-Making Condition
The Thirteenth Meeting of the Third	Adream work report from January to October 2022	Discussion
The Thirteenth Meeting of the Third	Adream Strategy Review for 2018 to 2022 & Discussion about future strategic direction	Discussion
The Thirteenth Meeting of the Third	On the proposal of the list of "New Leadership Group” of the Board of Directors of Adream	Resolution
The Thirteenth Meeting of the Third	Supplementary Resolution – On the proposal of recommend consideration of Sesame Street's enforcement contract	Resolution
The Thirteenth Meeting of the Third	Supplementary Resolution – On the proposal to establish a special project on Adream – Chivalry	Resolution
The Thirteenth Meeting of the Third	Supplementary Resolution – On the proposal of the anonymity’s "Donation Agreement"	Resolution
The Thirteenth Meeting of the Third	Supplementary Resolution – On the proposal to review the annual purchase agreement of Shanghai Lijie Information Technology Co., Ltd	Resolution



### Four quadrants of organizational and service model change paths



The Charity Navigator simulation score, with an overall score of four stars (Excellence: Exceeds industry standards of most philanthropic organizations in its field), with a Financial Health score of 100 and an Accountability and Transparency Performance Indicator score of 97 out of 97.9.





## 2023 Budgets and Strategies

### 202023 Budgets

Note: This budget is a management report prepared by Adream according to business needs.  
\*The increase in the Foundation's operations in 2023 was mainly due to the postponement of activities not carried out during the epidemic to 2023 and the addition of new public welfare projects;  
\*\* The demand for brand building and investment has increased compared with last year. Adream created new key projects: such as Dream Journey and Love-at-Border. Douyin, WeChat Channel, Bilibili, and other short video platform projects have increased operation and dissemination..

	2022	2023	Growth Rate
Create New Dream Centers	613	591	-4%
Total Amount Fundraised	289,724,816	290,000,000	0%
Investment Income + Other Income	6,694,771	10,000,000	49%
Total Expenditure	251,167,834	319,615,071	27%
Total Project Expenditure	232,836,354	295,957,365	27%
Among This: Construction	52,748,267	52,276,487	-1%
Operation*	44,818,663	85,209,946	90%
Public Welfare Partnerships	50,088,989	62,966,395	26%
Other	85,180,435	95,504,537	12%
Administrative Costs	15,437,562	16,495,519	7%
Fundraising Costs**	2,893,918	7,162,187	147%
Year-end Net Asset Balance	403,335,243	383,720,172	-5%
Proportion of Project Expenditure	92.70%	92.60%	0%
The Proportion of Public Welfare Expenditure to the Total Income of the Previous Year	78.26%	99.84%	28%
Percentage of Administrative Costs	6.15%	5.16%	-16%
Working Capital Ratio	1.61	1.20	-25%
Energy Efficiency per Full-time Employee	3,394,160	5,073,255	49%



## Strategy Summary 2023

2023 marks the fifteenth anniversary of Adream. Over the past 15 years, we have always adhered to the mission of "developing quality education, promoting balanced education, and promoting social progress through education". At the same time, Adream actively responds to the needs of the times and the people for education, maintains the vitality of innovation, which means funding the theoretical research of dream education, and paying attention to the improvement of the quality and efficiency of new technologies on operational services.

In 2023, Adream will unswervingly implement the fundamental task of cultivating virtue and cultivating people, and helping children improve their core quality for the future. Over the years, the strategy of "deep plowing" has also entered the deep area of focusing on "class start rate" to "good efficiency", focusing not only on the high-quality class opening for beneficiary teachers in dream education but also on the change of the effect of beneficiary students.

## Iterative education public welfare products and innovative financing models

In terms of organizational governance, Adream will set up a product and technology committee and a management committee to make the public welfare products of Dream Education more practical, professional, and effective. In the future, the Dream Center will upgrade and innovate its products and operating model in three to five years, responding to the needs of beneficiaries and providing high-quality and effective dream education for different types of schools.

Adream will strengthen long-term close cooperation with partners, jointly create dream education products, activate vitality, and cultivate more children. At the same time, we will continue to focus on the topic of "Finance for the Greater Good", provide warm and rational customized public welfare solutions for financial customers, explore innovative models such as charitable trusts and inheritance donations, and let more people invest in the future of China's public welfare.

## Focus on the effect of dream education; See the growth of children

In 2023, Adream will deepen the efficiency of dream education, increase funding for theoretical research and practical application of "dream education", help

more students enjoy "high-quality and balanced" inclusive education, and better improve their core quality for the future.

At the implementation level, we will fund education professional institutions, experts, and scholars to jointly deepen the theoretical framework, value connotation, and education system of Dream Education. We will improve the five-star growth system of teachers and ensure that rural teachers master the professional knowledge and practical ability of Dream Education so that more students can benefit from dream classrooms. In addition, we will actively carry out sampling evaluations of beneficiary students' dream ability, evaluate the effectiveness of dream education, and optimize the effect of Dream Education. We plan to achieve the result that we can not only see the performance of students in the Dream Center through pictures and texts but also see the change in students' dream ability through rational research.

## Strengthen internal and external collaboration; Improve cross-border co-governance of education

After years of value iteration and organizational reform, Adream has gradually realized "decentralization", inspiring more new products and new models of Dream Education. The organizational form is more diversified and inclusive, and the strong service guarantee and talent cultivation capabilities of the back office effectively support Adream to respond flexibly to innovative businesses such as "Here is Me Loving Shanghai".

In 2023, Adream will continue to improve its organizational strength. On the one hand, we will strengthen the construction of talent echelons, incorporate values and leadership into management's performance management, and cultivate a new generation of young and middle-aged people to grow into rational, capable, and responsible public welfare leaders. On the other hand, the newly upgraded volunteer system will be promoted in an all-round way. Public welfare is a way that unites people's hearts. By improving the service process of "selection, education, and retention" of volunteers, we will help the organization to collaborate more efficiently inside and outside and motivate volunteers from all walks of life to give full play to their expertise, contribute their strength, and jointly promote dream education.

2023 will surely be a key year for comprehensively advancing the cause of socialism with Chinese characteristics in the new era, and it will also be a key year for "running a satisfactory education for the people". Adream is willing to work together with you with the yearning for a better life, creating the future of China with confidence, empathy, and dignity!

宿启慧



## 附录 真爱梦想成长足迹

### 2007

- Jiangxue Pan and Chong Wu established Adream Charitable Foundation Limited in Hong Kong, and began to support education projects in Ma'erkang County, Aba Prefecture of Sichuan Province. They also attempted to build an "Adream Center" multi-media library.
- The first Adream Center was completed at Ma'erkang County No. 2 Middle School of Sichuan Province.



### 2008

- Approved by Shanghai Civil Affairs Bureau, Shanghai Adream Charitable Foundation was formally established on August 14th, 2008.



### 2009

- Adream Foundation and Institute of Curriculum and Instruction, East China Normal University jointly introduced "Adream Curriculum", a comprehensive Competency-based curriculum centering on Whole Person Education. Adream Curriculum is the core product of Adream Center's Competency-based Education charity offering.



### 2010

- In 2010, Adream became China's first charity to publish its annual financial status according to standards of public companies. Adream is also the first charity to convene press conferences for the release of its annual reports, disclosing its financial reports, project data and future plans to the government, donors, media and volunteer representatives comprehensively.



### 2011

- The "2011 Adream Coach Plan" won the "Most Influential Charity Project" award in "Youth Making an Impact: Shanghai's Top 10 Charity Projects".
- Adream topped Forbes Magazine's inaugural "25 most Transparent Foundations in China" list.



### 2012

- We introduced Adreambox.net, an online interactive platform for teachers. This is a dynamic community without a center. It flourishes!
- Our Competency-based Education charity service system "Adream Center" was awarded the Most Influential Charity Project in the 7th China Charity Award by China's Ministry of Civil Affairs.



Adreambox.net  
梦想盒子

### 2013

- Shanxi Province to jointly build 100 "Adream Centers". This seminal agreement is a milestone in government's collaboration with charities in promoting education reform in the entire district.
- Adream was rated a 5A charity foundation by Shanghai Social Organization Formal Rating Committee.



### 2014

- In 2014, we launched the first "Dream Journey", an Adream curriculum activity, in which six excellent students' teams realized their dreams of travelling to a far-away destination by applying the skills learned in Adream class into setting up travel plans on their own.
- In 2014, we obtained the "public charity" registration certificate, becoming Shanghai's first civil-society charity that was converted into a charity eligible to solicit fund from the public.
- With the release of the Forbes' China Philanthropy List 2014, Adream have topped the list for four years in a row.



### 2015

- The three-month journey of "Adream Caravan" ushered in the era of mobile "Adream Centers".
- Ihuodui, China's first Internet-based education charity service platform was launched.
- We established "Adream Curriculum Research Institute" and "Teachers' Development College", which organized professional teams to improve the design of Adream curriculum and enhance training for teachers.



### 2016

- In 2016, the first "Community Adream Center" was inaugurated in Shenzhen, bringing Whole-Person Education and Competency-based Education services to communities.
- "Seeing the Future" International Education Forum was held and "Seeing the Future Institute" was established.
- Adream was among the first batch of approved charity organizations in Shanghai after the Charity Law came into force in China.



### 2017

- In 2017, Institute of Learning Community was established to promote systematic education reform from class reform to curriculum transformation, from teachers' on-the-job training to school development.
- Adream became China's first charity organization passing SGS's global NGO benchmarking assessment.

### 2018

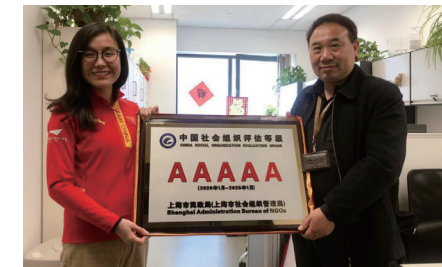
- "Upholding Equity and Quality: Adream's Nine-Year Practice of Education Charity Service" was awarded the first prize in Shanghai's Basic Education Achievements evaluation.
- Adream, as the sponsoring unit, led 52 social organizations in Shanghai to publish the Convention for Self-Regulation of Shanghai Social Organizations.

### 2019

- Chairwoman Jiangxue Pan won the esteemed "National Women's Pace-Setter" Award.
- "Adream Trailblazer Plan" was nominated for WISE (World Innovation Summit for Education) awards. This is China's only entry into the 15 nominated WISE projects in 2019.

### 2020

- In January 2020, Shanghai Adream Foundation was rated 5A in a social organization rating evaluation.
- In February 2020, Shanghai Adream Foundation was awarded the honorary title of "2019 Outstanding Women's Social Organization in Shanghai".
- In December 2020, Shanghai Adream Foundation passed the SGS global Social organization review first time in 2017. After three years of system operation, it passed the review with high marks in 2020.



### 2021

- Pan Jiangxue, the founder and chairman of Shanghai Adream Charitable Foundation, was awarded the title of "National Advanced Individual in Poverty Alleviation" at the "National Poverty Alleviation and Commendation Conference".
- Shanghai Adream Charitable Foundation was honored to be awarded the title of National Women's Advanced Group.
- Adream launched the first Children Governance special fund.
- Adream and Hainan's provincial education department signed a strategic cooperation agreement.
- Adream Charitable Foundation was listed in Foundationcenter.org.cn's 2021 China Foundation Transparency Index (FTI2021) and won the highest rating of A+.



# 2022

- In January 2022, we signed strategic cooperation agreements with The Paper, Oriental Fortune, and the School of Education of Shanghai Normal University;
- In April 2022, Adream adhered to the principle of putting the people and life first, firmly adhered to the general policy of "dynamic zero clearance", and gave full play to the advantages of the integration of social organization resources at the critical juncture of the severe and complex epidemic situation. We did everything possible to raise fund, and launched the "Fight the epidemic together, truly love and defend Shanghai" action, promoting the city to fight against the epidemic;
- On June 21, 2022, the IP image of Adream "Zhenzhen" and "Mengmeng" was released to the public;
- On September 9, 2022, we successfully held the new book sharing meeting of Jiangxue Pan, Chairman of Adream, "Effective Love - A Preliminary Study on the Methodology of Adream Public Welfare";
- In October 2022, the "Dream Center" project was selected as the Shanghai Social Organization Brand Project;
- In November 2022, Chairman Jiangxue Pan won the first "Shanghai Charity Award" Charity Model Award;
- In November 2022, Adream won the title of "Model Institution for Rural Education Practice" at the Southern Weekend Dream Builders Public Welfare Conference;
- On December 10, 2022, the new public welfare micro-film White Horse, which is adapted from the true story of children who benefit from the Adream, won the "Best Public Welfare Production Award" of the Shanghai Public Welfare Micro Film Festival;
- On December 15, 2022, the Qu Yuan Project won the Top Ten Public Welfare Projects Award of the 2022 Phoenix Network Public Welfare Activist Alliance Public Welfare Ceremony;
- On December 21, 2022, Interface News released the list of transparent charitable public welfare foundations in 2022, with Adream ranking second on the whole list and first on the local public foundations' list.

## 第一届“上海慈善奖”





## Adream Q&A

### 1. Fifteen years since the establishment of Adream, what has changed in the organizational form? What hasn't changed?

1. Fifteen years since the establishment of Adream, what has changed in the organizational form? What hasn't changed?

Adream has evolved from a single goal and a single organization to a multi-goal and multi-organization. According to the summary of Chairwoman Jiangxue Pan, the organizational growth of Adream can be divided into the following three models and stages: the innovative exploration model from 2008 to 2012, the MBA management model from 2013 to 2017, and the initial stage of direct management and mixed investment from 2018 to the present.

Adream has focused on operation services and begin to transform since 2017. To be specific, it has integrated the logic of business, government, and public welfare. In terms of resources management, it has collaborated, reformed, and empowered resources. In terms of value creation, it has created value through platforms, continued to expand value networks, and strived for decentralization.

The mission, vision, and value remain unchanged. The mission is to develop competency-based education, promote balanced education and enhance social progress through education. The vision is to help children grow with confidence, ease, and dignity. The foundation sticks to the value that the comprehensive development of children should come first and advocates for openness, transparency, active actions, cross-border governance, and pursuing truth, love, and dreams.

It is gratifying that "Effective Love", a public welfare methodology that has precipitated Adream for 15 years, was published in 2022, reporting the growth of the organization to public welfare colleagues and the public, and opening up the future path for the high-quality development of the industry.

### 2. The "Dream Center" project has entered its sixteenth year. What makes this classic project a "billion-level project" and maintains its vitality for a long time?

At present, Adream operates 2,396 "dream centers" in 31 provinces, autonomous regions, and municipalities directly under the Central Government. Adream has also joined hands with Shanghai social organizations such as Xinlian Association and all sectors of society, implementing quality education service systems in Qinghai Guoluo, Yunnan Province, Shigatse in Tibet, Liangshan Prefecture in Sichuan Province, Linxia Prefecture in Gansu Province and other regions supported by Shanghai counterpart support, with the "Dream Center" as the core project to promote education poverty alleviation and intellectual work.

At the end of 2021, Adream actively responded to the call of the state and jointly launched the "Love-at-Border Lights Up the Gate of Country" project (hereinafter referred to as "Love-at-Border") with China Education Daily under the guidance of the Shanghai Municipal Cooperation and Exchange Office. The project aims to target counties with weak education foundations. Adream plays the role of a cross-border link of educational social organizations, connecting donors, urban high-quality schools, and educational enterprises/social organizations to help schools with live recording and broadcasting equipment in the form of "1+1+5+X" so that schools can connect with each other. In that case, we can help border counties establish a benchmark "national gate school" in the form of joint support and assistance, and at the same time drive 3-5 schools in the district and county to grow together to activate the county education ecology. We promote the development of compulsory education in border areas toward high-quality and balanced development. Up to now, 16 border counties have been selected to carry out the "Love-at-Border" project. 15 "National Gate Schools" and 49 schools supporting the "Dream Center" have been identified, for a total of 64 project schools.

Changes in external needs bring a reflection on internal actions, and the vitality of

classic projects stems from continuous exploration and iteration and continuous attention to beneficiary groups. In addition to the Dream Course Matrix category and quality that keep pace with the times and meet the needs of multi-party curriculum cooperation and R&D, Adream also actively evaluates the social value of the project. For example, from September 2020 to March 2022, a social service organization was commissioned to construct a comprehensive quality assessment scale for students about dream power, and data collection was completed in Dexing City, Jiangxi Province. After data cleaning, logical acceptance, and pre and post-test matching, a total of 5,529 valid student samples were obtained in 35 schools in two semesters. The evaluation shows that "subject education + dream education" can bring a significant acceleration of students' comprehensive quality performance. After the implementation of the standardization of the dream curriculum, a difference in growth can be seen in students in one semester, and the overall average score of these students' comprehensive quality performance increased from 122.76 in the previous test to 135.18 in the post-test, an increase of 13.82%. The effect of continuous implementation in one academic year was better, and the total average score of the comprehensive literacy pre-test increased from 121.1 to 133.52 in the post-test, an increase of 14.34%.

