

Education should help people
Strengthen themselves mentally to ward off temptation,
Broaden horizons beyond shortsightedness,
Have a rational mind and not yield to a standard answer,
And embrace diversity and differences with openness and generosity.

Annual Report

Contact us at Shanghai Adream Foundation

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Annual Report

上海真爱梦想公益基金会
Shanghai Adream Charitable Foundation

In genuine love
we forge ahead

2021 Annual Report



Focus on Adream Education

Launched by Adream Charitable Foundation, competency-based Adream Education caters to the government’s call for cultivating younger generations who have ideals, ability, and a strong sense of responsibility. It helps students to improve self-cognition, learn to connect themselves with society and future development, explore career opportunities based on their personalities and potentials, and take corresponding actions.

To foster truth-seeking and loving dreamers, and to help children learn to "manage the relationship between human and the unknown," Adream will focus on the three processes necessary to build various core competencies:
Truth-seeking: Choosing and Thinking;
Love-seeking: Perception and Connection;
Dream-seeking: Exploration and Action.



What Kind of Education do we Stand for

We believe education is much more than the process of going to schools, passing through exams or graduating. Education should equip children with:
abilities to think and create independently, a balanced personality and a flexible mindset, and a sense of respect for diversity and inclusiveness.
Given rapid advances in science and technology, And the increasingly uncertain future,
Education should equip children with abilities to grasp and embrace the future.
Academic performance is not the only yardstick.
We nurture children to be seekers of truth, love and dreams, Helping children grow up with confidence, empathy and dignity.
Therefore, we devote ourselves to the advancement of Competency-based Education,
to help children see the future with their own eyes.
Because we believe in
The power of education to promote social progress.

Adream's solution

Core public welfare product "Adream Center" Trinity Competency-based education service system:
To provide an overall public service system for children's competency-based education that integrates hardware learning space, software course content and training services, specifically including five dimensions:
Create the appearance of the future classroom:transform an old classroom into a "Adream Center" learning space;
Provide matched courses:with "diversity, tolerance and innovation" as the core, create "Adream Course" for children in the stage of basic education, which are incorporated into the school curriculum system and standardized implementation;
Establish teacher training system:establish a diversified and interactive "five-star teacher growth system", and continue to train front-line teachers, principals, with encouraging and accompanying educators to become lifelong learners and children's "Dream Leaders";
Offline School Operation Service: continue to pour in human and material resources to create a localized operation system of Adream Salon, so that schools and teachers can empower each other.
Build Operation Support Mechanism: launch Adream Box, an interaction and resources support platform for educators via Internet technologies, which will be transformed into Adream Online School in the future."

Achievements of Adream's Projects

By the end of 2021, a total of 1.464 billion yuan of donations and materials has been raised. During the period of operation, the "Dream Center" quality education public service system serves 2,276 schools in 31 provinces and autonomous regions across the country, and has trained more than 110,000 educators. In 2021, 551 school dream centers will be built, providing 730,000 hours of dream courses for children every year.

Long-term Strategic Goals:

Cultivate education public welfare ecology, let children see the future;
Leverage the flywheel of public welfare growth, let China see Adream;
Contribute to China's national development strategy, let the world see China.

Why build Adream

The Party's policy points out that we should continue to give priority to developing education, enhance students' competency, sense of social responsibility, and practical skills, accelerate the modernization of education, build China into an education country, and run education that the people are satisfied with.

In the national curriculum plan, moral cultivation is the fundamental task; in the education evaluation reform plan, school evaluation is reformed, moral cultivation is the fundamental standard; meanwhile, the evaluation of party committees and governments at all levels to fulfill their educational responsibilities is placed at the top of the five aspects of evaluation reform, especially the evaluation of local education ecology.

Adream's Actions under Double Reduction

While the policy to reduce the burden of excessive homework and off-campus tutoring (Double Reduction) for students took schools and families by surprise and forced them to face significant changes in education, Adream has firmly adhered to serving the "all-round development of children".

1. Adream filed for participating in after-school support service projects with the Department of Off-campus Education and Training Supervision of the Ministry of Education on July 30, 2021 and secured the director's approval and support.

Public Welfare Methodology of Adream Education

1. Mission
Adream has abode by the mission of "developing competency-based education, promoting balanced education and enhancing social progress through education" and the vision of "helping children grow with confidence, ease, and dignity" over the past fourteen years. It strives to provide the beneficiaries and related parties with passionate and affectionate experiences, make them sympathize with the values and significance of Adream Education and public welfare values, inspire them to take action, and finally give meaning and pass on the values to related parties.

2. Cross-border Governance
Modern public welfare serves the interest of the general public and is an essential part of the modernization of national governance. Great public welfare service entails collaboration of multiple areas. Adream features a public-private partnerships (PPPS) fundraising structure that comprises two parts: 50% of government funds and 50% of social donations. Such a cross-border governance model encourages the government, enterprises, and society to invest and support schools, establishes a community with shared goals, and creates a two-way accountability mechanism. In February 2021, Pan Jiangxue, chairwoman of Adream, won the title of "national advanced individual in poverty alleviation", reflecting a national-level recognition of Adream's sustainable cross-border governance.

3. Clean and Self-discipline
Constructing public trust is the core of social organizations. In essence, professional public welfare is to fulfill the fiduciary responsibility. In order to win the trust of donors and beneficiaries, it is necessary to maintain extreme transparency and improve information disclosure. Adream has released

Adream courses and school curriculum jointly construct "five sides of education" system. Adream helps schools implement the national curriculum plan with our Adream curriculum, and uses the Competency-based evaluation to reflect the actual situation of students; Also, this kind of teaching implementation ability and evaluation ability will be the core goal of teacher training, so as to form a virtuous circle.

Adream Curriculum has not only provided students in more than 4,800 Adream Center schools with courses over the past ten years, but also made important contributions to the school curriculum system required by the national curriculum planning. Thanks to the diverse themes of Adream Curriculum, many schools have explored their own school-based curriculum and have gained experience and created a vivid paradigm through practical activities.

2. Adream School joined hands with the Education Institute of Shanghai Normal University in taking part in and undertaking the task of the “National Training Plan (2021)”, aiming to comprehensively reform after-school practices, with the theme called “enhancing empowerment and highlighting characteristics”.

3. At the same time, Adream launched Childlike Fun after-school competency-based education service package, providing extensive extracurricular activities for grades 1-6 students who are undergoing compulsory education.

annual report according to the standards of listed companies since 2009 and disclosed financial and business information under a fixed structure.

Adream was again awarded "Class 5A Social Organization" at the end of 2019. Ever since it acquired the accreditation of SGS in 2017, Adream has been conducting internal management in line with accreditation standards, and passed the reaccreditation with a score as high as 96.4 in 2020. Delivering trust to relevant parties, Adream is a liable organization that can be entrusted with resources and time, with which the goal of enhancing social progress through education can be accomplished.