### 3. How does Adream face the big challenges of 2022?

2022 can be called the beginning of the era of "impermanence is permanence". All walks of life are facing an increasingly complex external environment, actively or passively meeting challenges. Non-profit organizations are no exception. Affected by the normalization of epidemic control, the routine operation of Adream is facing challenges. Adream actively acts, gives full play to the strengths of a learning organization, strengthens standardized operation management, formulates unified operation management standards, fully implements operation data, makes data online, improves operation quality, and actively completes the goals of delivery and construction of dream centers. The strong support of all relevant parties and the timely feedback of beneficiary groups have stimulated the motivation of Adream to face the background of change with limited resources.

In the face of turmoil, the public welfare industry shouted the slogan of "Resilient Development, Courageous Steps". Adream is also exploring the development path of a "resilient organization", recovering quickly in adversity, actively using and allocating resources, and making progress together in the relationship connection. During the silent management period from March to May 2022, Adream, as a foundation based in Shanghai, actively participated in the anti-epidemic defense war under the premise of all employees being locked down and controlled at home, adhered to the principle of putting people first and life first, gave full play to the advantages of the integration of social organization resources, raised materials, and launched the "Fight the epidemic together, truly love and defend Shanghai" action, promoting the city to fight against the epidemic. During the anti-epidemic response, 2,023 requests were handled, 68% were effectively resolved, and a total of 1,380 families/groups were helped. In addition, Adream responded to the United Front Work Department of the Shanghai Municipal Party Committee and the Shanghai Municipal Committee of the Chinese People's Political Consultative Conference in the form of special newspapers and proposals, so as to provide relief for the people, and actively shared the experience accumulated in the anti-epidemic response to help solve more social problems.

### 4. How does Adream attract, retain and cultivate talent?

China has long faced the dilemma of a scarcity of public welfare personnel. Under this background, outstanding public welfare personnel are often irreplaceable. Chairman Jiangxue Pan once said that if you want to build a talent echelon of the foundation, you must be good enough for the talent and help them be confident, empathetic, and dignified.

How to shape young philanthropists? First, help talents recognize the "one" of the foundation, which is mission, vision, and values; Secondly, the management sinks into every field where ideas can collide. While iterating itself, the management pays attention to immediate feedback, and helps talents grow; Finally, help talent clarify the doubts and challenges faced by public welfare undertakings, encourage collaborative solutions, and grow together. It is worth mentioning that to do a good job in a public welfare project, it is necessary for a talent team to "burn selflessly", but from the perspective of the complexity and long-term nature of social issues, if we blindly emphasize dedication, it is difficult to ensure its long-

term and sustainability. Therefore, Adream also advocates the "spirit of public welfare without sacrifice". Love is priceless, but love has a cost, and how to keep it burning all the time needs to be limited and managed. In 2022, Adream will improve and revise the personnel system, build a multi-dimensional employee welfare system, and provide a comprehensive internal training service system to escort the formation of a "confident, empathetic, and dignified" talent echelon.

In addition, it is important to remind growing teams that doing public welfare requires "restraint". First, refrain from over-publicizing social problems; Second, refrain from the excessive pursuit of endowment growth; Third, restrain vanity. Only by clearly considering these three points can the building of the entire talent echelon usher in considerable development.

### 5. Adream's fundraising has been growing every year. Is there any unique methodology?

Fundraising belongs to a segmented category in the public welfare industry. Mainly based in Shanghai, Shenzhen, and Beijing, Adream has established three professional fundraising teams in the northern, middle, and southern parts of China. These teams adhere to the methodology of trust, cooperation, and innovation and work under the guidance of mission, strategy, and financial planning.

In 2023, Adream will build a professional fundraising talent echelon in the public welfare industry on the existing basis, establish and improve the full life cycle services of donors, provide feedback with emotional value and meaning for donors, promote and participate in the implementation of the "Five Ones" effect guarantee, continue to "dream" and spread experience, and actively carry out project innovation and topic advocacy to enhance donors' feeling of participation and meaning.

### 6. Cross-border governance is mentioned in Aream's value. How does the foundation achieve cross-border governance and what is the social value of it?

In a nutshell, Adream's cross-border governance aims to collaborate with related parties, create consensus and promote unified action.

Taking "common prosperity" as an example, from November to December 2021, under the guidance of the New Strata Department of the United Front Work Department of the Shanghai Municipal Party Committee, Adream conducted a special investigation on the current situation, difficulties and bottlenecks of Shanghai's "Finance for the Greater Good". Based on the survey, Chairwoman Jiangxue Pan made a report at the 2022 Shanghai Two Sessions, and suggested deepening cross-border cooperation between finance and public welfare, forming a talent echelon of "financial charity consultants", promoting "Finance for the Greater Good" in Shanghai, guiding high-net-worth people to join the third distribution, and retaining "good funds" and "good talents". In order to deepen the topic and strengthen the guidance of ideas, in 2022, Adream will take "Finance for the Greater Good" as the center and actively connect financial institutions, intermediary organizations, public welfare colleagues, and other cross-border subjects to carry out a series of "Finance for the Greater Good" charity salons to create cooperation opportunities, form knowledge accumulation, and help the landing of concepts.

In addition, entrusted by the United Front Work Bureau of the United Front Work Department of the CPC Central Committee, on 28 September, Adream hosted a seminar in Shanghai on the theme of "Helping Public Welfare and Promoting Innovation in Social Governance". Principal leading comrades of relevant departments of the United Front Work Department of the CPC Central Committee, the United Front Work Department of the Shanghai Municipal CPC Committee, and the Changning District CPC Committee of Shanghai attended and highly recognized the meeting.

In 2023, Adream will deepen cooperation with more partners in the financial and philanthropic fields. We will promote research on China's heritage donation, ESG assistance in the charity industry, and echelon construction of financial charity consultants, and further help the landing of the concept "Finance for the Greater Good".

### 7. 2022 is the second year of the 14th Five-Year Plan, what are the changes in the charity industry and what are the general trends in the future?

Today, "social people" need to face many internal and external challenges due to insufficient social resilience, whether it is war, natural disasters, laziness, or the general lack of living meaning of the young generation. Charity industry also cannot escape the "torrent" and "labor pain" in the period of social transformation. At this critical juncture, our next breakthrough is to jointly build a new social contract: a multi-disciplinary education future in which everyone participates. Of course, such efforts do not happen overnight. To build a "social contract" that conforms to modernity, social organizations need not only to need to listen to the voices of beneficiaries, donors, and partners, but also to gather the goodwill of all parties, taking the responsibility for the historical mission with the blessing of a promising government, an effective market, and a loving society. We need actively participate in cross-border co-governance, and cultivate true "social people" through education and public welfare. Every citizen is called upon to participate in the rebuilding of social resilience using social capital beyond their professional identity and family status.

### 8. What is the core competence of public welfare organizations in the next decade?

It is innovation. It's vital to draw on the booming innovations in the commercial industry and explore China's own way of public welfare innovation. Now the country and the market are in bad need of mechanisms to introduce social participation and improve third distribution. Only by keeping pace with the times, innovation and development can Adream avoid being eliminated.

To integrate the basics of commerce and public welfare, namely "Truth" and "Goodwill", Adream School and Hundun Commerce Institute put forward an innovative public welfare model in 2021: achieving the goal of "Goodwill" through the method of "Truth". In the face of unsolved social problems, it is necessary to find out the root cause.

The two also advised the commercial industry to shoulder social responsibility and the public welfare industry to seek truth.

Adream hopes to construct a site for public welfare and commercial organizations, where they can implement innovative public welfare projects.

### 9. What are the biggest challenges for the philanthropy industry in the next decade?

The proposals of common prosperity have brought about both opportunities and stress. How should we create a new picture in the public welfare industry through innovation?

For existing public welfare organizations, the inroads of cooperating foundations and market intermediaries pose a threat. At the same time, public welfare organizations are subject to more scrutiny as they gain more attention. It is necessary for them to stay low-key. As Western public welfare offers no help, China must come up with its own methodology. While upgrading our concepts of public welfare, Adream is now trying to draw up a local methodology, in the hope of empowering peers, inspiring newcomers, and making public welfare part of daily life.



2022年收入明细

政府教育局及学校配资明细

合作方名称	金额(RMB)
泸水市教育体育局	1,300,000.00
陕西省咸阳市彬州市教育局	1,150,000.00
上饶市德兴市教育体育局	1,150,000.00
江西省贵溪市教育体育局	800,000.00
浙江省诸暨市海亮高级中学	700,000.00
江西省吉安市万安县教育体育局	700,000.00
安徽省安庆市岳西县教育局	550,000.00
海南陵水黎族自治县教育局	500,000.00
海南五指山市教育局	500,000.00
江西省赣州市安远县教育局	500,000.00
江西省赣州市信丰县教育体育局	500,000.00
江西省宁都县教育体育局	500,000.00
江西省萍乡市湘东区教育体育局	500,000.00
江西省上饶市万年县教育体育局	500,000.00
江西省婺源县教育体育局	500,000.00
九江市柴桑区教育体育局	500,000.00
石城县教育科技体育局	500,000.00
赣州市章贡区教育事业发展中心	500,000.00
定安县教育局	495,049.50
海南省保亭黎族苗族自治县教育局	495,049.50
海南省昌江黎族自治县教育局	495,049.50
上海市人民政府合作交流办公室	415,268.00
巴楚县教育局	371,500.00
新余市渝水区教育体育局	300,000.00
江西省赣州市兴国县教科体局	208,221.78
鄱阳县教育体育局	200,000.00
仙女湖风景名胜区社会事业局	200,000.00
四川省阿坝州松潘县教育局	175,000.00
贵州省铜仁市碧江区第五小学	150,000.00
江西省南昌市青山湖区第二小学	150,000.00
江西省南昌市青山湖区佛塔小学	150,000.00
江西省南昌市青山湖区观田逸夫小学	150,000.00
江西省南昌市青山湖区南昌市新世纪小学	150,000.00
江西省南昌市青山湖区青新小学	150,000.00
江西省南昌市青山湖区上海路小学	150,000.00
江西省南昌市青山湖区万科城小学	150,000.00
江西省南昌市青山湖区香溢花城小学	150,000.00
青海省西宁市大通回族土族自治县桥头第四完全小学	150,000.00
马尔康教育局	150,000.00
湖南省永州市道州玉潭（东阳）学校	150,000.00
江西省南昌市青山湖区丹霞学校	150,000.00
江西省南昌市青山湖区解放路学校	150,000.00
江西省南昌市青山湖区南昌市京安学校	150,000.00
江西省南昌市青山湖区南钢学校	150,000.00
江苏省常州经开区横林小学	148,514.85
江苏省常州市武进区常州经开区冯仲云小学	148,514.85
江苏省常州市武进区横林初级中学	148,514.85
重庆市奉节县报国路小学	101,030.00
重庆市奉节县朱衣小学	101,030.00
重庆市奉节县竹园镇第二完全小学	101,030.00
西阳土家族苗族自治县李溪镇中心小学	100,077.25
福建省龙岩市长汀县实验小学	100,029.70

合作方名称	金额(RMB)
福建省龙岩市长汀县汀江小学	100,029.70
江西省赣州市蓉江新区赣州市第十五中学	100,029.70
福建省龙岩市长汀县南山中心学校（本部）	100,029.70
福建省龙岩市长汀县三洲中心学校	100,029.70
江西省萍乡市芦溪县芦溪镇路新学校	100,029.70
江西省萍乡市芦溪县上埠镇中心学校	100,029.70
江西省萍乡市芦溪县宣风镇中心学校	100,029.70
江西省萍乡市芦溪县源南学校	100,029.70
江西省萍乡市芦溪县张佳坊学校	100,029.70
福建省龙岩市上杭县实验小学	100,000.00
广东省梅州市梅江区城北镇中心小学	100,000.00
广东省梅州市梅江区乐育小学	100,000.00
广东省梅州市梅江区梅州市实验小学	100,000.00
广东省梅州市梅江区三角镇中心小学（长冈小学）	100,000.00
贵州省六盘水市盘州市第三小学	100,000.00
海南省东方市感城镇中心学校（宝上小学）	100,000.00
海南省琼中黎族苗族自治县和平中心小学	100,000.00
海南省琼中黎族苗族自治县红毛希望小学	100,000.00
海南省琼中黎族苗族自治县什运乡中心小学	100,000.00
海南省琼中黎族苗族自治县实验小学	100,000.00
海南省琼中黎族苗族自治县新进中心小学	100,000.00
海南省三亚市海棠区洪风小学	100,000.00
海南省三亚市吉阳区丹州小学	100,000.00
海南省三亚市天涯区高峰小学	100,000.00
海南省三亚市崖州区北岭小学	100,000.00
黑龙江省哈尔滨市阿城区回民小学校	100,000.00
湖北省十堰市郧西县观音镇中心小学	100,000.00
湖北省十堰市郧西县实验小学	100,000.00
湖南省湘潭市雨湖区湘锰小学	100,000.00
江苏省泰州市海陵区泰州市实验小学	100,000.00
江苏省镇江市扬中市三跃中心小学	100,000.00
江西省抚州市广昌县第六小学	100,000.00
江西省抚州市广昌县第四小学	100,000.00
江西省抚州市广昌县第五小学	100,000.00
江西省抚州市广昌县驿前镇中心小学	100,000.00
江西省抚州市乐安县第二小学	100,000.00
江西省抚州市乐安县第三小学	100,000.00
江西省抚州市乐安县第五小学	100,000.00
江西省抚州市临川区抚北镇中心小学	100,000.00
江西省抚州市临川区孝桥镇中心小学	100,000.00
江西省抚州市南城县第一小学	100,000.00
江西省抚州市南城县建昌小学	100,000.00
江西省抚州市南城县实验小学	100,000.00
江西省抚州市宜黄县第三小学	100,000.00
江西省抚州市宜黄县二都中心小学	100,000.00
江西省抚州市宜黄县凤冈镇第二小学	100,000.00
江西省抚州市宜黄县黄陂中心小学	100,000.00
江西省抚州市宜黄县棠阴中心小学	100,000.00
江西省赣州市赣县区沙地中心小学	100,000.00
江西省赣州市赣县区稀金第二小学	100,000.00
江西省赣州市会昌县第三小学	100,000.00
江西省赣州市会昌县第四小学	100,000.00

政府教育局及学校配资明细

合作方名称	金额(RMB)
江西省赣州市会昌县第五小学	100,000.00
江西省赣州市会昌县高排中心小学	100,000.00
江西省赣州市于都县禾丰镇中心小学	100,000.00
江西省赣州市于都县靖石乡中心小学	100,000.00
江西省赣州市于都县宽田乡中心小学	100,000.00
江西省赣州市于都县盘古山镇中心小学	100,000.00
江西省赣州市于都县铁山垅中心小学	100,000.00
江西省吉安市吉安縣湖滨小学	100,000.00
江西省吉安市青原区曾山小学	100,000.00
江西省吉安市青原区富滩中心小学	100,000.00
江西省吉安市青原区天立实验小学	100,000.00
江西省吉安市峡江县罗田镇中心小学	100,000.00
江西省吉安市峡江县马埠镇中心小学	100,000.00
江西省景德镇市昌江区景德镇市第五中学（小学部）	100,000.00
江西省景德镇市乐平市第九小学	100,000.00
江西省景德镇市乐平市第七小学	100,000.00
江西省景德镇市乐平市第十二小学	100,000.00
江西省景德镇市乐平市第十三小学	100,000.00
江西省九江市湖口县大垈中心小学	100,000.00
江西省九江市湖口县流泗中心小学	100,000.00
江西省九江市九江经济技术开发区（出口加工区）港城第二小学	100,000.00
江西省九江市九江经济技术开发区（出口加工区）港城第一小学	100,000.00
江西省九江市彭泽县狄公小学	100,000.00
江西省九江市彭泽县江西省彭泽县鹿鸣小学	100,000.00
江西省九江市彭泽县江西省彭泽县珍珠湖小学	100,000.00
江西省九江市彭泽县五柳小学	100,000.00
江西省上饶市陆羽小学	100,000.00
江西省上饶市信州区朝阳中心小学	100,000.00
江西省上饶市信州区茅家岭中心小学	100,000.00
江西省上饶市信州区秦峰中心小学	100,000.00
江西省上饶市余干县白马桥乡中心小学	100,000.00
江西省上饶市余干县第九小学	100,000.00
江西省上饶市余干县第十一小学	100,000.00
江西省上饶市余干县第五小学	100,000.00
江西省新余市高新技术产业开发区第三小学	100,000.00
江西省新余市高新技术产业开发区水西镇逸夫小学	100,000.00
江西省新余市明志小学	100,000.00
江西省新余市五一路小学	100,000.00
江西省宜春市上高县镜山小学	100,000.00
江西省宜春市上高县青阳小学	100,000.00
江西省宜春市上高县实验小学	100,000.00
山西省运城市永济市城西街道中心学校（庄子小学）	100,000.00
山西省运城市永济市柳宗元小学	100,000.00
四川省成都市大邑县北街小学	100,000.00
四川省成都市大邑县蔡场小学	100,000.00
郧西县马安镇中心小学	100,000.00
郧西县羊尾镇中心小学	100,000.00
重庆市西阳土家族苗族自治县龙潭镇希望小学校	100,000.00
重庆市西阳土家族苗族自治县西州小学校	100,000.00
海南省白沙黎族自治县邦溪初级中学	100,000.00
海南省白沙黎族自治县海南中学白沙学校	100,000.00
海南省白沙黎族自治县七坊中学	100,000.00

合作方名称	金额(RMB)
海南省东方市大田初级中学	100,000.00
海南省东方市东河中学	100,000.00
黑龙江省哈尔滨市阿城区第八中学校	100,000.00
黑龙江省哈尔滨市阿城区第四中学校	100,000.00
黑龙江省双鸭山市宝山区双鸭山农场中学	100,000.00
黑龙江省双鸭山市宝山区双鸭山市田家炳中学	100,000.00
黑龙江省双鸭山市第三十七中学	100,000.00
黑龙江省双鸭山市尖山区双鸭山市第三十二中学	100,000.00
黑龙江省双鸭山市尖山区双鸭山市第三十六中学校	100,000.00
黑龙江省双鸭山市尖山区双鸭山市第四十中学	100,000.00
黑龙江省双鸭山市尖山区双鸭山市第五中学	100,000.00
黑龙江省双鸭山市岭东区双鸭山市第二中学	100,000.00
湖北省十堰市郧西县涧池乡九年一贯制学校	100,000.00
湖南省湘潭市雨湖区湘锰中学	100,000.00
江西省抚州市广昌县第二中学	100,000.00
江西省赣州市赣县区横溪中学	100,000.00
江西省赣州市赣县区三溪中学	100,000.00
江西省吉安市第十三中学	100,000.00
江西省吉安市吉州区江西省吉安市第二中学	100,000.00
江西省吉安市青原区值夏中学	100,000.00
江西省吉安市峡江县罗田中学	100,000.00
江西省景德镇市第二十六中学	100,000.00
江西省景德镇市第三中学	100,000.00
江西省景德镇市第十三中学	100,000.00
江西省景德镇市乐平市第六中学	100,000.00
江西省九江市湖口县张青中学	100,000.00
江西省九江市九江经济技术开发区（出口加工区）港城中学	100,000.00
江西省上饶市余干县黄金埠中学	100,000.00
山西省运城市永济市城西街道初级中学校	100,000.00
山西省运城市永济市电机初级中学校	100,000.00
山西省运城市永济市逸夫初级中学校	100,000.00
云南省大理白族自治州漾濞彝族自治县苍山镇初级中学	100,000.00
云南省大理白族自治州漾濞彝族自治县第一中学初中部	100,000.00
重庆市酉阳土家族苗族自治县龙潭初级中学校	100,000.00
重庆市酉阳土家族苗族自治县天馆初级中学校	100,000.00
贵州铜仁市江口县教育局	100,000.00
广东省梅州市梅江区白宫学校	100,000.00
海南省白沙黎族自治县邦溪镇中心学校	100,000.00
海南省白沙黎族自治县打安镇中心学校	100,000.00
海南省东方市红泉农场中心学校	100,000.00
海南省三亚市育才中心学校	100,000.00
黑龙江省哈尔滨市阿城区杨树中心学校	100,000.00
湖南省湘潭市雨湖区风车坪建元学校	100,000.00
湖南省湘潭市雨湖区金庭学校	100,000.00
江西省抚州市乐安县实验学校	100,000.00
江西省抚州市乐安县望仙学校	100,000.00
江西省抚州市临川区第三实验学校	100,000.00
江西省抚州市临川区第四实验学校	100,000.00
江西省抚州市宜黄县凤冈学校	100,000.00
江西省赣州市赣县区小坪中心学校	100,000.00
江西省赣州市会昌县江西革命老区会昌珠兰示范学校	100,000.00
江西省吉安市峡江县戈坪乡学校	100,000.00



政府教育局及学校配资明细

合作方名称	金额(RMB)
江西省九江市湖口县屏峰学校	100,000.00
江西省南昌市青山湖区南昌市豫东学校	100,000.00
江西省南昌市青云谱区南昌市青云谱学校	100,000.00
江西省新余市分宜县分宜镇中心学校	100,000.00
江西省新余市分宜县双林中心学校	100,000.00
江西省新余市分宜县杨桥中心学校	100,000.00
山西省运城市永济市卿头镇中心学校	100,000.00
四川省成都市大邑县王泗镇学校	100,000.00
四川省成都市双流区蓝港外国语学校	100,000.00
江西省九江市彭泽县定山中心完小	100,000.00
四川省内江市威远县镇西镇中心学校	99,970.00
陕西省安康市紫阳县城关镇中心学校	99,800.00
陕西省安康市紫阳县红椿镇中心学校	99,800.00
海南省乐东黎族自治县实验小学	99,009.90
江西省赣州市瑞金市红井小学	99,009.90
江西省赣州市瑞金市华融瑞金希望小学	99,009.90
江西省赣州市瑞金市长征小学	99,009.90
江西省赣州市于都县九章路小学（城关小学九章路校区）	99,009.90
江西省赣州市于都县上欧中小学	99,009.90
于都县仙下乡中心小学	99,009.90
于都县银坑中心小学	99,009.90
海南省乐东黎族自治县华东师范大学第二附属中学乐东黄流中学	99,009.90
海南省乐东黎族自治县民族中学	99,009.90
海南省乐东黎族自治县教育局	99,009.90
海南省乐东黎族自治县九所镇中心学校	99,009.90
江西省赣州市瑞金市第五中学	90,000.00
江西省赣州市瑞金市沙洲坝镇八一希望学校	90,000.00
湖北省十堰市竹溪县中峰镇中心学校	83,333.50
湖北十堰竹溪实验小学	83,333.30
湖北省十堰市竹溪县城关镇中心学校	83,333.30
湖北省十堰市竹溪县蒋家堰镇中心学校	83,333.30
湖北省十堰市竹溪县长安学校	83,333.30
湖北十堰竹溪思源实验学校	83,333.30
山西省吕梁市交城县城西小学校	80,000.00
山西省吕梁市交城县成村学校	80,000.00
上海市杨浦区长海路街道社区事务受理服务中心	80,000.00
广东省广州市番禺区大石会江实验学校	79,812.24
江西省上饶市铅山县湖坊镇中心小学	74,009.90
云南省红河哈尼族彝族自治州个旧市大屯镇中心小学校	70,000.00
云南省西双版纳傣族自治州勐海县勐海镇中心小学	70,000.00
江西省抚州市资溪县泰伯小学	60,000.00
四川省内江市资中县水南镇中心学校	60,000.00
湖北省襄阳市老河口市第四小学	55,500.00
湖北省襄阳市老河口市光未然小学	55,500.00
湖北省襄阳市老河口市洪山嘴小学	55,500.00
湖北省襄阳市老河口市李楼小学	55,500.00
湖北省襄阳市老河口市仙人渡小学	55,500.00
湖北省襄阳市老河口市袁冲小学	55,500.00
湖北省襄阳市老河口市张集小学	55,500.00
福建省龙岩市上杭县稔田中心小学	50,000.00
福建省龙岩市永定区第二实验小学	50,000.00
福建省龙岩市永定区胡文虎实验小学（永定区胡文虎小学）	50,000.00
福建省龙岩市永定区实验小学	50,000.00
贵州省铜仁市实验小学	50,000.00

合作方名称	金额(RMB)
河北省唐山市古冶区实验小学	50,000.00
河北省唐山市路北区扶轮小学（第二实验小学）	50,000.00
河北省唐山市路南区友谊里小学	50,000.00
河南省南阳市内乡县第六小学	50,000.00
河南省南阳市内乡县第三小学	50,000.00
河南省南阳市内乡县第五小学	50,000.00
湖北黄石新港（物流）工业园实验小学	50,000.00
湖北黄石阳新县兴国镇前进小学	50,000.00
湖北省恩施土家族苗族自治州利川市第二民族实验小学	50,000.00
湖北省恩施土家族苗族自治州利川市都亭第二小学	50,000.00
湖北省恩施土家族苗族自治州利川市都亭榨木小学	50,000.00
湖北省恩施土家族苗族自治州利川市元堡乡元堡小学	50,000.00
湖北省恩施州利川市都亭大塘小学	50,000.00
湖北省黄石市阳新县润光小学	50,000.00
湖北省黄石市阳新县韦源口镇中心小学	50,000.00
湖北省荆州市松滋市卸甲坪土家族乡明德小学	50,000.00
湖北省襄樊市老河口市老河口市第八小学	50,000.00
湖北省襄阳市老河口市实验小学（和平路校区）	50,000.00
湖北省孝感市汉川市韩集乡宗申明声小学	50,000.00
湖北省孝感市汉川市实验小学	50,000.00
江西省抚州市资溪县高阜中心小学	50,000.00
云南省普洱市澜沧县竹塘乡小学	50,000.00
广西壮族自治区桂林市桂林中学	50,000.00
贵州省铜仁市碧江区铜仁一中初级中学	50,000.00
河南省南阳市内乡县初级中学	50,000.00
河南省南阳市内乡县实验初级中学	50,000.00
河南省信阳市淮滨县第一中学	50,000.00
黑龙江省双鸭山市第三十一中学	50,000.00
黑龙江省双鸭山市红兴隆第二高级中学	50,000.00
黑龙江省双鸭山市红兴隆第一高级中学	50,000.00
黑龙江省双鸭山市尖山区双鸭山市第一中学	50,000.00
湖北黄石阳新韦源口初级中学	50,000.00
湖北省荆州市松滋市八宝镇八宝初级中学	50,000.00
山东省淄博市周村区实验中学	50,000.00
河北省唐山市古冶区金山实验学校	50,000.00
哈尔滨市阿城区松峰山中心校	50,000.00
哈尔滨市阿城区亚沟中心校	50,000.00
云南省普洱市澜沧拉祜族自治县县小	50,000.00
福建省闽江师范高等专科学校附属实验小学	49,504.95
四川省内江市威远县龙会镇中心学校	40,000.00
湖北省襄阳市老河口市薛集镇秦集小学	37,500.00
广东省佛山市南海区里水镇和顺小学	34,887.78
山西省吕梁市交城县田家山小学校（城北小学）	30,000.00
山西省吕梁市交城县城内初级中学	30,000.00
四川省内江市资中县发轮职业中学	30,000.00
四川省内江市资中县新桥中学	30,000.00
四川省资中县太平中学	30,000.00
四川省内江市资中县发轮镇配龙学校	30,000.00
四川省内江市资中县高楼镇中心学校	30,000.00
四川省内江市资中县马鞍镇中心学校	30,000.00
四川省内江市资中县银山镇中心学校	30,000.00
四川省内江市资中县鱼溪镇金李井学校	30,000.00
四川省内江市资中县鱼溪镇中心学校	30,000.00
四川省内江市资中县明心寺镇中心校	30,000.00

政府教育局及学校配资明细

合作方名称	金额(RMB)
四川省宜宾市长宁县老翁镇大湾小学校	28,328.25
湖北省襄阳市老河口市洪山嘴镇付家寨小学	27,500.00
湖北省襄阳市老河口市李楼镇白莲小学	27,500.00
山西省运城市盐湖区涑水联合双语学校（小学部）	15,004.46
福建省龙岩市苏溪小学	15,000.00
湖北省襄阳市老河口市第八小学城东校区	15,000.00
湖北省襄阳市老河口市实验小学	15,000.00
内蒙古自治区巴彦淖尔市杭锦后旗北马路小学	15,000.00
内蒙古自治区巴彦淖尔市杭锦后旗奋斗小学	15,000.00
内蒙古自治区巴彦淖尔市杭锦后旗陕坝小学	15,000.00
内蒙古自治区巴彦淖尔市杭锦后旗实验小学	15,000.00
内蒙古自治区巴彦淖尔市杭锦后旗西城小学	15,000.00
黑龙江省牡丹江市东安区牡丹江市江南实验学校	15,000.00
内蒙古自治区巴彦淖尔市杭锦后旗双秀实验学校	15,000.00
湖北省襄阳市老河口市江山小学	13,500.00
上海市静安区民政局	11,000.00
四川省宜宾市长宁县铜鼓镇初级中学	9,442.75
江西省赣州市南康区第九小学	7,502.23
江西省赣州市南康区第六小学	7,502.23
江西省赣州市南康区第七小学	7,502.23
江西省赣州市南康区第四小学	7,502.23
江西省赣州市南康区第一小学	7,502.23
江西省赣州市南康区横市镇中心小学	7,502.23
江西省赣州市南康区镜坝镇中心小学	7,502.23
江西省赣州市南康区龙回祖炎小学	7,502.23
江西省赣州市南康区龙岭镇中心小学	7,502.23
江西省赣州市南康区平田中心小学	7,502.23
江西省赣州市南康区三益中心小学	7,502.23
江西省赣州市南康区实验小学	7,502.23
江西省赣州市南康区逸夫小学	7,502.23
江西省赣州市南康区赞贤小学	7,502.23
江西省赣州市南康区朱坊乡中心小学	7,502.23
江西省吉安市永丰县恩江第二小学	7,502.23
江西省吉安市永丰县恩江第三小学	7,502.23
江西省吉安市永丰县恩江小学	7,502.23
江西省吉安市永丰县古县镇中心小学	7,502.23
江西省吉安市永丰县鹿冈中心小学	7,502.23
江西省吉安市永丰县石马镇中心小学	7,502.23
江西省吉安市永丰县藤田镇中心小学	7,502.23
江西省吉安市永丰县沿陂镇中心小学	7,502.23
江西省南昌市青山湖区文教路小学	7,502.23
江西省赣州市南康区第八中学	7,502.23
江西省赣州市南康区第十一中学	7,502.23
江西省赣州市南康区第十中学	7,502.23
江西省赣州市南康区莲花学校	7,502.23
江西省赣州市南康区唐江红旗学校	7,502.23
江西省吉安市永丰县实验学校	7,502.23
江西省南昌市青山湖区培英学校	7,502.23
福建省南平市顺昌县大干中心小学	7,500.00
福建省南平市顺昌县高阳中心小学	7,500.00
福建省南平市顺昌县际会中心小学	7,500.00
福建省南平市顺昌县岚下中心小学	7,500.00
福建省南平市顺昌县埔上中心小学	7,500.00

合作方名称	金额(RMB)
福建省南平市顺昌县双溪中心小学	7,500.00
福建省南平市顺昌县水南中心小学	7,500.00
福建省南平市顺昌县洋墩中心小学	7,500.00
福建省顺昌县大历中心小学	7,500.00
福建省顺昌县建西中心小学	7,500.00
福建省顺昌县仁寿中心小学	7,500.00
福建省顺昌县元坑中心小学	7,500.00
甘肃省白银市会宁县东关小学	7,500.00
甘肃省白银市会宁县河畔镇中心小学	7,500.00
甘肃省白银市会宁县如东友好小学	7,500.00
甘肃省白银市会宁县文昌小学	7,500.00
甘肃省白银市会宁县新北小学	7,500.00
湖北省襄樊市老河口市仙人渡镇莫家营小学	7,500.00
湖北省襄樊市老河口市薛集小学	7,500.00
湖北省襄樊市老河口市袁冲乡纪洪小学	7,500.00
湖北省襄樊市老河口市竹林桥小学	7,500.00
湖北省襄阳市老河口市第七小学	7,500.00
湖北省襄阳市老河口市光化办事处老县城小学	7,500.00
湖北省襄阳市老河口市仙人渡镇白鹤岗小学	7,500.00
湖北省襄阳市老河口市薛集镇齐岗（明德）小学	7,500.00
湖北省襄阳市老河口市鄖阳办事处杨寨小学	7,500.00
湖北省襄阳市老河口市张集镇武营小学	7,500.00
湖北省襄阳市老河口市竹林桥镇半店（明德）小学	7,500.00
老河口市第九小学	7,500.00
老河口市洪山嘴镇赵岗小学	7,500.00
老河口市张集镇李岗小学	7,500.00
老河口市张集镇西冲小学	7,500.00
临猗县示范小学东城分校	7,500.00
山西省运城市贵戚坊小学教育集团三管分校	7,500.00
山西省运城市临猗县贵戚坊小学	7,500.00
山西省运城市临猗县贵戚坊小学教育集团北景分校	7,500.00
山西省运城市临猗县角杯乡角杯小学	7,500.00
山西省运城市临猗县临晋镇临晋小学	7,500.00
山西省运城市临猗县临晋镇西关小学	7,500.00
山西省运城市临猗县七级镇七级小学	7,500.00
山西省运城市临猗县示范小学校	7,500.00
山西省运城市临猗县孙吉第一小学校	7,500.00
山西省运城市临猗县孙吉镇孙吉第二小学校	7,500.00
山西省运城市临猗县猗氏镇崇相西小学校	7,500.00
山西省运城市临猗县猗氏镇翟村小学	7,500.00
山西省运城市临猗县猗氏镇兴教坊双塔小学	7,500.00
重庆市酉阳土家族苗族自治县李溪镇恒美小学校	7,500.00
福建省南平市顺昌县大历中学	7,500.00
福建省南平市顺昌县高阳中学	7,500.00
福建省南平市顺昌县岚下中学	7,500.00
福建省南平市顺昌县仁寿中学	7,500.00
福建省南平市顺昌县洋墩中学	7,500.00
福建省南平市顺昌县元坑中学	7,500.00
福建省顺昌县第一中学	7,500.00
甘肃省白银市会宁县实验中学	7,500.00
甘肃省白银市会宁县桃林初级中学	7,500.00
甘肃省白银市会宁县枝阳初级中学	7,500.00
湖北省襄樊市老河口市老河口市仙人渡中学	7,500.00
湖北省襄樊市老河口市孟楼中学	7,500.00