4. See the Changes
Sustainable public welfare service of competency-based education should produce effective changes and be seen by all relevant parties in a timely manner. Only in this way can a positive feedback loop be created. Therefore, Adream launched Adream Center and kept supervising and assessing the project. It worked with the Rural Education Action Project, Center for Chinese Agricultural Policy of the Chinese Academy of Sciences, Stanford University and the Center for Experimental Economics in Education at Shaanxi Normal University, and tracked, surveyed, and assessed the data of nearly 20,000 teachers and students. According to the data, Adream Center project helped students to improve scores in standardized math tests by 6 to 11 percent in two years, and exerted a significant positive impact on students’ views towards money and power.

Adream hopes to deliver a scientific and rational view of public welfare to relevant parties, and convince them that Adream’s projects can truly make a difference for children.



How to support Adream:

RMB **20**,
by which we can provide a child with Adream Curriculum for one year.

RMB **15000**,
by which we can sponsor a shared reading corner for schools, letting reading education nourish children when growing up.

RMB **30,000**,
by which we can support one student team to achieve their travelling dream to “Going to the Distance” with your title, to let more children have opportunities to go outside to see this world.

RMB **35,000**,
by which we can help a team participate in the dream leader program.

RMB **50,000**,
by which we can help a rural principal grow into an outstanding dream educator.

RMB **150,000**,
by which we can support a session of teacher or principal’ s training, to motivate educator’ s eager for learning as well as their career happiness.

RMB **200,000/100,000**,
by which we can full name/ joint title with local government a “School Adream Center” , to support teachers and students in the indicated school to enjoy Competency-based Education service for five years.

RMB **500,000**,
by which we can support to develop a quality course by adding more Competency-based Educational parts,to let more children benefit from it.

RMB **1,000,000**,
by which we can become the honorary director of “Adream Education Institute” , to provide training system with systematic and sustainable to teachers in frontline, to help build “Home for Educators” .

Support for the Development of Public Welfare

- 1.100 RMB per month, to donate for Adream’ s administrative fee, to enrich our staff development fund, to empower the professional public welfare practitioner.
- 2. To donate more than 3 months per year for high quality charitable service, to play a role in Adream’ s core program as a manager.
- 3. 1,000,000 RMB and above, to set up DAF/ Special Fund.

Support for Brand Promotion and Fundraising

- 1. If you have domestic and foreign promotion resources, please help us to spread the thought and projects of Competency-based Education.
- 2. If you have fundraising resource, please let your friends know the existing of Adream Foundation, or support us to do fundraising activities.

Other Professional Support

- 1. If you or your friends would like to join public welfare industry, welcome to be one of staffs of Adream Foundation.
- 2. If you or your friends work in Bureau of Education or School,please let them know the stories of Adream, and try to let them become the power to promote education change.
- 3. If you or your friends would like to be our volunteers, we will welcome them to sign up to join “Adream Coach Plan” Training Program to empower educators, or sign up to join “Going to the Distance” , to become children’ s “Adream Protector during the trip. To receive more information of our voluntary activities, please pay attention to our official WeChat account or official website.
- 4. If you or your friends could provide service such as IT system development and operation, course development and third-party assessment, online & offline campaign plan, graphic design or video production, please contact with us and help the change of Competency-based Education for Children in China.

Tel: 021-68587100/177-4975-5356

Your every concern and support,Would give our energy to move on
Scan the QR Code to donate, to become Adream’s Monthly Donor!



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Jiangxue Pan (Chairwoman)

Message from the President If we wish to become less anxious

We see volatility worsening now than a year ago.

The covid-19 pandemic gets in a 3rd year as it ravages the world. Countries quarantine their people, putting cities in lockdown and businesses and schools on halt. Many sectors are forced to adapt to the new normal, such as working online, meeting online, mandatory quarantine, frequent testing of nucleic acid and compulsory proof that you have tested negative for the past one, two or three days.

Mother Nature also surprised us by flooding the conventionally dry northern provinces of Henan and Shanxi with torrential rains. Catastrophic weather put us to ponder how human beings live with the world in the long run. On the economic front, huge corrections swept the sectors of property and digital finance and large conglomerates paid hefty fines on charges of monopoly. These are early signs that the country will redirect the correlation of capital-driven business and technology success with the comprehensive well-being across different strata of the nation. Naturally, equilibrium to wealth for the entire population becomes the call of duty for the able and rich across China.

Starting last summer, the Ministry of Education surprised hundreds of millions of Chinese parents and international stock market with its “double-reduction” policy, that K-9 should cut back on student homework, and off-campus tutoring agencies quite a few listed overseas - should go down the ditch. Among the mixed reactions, schools run by the government take the responsibility to offer schooling after school. And the tug of war, between rote learning and holistic education, along with the bitter row for a reasonable allocation of the kids’ time, persists.

I still remember the excitement of the latest technologies in 5G, artificial intelligence and virtual reality and the assumption that with the debut of Roblox in March, year 2021 would be called the inaugural year in the metaverse age. In their holographic digital imaginations, fans are building a new homeland, a replica perfectly resembling the world around us. It seems they have every confidence in leading us to a digital-only world where everyone leads a post-human life.

On the turn to the Year of the Tiger, we pride in our success to host the Beijing Winter Olympics, and in the meantime ponder the horrible crime to a woman. A victim of human trafficking, and mother of eight, she by the name of Xiao Huamei was kept captive and often chained in a central China village for 24 years. Such crime enraged the whole nation. In his state of the nation address 2022, Premier Li Keqiang highlighted policies to stop woman and child trafficking. Xiao Huamei wasn’t alone. We pray for such barbarian act not to end up as a few headlines, but truly advance the rule of law for our entire people.

Then the war in Ukraine came astonishing. We know the menace of war has never ceased to hung over us, but when the shelling and ruining of a country got everywhere on social media, and that geopolitical conflicts getting out of hand broadcast live in front of us, one has to fear: is peace and stability gone, that our generation are reeling back in history, to the 1930s, waiting for another world war to erupt?

In his new book, Principles for Dealing with the Changing World Order, Why Nations Succeed or Fail, Ray Dalio, founder of Bridgewater Associates, wrote: “I believe that the times ahead will be radically different from the times we have experienced so far in our lifetimes, though similar to many other times in history.”

Learn our cycle of history to find a foothold in a drastically changing world, we will come to understand why the grand agenda of “commonwealth for mankind” matters to peace and development. It also gets us in a better position to be psychologically ready for a recap, and sometimes reshuffle, of our success factors.

We used to be sure of one equation, that cognitive growth plus entrepreneurship plus long-term efforts to beat your competition will naturally sum up to growth and prosperity. Fair play, isn’t it? Except for one bug of the game – in different times we define success or failure differently, and each short-lived success comes from the underlying yet inevitable twist of fate. If we were only lucky to make it, are we so sure it’s morally justifiable?

Michael Sandel, who teaches political philosophy at Harvard University, took the opposition. He dispelled the tyranny of merit, or the sorting of society into winners or losers on personal merits such as talent, endeavor or achievements. This, thought to be the dynamics for the numerous of the disciples rising from rags to riches in China, is in fact growing disillusionment with meritocracy. Why? The gap between the winning and losing is so hard that it keeps distancing the elite from the general public on one hand, and mounting pressure on the successful on the other. In such a pressure-cook society, the younger generation are getting increasingly challenged in mental health, with ever more of them descending into anxiety or even depression. It’s argued that despite of a booming economy, the United States is coming through terrible segregations in political, social or cultural identifications. To me, it’s exactly the tyranny of merit, or the arrogance of the winner exacerbating the humiliation of the loser, that has brought our societies to the down spiral of modern time segregations.