政府教育局及学校配资明细

合作方名称	金额(RMB)	合作方名称	金额(RMB)
湖北省襄阳市老河口市第七中学	7,500.00	山西省运城市临猗县双塔初中	7,500.00
湖北省襄阳市老河口市第三中学	7,500.00	山西省运城市临猗县孙吉初中	7,500.00
湖北省襄阳市老河口市洪山嘴中学	7,500.00	山西省运城市临猗县猗氏镇贵戚坊初中	7,500.00
湖北省襄阳市老河口市贾湖中学	7,500.00	内蒙古自治区巴彦淖尔市杭锦后旗查干中心学校	4,000.00
湖北省襄阳市老河口市薛集中学	7,500.00	内蒙古自治区巴彦淖尔市杭锦后旗黄河中心学校	4,000.00
湖北省襄阳市老河口市袁书堂中学	7,500.00	内蒙古自治区巴彦淖尔市杭锦后旗蛮会中心学校	4,000.00
湖北省襄阳市老河口市竹林桥中学	7,500.00	内蒙古自治区巴彦淖尔市杭锦后旗沙海中心学校	4,000.00
老河口市第四中学	7,500.00	内蒙古自治区巴彦淖尔市杭锦后旗团结中心学校	4,000.00
老河口市第一中学初中部	7,500.00	湖北省襄阳市老河口市孟楼小学	3,750.00
老河口市张集中学	7,500.00	湖北省襄阳市老河口市孟楼镇毕庄小学	3,750.00
内蒙古自治区巴彦淖尔市杭锦后旗第六中学	7,500.00	湖北省襄阳市老河口市孟楼镇黄老营小学	3,750.00
内蒙古自治区巴彦淖尔市杭锦后旗第五中学	7,500.00	湖北省襄阳市老河口市孟楼镇李河小学	3,750.00
内蒙古自治区巴彦淖尔市杭锦后旗陕坝中学	7,500.00	西藏自治区日喀则市康马县教育体育局	3,729.08
山西省运城市临猗县楚侯乡初级中学校	7,500.00	内蒙古自治区巴彦淖尔市杭锦后旗第二中学	3,500.00
山西省运城市临猗县耽子镇初级中学校	7,500.00	杭锦后旗南小召中心学校	3,500.00
山西省运城市临猗县第二中学校	7,500.00	内蒙古自治区巴彦淖尔市杭锦后旗太阳庙中心学校	3,500.00
山西省运城市临猗县东张镇初级中学校	7,500.00	内蒙古自治区巴彦淖尔市杭锦后旗头道桥中心学校	3,500.00
山西省运城市临猗县临晋镇初级中学校	7,500.00	内蒙古自治区巴彦淖尔市杭锦后旗召庙中心学校	3,500.00
山西省运城市临猗县牛杜镇初级中学校	7,500.00	河南省郑州市二七区龙岗实验小学	2,700.00
福建省南平市顺昌县洋口中心学校	7,500.00	重庆市垫江县桂东小学校	2,051.86
山西省运城市临猗县北辛乡平宜学校	7,500.00	河南省郑州市中原区锦艺小学	2,022.00
山西省运城市临猗县楚侯乡李汉学校	7,500.00	上海市浦东新区社会组织发展指导中心	300.00
山西省运城市临猗县庙上乡庙上学校	7,500.00	重庆市酉阳土家族苗族自治县桃花源街道小坝小学校	77.25
临猗县猗氏镇立崇相西初中	7,500.00		

企业捐赠明细

合作方名称	金额(RMB)	合作方名称	金额(RMB)
安踏体育用品集团有限公司	60,090,363.35	深圳市点石投资管理有限公司	600,000.00
上海高毅资产管理合伙企业（有限合伙）	5,059,000.00	兴证全球基金管理有限公司	600,000.00
维沃移动通信有限公司	4,580,000.00	飞利浦家电（中国）投资有限公司	599,900.00
中信银行信用卡中心	3,002,570.00	普华永道中天会计师事务所（特殊普通合伙）	562,127.19
地素时尚股份有限公司	3,000,000.00	九坤投资(北京)有限公司	550,000.00
北京泰合鼎诚投资咨询有限公司	2,500,000.00	北京环球兴学科技发展有限公司	500,000.00
凯华地产（中国）集团有限公司	2,399,800.00	第一创业证券股份有限公司	500,000.00
湖南津湘药业有限公司	1,990,000.00	丰城市博讯文化股份有限公司	500,000.00
招商基金管理有限公司	1,840,000.00	上海黄豆网络科技有限公司	500,000.00
中国期货市场监控中心有限责任公司	1,500,000.00	利郎电子商务有限公司	449,339.00
中国银行股份有限公司上海市浦东分行	1,200,000.00	盈德气体（上海）有限公司	446,250.00
上海天游软件有限公司	1,100,000.00	汇丰银行（中国）有限公司	436,605.12
国投泰康信托有限公司	1,000,000.00	上海国际货币经纪有限责任公司	400,000.00
利郎（中国）有限公司	1,000,000.00	深圳民森投资有限公司	400,000.00
珀莱雅化妆品股份有限公司	1,000,000.00	藤县展望贸易有限公司	360,000.00
英伟达半导体技术服务（上海）有限公司	1,000,000.00	华商基金管理有限公司	350,000.00
甘棠明善食品有限公司	900,000.00	深圳市中洲置地有限公司	327,643.85
海南嘉信投资有限公司	850,000.00	上海华平私募基金管理有限公司	321,000.00
宁波灵均投资管理合伙企业（有限合伙）	800,000.00	交银施罗德基金管理有限公司	300,000.00
中欧基金管理有限公司	750,000.00	瑞士信贷银行股份有限公司上海分行	300,000.00
前海开源基金管理有限公司	700,000.00	瑞穗银行(中国)有限公司	300,000.00
上海禾赛科技有限公司	700,000.00	瑞信证券（中国）有限公司	300,000.00
深圳东方港湾投资管理股份有限公司	700,000.00	深圳市本丰实业有限公司	300,000.00
深圳市风投侠投资管理有限公司	650,000.00	深圳市侨城天域发展有限公司	300,000.00
蒙牛（海南）科技有限公司	600,000.00	易方达基金管理有限公司	300,000.00

企业捐赠明细

合作方名称	金额(RMB)	合作方名称	金额(RMB)
北京德恒（深圳）律师事务所	220,000.00	唯泰精品购物村(苏州)有限公司	61,677.00
北京当红齐天国际文化科技发展集团有限公司	200,000.00	陆家嘴国泰人寿保险有限责任公司	60,000.00
飞亚达精密科技股份有限公司工会委员会	200,000.00	北京己任律师事务所	56,600.00
景顺长城基金管理有限公司	200,000.00	华塘大昌医药（上海）有限公司	53,568.00
浦银安盛基金管理有限公司	200,000.00	北京恩和传媒广告有限责任公司	50,000.00
上海君实生物医药科技股份有限公司	200,000.00	杭州乐迦途投资咨询合伙企业(有限合伙)	50,000.00
西双版纳石化集团有限责任公司	200,000.00	湖北三得利人力资源管理有限公司	50,000.00
优扬（天津）动漫文化传媒有限公司	200,000.00	嘉兴灏象投资管理合伙企业（有限合伙）	50,000.00
招商财富资产管理有限公司	200,000.00	瑞信广亚投资管理（上海）有限公司	50,000.00
网易有道（杭州）智能科技有限公司	189,900.00	上海开矢企业管理咨询有限公司	50,000.00
上海旺旺商贸有限公司	185,749.08	上海之合网络科技有限公司	50,000.00
海南牧鱼信息科技有限公司	184,500.00	深圳市联合车展管理有限公司	50,000.00
法国兴业银行（中国）有限公司	152,282.72	宁波银行股份有限公司上海分行	49,000.00
元创科技股份有限公司	150,250.00	上海畅杰停车管理服务服务有限公司	47,200.00
北京市竞天公诚律师事务所上海分所	150,000.00	唯泰精品购物村(上海)有限公司	42,087.00
汇丰晋信基金管理有限公司	150,000.00	博世汽车部件（苏州）有限公司	40,000.00
亮心教育科技（深圳）有限公司	150,000.00	君合律师事务所上海分所	40,000.00
上海浦东发展银行股份有限公司	144,000.00	深圳市消费宝网络科技有限公司	34,200.00
卡尔史托斯内窥镜	141,965.28	东莞市双鹰家具有限公司	30,000.00
国泰基金管理有限公司	139,125.00	嘉兴市菲尔欣制衣股份有限公司	30,000.00
西藏富美投资有限公司	127,900.00	江南阀门有限公司	30,000.00
盛世长城国际广告有限公司上海分公司	121,415.00	上海祗佳贸易有限公司	30,000.00
上海尤罗芭体育文化有限公司	120,000.00	苏州湛清环保科技有限公司	30,000.00
北京市汉坤律师事务所	112,000.00	天津英邦尼商贸有限公司	30,000.00
中航信托股份有限公司	103,000.00	北京柠檬堂科技有限公司	29,000.00
上海前绣实业有限公司	101,825.00	混沌时代（北京）教育科技有限公司	26,851.52
渣打银行（中国）有限公司	101,250.00	华特迪士尼（中国）有限公司	26,700.00
北京市怀柔区渤海镇中心小学	100,000.00	上海服保信息技术有限公司	22,650.00
北京市怀柔区庙城学校	100,000.00	经济开发区多又好超市	21,826.00
北京市怀柔区桥梓镇中心小学	100,000.00	南京承希包装机械有限公司	20,940.00
北京市怀柔区长哨营满族乡中心小学	100,000.00	北京市竞天公诚律师事务所	20,000.00
北京新学道晋中书院	100,000.00	常州中能电力科技有限公司	20,000.00
布雷博（南京）制动系统有限公司	100,000.00	山东宸睿置业有限公司	20,000.00
成都精创锐教育咨询有限责任公司	100,000.00	浙江美尔凯特智能厨卫股份有限公司	20,000.00
广州乐牛软件科技有限公司	100,000.00	上海帕米尔信息科技有限公司	16,096.69
广州诗悦网络科技有限公司	100,000.00	北京世间万相文化传媒有限公司	15,000.00
广州游雁网络科技有限公司	100,000.00	上海申美饮料食品有限公司	15,000.00
杭州吉捷企业管理咨询有限公司	100,000.00	上海禾曼文化传播有限公司	13,800.00
汇纳科技股份有限公司	100,000.00	深圳市旧风车文化发展有限公司（CDD）	11,071.00
江苏三润服装集团股份有限公司	100,000.00	宝袋餐饮管理（上海）有限公司	10,822.00
江西贪玩信息技术有限公司	100,000.00	北京斑码当先科技有限公司	10,200.00
景德镇市第一小学新校园改扩建工程建设项目部	100,000.00	上海嘉锦消防工程有限公司	10,000.00
景德镇市珠山实验学校改扩建工程建设项目部	100,000.00	中国人寿保险股份有限公司伊春分公司	7,500.00
瑞信管理咨询（中国）有限公司	100,000.00	杭州惠中教育咨询有限公司	6,998.00
上海大朴资产管理有限公司	100,000.00	上海晋缘国际旅行社有限公司	6,683.40
上海林清轩生物科技有限公司	100,000.00	上海朴速广告有限责任公司	6,000.00
深圳市倍轻松科技股份有限公司	100,000.00	北京恒昌弘德资产管理有限公司	5,000.00
西部利得基金管理有限公司	100,000.00	上海尚体体育发展有限公司	5,000.00
阿斯麦（上海）光刻设备科技有限公司	90,000.00	上海协泽文化传播有限公司	5,000.00
上海莉莉丝科技股份有限公司	80,787.80	深圳市陈鹏鹏餐饮投资管理有限公司	5,000.00
博泽汽车技术企业管理（中国）有限公司	80,000.00	深圳长东投资合伙企业（有限合伙）	5,000.00
中国移动通信集团浙江有限公司	80,000.00	上海晋缘文化传播有限公司	4,860.00
云仓供应链管理（厦门）有限公司	67,100.00	上海沛艺园林绿化工程有限公司	4,000.00
国际商业机器（中国）有限公司	64,759.12	易宝支付有限公司	3,990.00



企业捐赠明细

合作方名称	金额(RMB)	合作方名称	金额(RMB)
华彬贝赫纳（北京）商贸有限公司	3,600.00	枣庄关爱精神病医院有限责任公司	2,000.00
喜利得（中国）商贸有限公司	3,000.00	枣庄市万宇物业有限公司	2,000.00
裕力富食品（上海）有限公司	3,000.00	辽宁贝赫纳商贸有限公司	1,800.00
上海喜马拉雅科技有限公司	2,192.53	瑞穗银行（中国）有限公司武汉分行工会委员会	1,453.00
北京市融爱融乐心智障碍者家庭支持中心	2,000.00	厦门安踏有限公司	900.00
峰城区明德文体用品店	2,000.00		

基金会捐赠明细

合作方名称	金额(RMB)	合作方名称	金额(RMB)
中国教育发展基金会	11,340,000.00	南都公益基金会	298,500.00
腾讯公益慈善基金会	9,222,350.76	中国红十字基金会	283,424.00
上海盘京公益基金会	3,000,000.00	上海工商界爱国建设特种基金会	200,000.00
深圳市汇爱公益基金会	2,380,000.00	北京爱它动物保护公益基金会	177,000.00
广东省易方达公益基金会	2,000,000.00	广东省千禾社区公益基金会	150,000.00
浙江敦和慈善基金会	1,633,115.19	珠海市扶贫基金会	150,000.00
上海东方财富公益基金会	1,502,500.00	上海联劝公益基金会	120,000.00
上海波克公益基金会	1,000,327.00	深圳市社会公益基金会	104,393.60
北京嘉实公益基金会	1,000,000.00	上海市慈善基金会	103,677.00
江苏省华泰公益基金会	1,000,000.00	北京小米公益基金会	100,456.00
福建省兴业证券慈善基金会	700,000.00	上海雷根公益基金会	100,000.00
广东省南方基金慈善基金会	700,000.00	深圳市TCL公益基金会	100,000.00
深圳市银华公益基金会	700,000.00	浙江安福利生慈善基金会	90,000.00
心和公益基金会	660,000.00	北京德恒公益基金会	80,000.00
建华慈善基金会	600,000.00	宁波市扬帆久久慈善基金会	53,000.00
常州市教育发展基金会	450,000.00	上海市华东师范大学教育发展基金会	50,000.00
山西省临猗县教育基金会	400,000.00	浙江省有为公益基金会	40,000.00
北京联想公益基金会	383,200.00	阿里巴巴公益基金会	31,815.30
北京姚基金公益基金会	375,000.00	北京弘毅慈善基金会	30,000.00
广东省广发基金公益基金会	350,000.00	上海陆家嘴金融城发展基金会	2,000.00
四川省资中教育基金会	300,000.00	上海紫江公益基金会	2,000.00

团体捐赠明细

合作方名称	金额(RMB)	合作方名称	金额(RMB)
赠与亚洲（美国）北京代表处	6,533,975.03	枣庄市峰城区慈善总会	9,900.00
哈尔滨市慈善总会	400,000.00	南城县红十字会	2,350.00
湘潭市雨湖区教育研究培训中心	150,000.00	上海复恩社会组织法律研究与服务中心	2,000.00