From this vantage point one’s easy to understand why equilibrium to wealth is getting mandatory for the entire population and consequently, our moral obligations to advance holistic education in the pursuit of whole person development in such a populous country. Only by refraining from meritocratic exploitation of our children in education can we hope to treat each other with not so much anxiety, but be humble and modest.

A career philanthropist in education charity for more than a decade, I know identifying the trend shows us the map and planning on OKR (objectives and key results) helps steering the institution. But such deeds have to reconcile with the frustrations, pettiness and eventually sense of fulfillment that keep us company on the forefront before peace and stability genuinely grace our heart. On the back of everything we care, there lies the people wishing for not just ourselves, but everybody else and the world over to change for the better. In our clan, no matter how bitter the world kisses us, we pay back in joy and love.

Should you care for public good and wish for an instrument to explore with, Adream with 14 years in education charity always comes handy. My perceptions are the future of non-government organizations in China lies in the making of a community so we can group a larger crowd of people and share a variety of goals of responsibilities for the general public. It excludes no one, with the only distinction that you get to give or take. Together we give a bit.

Trust in love, trust in future. Shall we?

潘江雪



Adream at a Glance

Adream's Registration Info

Official Name: Shanghai Adream Foundation
 Tax Code: 53310000501780738C
 Type: Charity Organization
 Qualification: eligible to raise funds from the public
 Registration Agency: Shanghai Administration of Social Organizations
 Supervisor: Shanghai Civil Affairs Bureau
 Evaluation registration:AAAAA
 Registered Capital: 4 million RMB
 Founding Date: August, 14th, 2008
 Valid Until: April 22nd, 2023
 Annual Reports:2016, 2017,2018,2019,2020&2021
 Annual Reports have been published on <https://mzj.sh.gov.cn/shzz/index.html> (Shanghai Social Organization Disclosure Website)

Contact us

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 Email: service@adream.org
 Website: www.adream.org
 Sina Weibo: @真爱梦想公益基金会



Official WeChat



WeChat Channel



Douyin Homepage

Account Info

Bank Name: Xinkezhan sub-branch, Shanghai Branch,
 China Merchant Bank
 Account Name: Shanghai Adream Foundation
 Account Number: 121907497910505

Alipay
Philanthropy

WeChat Charity

ByteDance Public
Welfare

Board of Directors, Board of Supervisors and Honorary Directors

Board of Directors



Jiangxue Pan (Chairwoman)

Founder and Chairwoman of Shanghai Adream Foundation
 Chairwoman of Strategic Development Committee
 Founder and Chairwoman, Adream China Education Foundation (Hong Kong)
 Member of the 13th Shanghai People's Political Consultative Conference



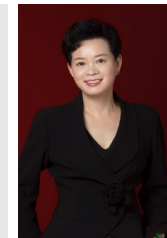
Yanhui Su (Secretary General)

Board Director and Secretary General of Shanghai Adream Foundation
 Party Secretary of Shanghai Adream Foundation CPC Branch



Chong Wu (Deputy Chairman of the Board)

Founder and Deputy Chairman of Shanghai Adream Foundation
 Chairman of Investment Management Committee
 Founder and Board Director of Adream China Education Foundation (Hong Kong)
 CEO of Xband Travel & Cultural Development Company Limited



Kitty Liu (Board Director)

Founder and Board Director of Shanghai Adream Foundation
 Chairwoman of the Foundation Development Committee
 CICC Managing Director
 Head of Global Family Office
 Vice Chairwomen of Family Business Strategic Management Committee



Bin Hu (Board Director)

Board Director of Shanghai Adream Foundation
 Deputy Chairman of the Committee on Curriculum Assessment and Teachers' Development



Jin He (Board Director)

Board Director of Shanghai Adream Foundation
 PhD in Education, Stanford University, USA



Shu Chen (Board Director)

Board Director of Shanghai Adream Foundation
 Famous Actress, an Adream Pioneer



Quan Wang (Board Director)

Board Director of Shanghai Adream Foundation
 Chairman of Zhaotai Group Holdings Company Limited
 Chairman of Ecco Trading (Shanghai) Company Limited
 Member of the 13th Beijing People's Political Consultative Conference




Jing Chen (Board Director)


Board Director of Shanghai Adream Foundation
 Executive Dean of Shanghai Advanced Institute of Finance




Board of Supervisors



Sufen Zheng (Head Supervisor)
Head Supervisor of Shanghai Adream Foundation
Previously Vice President of China Industrial Securities International Holdings Limited,
Chairwoman of Industrial Securities Charitable Foundation




Junming Shi (Supervisor)
Supervisor of Shanghai Adream Foundation
Chairman of the Audit and Compliance Committee
Senior Partner of Dentons
A Juris Doctor




Yu Shen (Supervisor)
Supervisor of Shanghai Adream Foundation
Vice Chairwoman of the Audit and Compliance Committee

Honorary Directors



Yunby Cui (Honorary Director)
Honorary Director of Shanghai Adream Foundation
Chief advisor to Adream Curriculum and Chair of Curriculum Assessment and Teachers' Development Committee
Director of Institute of Curriculum and Instruction, Professor & PhD Supervisor of East China Normal University



Qing Li (Honorary Director)
Honorary Director of Shanghai Adream Foundation
Vice Chair of the Foundation Development Committee
Founder and Chairwoman of Shenzhen Wei'er Investment Group

Core Management & Execution Team

Jiangxue Pan	Chairwoman of the Board
Yanhui Su	Secretary General and Secretary of CPC Party Branch
Xie Peng	Deputy Secretary General
Zhiyi Zhou	Secretary General
Xiao Niu	Secretary General

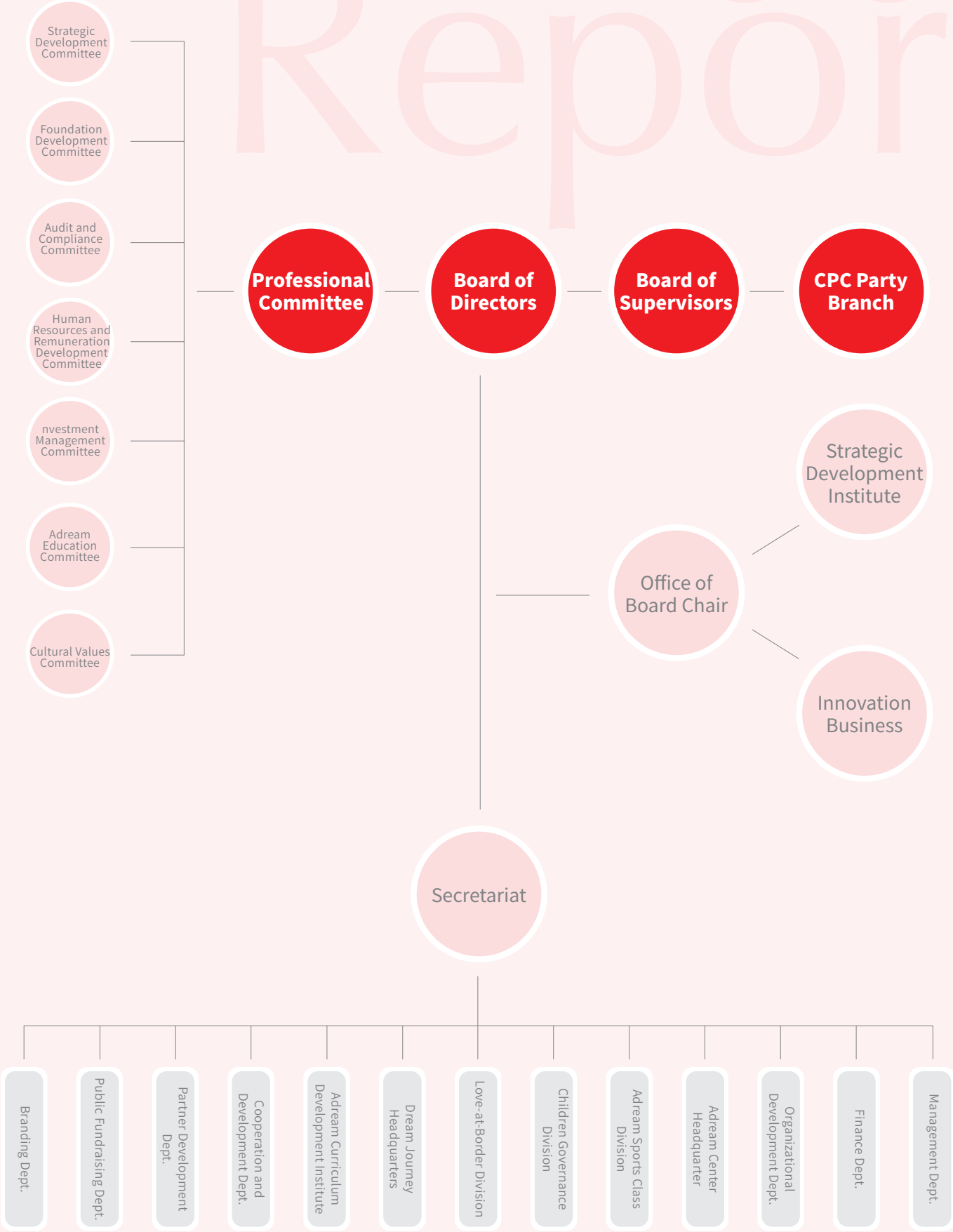
Head of Investment Sponsor

Tengfei Xia	General Manager of Shanghai Dream Power Education Technology
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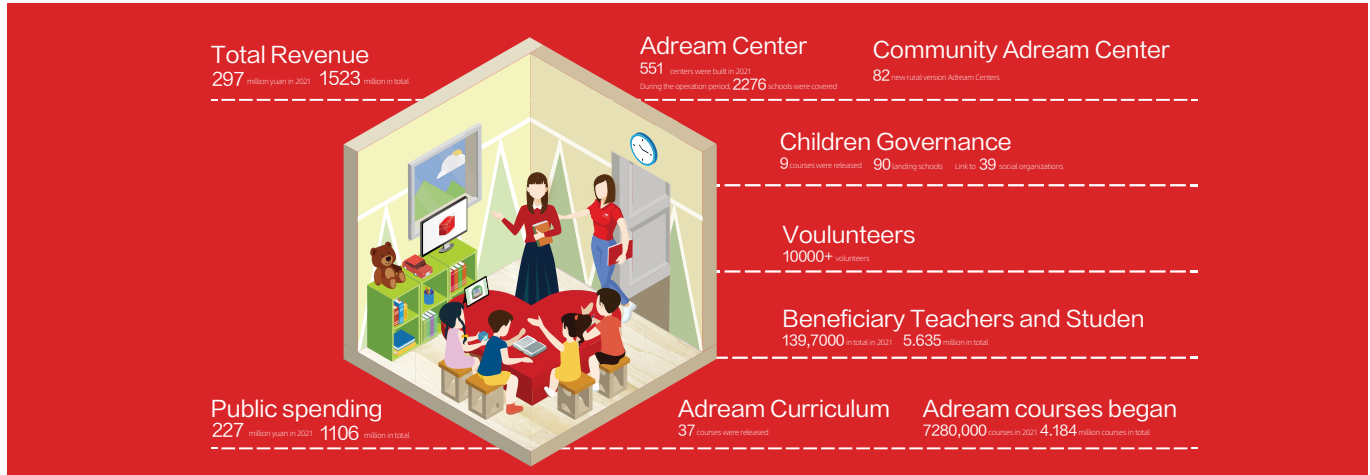
Core Non-paid Volunteers

Houqing Yin	Chief Education Expert of Adream Foundation, President of Shanghai Society of Education, National School Inspector	Yueping Jiang	Strategic Advisor
Gangping Wu	Professor & PhD Supervisor of East China Normal University	Ka Lin	Head of Shenzhen Volunteers
Dong Yag	Vice Chairman of Investment Management Committee	Shen Gu	Core Volunteer in Shenzhen Region
Ying Zhang	Vice Chairman of Investment Management Committee	Wei Chen	Core Volunteer in Shenzhen Region
Dongning Yag	Associate Professor and Strategic Advisor of Peking University	Minghui Hu	Adviser to Chair's Office
		Guoping Wu	Head Adviser to Teachers' Development College
		Ling Wang	Training Design Consultant Director

Organizational Structure



Work Summary



The year 2021 witnessed the grand victory of poverty alleviation and ushered in the new era of rural rejuvenation and the “double reduction” policy. It also marked the 14th year since the inauguration of Adream. As well-rounded education gained momentum in children's education in China, Adream was determined to adhere to its mission of developing competency-based education and promoting balanced education. In 2021, it focused on the idea of “letting changes be seen” and provided more children with better competency-based education and dream-power competence.

1. Steady Growth of Revenue

Thanks to years of continuous public welfare actions and the social credibility based on openness, transparency, professionalism, and efficiency, Adream’s revenue hit a record high of 297 million yuan in 2021, with cumulative donations by people reaching 4.55 million. Notably, after the flood on July 20 in Henan and the flood in Shanxi, Adream launched “Children Beneficiary Wonder Space” project with ByteDance Public Welfare Foundation and China Education Development Foundation, in a bit to help the reconstruction of more than 100 campuses after the disasters and improve the education thereof. During the 99 Charity Day, teachers and students from 612 Adream Center schools raised 4.86 million yuan.