个人捐赠明细

合作方名称	金额(RMB)	合作方名称	金额(RMB)
腾讯公益平台爱心人士	23,238,999.51	彭传武	50,000.00
一只平凡的小猪	20,000,000.00	张唯	50,000.00
真爱梦想支付宝渠道捐赠（蚂蚁金服）	9,484,932.51	周朗朗	50,000.00
字节跳动公益平台爱心人士	3,108,868.60	黄余莉	43,200.00
龙先生	3,000,000.00	William Loo	41,418.00
中银公益爱心网友	2,405,953.14	新浪微公益爱心网友	30,881.09
阿里巴巴公益爱心网友	2,398,971.37	盛永建	30,000.00
侯正光	1,500,000.00	徐隽	30,000.00
袁女士	1,330,000.00	袁兵	30,000.00
美团公益爱心网友	1,090,501.00	平安公益平台爱心网友	24,733.11
胡勇敢	1,000,000.00	牛晓	15,695.00
李卓	1,000,000.00	李红雨	12,000.00
梁美珍	1,000,000.00	李先生	12,000.00
吴圣皓	1,000,000.00	俞红奇	11,000.00
董承非	780,000.00	刁隽桓	10,000.00
爱心客户	714,218.90	付伟	10,000.00
徐轶青	650,000.00	张莹莹	9,900.00
陈峰	500,000.00	王彦卿	8,400.00
李华敏	500,000.00	雷献云	8,000.00
火堆项目爱心网友	363,018.56	黄原秋	7,500.00
胡晓玲	300,000.00	中国移动公益爱心网友	5,404.65
薛兆丰	300,000.00	梁利华	5,000.00
哔哩哔哩公益平台爱心网友	166,028.19	麦慧洁	5,000.00
陈彬	150,000.00	余梦凯	5,000.00
梅建平	150,000.00	赵立芳	5,000.00
李磊	120,000.00	李铁	4,191.50
朱莉丽	103,000.00	何伟俊	4,000.00
迟池	100,000.00	张安超	3,320.00
丁吉平	100,000.00	刘琴	3,175.00
何倩嫦	100,000.00	小米公益平台爱心网友	3,123.65
李之骅	100,000.00	蓝一冰	1,000.00
袁冰	100,000.00	李秉钊	1,000.00
李弘	70,002.00	张世荣	500.00
李文忠	50,000.00	百度公益平台爱心网友	105.36
楼崇民	50,000.00	芒果公益爱心网友	66.73





2022年“分享爱”慈善晚宴拍品鸣谢

拍品捐赠人	拍品名称
深圳市艺邦美术活动中心	儿童画《我想去旅行》
徐红	爱新觉罗·恒锦 楷书《心经》
李跃、张建华夫妇	19世纪末维多利亚 纯银烧水壶
利青	珠宝胸针《凤凰》
陈数	莫迪里阿尼 纸本石印版画（一组三幅）
云南普洱茶厂有限公司	普洱茶 2005年 绿色永年九九（84饼）
蔡国强	蔡国强 火药画《红色》
爱心人士	2011年 阿曼·卢梭父子酒庄 香贝丹干红葡萄酒
沐杨時計	飞亚达 沐杨時計新款MY-03休闲运动款机械手表
鲍雯君	鲍雯君 吉祥如意壶
尹昕	普洱茶 班章大白菜 四星青饼
爱新觉罗·恒锦	爱新觉罗·恒锦 国画《春风得意 马蹄骄轻》
袁细容	宸容翡翠 福禄寿镯
左晋	左晋 油画《爱之梦》
刘蔓	唐卡《黄财神》
邓锋	硬木百宝嵌 荷花挂屏《和和美美》
利青	88青饼普洱茶
蔡明	刘锋 油画《春风迟缓的地方》
彭咏思 Pansy	PP ELEGANT 祖母绿胸针
吴福庆	齐白石 水墨画《眉寿》
李秉宸	儿童画《鹰的重生》
朱德玲	朱德玲 书法 行草《毛泽东诗词》

拍品捐赠人	拍品名称
文华汝瓷	朱文立 汝窑天青釉六方瓶
彭咏思 Pansy	PP ELEGANT 钻石项链
爱心人士	宸容翡翠 999纯金茶壶
深圳市国盛源商贸有限公司	2008年 贵州茅台酒高尔夫礼品酒（签名版）（2组）
利青	普洱茶 98顺时兴（7饼）
刘麟	贝赫纳 鱼子酱（1000g）
林燕琼	MASTER 翡翠醒狮套装（耳环、戒指）
程大钜	程大钜 油画《夏荷殷殷》
北京大地泰河科技发展有限公司	2020莫兰圣骑士艺术家干红（4瓶）及《悠闲时光》签名限量复制品8号
杨建恒	普洱茶 2010年易武老街青饼（42饼）
石娜莎	刘白雪 油画《故乡潭》
黄帆	黄帆 如意提梁壶
爱心人士	2015年 帕图斯 干红葡萄酒
王梓木	王梓木 油画《天际》
深圳市优藏实业有限公司	BVV Club 葡萄酒
深圳市艺邦美术活动中心	儿童画《快乐家》





## 2022年鸣谢支持机构及个人

### “真爱之友”特别鸣谢

特别鸣谢以下个人、机构、团体给予真爱梦想的大力支持

成语谋、陈枫馨、陈贵、陈淑贞、邓俊、邓丽红、丰华容、冯杰慧、高涛、何进春、黄峻敏、黄磊、蒋琦、姜燕、凌晓玢、李辉、李庆平、李英华、麦慧洁、沈军虹、孙丹迪、孙嘉昊、王鹤锟、王建力、王力加、李品熹、肖飒、许简、徐轶青、杨萍萍、余梦凯、张华、张蕾、占芳子、赵泽元、郑凯、周郑斌、邹丽清、邹丽霞、刘蔓、利青、徐红、张建华、胡璧君、林燕琼、杜恒、王晶、申睿、AMO、涓子、何嘉裕、王婷婷、林格格、杨乐、黑龙江省证券业协会、中国狮子联会哈尔滨代表处、共青团伊春市委员会

### 办公场地支持

刘淑玲女士、深圳市涌容资产管理有限公司、深圳韦玥创意投资集团

### 梦想中心建设

上海菱华仓储服务有限公司、上海达迅电脑有限公司、江阴市顾山鑫怡电脑店、常州欧德隆装饰材料有限公司、上海至正科技有限公司、上海优创办公设备有限公司、佳美斯特江苏木业有限公司、境洁环保科技（上海）有限公司、江阴市嘉澳商贸有限公司、江阴市嘉澳商贸有限公司、中国图书进出口上海公司、上海莉捷信息科技有限公司、苏州市古得堡数码印刷有限公司、上海宜谊信息科技有限公司、杭州博圣堂科技有限公司、遨为(上海)数字技术有限公司、上海资程实业发展有限公司、育才控股集团股份有限公司、上海荟诚信息系统有限公司、上海潜果智能信息科技有限公司、上海聚丽光电科技有限公司

### 课程开发培训

上海光锥文化传媒有限公司、北京先源文化传播有限公司、爱意（广州）教育科技有限公司、张力玮、徐冲、安踏体育用品集团有限公司、阿里巴巴集团、红顶文化旅游（厦门）集团有限公司、同程网络科技股份有限公司、渣打银行（中国）有限公司、招商银行成都分行营业部、中金财富长沙解放西路证券营业部、华泰保险集团股份有限公司

### 同心抗疫，真爱守沪应急物资、仓储、运输支持

上海安能聚创供应链管理有限公司、上海浦东新区厚天水域搜索与救援服务中心、杭州泰若医疗器械科技有限公司、上海客喜艺术品展览服务有限公司、上海景天供应链管理有限公司

### 同心抗疫，真爱守沪企业及志愿者

X先生密室、成都视初文化科技有限公司、上海林清轩生物科技有限公司、SNOW51城市滑雪一站式空间、上海奈尔宝企业管理有限公司、开山集团、地素时尚、上海唯众传媒股份有限公司、优刻得科技股份有限公司、上海协和教育中心、陈志珊、曹丰、曹刚、刘璇、王楚璇、王寒、谢佩纶、尹洁莹、张莹、赵迪、陈筱妍、陈欧、戴芳、胡国畅、马清宇、王友琴、王晓、辛欣、杨艺、郭培凤、孟兰芳、丁小艺、蒋凌霜、孟丹、何荣花、丁玲玲、高大玉、顾超、胡睿绮、卢慧文、沈明燕、余正婷、汪柳、吴昊、徐雯、殷珍、俞怡铭、张莹莹、周志伟、竺佳蓉、蔡雯雯、曹艳、陈佳茜、陈庆、桂怡婷、顾姮、郝南、贺贺、贺毅飞、黄柳、荆文玉、兰彦宇、刘新、李存伟、彭予佳、苏娜润、韦若槁、吴惠萍、吴诗妍、徐立文、曾思仪、张璩、赵若杞、周美凤、朱俊儒、蔡欣、范雅婷、杨洋、吴燕、周惟彦、叶雅晨、任玲玲、朱晓枫、李永聪、李佳文、麦婧、马伟欣、葛伟清、陈海苏、史奕骁、王嘉纯、肖俊、杨小小、张崇、庞晓靖、李娜、秦秋、王会会、聂剑岚、李蓉、邵礼玥、线柳、苟译心、韩梦、黄取情、雷崴、刘文静、李颖、李玉坤、李知谣、毛华华、潘舒婷、魏壮壮、袁士然、张广龙、张慧敏、张文言、张舟、钟远洋、蔡妙玥、皮芳、吴丽丽、杨春丽、周冰峰、陆婷婕、程夷凤、宁鸣奇、罗婧、刘毅、范家兵、丁源、余静、冯濂、陈芹、李言、魏丽莉、楼丹萍、张馨予、华融琦、赖敏英、王瑞丽、和雅、Anna 韩、闫锦清、闫秋君、薛莉、王晓丽、刘家杰、贾强、盛靓、毕爽、邹慧苓、张静、杜鑫、汪玲、谢荣林、胡利丹、王珏、鲍琨、范宇航、郭伟、顾云丽、姜薇、金晓帆、刘晓阳、李安、李润华、吕红玉、施红军、孙文、汤羿、汪维威、吴珣玉、吴泽彬、严琛硕、颜士杰、殷浩田、曾蓉、张浴阳、赵依丽、周海涛、周天一、左春玲、左冬冬、张诗怡、刘又绿、唐炜、姚涵月、姚来远、黄溶、俞墨秋、袁千惠、朱雨晨、李磊、张雯、张超然、王宠迪、杨晖

### 物资支持

角楼咖啡、联医集团、上海相宜本草化妆品股份有限公司、宁夏翠亨村酒庄有限公司、上海香奈食品有限公司、深圳市星妃生物科技有限公司、中保理想投资管理有限公司、深圳市侨商关爱公益基金会、深圳市星妃生物科技有限公司、深圳新风和睦家医院、深圳精准健康食物科技有限公司、宁夏美御葡萄酒酿造有限公司、华彬贝赫纳（北京）商贸有限公司、深圳博普科技有限公司、招商基金管理有限公司、利郎（中国）有限公司、黑龙江润之源泉饮品有限责任公司

### 场地合作与现场支持

北京中国网球公开赛体育推广有限公司、联想（上海）有限公司、深圳南山国际化交流中心、深圳书城中心城、YiPai Space—π空间

### 活动内容支持

北京中创寰宇科技有限公司

### 人力资源智力支持

周婉宁女士、刘弘捷先生、王刚先生、丁国平先生

### 办公硬件与软件系统支持

云深互联（北京）科技有限公司

### 战略合作法律顾问

国浩律师事务所 首席执行官合伙人 吕红兵、国浩上海管理合伙人 主任 徐晨、品牌运营中心 外事中心负责人 吴乐怡、国浩上海合伙人 王小成、国浩上海律师 朱奕奕

### 法律咨询服务

北京大成（上海）律师事务所 韩鑫律师、君合律师事务所上海分所 常昱昊律师、何廷财律师、北京炜衡（上海）律师事务所 邱月律师、北京市中咨律师事务所 郭然律师、合伙人

### 员工培训福利支持

富兰克林科维公司、北京德博诺管理咨询有限公司、上海昊求文化传播有限公司、北京炜衡（上海）律师事务所 邱月律师

### 年报设计

上海锐克广告有限公司

### 员工体检赞助

上海爱康国宾健康体检管理集团有限公司



审计报告

上海真爱梦想公益基金会  
审计报告  
天职业字[2023]18657 号

目 录

审 计 报 告	1
2022 年度财务报表	4
2022 年度财务报表附注	7

此码用于证明该审计报告是否由具有执业许可的会计师事务所出具，  
您可使用手机“扫一扫”或进入“注册会计师行业统一监管平台（<http://acc.mof.gov.cn>）”进行查验。  
报告编码：京23TB98KXYZ



审计报告

天职业字[2023]18657 号

上海真爱梦想公益基金会：

一、 审计意见

我们审计了上海真爱梦想公益基金会（以下简称“基金会”）财务报表，包括 2022 年 12 月 31 日的资产负债表和 2022 年度的业务活动表、现金流量表以及相关财务报表附注。

我们认为，后附的财务报表在所有重大方面按照《民间非营利组织会计制度》的规定编制，公允反映了基金会 2022 年 12 月 31 日的财务状况以及 2022 年度的经营成果和现金流量。

基金会 2022 年度公益事业支出 232,836,354.14 元，2021 年度收入总额 297,497,838.09 元，2022 年度公益事业支出占 2021 年度总收入的比例为 78.26%；2022 年度行政管理人员工资福利 10,450,392.32 元，行政办公支出 4,987,169.38 元，合计 15,437,561.70 元，占 2022 年度总支出 251,167,833.39 元的比例为 6.15%。

二、 形成审计意见的基础

我们按照中国注册会计师审计准则的规定执行了审计工作。审计报告的“注册会计师对财务报表审计的责任”部分进一步阐述了我们在这些准则下的责任。按照中国注册会计师职业道德守则，我们独立于基金会，并履行了职业道德方面的其他责任。我们相信，我们获取的审计证据是充分、适当的，为发表审计意见提供了基础。

三、 管理层和治理层对财务报表的责任

上海真爱梦想公益基金会管理层（以下简称“管理层”）负责按照《民间非营利组织会计制度》的规定编制财务报表，使其实现公允反映，并设计、执行和维护必要的内部控制，以使财务报表不存在由于舞弊或错误导致的重大错报。

在编制财务报表时，管理层负责评估基金会的持续经营能力，披露与持续经营相关的事项（如适用），并运用持续经营假设，除非管理层计划清算基金会、终止运营或别无其他现实的选择。

治理层负责监督基金会的财务报告过程。





审计报告（续）

天职业字[2023]18657 号

四、注册会计师对财务报表审计的责任

我们的目标是对财务报表整体是否不存在由于舞弊或错误导致的重大错报获取合理保证，并出具包含审计意见的审计报告。合理保证是高水平的保证，但并不能保证按照审计准则执行的审计在某一重大错报存在时总能发现。错报可能由于舞弊或错误导致，如果合理预期错报单独或汇总起来可能影响财务报表使用者依据财务报表作出的经济决策，则通常认为错报是重大的。在按照审计准则执行审计工作的过程中，我们运用职业判断，并保持职业怀疑。同时我们也执行以下工作：

（1）识别和评估由于舞弊或错误导致的财务报表重大错报风险，设计和实施审计程序以应对这些风险，并获取充分、适当的审计证据，作为发表审计意见的基础。由于舞弊可能涉及串通、伪造、故意遗漏、虚假陈述或凌驾于内部控制之上，未能发现由于舞弊导致的重大错报的风险高于未能发现由于错误导致的重大错报的风险。

（2）了解与审计相关的内部控制，以设计恰当的审计程序，但目的并非对内部控制的有效性发表意见。

（3）评价管理层选用会计政策的恰当性和作出会计估计及相关披露的合理性。

（4）对管理层使用持续经营假设的恰当性得出结论。同时，根据获取的审计证据，就可能对基金会持续经营能力产生重大疑虑的事项或情况是否存在重大不确定性得出结论。如果我们得出结论认为存在重大不确定性，审计准则要求我们在审计报告中提请报表使用者注意财务报表中的相关披露；如果披露不充分，我们应当发表非无保留意见。我们的结论基于截至审计报告日可获得的信息。然而，未来的事项或情况可能导致基金会不能持续经营。

（5）评价财务报表的总体列报、结构和内容，并评价财务报表是否公允反映相关交易和事项。

我们与治理层就计划的审计范围、时间安排和重大审计发现等事项进行沟通，包括沟通我们在审计中识别出的值得关注的内部控制缺陷。

[以下无正文]



审计报告（续）

天职业字[2023]18657 号

[此页无正文]