2. Improve Operation Services Through Localized Collaborative Networks

From individual maneuvers by regional managers to collective actions, Adream has iterated and upgraded localized service

collaborative networks over the years, which has inspired local teams to participate in the transformation of Adream Education. At the same time, in the face of the tremendous competency-based education networks, Adream launched smart Adream Center 7.0, trying to achieve fully digitized management and more than 80% of class opening rate during the operation period. It saw a 100% class opening rate in 254 districts and counties, which marked a new historical breakthrough. During the pandemic, the number of teachers online and offline added up to 9,678. In the meanwhile, Adream quickly launched Childlike Fun After-school Extended Service to expand the service target of Adream Curriculum from a special and timing perspective.

3. Dream-Power Competency Assessment, Apparent Changes in Children

Through the iterative upgrades of the “dream-power” theory, Adream implemented an assessment scale that could timely report comprehensive competency. Adream officially upgraded competency-based education to Adream Education from 2020 to 2021 and formulated an assessment scale that could measure students’ dream-power competency. Adream used the scale to supervise and assess the dream-power competency of 5,529 students in Dexing City of Jiangxi Province for a whole academic year. According to the data, students who attended Adream Curriculum for two consecutive semesters made great strides in various indicators, especially in the four aspects of “empathy, tolerance and social affinity”, “self-reflection, confidence

and ease”, “staying curious with rich imagination”, and “hands-on practice and problem solving capabilities”. In 2022, Adream plans to further optimize the scale and make continuous work improvement through effect data.

4. Launch “Children Governance” to Create One-stop Service for Children’s Participation in Community Governance

Adream has been centered on children’s education in underdeveloped areas over the past fourteen years. Keeping protecting minors in mind, Adream carried out Children Governance project in 2021, as it explored new networks, models, and paths for children to participate in social governance. It also promoted students in Shanghai to take part in social governance and practice, which improved their sense of belonging to the city and boosted the sense of social responsibility.

5. Reinvent and Revolutionize Adream’s Organization

People are the paramount resources. This year Adream focused on establishing Adream’s organizational products, setting up an organizational management system that supported sustainable operation, and constructing an efficient team that could adapt to complex external changes. Adream officially launched the “Jiangxue Class” management training camp, so as to empower Adream’s backing forces. It also established a political committee system to support the sustainable development of Adream.

Work Summary

Annual Report

Financial Information



To help readers understand the most important financial information of Adream Foundation in 2021, we have compiled the following table according to the audited financial report of Shanghai Adream Foundation in 2020.

Key Financial Indicators in 2021 (measured in RMB)

	2020	2021	growth rate
Total Funds Raised*	241,960,954.60	280,639,084.24	16%
Investment Returns**	16,997,146.41	16,653,208.42	-2%
Other Revenue***	54,379.58	205,545.43	278%
Total Expenditures	208,430,426.56	245,542,163.90	18%
Total Program Expenditures	197,048,342.49	226,893,923.63	15%
Construction	42,906,538.87	42,114,536.17	-2%
Operation	29,509,720.05	45,622,072.18	55%
Public Welfare Cooperation Partners****	49,512,442.37	44,962,157.10	-9%
Others*****	75,119,641.20	94,195,158.18	25%
Administrative expenditures*****	9,106,130.68	14,944,352.80	64%
Fundraising costs	2,275,953.39	3,703,887.47	63%
Balance of net assets at year end	306,127,814.68	358,083,488.87	17%
Project expenditure ratio	94.54%	92.41%	-2%
Administrative expenditure ratio	4.37%	6.09%	39%
Working capital ratio*****	1.47	1.46	-1%
Average Efficiency of Full-time Employees*****	3,932,649.56	3,897,494.67	-1%

Notes:

* Total fundraising consists mainly of donations and services provided.

** Investment products are mainly divided into bank financial management, securities investment and fixed annual interest rate products. Investment income is calculated using cost method to calculate the income of the disposed portion.

*** Other income mainly includes bank interest and personal income tax fee refund.

**** The public welfare cooperation partners mainly include special funds, United Way, and other cooperation projects.

***** Other expenditures mainly include 7.19 million yuan for the education information system, 2.33 million yuan for Starlight Library, 2.09 million yuan for the orphan project in Jilin, 1.25 million yuan for Childlike Fun, 1.06 million yuan for Honghe Scholarship, 1.40 million yuan for Adream Caravan, 580,000 yuan for public welfare sports camps, 550,000 yuan for Adream Science and Technology Festival and 73.76 million yuan for in-kind donations.

***** Administration expenditure increased by 64% compared to the previous year, mainly stemming from 3.225 million yuan of bad debts as local governments failed to allocate fund for Adream Center’ s shipment.

Working capital ratio = net assets balance at the end of the year/total expenditures in the last year, which means the number of years that the foundation can maintain its current operation without external donations. The international standard is no less than 1, indicating a sound financial position.

*****See the audit report for the restricted use.

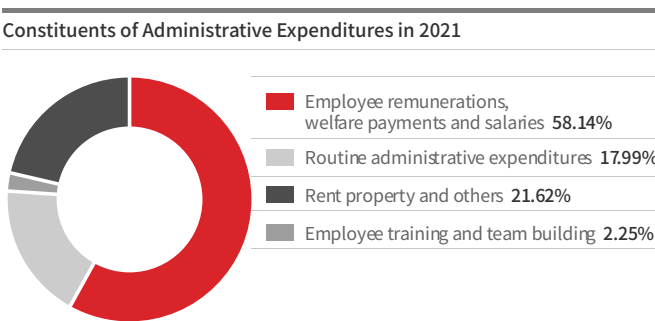
Administrative expenditures

Administrative expenditures in 2021 stood at roughly 14.94 million RMB, accounting for 6.09% of all expenditures.

Five highest paid employees of Adream:

name	position	annual salary(in RMB)
Peng Xie	Deputy Secretary General	320,704.80
Yanhui Su	Secretary General	287,426.93
Xiao Niu	Deputy Secretary General	271,608.00
Zhiyi Zhou	Deputy Secretary General	236,197.80
Anni Ma	Assistant department director	182,571.00

Notes: salaries of employees are after-tax salaries after deducting five-types social insurances and the Housing Fund. These salaries include compensations for business trips.



Notes: Adream Center 6.0 and its five-year operational service that is valued at 200,000RMB introduced in 2017, includes 5% of the budget for administrative expenditures.

Below you will find the constituents of administrative expenditures in 2021

Items	Amounts (in RMB)	Percentages
Employee remunerations, welfare payments and salaries	8,689,339.13	58.14%
Routine administrative expenditures (transportation, accommodation and meals)	2,688,167.27	17.99%
Employee training and team building	336,298.58	2.25%
Rent property and others	3,230,547.82	21.62%
Total	14,944,352.80	100.00%



Asset Composition

By the end of the reporting period, the total assets of the foundation stood at 334,485,920.45 RMB, composed of the following:

Items	Amounts (in RMB)	Ratios
Cash and cash equivalents	28,117,887.56	7.49%
Short-term investments	335,010,000.00	89.27%
Long-term investments	4,297,577.28	1.15%
Other current assets	7,859,537.19	2.09%
Total assets	375,285,002.03	100.00%

The ending holdings of short-term investments are as follows:

Fund abbreviations	Holdings
T+0 Wealth Management	132,210,000.00
T+1 Wealth Management	102,800,000.00
Cedar International Trust	100,000,000.00
Total assets	335,010,000.00

Income report

In 2021, the total income from donations, goods and services to Adream reached 280 million yuan, up 16% from 2020, with a satisfaction rating of 88 from donors.

Top 10 Donations/Partners in 2021

NO.	Name of donor/partner	Amounts (in RMB)	Notes
1	ANTA Sports Products Limited	69,040,900.42	including In-kind donations
2	China Education Development Foundation	15,750,000.00	
3	Hewlett-Packard Trading (Shanghai) Co., Ltd.	12,650,666.00	In-kind donations
4	Tencent Foundation	7,446,568.23	
5	HSBC Bank (China) Company Limited	7,063,394.88	
6	Kaihua (China) Real Estate Group Limited.	4,250,649.56	
7	Xiaohongshu Technology Co., Ltd.	4,000,000.00	
8	Shenzhen Minsen Investment Co., Ltd.	3,170,000.00	
9	Miss Yuan	3,105,000.00	
10	Shanghai Panjing Foundation	3,000,000.00	
11	Mr Long	3,000,000.00	
Total		132,477,179.09	

Distribution of public fundraising channels in 2021

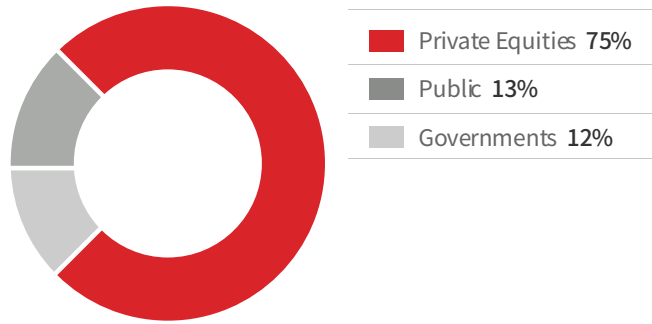
Public Fundraising channels	Amounts (in RMB)	Ratios
Tencent	23,440,739.28	62%
Alipay	12,751,246.22	34%
Others	108,350.26	0%
Huodui	1,469,801.38	4%
Total	37,770,137.14	100%

In terms of income sources, private donations accounted for 75%, public donations for 13%, and service procurement of government for 12%. Large private donations remain the largest source of income.

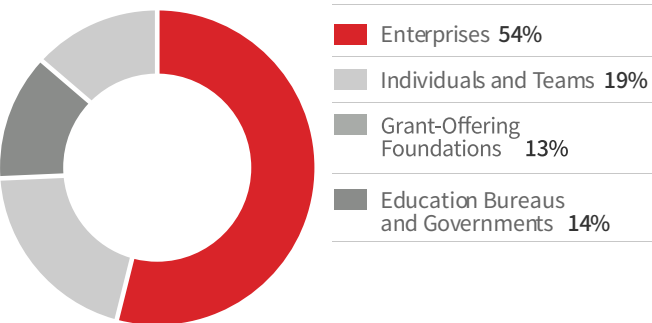
Income nature dimension, close to last year. Corporate donations (54 %) and individual and team donations (19%) are the major contributors to Adream. Grant foundations accounted for 13%, and Education Bureau and government procurement of services for 16%.

In terms of project ownership, self-owned projects accounted for 56%. In-kind donations accounted for 26%, up from last year; United Way accounted for 8% and Public welfare cooperation project accounted for 7%. Special funds accounted for 3% and discretionary accounted for 2%, same as last year.

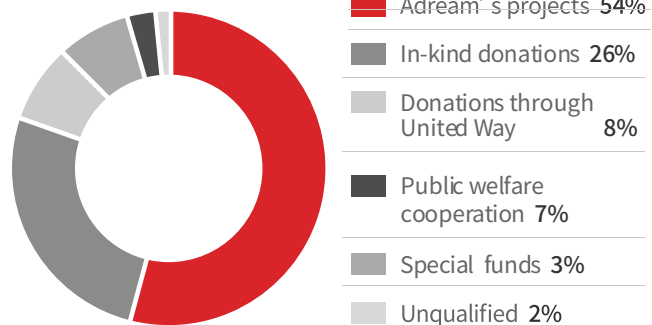
Fundraising source



Donor source



Donation Projects



Revenue Summary and Reflection

The pandemic continued to rage for the second year in 2021, exerting unthinkable restrictions on Adream’s public welfare activities. However, as Adream has been devoting to competency-based education for 14 years and has acquired recognition and support from all walks of life, it tallied steady growth in revenue in 2021.

1. The in-kind donations Adream received in 2021 rose by 61.3% year on year, as enterprises and the public made generous donations to areas continuously stricken by the pandemic and floods. Deducting the in-kind donations, Adream reported a relatively stable cash donations in 2021, which increased about 4.6% on an annual basis.

2. Innovative cooperation with platforms has become the new highlights in fundraising growth. Apart from the regular 99 Charity Day project, Adream also launched innovative corporation projects, such as WeChat Payment’s Knowledge Starlight Public Welfare Plan, to hike up the total fundraising in 2021.

3. The portion of small-sum public donations via the internet dropped significantly due to the impact of external policy

changes. Fewer institutions were cooperating with Adream in fundraising, sending the total public fundraising in 2021 down 30% compared with 2020. Acting in line with policy requirements, Adream beefed up management of cooperation projects and empowered and supported the development of partners that were committed to educational public welfare.

4. Government services procurement remained stable. Thanks to its devotion to education in districts and counties, Adream reached the second across-province strategic cooperation with Hainan’s Department of Education, making competency-based education a rigid demand for district and county education and schools under the "double reduction" policy.

5. Adream broadened the scope and boosted the influence of targeted donations through charity banquets in 2021. At the same time, projects like Love-at-Border not only contributed to the national development planning, but also reflected the social responsibility of the enterprise. Adream has long been focusing on building regional model educational zones, promoting balanced development of rural education, and laying a solid foundation for rural revitalization.



Report on Adream Center Projects

Annual Report



7.0 Version of Adream Center Middle School Edition

"Adream Center"-Classroom Construction

Shipment and Internal Management: A total of 552 Adream Centers were delivered in 2021, among which 526 were 6.0Plus version of school Adream Centers, 24 were 6.0 version of school Adream Centers, one was a pilot 7.0 version of school Adream Center and one was a community Adream Center. The ratio of Adream Centers for middle and elementary schools stood at 1:3.08. Upgrading Adream

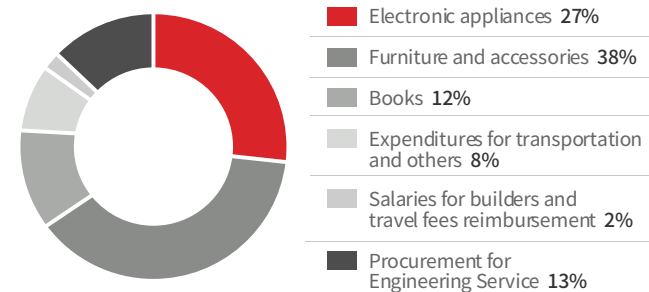
Centers to 7.0 version: To make future Adream Centers information-based, an appraisal of smart classroom products and solutions across the industry was completed by the end of 2021. Pilot solutions of the hardware and software of 7.0 version of Adream Centers were finished and the official solutions were expected to be finalized in the second quarter of 2022.