中国注册会计师：



中国注册会计师：





资 产 负 债 表

2022年12月31日

会民非01表

币种：人民币元

单位名称：上海真爱梦想公益基金会

资 产	行次	期末余额	期初余额	负债和净资产	行次	期末余额	期初余额
流动资产：				流动负债：			
货币资金	1	107,366,807.84	28,117,887.56	短期借款	23		
短期投资	2	296,696,536.85	335,010,000.00	应付款项	24	15,511,201.14	14,497,602.72
应收款项	3	5,840,629.88	2,906,704.13	应付工资	25	3,436,591.25	2,480,149.84
预付账款	4	4,587,745.42	2,187,284.00	应交税金	26	267,187.44	223,760.60
存 货	5	3,660,502.87	2,742,609.72	预收账款	27		
待摊费用	6			预提费用	28		
一年内到期的长期债权投资	7			预计负债	29		
其他流动资产	8			一年内到期的长期负债	30		
流动资产合计	9	418,152,222.86	370,964,485.41	其他流动负债	31		
				流动负债合计	32	19,214,979.83	17,201,513.16
长期投资：							
长期股权投资	10	4,368,003.31	4,297,577.28	长期负债：			
长期债权投资	11			长期借款	33		
长期投资合计	12	4,368,003.31	4,297,577.28	长期应付款	34		
				其他长期负债	35		
固定资产：				长期负债合计	36		
固定资产原价	13	48,555.89	27,247.00				
减：累计折旧	14	18,559.10	4,307.66	受托代理负债：			
固定资产净值	15	29,996.79	22,939.34	受托代理负债	37		
在建工程	16						
文物文化资产	17			负债合计	38	19,214,979.83	17,201,513.16
固定资产清理	18						
固定资产合计	19	29,996.79	22,939.34				
				净资产：			
无形资产：				非限定性净资产	39	150,477,295.82	152,432,101.33
无形资产	20			限定性净资产	40	252,857,947.31	205,651,387.54
				净资产合计	41	403,335,243.13	358,083,488.87
受托代理资产：							
受托代理资产	21						
资产总计	22	422,550,222.96	375,285,002.03	负债和净资产总计	42	422,550,222.96	375,285,002.03

法定代表人：潘江雪

主管会计工作负责人：俞丽佳

会计机构负责人：俞丽佳

业 务 活 动 表

2022年度

会民非02表

币种：人民币元

单位名称：上海真爱梦想公益基金会

项 目	行次	本期发生额			上期发生额		
		非限定性	限定性	合计	非限定性	限定性	合计
一、收 入	1						
其中：捐赠收入	2	8,542,204.64	234,517,666.97	243,059,871.61	4,482,659.58	242,321,483.37	246,804,142.95
会费收入	3						
提供服务收入	4	1,198,290.27	45,464,354.54	46,662,644.81	10,254.27	33,790,943.02	33,801,197.29
其中：政府购买服务收入	5						
商品销售收入	6						
政府补助收入	7	2,300.00		2,300.00	33,744.00		33,744.00
投资收益	8	5,997,992.27		5,997,992.27	16,653,208.42		16,653,208.42
其他收入	9	696,778.96		696,778.96	205,545.43		205,545.43
收入合计	10	16,437,566.14	279,982,021.51	296,419,587.65	21,385,411.70	276,112,426.39	297,497,838.09
二、费 用	11						
（一）业务活动成本	12	232,836,354.14		232,836,354.14	226,893,923.63		226,893,923.63
其中：建设	13	52,748,266.85		52,748,266.85	42,114,536.17		42,114,536.17
运营	14	44,818,663.25		44,818,663.25	45,622,072.18		45,622,072.18
公益伙伴合作	15	50,088,989.37		50,088,989.37	44,962,157.10		44,962,157.10
其他	16	85,180,434.67		85,180,434.67	94,195,158.18		94,195,158.18
（二）管理费用	17	15,437,561.70		15,437,561.70	14,944,352.80		14,944,352.80
（三）筹资费用	18	2,893,917.55		2,893,917.55	3,703,887.47		3,703,887.47
（四）其他费用	19						
费用合计	20	251,167,833.39		251,167,833.39	245,542,163.90		245,542,163.90
三、限定性净资产转为非限定性净资产	21	232,775,461.74	-232,775,461.74		229,050,448.53	-229,050,448.53	
四、净资产变动额（若为净资产减少额，以“-”号填列）	22	-1,954,805.51	47,206,559.77	45,251,754.26	4,893,696.33	47,061,977.86	51,955,674.19

法定代表人：潘江雪

主管会计工作负责人：俞丽佳

会计机构负责人：俞丽佳



现金流量表

2022年度

会民非03表  
币种：人民币元

单位名称：上海真爱梦想公益基金会

项 目	行次	本期发生额	上期发生额
一、业务活动产生的现金流量：			
接受捐赠收到的现金	1	242,615,490.21	174,391,095.91
收取会费收到的现金	2		
提供服务收到的现金	3	42,687,503.22	32,474,201.25
销售商品收到的现金	4		
政府补助收到的现金	5	2,300.00	33,744.00
收到的其他与业务活动有关的现金	6	696,778.96	2,304,626.93
现金流入小计	7	286,002,072.39	209,203,668.09
提供捐赠或者资助支付的现金	8		
支付给员工以及为员工支付的现金	9	15,395,650.27	13,455,265.14
购买商品、接受服务支付的现金	10	229,189,293.15	166,279,087.69
支付的其他与业务活动有关的现金	11	6,531,432.15	1,222,894.67
现金流出小计	12	251,116,375.57	180,957,247.50
业务活动产生的现金流量净额	13	34,885,696.82	28,246,420.59
二、投资活动产生的现金流量：			
收回投资所收到的现金	14	69,313,463.15	195,819,530.58
取得投资收益所收到的现金	15	5,927,566.24	16,355,631.14
处置固定资产和无形资产所收回的现金	16		
收到的其他与投资活动有关的现金	17		
现金流入小计	18	75,241,029.39	212,175,161.72
购建固定资产和无形资产所支付的现金	19		
对外投资所支付的现金	20	31,000,000.00	221,000,000.00
支付的其他与投资活动有关的现金	21		
现金流出小计	22	31,000,000.00	221,000,000.00
投资活动产生的现金流量净额	23	44,241,029.39	-8,824,838.28
三、筹资活动产生的现金流量：			
借款所收到的现金	24		
收到的其他与筹资活动有关的现金	25		
现金流入小计	26		
偿还借款所支付的现金	27		
偿付利息所支付的现金	28		
支付的其他与筹资活动有关的现金	29		
现金流出小计	30		
筹资活动产生的现金流量净额	31		
四、汇率变动对现金的影响额	32	122,194.07	-46,601.00
五、现金及现金等价物净增加额	33	79,248,920.28	19,374,981.31

法定代表人：潘江雪

主管会计工作负责人：俞丽佳

会计机构负责人：俞丽佳

上海真爱梦想公益基金会

2022 年度财务报表附注

（除另有注明外，所有金额均以人民币元为货币单位）

一、企业的基本情况

上海真爱梦想公益基金会（以下简称“基金会”）系经上海市民政局沪民执发[2008]11号文批准，成立于2008年8月14日的非公募基金会，并取得沪基证字第0087号基金会法人登记证书。基金会组织机构代码证为：501780738。原始基金数额为人民币200万元，法定代表人：潘江雪。

经基金会二届二次理事会审议通过，基金会性质由地方性非公募基金会变更为地方性公募基金会，由资和信控股集团有限公司作为出资人，追加原始基金200万元。经上海市民政局及上海市社会团体管理局颁发沪民社登[2014]0042号准予变更登记决定书，于2014年1月26日取得沪基证字第0087号基金会法人登记证书。

2021年2月4日，基金会更新了基金会法人登记证书，统一社会信用代码：53310000501780738C，有效期限：自2021年02月04日至2023年04月22日。

业务范围：扶贫帮困；辅助改善教育设施；资助素质和能力教育；促进就业；资助和支持公益组织发展。（涉及行政许可的，凭许可证开展业务）

二、财务报表的编制基础

基金会执行《民间非营利组织会计制度》。

三、重要会计政策和会计估计

（一）会计期间

自公历1月1日至12月31日止为一个会计年度。

（二）记账本位币

基金会采用人民币为记账本位币。

（三）记账基础和计价原则

基金会以权责发生制为记账基础。基金会在对会计要素进行计量时，一般采用历史成本；对于按照《民间非营利组织会计制度》的规定采用重置成本、可变现净值、现值或公允



价值等其他属性进行计量的情形，基金会将予以特别说明。

（四）现金及现金等价物的确定标准

在编制现金流量表时，将基金会库存现金以及可以随时用于支付的存款确认为现金。将同时具备期限短（一般从购买日起，三个月内到期）、流动性强、易于转换为已知金额的现金、价值变动风险很小四个条件的投资，确定为现金等价物。

（五）外币业务

基金会对涉及外币的经济业务采用业务发生当日中国人民银行公布的市场汇价（中间价）折合人民币记账，所有外币性资产和负债期末按期末中国人民银行公布人民币市场中间汇价进行调整，符合资本化条件的资产有关的汇兑差额，按规定资本化并计入相关资产价值。

（六）接受捐赠资产的确认

对于基金会接受捐赠的现金资产，应当按照实际收到的金额入账。对于基金会接受捐赠的非现金资产，如接受捐赠的短期投资、存货、长期投资、固定资产和无形资产等，应当按照以下方法确定其入账价值：

1、如果捐赠方提供了有关凭据(如发票、报关单、有关协议等)的，应当按照凭据上标明的金额，作为入账价值。如果凭据上标明的金额与受赠资产公允价值相差较大的，受赠资产应当以其公允价值作为其实际成本。

2、如果捐赠方没有提供有关凭据的，受赠资产应当以其公允价值作为入账价值。

（七）应收款项

指基金会在日常业务活动过程中发生的各项应收未收债权，按照实际发生额入账。

期末，应当分析应收款项的可收回性，对预计可能产生的坏账损失按个别认定法计提坏账准备，确认坏账损失并计入当期费用。

坏账损失确认标准：

因债务人破产或死亡，以其破产财产或遗产清偿后，仍然不能收回的应收款项；

因债务人逾期未履行偿债义务，超过 3 年仍然不能收回，且具有明显特征表明不能收回的应收款项。

坏账根据基金会的管理权限，经理事会批准作为坏账损失，冲销提取的坏账准备。

坏账核算方法：坏账核算采用备抵法。

（八）存货

1、存货的分类

存货是指基金会在日常活动中持有以备出售的产成品或商品、或者为了出售或捐赠仍

处在生产过程中的，或者将在生产、提供服务或日常管理过程中耗用的材料、物资、商品等。

存货包括：在途物资、库存商品等。

2、存货的计价方法

存货在取得时，按成本进行初始计量，包括采购成本、加工成本和其他成本。存货发出时按移动加权平均法计价。

3、存货的盘存制度

采用永续盘存制。

4、存货可变现净值的确定依据及存货跌价准备的计提方法

基金会在期末按可变现净值与账面价值孰低确定存货的期末价值。对可变现净值低于账面价值的差额计提存货跌价准备。如下年度可变现净值回升，应在原已确认的跌价损失的金额内转回。

（九）短期投资

短期投资是指能够随时变现并且持有时间不准备超过 1 年（含 1 年）的投资。

1、短期投资在取得时应当按照投资成本计量。短期投资取得时的投资成本按以下方法确定：

（1）以现金购入的短期投资，按照实际支付的全部价款，包括税金、手续费等相关税费作为其投资成本。实际支付的价款中包含的已宣告但尚未领取的现金股利或已到付息期但尚未领取的债券利息，应当作为应收款项单独核算，不构成短期投资成本。

（2）接受捐赠的短期投资，接收捐赠资产的确认方法，确定其初始投资成本。

2、短期投资的利息或现金股利应当于实际收到时冲减投资的账面价值，但在购买时已计入应收款项的现金股利或者利息除外。

3、在期末，基金会应当按照规定对短期投资是否发生了减值进行检查。如果短期投资的市价低于其账面价值，应当按照市价低于账面价值的差额计提短期投资跌价准备，确认短期投资跌价损失并计入当期费用。如果短期投资的市价高于其账面价值，应当在该短期投资期初已计提跌价准备的范围内转回市价高于账面价值的差额，冲减当期费用。

4、处置短期投资时，应当将实际取得价款与短期投资账面价值的差额确认当期投资损益。

（十）长期股权投资

1、长期股权投资在取得时，应当按取得时的实际成本作为初始投资成本。初始投资成本按以下方法确定：



（1）以现金购入的长期股权投资，按照实际支付的全部价款，包括税金、手续费等相关费用，作为初始投资成本。实际支付的价款中包含的已宣告但尚未领取的现金股利，应当作为应收款项单独核算，不构成初始投资成本。

（2）接受捐赠的长期股权投资，接收捐赠资产的确认方法，确定其初始投资成本。

2、长期股权投资应当区别不同情况，分别采用成本法或者权益法核算。如果基金会对被投资单位无控制、无共同控制且无重大影响，长期股权投资应当采用成本法进行核算；如果基金会对被投资单位具有控制、共同控制或重大影响，长期股权投资应当采用权益法进行核算。

采用成本法核算时，被投资单位经股东大会或者类似权利机构批准宣告发放的利润或现金股利，作为当期投资收益。

采用权益法核算时，按应当享有或应当分担的被投资单位当年实现的净利润或发生的净亏损的份额调整投资账面价值，并作为当期投资损益。按被投资单位宣告分派的利润或现金股利计算分得的部分，减少投资账面价值。

3、处置长期股权投资时，应当将实际取得价款与投资账面价值的差额确认为当期投资损益。

4、期末，基金会应当对长期投资是否发生了减值进行检查。如果长期投资的可收回金额低于其账面价值，应当按照可收回金额低于账面价值的差额计提长期投资减值准备，确认长期投资减值损失并计入当期费用。如果长期投资的可收回金额高于其账面价值，应当在该长期投资期初已计提减值准备的范围内转回可收回金额高于账面价值的差额，冲减当期费用。

（十一）固定资产

1、固定资产确认条件

固定资产是指同时具有以下特征的有形资产：

- （1）为行政管理、提供服务、生产商品或者出租目的而持有的；
- （2）预计使用年限超过 1 年。

2、固定资产初始计量

基金会固定资产按成本进行初始计量。固定资产在取得时，应当按取得时的实际成本入账。取得时的实际成本包括买价、包装费、运输费、交纳的有关税金等相关费用，以及为使固定资产达到预定可使用状态前所必要的支出。

（1）外购的固定资产，按照实际支付的买价、相关税费以及为使固定资产达到预定可使用状态前所发生的可直接归属于该固定资产的其他支出（如，运输费、安装费、装卸费等）确定其成本。

（2）自行建造的固定资产，按照建造该项资产达到预定可使用状态前所发生的全部必

要支出确定其成本。

（3）接受捐赠的固定资产，应当按照接受捐赠的资产确定其成本。

3、固定资产后续计量及处置

（1）固定资产折旧

除已提足折旧仍继续使用的固定资产和单独计价入账的土地之外，固定资产折旧采用年限平均法分类计提，根据固定资产类别、预计使用寿命和预计净残值率确定折旧率。

各类固定资产采用直线法并按下列使用寿命、预计净残值率及折旧率计提折旧：

类型	折旧年限（年）	残值率（%）	年折旧率（%）
电子及办公设备	3-5	5%	19.00-31.67

（2）固定资产的后续支出

与固定资产有关的后续支出，如果使可能流入基金会的经济利益或者服务潜力超过了原先的估计，如延长了固定资产的使用寿命，或者使服务质量实质性提高，或者使商品成本实质性降低，则应当计入固定资产账面价值，但其增计后的金额不应当超过该固定资产的可收回金额。其他后续支出，应当计入当期费用。

（十二）无形资产

指基金会为开展业务活动、出租给他人、或为管理目的而持有的、没有实物形态的、非货币性长期资产，包括专利权、非专利技术、商标权、著作权、土地使用权等。

1、无形资产的初始计量

无形资产在取得时，应当按照取得时的实际成本入账：

（1）购入的无形资产，按照实际支付的价款确定其实际成本。

（2）自行开发并按法律程序申请取得的无形资产，按依法取得时发生的注册费、聘请律师费等费用，作为无形资产的实际成本。依法取得前，在研究与开发过程中发生的材料费用、直接参与开发人员的工资及福利费、开发过程中发生的租金、借款费用等直接计入当期费用。

（3）接受捐赠的无形资产，应当按照接受捐赠的资产确定其成本。

2、无形资产的后续计量

无形资产应当自取得当月起在预计使用年限内分期平均摊销，计入当期费用。

类别	使用寿命(年)	备注
软件	5	预计使用寿命



处置无形资产，应当将实际取得的价款与该项无形资产的账面价值之间的差额，计入当期收入或者费用。

（十三）净资产

1、净资产的分类

基金会的净资产是指资产减去负债后的余额。净资产应当按照其是否受到限制，分为限定性净资产和非限定性净资产等。

如果资产或者资产所产生的经济利益(如资产的投资收益和利息等)的使用受到资产提供者或者国家有关法律行政法规所设置的时间限制或(和)用途限制，则由此形成的净资产即为限定性净资产；国家有关法律行政法规对净资产的使用直接设置限制的，该受限制的净资产亦为限定性净资产；除此之外的其他净资产，即为非限定性净资产。

2、净资产的后续计量

如果限定性净资产的限制已经解除，应当对净资产进行重新分类，将限定性净资产转为非限定性净资产。

当存在下列情况之一时，可以认为限定性净资产的限制已经解除：

- （1）所限定净资产的限制时间已经到期；
- （2）所限定净资产规定的用途已经实现(或者目的已经达到)；
- （3）资产提供者或者国家有关法律行政法规撤销了所设置的限制。

如果限定性净资产受到两项或两项以上的限制，应当在最后一项限制解除时，才能认为该项限定性净资产的限制已经解除。

（十四）收入

1. 收入的确认

收入是指基金会开展业务活动取得的、导致本期净资产增加的经济利益或者服务潜力的流入，收入应当按照其来源分为捐赠收入、会费收入、提供服务收入、政府补助收入、投资收益、商品销售收入等主要业务活动收入和其他收入等。对于基金会接受的劳务捐赠，不予确认。

2、 区分交换交易所形成的收入和非交换交易所形成的收入

（1）对于因交换交易所形成的商品销售收入，基金会应当在客户取得相关商品控制权时确认收入：应当在下列条件同时满足时予以确认：

①合同各方已批准该合同并承诺将履行各自义务已将商品所有权上的主要风险和报酬转移给购货方；

②该合同明确了合同各方与所转让商品或提供劳务相关的权利和义务既没有保留通常与所有权相联系的继续管理权，也没有对已售出的商品实施控制；

③该合同有明确的与所转让商品相关的支付条款与交易相关的经济利益能够流入基金会；

④该合同具有商业实质，即履行该合同将改变基金会未来现金流量的风险、时间分布或金额相关的收入和成本能够可靠地计量。

⑤基金会因向客户转让商品而有权取得的对价很可能收回。

3. 基金会依据收入准则相关规定判断相关履约义务性质属于“在某一时段内履行的履约义务”或“某一时点履行的履约义务”，分别按以下原则进行收入确认。

（1）对于在某一时段内履行的履约义务，基金会在该段时间内按照履约进度确认收入，但是，履约进度不能合理确定的除外。基金会考虑商品的性质，采用产出法或投入法确定恰当的履约进度。

（2）对于在某一时点履行的履约义务，基金会应当在客户取得相关商品控制权时点确认收入。

4. 收入的计量

基金会应当按照分摊至各单项履约义务的交易价格计量收入。在确定交易价格时，基金会考虑可变对价、合同中存在的重大融资成分、非现金对价、应付客户对价等因素的影响。

（1）可变对价

基金会按照期望值或最可能发生金额确定可变对价的最佳估计数，但包含可变对价的交易价格，应当不超过在相关不确定性消除时累计已确认收入极可能不会发生重大转回的金额。基金会在评估累计已确认收入是否极可能不会发生重大转回时，应当同时考虑收入转回的可能性及其比重。

（2）重大融资成分

合同中存在重大融资成分的，基金会应当按照假定客户在取得商品控制权时即以现金支付的应付金额确定交易价格。该交易价格与合同对价之间的差额，应当在合同期间内采用实际利率法摊销。

（3）非现金对价

客户支付非现金对价的，基金会按照非现金对价的公允价值确定交易价格。非现金对价的公允价值不能合理估计的，基金会参照其承诺向客户转让商品的单独售价间接确定交易价格。

（4）应付客户对价



针对应付客户对价的，应当将该应付对价冲减交易价格，并在确认相关收入与支付（或承诺支付）客户对价二者孰晚的时点冲减当期收入，但应付客户对价是为了向客户取得其他可明确区分商品的除外。

基金会应付客户对价是为了向客户取得其他可明确区分商品的，应当采用与基金会其他采购相一致的方式确认所购买的商品。基金会应付客户对价超过向客户取得可明确区分商品公允价值的，超过金额冲减交易价格。向客户取得的可明确区分商品公允价值不能合理估计的，基金会应当将应付客户对价全额冲减交易价格。

5、 各项收入应当按是否存在限定区分为非限定性收入和限定性收入进行核算。

如果资产提供者对资产的使用设置了时间限制或者用途限制，则所确认的相关收入为限定性收入；除此之外的其他所有收入，为非限定性收入。

期末，基金会应当将本期限定性收入和非限定性收入分别结转至净资产项下的限定性净资产和非限定性净资产。

（十五）费用

费用是指基金会为开展业务活动所发生的、导致本期净资产减少的经济利益或者服务潜力的流出。费用应当按照其功能分为业务活动成本、管理费用、筹资费用和其他费用等。

期末，基金会当将本期发生的各项费用结转至净资产项下的非限定性净资产，作为非限定性净资产的减项。

四、会计政策、会计估计变更以及差错更正的说明

（一）会计政策变更

无。

（二）会计估计变更

无。

（三）前期重大差错更正

无。

五、税项

（一）基金会主要税（费）种和税（费）率

税目	税率（%）	计税依据
企业所得税	25	应纳税所得额
增值税	1	销售货物或提供应税劳务

城市维护建设税	5	应缴流转税税额
教育费附加	3	应缴流转税税额
地方教育费附加	2	应缴流转税税额

（二）税收优惠政策及依据

1. 根据《财政部国家税务总局关于非营利组织免税资格认定管理有关问题的通知》（财税〔2018〕13 号）及《国家税务总局上海市税务局关于认定上海云聚联互联网数据中心运营发展促进中心等 20 家单位非营利组织免税资格的通知》（沪税发〔2020〕87 号）文件的有关规定，基金会 2019 年 1 月 1 日至 2023 年 12 月 31 日享受免税资格。

2. 依据《财政部税务总局关于实施小微企业普惠性税收减免政策的通知》财税【2019】13 号，对城市维护建设税、教育费附加、地方教育费附加暂按应征税款的 50%征收。

六、财务报表重要项目的说明

说明：期初指 2022 年 1 月 1 日，期末指 2022 年 12 月 31 日，上期指 2021 年度，本期指 2022 年度。

（一）货币资金

项目	期末余额	期初余额
银行存款	105,927,211.53	27,128,694.20
其他货币资金	1,439,596.31	989,193.36
合计	<u>107,366,807.84</u>	<u>28,117,887.56</u>

其中：本期无因抵押、质押或冻结等对使用有限制、存放在境外、有潜在回收风险的款项。

（二）短期投资

名称	期末余额	期初余额
银行对公理财产品	198,010,000.00	235,010,000.00
雪松国际信托	98,686,536.85	100,000,000.00
合计	<u>296,696,536.85</u>	<u>335,010,000.00</u>

（三）应收款项

1、应收款项按账龄列示

账 龄	期末余额	期初余额
1 年以内（含 1 年）	4,266,882.77	1,784,622.44
1-2 年（含 2 年）	1,138,538.60	228,850.07
2-3 年（含 3 年）	171,186.23	443,016.98



账 龄	期末余额	期初余额
3 年以上	264,022.28	450,214.64
合计	<u>5,840,629.88</u>	<u>2,906,704.13</u>

2、按欠款方归集的期末余额较大的应收款项情况

债务人名称	账面余额	占应收款项合计的比例（%）	坏账准备
西吉县教师发展中心	876,800.00	15.01	
林西县教育局	593,950.49	10.17	
铜仁市碧江区教育局	132,078.22	2.26	
合计	<u>1,602,828.71</u>	<u>27.44</u>	

（四）预付账款

1、预付款项按账龄列示

项目	期末余额	期初余额
1 年以内（含 1 年）	2,694,603.56	2,079,753.05
1 年以上	1,893,141.86	107,530.95
合计	<u>4,587,745.42</u>	<u>2,187,284.00</u>

2、按欠款方归集的期末余额前五名的预付款项情况

债务人名称	账面余额	占预付款项合计的比例（%）	坏账准备
国投泰康信托有限公司	1,000,000.00	21.80	
中国图书进出口上海有限公司	812,346.00	17.71	
上海达迅电脑有限公司	432,100.00	9.42	
上海菱华仓储服务有限公司	239,605.33	5.22	
深圳市二十一世纪教育研究院	200,369.82	4.37	
合计	<u>2,684,421.15</u>	<u>58.52</u>	

（五）存货

项目	期末余额		账面价值
	账面余额	跌价准备	
库存商品	3,660,502.87		3,660,502.87
合计	<u>3,660,502.87</u>		<u>3,660,502.87</u>

（续上表）

项目	期初余额		账面价值
	账面余额	跌价准备	
库存商品	2,742,609.72		2,742,609.72
合计	<u>2,742,609.72</u>		<u>2,742,609.72</u>

（六）长期股权投资

被投资单位名称	期初余额	本期增减变动	
		追加投资	减少投资
上海梦想力教育科技有限公司	4,297,577.28		
合计	<u>4,297,577.28</u>		
接上表：			

本年增减变动			
权益法下确认的投资损益	其他综合收益调整	其他权益变动	现金红利
70,426.03			
<u>70,426.03</u>			
接上表：			

本年增减变动		期末余额	资产减值准备
本期计提减值准备	其他		
		4,368,003.31	
		<u>4,368,003.31</u>	

（七）固定资产

固定资产情况				
项 目	期初余额	本期增加	本期减少	期末余额
一、账面原值合计：	<u>27,247.00</u>	<u>21,308.89</u>		<u>48,555.89</u>
其中：电子及办公设备	27,247.00	21,308.89		48,555.89
二、累计折旧合计：	<u>4,307.66</u>	<u>14,251.44</u>		<u>18,559.10</u>
其中：电子及办公设备	4,307.66	14,251.44		18,559.10
三、固定资产账面净值合计	<u>22,939.34</u>			<u>29,996.79</u>
其中：电子及办公设备	22,939.34			29,996.79

（八）无形资产

项目	期初余额	本期增加	本期减少	期末余额
一、账面原值合计	<u>2,085,700.00</u>			<u>2,085,700.00</u>
其中：软件	2,085,700.00			2,085,700.00



项目	期初余额	本期增加	本期减少	期末余额
二、累计摊销合计	2,085,700.00			2,085,700.00
其中：软件	2,085,700.00			2,085,700.00
三、无形资产减值准备金额合计				
其中：软件				
四、账面价值合计				
其中：软件				
（九）应付款项				
账龄	期末余额		期初余额	
1 年以内（含 1 年）	12,592,064.98		12,789,818.97	
1 年以上	2,919,136.16		1,707,783.75	
合计	15,511,201.14		14,497,602.72	
（十）应付工资				
项目	期末余额		期初余额	
	账面余额		账面余额	
工资、奖金、津贴和补贴	2,789,868.53		2,145,798.84	
社会保险费	505,870.80		200,243.80	
住房公积金	57,084.00		49,247.00	
其他	83,767.92		84,860.20	
其中：劳务费	83,767.92		84,860.20	
合计	3,436,591.25		2,480,149.84	
（十一）应交税金				
项目	期末余额		期初余额	
	账面余额		账面余额	
个人所得税	267,187.44		146,059.92	
增值税			73,934.18	
附加税			3,766.50	
合计	267,187.44		223,760.60	
（十二）非限定性净资产				
项 目	期初余额	本期增加	本期减少	期末余额
非限定性净资产	152,432,101.33	249,213,027.88	251,167,833.39	150,477,295.82
合计	152,432,101.33	249,213,027.88	251,167,833.39	150,477,295.82
（十三）限定性净资产				

项 目	期初余额	本期增加	本期减少	期末余额
限定性净资产	205,651,387.54	279,982,021.51	232,775,461.74	252,857,947.31
合计	205,651,387.54	279,982,021.51	232,775,461.74	252,857,947.31
（十四）业务活动收入				
1、按收入类别分类				
项目	非限定性收入	本期发生额	限定性收入	合计
捐赠收入	8,542,204.64	234,517,666.97		243,059,871.61
提供服务收入	1,198,290.27	45,464,354.54		46,662,644.81
政府补助收入	2,300.00			2,300.00
投资收益	5,997,992.27			5,997,992.27
其他收入	696,778.96			696,778.96
合计	16,437,566.14	279,982,021.51		296,419,587.65
（续上表）				
项目	非限定性收入	上期发生额	限定性收入	合计
捐赠收入	4,482,659.58	242,321,483.37		246,804,142.95
提供服务收入	10,254.27	33,790,943.02		33,801,197.29
政府补助收入	33,744.00			33,744.00
投资收益	16,653,208.42			16,653,208.42
其他收入	205,545.43			205,545.43
合计	21,385,411.70	276,112,426.39		297,497,838.09
2、限定性收入明细				
项目	本期发生额	上期发生额		
梦想中心项目	105,940,405.88	93,181,680.46		
实物捐赠	56,442,683.43	73,759,620.01		
公益合作项目	32,026,360.04	20,471,094.31		
联合劝募	15,517,280.94	18,928,686.52		
爱在边疆	11,550,000.00	1,050,000.00		
运动梦想课	10,113,727.56	10,853,366.58		
益童美好空间项目	9,900,000.00	16,250,000.00		
专项基金	7,671,139.36	6,753,713.26		
去远方	5,762,366.53	8,059,349.73		



项目	本期发生额	上期发生额
防疫项目	5,279,943.80	
99 学校项目	4,412,302.68	3,700,967.83
其他培训	3,993,200.00	12,284,250.00
梦想课程	3,453,984.60	833,787.08
星光图书室	2,540,455.47	3,931,315.75
吉林省孤儿学校项目	1,461,192.53	520,570.71
小童善治	1,193,192.09	49,306.93
梦想大篷车	1,067,000.00	
学习共同体	850,000.00	1,000,000.00
梦想科技节	315,000.00	1,365,029.78
局长工作坊	200,469.80	231,548.68
童心汇趣	177,500.59	305,300.00
教育信息系统	112,000.00	550,000.00
其他项目	1,816.21	50,002.00
社区梦想中心项目		733,691.65
国际理解		434,129.93
DMD 孩子的愿望		360,000.00
分享爱		325,423.84
校园守护包		129,591.34
合计	<u>279,982,021.51</u>	<u>276,112,426.39</u>

3、大额捐赠收入明细

项目	本期发生额		
	限定性收入	非限定性收入	合计
安踏体育用品集团有限公司	58,890,363.35	1,200,000.00	<u>60,090,363.35</u>
腾讯公益平台爱心网友	23,229,798.77	9,200.74	<u>23,238,999.51</u>
一只平凡的小猪	18,400,000.00	1,600,000.00	<u>20,000,000.00</u>
中国教育发展基金会	11,340,000.00		<u>11,340,000.00</u>
腾讯公益慈善基金会	8,667,596.24	554,754.52	<u>9,222,350.76</u>
真爱梦想支付宝渠道捐赠（蚂蚁金服）	9,484,932.51		<u>9,484,932.51</u>
赠与亚洲（美国）北京代表处	5,880,577.53	653,397.50	<u>6,533,975.03</u>
上海高毅资产管理合伙企业（有限合伙）	4,990,000.00	69,000.00	<u>5,059,000.00</u>
维沃移动通信有限公司	4,580,000.00		<u>4,580,000.00</u>
字节跳动公益平台爱心网友	3,108,868.60		<u>3,108,868.60</u>

项目	本期发生额		
	限定性收入	非限定性收入	合计
中信银行信用卡中心	2,999,900.00	2,670.00	<u>3,002,570.00</u>
地素时尚股份有限公司	3,000,000.00		<u>3,000,000.00</u>
上海盘京公益基金会	3,000,000.00		<u>3,000,000.00</u>
龙先生	2,950,000.00	50,000.00	<u>3,000,000.00</u>
北京泰合鼎诚投资咨询有限公司	2,468,750.00	31,250.00	<u>2,500,000.00</u>
中银公益爱心网友	2,405,953.14		<u>2,405,953.14</u>
凯华地产（中国）集团有限公司	2,399,800.00		<u>2,399,800.00</u>
阿里巴巴公益爱心网友	2,398,971.37		<u>2,398,971.37</u>
深圳市汇爱公益基金会	2,380,000.00		<u>2,380,000.00</u>
广东省易方达公益基金会	1,940,000.00	60,000.00	<u>2,000,000.00</u>
湖南津湘药业有限公司	1,990,000.00		<u>1,990,000.00</u>
招商基金管理有限公司	1,840,000.00		<u>1,840,000.00</u>
浙江敦和慈善基金会	1,508,381.60	124,733.59	<u>1,633,115.19</u>
上海东方财富公益基金会	1,500,000.00	2,500.00	<u>1,502,500.00</u>
侯正光	1,455,000.00	45,000.00	<u>1,500,000.00</u>
中国期货市场监控中心有限责任公司	1,425,000.00	75,000.00	<u>1,500,000.00</u>
袁女士	1,330,000.00		<u>1,330,000.00</u>
上海天游软件有限公司	1,000,000.00	100,000.00	<u>1,100,000.00</u>
美团公益爱心网友	1,090,501.00		<u>1,090,501.00</u>
上海波克公益基金会	1,000,327.00		<u>1,000,327.00</u>
江苏省华泰公益基金会	1,000,000.00		<u>1,000,000.00</u>
利郎（中国）有限公司	950,000.00	50,000.00	<u>1,000,000.00</u>
李卓	500,000.00	500,000.00	<u>1,000,000.00</u>
英伟达半导体技术服务（上海）有限公司	1,000,000.00		<u>1,000,000.00</u>
北京嘉实公益基金会	950,000.00	50,000.00	<u>1,000,000.00</u>
胡勇敏	1,000,000.00		<u>1,000,000.00</u>
吴圣皓		1,000,000.00	<u>1,000,000.00</u>
梁美珍	1,000,000.00		<u>1,000,000.00</u>
国投泰康信托有限公司	1,000,000.00		<u>1,000,000.00</u>
珀莱雅化妆品股份有限公司	1,000,000.00		<u>1,000,000.00</u>