Design and Supply Chain Capability: Adream supplied 85 Adream Centers with tailor-made designs for Bytedance's Children Beneficiary Wonder Space project, and supported the procurement and delivery of materials for projects such as Childlike Fun and Children's Dream Painting.

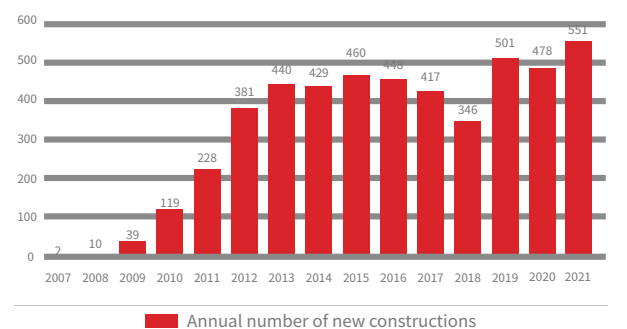


7.0 Version of Adream Center Elementary School Edition

Costs of Hardware in Adream Centers



Number map of newly built Adream Centers



Adream curriculum development and curriculum activities

Adream Curriculum Development and Pilot

In 2021, the 2.0 series of core Adream Curriculum-Thinking and Choice, was piloted and launched. This marked the end of the 2.0 series curriculum development as all core Adream Curriculums, which kicked start in 2016, have been launched. The cooperation curriculum-Philosophy for Children was officially launched, sending the number of existing Adream Curriculums to 37. The pilot curriculum of Philosophy for Youth and the upgrading of the curriculum of Becoming A Little Environmental Guardian were carried out in the autumn semester and were expected to be rolled out in 2022. On the basis of 2020, Adream developed the 2021 version of Adream Journey in the first half of the year and adopted an online and offline dual-teacher model. In the second half of the year, it launched a mini career introduction curriculum series-Career Life, which covered areas in technology and entertainment, etc. The curriculum was viewed by 5,617 students who submitted learning feedback.

Curriculum Training and Implementation Support

As the pandemic was relatively stable across the country in the first half of 2021, three specialized curriculum trainings regarding Love and Dream and one training related to Career Life were held in Shanghai and a total of 133 second-star teachers attended the training. However, due to the recurrence of the pandemic in autumn and winter, the specialized curriculum training of International Understanding and Science and Technology Makers was carried out online, with 59 teachers participating in the training.

student competency-based assessment scale

Adream Curriculum Research Institute constructed a student competency-based assessment scale that pointed to dream power from 2020 to 2021 and used the scale to supervise and assess the dream power competency of 5,529 students in Dexing City of Jiangxi Province for a whole academic year. According to the pre-text and post-test data,

students who attended Adream Curriculum for two consecutive semesters scored much higher than students who did not attend the curriculum in various indicators, especially in the four aspects of "empathy, tolerance and social affinity", "self-reflection, confidence and ease ", "staying curious with rich imagination", and "hands-on practice and problem-solving capabilities".

Career Education Curriculum Cooperation Project in Jiangxi

Adream Charitable Foundation signed a cooperation agreement with the Education Research Institute of Jiangxi Provincial Department of Education in May 2021 to jointly develop the curriculum of High School Career Planning, in a bid to better guide the students in career planning and college selection. Up to now, the curriculum development team has finished the curriculum guidelines and a two-class teaching plan, and planned to wrap up the development of the whole curriculum and promote and use it in 2022.

Modules Grade	Love-seeking supporting empathy and connections	Truth-seeking training thinking and decision-making	Dream-seeking upporting explorations and actions
Grade 1-2	Love and Dreams: Phase One Love and Dreams: Phase Two The Art of Life The Nature Around us Being A Nature-Loving Child You and Me	Mind Mapping Diversified Practical Skills: Phase One	Notes: still under development
Grade 3-4	Adream Stage My Hometown and My Community My Fairy Tales & Dreams Proud Produce From my Hometown Whole Person Education: Phase One	Training Thinking and Decision-Making The Magic Thinking Box Wealth Management A Course on Safety Diversified Practical Skills: Phase Two Applied Sciences Anti-School Bullying Rules and Me	Dream Journeys Becoming a Little Environmental Guardian Learning Programming With Kodu Magicians in a Computer Adream Music Class Adream Theater
Grade 5-6	Dreams and the Team Whole Person Education: Phase Two		
Grade 7-9	Jointly Creating a Passage for Growth	Understanding the World Financial Awareness	Career Planning, Tech Creators Staging a Fascinating Play From Textbooks Rose Budding: Competency-based Education for Girls

Notes:
1. Adream 2.0 Curriculum in bold.

Adream Center Operation and Training

Training Categories	Teachers' Training Programs	Person-times trained
For Headmasters	Principal Reforming Leadership Training Class	312
	Adream Educators	28
	Adream Principal Training Camp	807
For Bureau Heads	For Bureau Heads Workshop for Bureau Heads	310
One Star	Adream Coaching Program	3170
	One-star Teachers' Training	4847
Two Stars	Two-stars Teachers' Training	1141
Three Stars	Curriculum Specific Training	133
Ministry of Education National Training Plan	National Training Plan	40
	Adream Book Club	2330
personal improvement	Learning community	56580
Jiangxi	Training for Provincial Adream Center Directors	289
	Training for Education and Research Institute Directors	58