（续上表）



项目	上期发生额	
	限定性收入	非限定性收入
合计		
安踏体育用品集团有限公司	69,040,900.42	69,040,900.42
中国教育发展基金会	15,750,000.00	15,750,000.00
腾讯公益平台爱心网友	14,747,606.40	743,448.17
惠普贸易（上海）有限公司	12,650,666.00	12,650,666.00
真爱梦想支付宝渠道捐赠（蚂蚁金服）	12,031,886.65	63,288.19
腾讯公益慈善基金会	6,743,225.71	703,342.52
汇丰银行（中国）有限公司	6,938,228.88	125,166.00
凯华地产（中国）集团有限公司	4,250,649.56	4,250,649.56
小红书科技有限公司	4,000,000.00	4,000,000.00
深圳民森投资有限公司	3,170,000.00	3,170,000.00
袁女士	3,100,000.00	5,000.00
上海盘京公益基金会	3,000,000.00	3,000,000.00
龙先生	3,000,000.00	3,000,000.00
中信银行信用卡中心	2,599,980.43	8,780.00
北京泰合鼎诚投资咨询有限公司	2,500,000.00	2,500,000.00
中国建设银行	2,440,000.00	2,440,000.00
上海宽娱数码科技有限公司（哔哩哔哩）	2,135,000.02	165,000.00
地素时尚股份有限公司	2,039,769.30	2,039,769.30
普华永道中天会计师事务所	1,480,000.00	122,540.72
微微	1,480,000.00	1,480,000.00
国家开发投资集团有限公司	1,440,400.00	1,440,400.00
北京联想公益基金会	1,200,000.00	225,000.00
珀莱雅化妆品股份有限公司	1,400,000.00	1,400,000.00
上海绿河投资有限公司、宁波燕创资产管理集团	1,350,000.00	50,000.00
有限公司		
上海高毅资产管理合伙企业（有限合伙）	1,300,000.00	9,000.00
中电科安全科技河北有限公司	1,295,180.93	1,295,180.93
山西运城市盐湖区教育局	1,260,000.00	1,260,000.00
胡勇敏	1,230,000.00	1,230,000.00
上海森松制药设备工程有限公司	1,200,000.00	1,200,000.00
吴圣皓	1,040,213.00	1,040,213.00
黄泽丰、黄泽韬	1,000,000.00	1,000,000.00
申能（集团）有限公司	1,000,000.00	1,000,000.00

项目	上期发生额	
	限定性收入	非限定性收入
合计		
深圳东方港湾投资管理股份有限公司	1,000,000.00	1,000,000.00
陈劲	1,000,000.00	1,000,000.00
招商基金管理有限公司	1,000,000.00	1,000,000.00
国投泰康信托有限公司	1,000,000.00	1,000,000.00
苏州贵和企业管理咨询服务有限公司	1,000,000.00	1,000,000.00
上海博鸿资产管理合伙企业（有限合伙）	950,000.00	50,000.00
李卓	500,000.00	500,000.00

4、政府补助收入

项目	本期发生额	上期发生额
就业补贴	2,000.00	744.00
政府专项资金		30,000.00
优秀项目奖励	300.00	3,000.00
合计	2,300.00	33,744.00

5、投资收益

项目	本期发生额	上期发生额
货币基金处置收益	5,927,566.24	2,693,566.39
指数分级证券投资基金处置收益		13,662,064.75
权益法核算的长期股权投资收益	70,426.03	297,577.28
合计	5,997,992.27	16,653,208.42

（十五）费用

1、按费用类别

项目	本期发生额	上期发生额
业务活动成本	232,836,354.14	226,893,923.63
管理费用	15,437,561.70	14,944,352.80
筹资费用	2,893,917.55	3,703,887.47
合计	251,167,833.39	245,542,163.90

2、业务活动成本

项目	本期发生额	上期发生额
实物发放	56,442,683.43	73,759,620.01
梦想中心建设	50,335,476.54	41,717,341.73
公益伙伴合作（含联合劝募）	50,088,989.37	44,962,157.10



项目	本期发生额	上期发生额
梦想中心运营	30,716,732.77	36,961,959.94
去远方	8,325,770.79	3,485,498.35
汾西教育资源项目	7,099,054.82	
教育信息系统	6,626,240.00	7,192,900.20
防疫项目	5,245,807.86	
运动梦想课	4,387,987.27	4,806,468.26
星光图书室	3,040,354.44	2,332,184.49
吉林省孤儿学校项目	1,935,020.00	2,092,386.00
爱在边疆	1,341,498.78	
年报主题活动	843,741.02	1,159,582.28
小童善治	726,921.40	
腾讯“家长课堂”课程合作项目	642,932.17	187,142.76
战略研究院项目	581,364.99	
红河奖助金	510,000.00	1,060,000.00
2022 年梦想课程文化素养教学内容建设(菱计划)	437,407.21	
智学计划-贫困学生智能学习公益项目	238,332.98	71,500.00
童心汇趣	198,869.07	1,257,564.99
对口支援专项资助	46,673.64	368,145.63
梦想大篷车		1,406,296.20
公益体育营		589,609.91
梦想科技节		552,119.18
益童美好空间项目		270,505.35
看见未来研究院		185,661.65
其他项目	3,024,495.59	2,475,279.60
合计	<u>232,836,354.14</u>	<u>226,893,923.63</u>

3、管理费用

项目	本期发生额	上期发生额
职工薪酬	7,810,292.26	6,828,031.25
社保及公积金	2,162,577.80	1,733,478.08
房租及物业费	959,038.44	755,987.96
差旅费	896,261.48	637,473.69
劳务费	474,118.26	392,229.79
物资采购	460,786.60	444,176.16

项目	本期发生额	上期发生额
坏账准备	438,410.51	3,225,000.00
服务采购	429,308.94	415,733.32
保险费	331,220.32	179,142.89
办公费	139,359.15	88,916.03
残保金	99,850.60	91,459.80
折旧与摊销	14,251.44	4,307.66
体检费	3,404.00	4,600.00
其他	1,218,681.90	143,816.17
合计	<u>15,437,561.70</u>	<u>14,944,352.80</u>

4、筹资费用

项目	本期发生额	上期发生额
品牌宣传	1,182,209.79	1,498,864.31
筹款活动	955,939.76	1,541,727.54
日常筹款（私募）	345,265.87	425,141.98
日常筹款（公募）	258,802.64	160,698.02
汇兑损失	122,194.07	46,601.00
手续费	29,505.42	30,854.62
合计	<u>2,893,917.55</u>	<u>3,703,887.47</u>

七、理事会成员和职工的人数、变动情况以及获得的薪金等报酬情况的说明

（一）本届理事会及监事会成员的姓名、工作单位、在基金会领取报酬的情况

1、本届理事会成员

姓名	工作单位	本年度领取报酬金额(税后)
潘江雪	上海真爱梦想公益基金会理事长	无
吴冲	上海真爱梦想公益基金会副理事长	无
宿彦慧	上海真爱梦想公益基金会秘书长	332,091.98
胡斌	上海真爱梦想公益基金会文化价值观委员会主席	无
刘蔓	中国国际金融有限公司董事总经理	无
何进	退休	无
陈数	著名演员、梦想先锋	无
王全	北京兆泰集团股份有限公司董事长	无



姓名	工作单位	本年度领取报酬金额(税后)
陈劲	上海高金金融研究院执行院长	无
*报酬金额包含考核奖金		
2、本届监事会成员		
姓名	工作单位	本年度领取报酬金额(税后)
郑苏芬	福建省兴业证券慈善基金会理事长	无
史俊明	大成律师事务所上海分所高级合伙人	无
申宇	上海真爱梦想公益基金会审计与合规委员会副主席	无

（二）基金会职工总数(不含支付劳务费人数)、各部门职工人数、工资总额、人均工资（不含支付的劳务费）

部门	平均人数	部门工资
理事长办公室	4	520,698.67
秘书处	2	688,542.00
管理部	4	501,594.62
财务部	6	708,995.72
组织发展部	5	577,472.69
公募部	5	805,776.73
品牌部	8	1,015,806.03
合作发展部	5	614,003.33
梦想中心部	5	536,425.28
梦想课程研究院	7	915,947.19
去远方事业部	4	428,778.10
伙伴发展部	4	501,185.34
战略研究院	3	571,494.84
运动梦想课项目部	3	564,232.18
爱在边疆项目部	2	468,274.37
合计	67	9,419,227.09
人均月工资		11,715.46

注：上述工资总额中未包含为职工支付的社会保险费、住房公积金、福利费及奖金等。

八、在计算公益事业支出比例、人员工资福利和行政办公支出比例时需要具体说明的事项

基金会无需要具体说明的事项。

九、重大公益项目收支明细表

项目	收入	费用				
		梦想中心建设	交通差旅费	物流费	其他费用	总计
		硬件采购、运营及人工费用				
梦想中心	105,940,405.88	74,537,082.12	160,503.58	4,497,556.29	1,857,067.32	81,052,209.31

\*梦想中心项目收入与费用之间的差额，为后续4年的培训运营

十、关联方关系及其交易

（一）关联方关系

其他关联方名称	其他关联方与基金会的关系
真爱梦想中国教育基金有限公司	同一创始人
上海真爱梦想公益发展中心	出资成立的组织
吉林省真爱梦想学校	出资成立的组织
上海梦想力教育科技有限公司	出资成立的组织
上海市静安真爱梦想教育进修学院	出资成立的组织

（二）关联方交易

其他关联方名称	交易类别	交易金额
上海真爱梦想公益发展中心	接受服务	18,634,000.00
吉林省真爱梦想学校	接受服务	2,167,300.00
上海梦想力教育科技有限公司	接受服务	6,793,750.00
上海市静安真爱梦想教育进修学院	接受服务	9,305,520.00

（三）关联方应收应付款项余额

项目名称	关联方	期末余额		期初余额	
		账面余额	坏账准备	账面余额	坏账准备
应收款项	上海真爱梦想公益发展中心	4,565.00		2,045.00	

十一、固定资产清查明细表

项 目	期初余额	本期增加	本期减少	期末余额
一、账面原值合计：	27,247.00	21,308.89		48,555.89



项 目	期初余额	本期增加	本期减少	期末余额
其中：电子及办公设备	27,247.00	21,308.89		48,555.89
二、累计折旧合计：	<u>4,307.66</u>	<u>14,251.44</u>		<u>18,559.10</u>
其中：电子及办公设备	4,307.66	14,251.44		18,559.10
三、固定资产账面净值合计	<u>22,939.34</u>			<u>29,996.79</u>
其中：电子及办公设备	22,939.34			29,996.79

十二、资产提供者设置了时间或用途限制的相关资产情况的说明

期初余额	项 目	本期增加	本期减少	期末余额
<u>205,651,387.54</u>	自主项目	163,912,255.06	125,152,684.52	<u>252,857,947.31</u>
	实物	56,442,683.43	56,442,683.43	
	联合劝募项目	19,929,583.62	22,561,933.75	
	公益合作项目	32,026,360.04	24,116,774.63	
	专项基金	7,671,139.36	4,501,385.41	
	合计	<u>279,982,021.51</u>	<u>232,775,461.74</u>	

十三、受托代理业务情况的说明

基金会无受托代理业务。

十四、重大资产减值情况的说明

基金会无重大资产减值情况。

十五、接受劳务捐赠情况的说明

（一） 本报告期内基金会接受的无偿劳务捐赠

捐助方	免费提供服务或劳务或实物
浙江锦江公益基金会	场地支持
国浩律师（上海）事务所	场地支持、人力资源智力支持：法律咨询与诉讼代理
天职国际会计师事务所（特殊普通合伙）	审计服务
杭州市科技交流馆	场地支持
联想（上海）有限公司	场地支持、场地合作与现场支持
北京大成（上海）律师事务所	人力资源智力支持：法律咨询与诉讼代理
上海东日广告公司	人力资源智力支持：年报设计
上海资程实业发展有限公司	墙面刷漆

捐助方	免费提供服务或劳务或实物
上海安能聚创供应链管理有限公司	物资、防疫期间服务支持
深圳南山国际化交流中心	提供场地
深圳书城中心城实业有限公司	提供场地
深圳中洲集团有限公司	提供场地
深圳市涌容资产管理有限公司	提供场地
深圳韦玥创意投资集团	提供场地
河南省郑州市新密市米村镇米村小学	场地合作与现场支持
河南省郑州市新密市来集镇郭岗小学	场地合作与现场支持
遇见博物馆	媒体及传播支持
樊登读书 APP	媒体及传播支持
云南省大理白族自治州弥渡县教育局	场地合作与现场支持
云南省大理白族自治州弥渡县密祉初级中学	场地合作与现场支持
云南省大理白族自治州弥渡县密祉镇莲峰完全小学	场地合作与现场支持
云南省大理白族自治州弥渡县密祉镇八士完全小学	场地合作与现场支持
蚂蚁设计公益	活动内容支持
阿里巴巴集团	场地合作与现场支持、企业研学支持、场地支持
上海聚音信息科技有限公司	活动内容支持
上海仁爱医院	活动内容支持
正大天晴药业集团股份有限公司	活动内容支持
安踏体育用品集团有限公司	企业研学支持、场地支持
红顶文化旅游（厦门）集团有限公司	企业研学支持、场地支持
同程网络科技股份有限公司	企业研学支持、场地支持
渣打银行（中国）有限公司	项目运营支持、企业研学支持、场地支持
招商银行成都分行营业部	企业研学支持、场地支持
中金财富长沙解放西路证券营业部	企业研学支持、场地支持
普华永道中天会计师事务所	项目运营支持
东方财富证券	项目运营支持、企业研学支持、场地支持
3M 中国有限公司	咨询服务
中国图书进出口上海有限公司	手工纸偶
江阴市嘉澳商贸有限公司	毛毡板、书柜
成都拟合未来科技有限公司	魔镜
腾讯青腾	65 寸腾讯会议一体机
江苏华耀装饰科技有限公司	SPC 石塑地板
常州欧德隆装饰材料有限公司	SPC 石塑地板



捐助方	免费提供服务或劳务或实物
育才控股集团股份有限公司	办公桌
宁夏翠亨村酒庄有限公司	物资支持
上海香奈食品有限公司	物资支持
深圳市星妃生物科技有限公司	物资支持
中保理理想投资管理有限公司	物资支持
深圳市侨商关爱公益基金会	物资支持
深圳新风和睦家医院	物资支持
深圳精准健康食物科技有限公司	物资支持
宁夏美御葡萄酒酿造有限公司	物资支持
华彬贝赫纳（北京）商贸有限公司	物资支持
深圳博普科技有限公司	办公椅
招商基金管理有限公司	办公桌
利郎（中国）有限公司	物资支持
黑龙江润之源泉饮品有限责任公司	物资支持
联医集团	额温枪、口罩、一次性手套
上海相宜本草化妆品股份有限公司	物资支持
上海浦东新区绿树成荫文化艺术发展中心	办公用品
上海尚体体育发展有限公司	运动器材
上海申美饮料食品有限公司	物资支持
深圳市南山区如意树爱心促进会	物资支持
浙江安福利生慈善基金会	医疗物资、食品及护理用品
上海爱康国宾健康体检管理集团有限公司	体检卡
宁夏沙泉葡萄酒有限公司	物资支持
广州市忘言斋贸易有限公司	物资支持

（二） 本报告期内基金会共有 723 人次志愿者提供了 22,945.50 小时的志愿服务。

捐赠方	提供服务	服务小时数
388 人次	去远方	15,530.00
130 人次	分享爱慈善晚宴	1,889.50
107 人次	“爱沪有我”抗疫志愿者活动	4,430.00
98 人次	其他	1,096.00
合计		<u>22,945.50</u>

十六、对外承诺和或有事项情况的说明

截至资产负债表日，基金会无需披露的对外承诺和或有事项。

十七、资产负债表日后非调整事项的说明

截至本财务报表批准报出日止，基金会未发生影响本财务报表阅读和理解的重大资产负债表日后事项中的非调整事项。

十八、其他重大事项

基金会无其他重大事项。

上海真爱梦想公益基金会

2023 年 3 月 27 日