2021 Big data on Operational Services



Visit **1453** Adream Center schools
Listen to **1267+** lectures



1963 schools scheduled during the operation period



Dream Vision **2** Director's Workshop
Listen to **310+** lectures



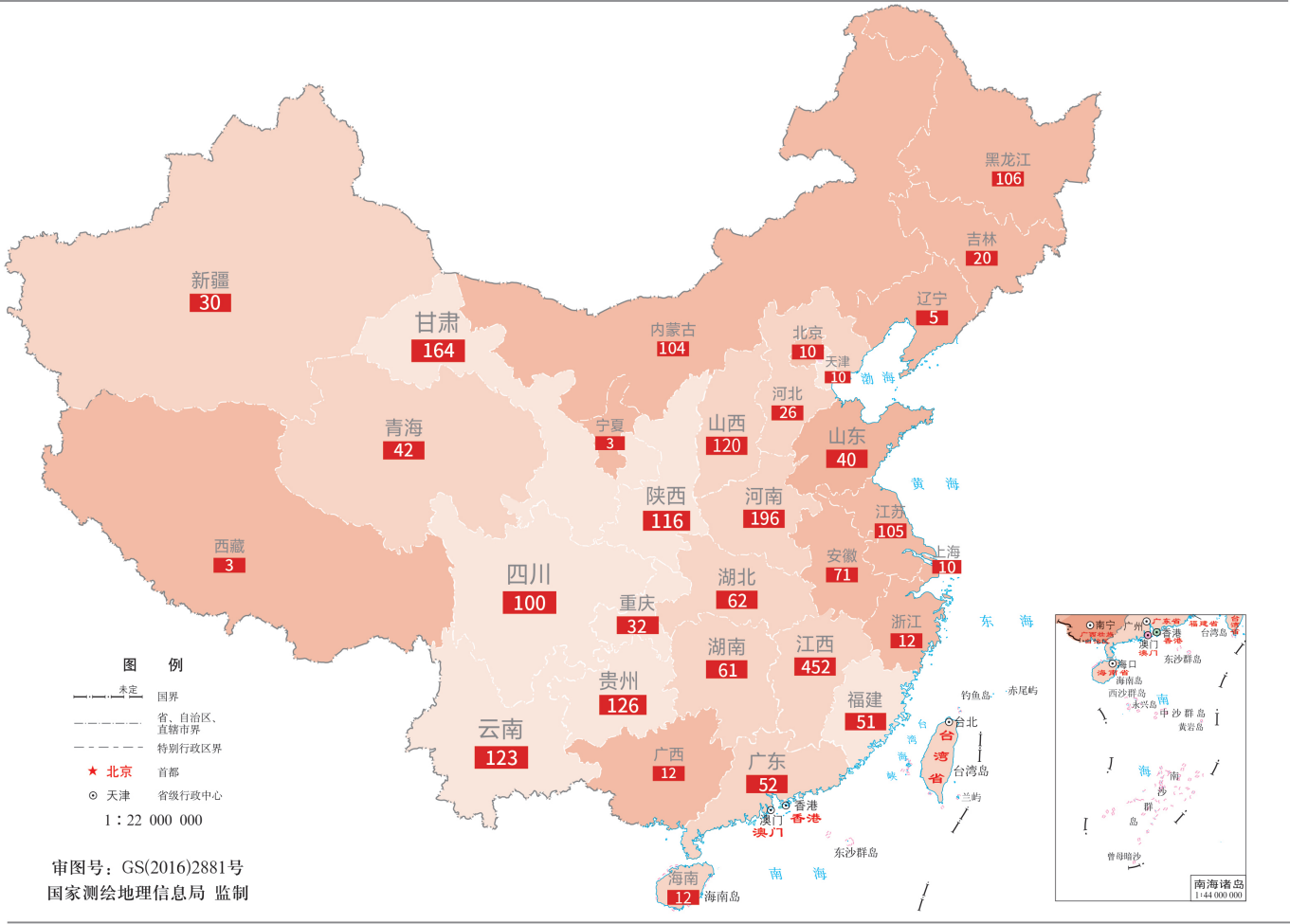
Set up **47** new Teachers' Salons
388 Adream Salons



Cover **2259** Adream Center schools

The operation and training of Adream Center project are implemented respectively by Shanghai Adream Public Welfare Development Center and Shanghai Jing 'an Aream Teachers' College. Despite all the difficulties, Adream Center pushed forward with operation and training in 2021, productively reinforced and expanded cooperation with local government education departments, established online and offline channels, and optimized the operation and training systems of Adream Center project. Under the new norm of pandemic prevention and control, Adream carried out online and offline training for teachers, principals, and Adream educators

全国学校版梦想中心运营期内数量分布图（截止2021年12月31日）





Self-owned Public Welfare Projects

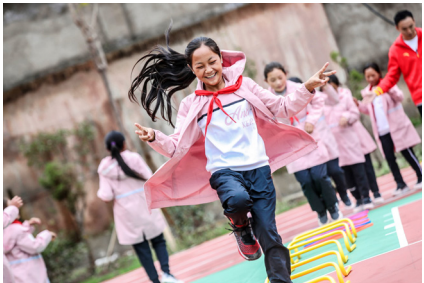
Annual Report

Adream sports class

Funded by Anta Youth Growth Public Welfare Program, Adream PE Class was launched by Adream and the founder of the Superego Full Function Training System, aiming to provide standardized services to middle and elementary school students. Relying on the network of Adream Center service, this program improves the professional ability development of physical education (PE) teachers in front-line through systematic services, and integrates sports spirit into the PE of teenagers. Since it went into operation four years ago, Adream PE Class has accumulatively reached cooperation with 1,214 schools in 50 districts and counties of 27 provinces, trained 2,944 PE teachers, and benefited more than 1.2 million students. The project adopted an online and offline training model in 2021 and implemented 23 two-day curricular activities in 12 provinces, namely Sichuan,

Hebei, Fujian, Shaanxi, Heilongjiang, Jilin, Hubei, Guizhou, Yunnan, Inner Mongolia, Liaoning, and Jiangxi, involving 1,206 PE teachers from 558 schools. In 2021, Anta Group funded an aggregate of three million yuan for sports fields and equipment in 12 districts and counties of 12 cities from eight provinces, and aided in the selection, distribution, and review, covering over 80,000 students from 162 schools. Adream PE Class connected resources from various parties and organized ski camps, football camps, and basketball camps for over 200 children in Shanghai and Changchun. In addition, the project team cooperated with Yao Foundation and funded basketball camps for 13 schools in the same district and county in Heilongjiang Province. At the same time, Adream PE Class rolled out offline Winter Olympics experience classes at Jinggangshan Mao Zedong Red

Army Elementary School in Jiangxi Province to convey the Olympic spirit to the children via various sports activities.



Adream Caravan

In 2021, Adream Caravan-Competency-based Education Public Welfare Pioneer Tour covered Pudong New Area of Shanghai, Linxia of Gansu, Huairou District of Beijing, and Jinggangshan of Jiangxi. As the year marked the 100th anniversary of the founding of the Communist Party of China, such activities could help children grow with confidence, ease, and dignity and grow into a new generation that can shoulder the

great responsibility of the nation. From 2015 to 2021, the caravan has traveled more than 172,000 kilometers to 231 schools in 83 districts of 27 provinces, bringing a total of 959 Adream courses and 514 science and creation courses to children. The project involved 2,543 volunteers and 128 local governments and education authorities, benefited 9,347 teachers, and was accessible to more than 292,908 students.

Four Stops of 2021 Adream Caravan-Competency-based Education Public Welfare Pioneer Tour

NO.	Province	Site	Support unit	Undertaker	Activity start time	Pioneer spirit/stop theme
1	Shanghai	Pudong New Area	Shanghai New Social Class Club (Annual Guidance Unit)	Shanghai Pudong New Area Dongfang Primary School (Yide Campus)	2021.04.28	Red Boat Spirit: Bold exploration, innovation and entrepreneurship
2	Gansu	Linxia Hui Autonomous Prefecture	Linxia Education Bureau	Linxia Normal Affiliated Primary School Linxia Fuhuan Town Baijia Primary School	2021.05.18	Aerospace spirit: Self-improvement, perseverance and perseverance
3	Beijing	Huairou District	Education Committee of Huairou District	Beifang Town Central Primary School	2021.06.01	Olympic Spirit: Patriotism, unity, tenacity and hard work
4	Jiangxi	Jinggangshan, Ji'an City	Education and Sports Bureau of Ji'an	Mao Zedong Red Army Elementary School	2021.06.22	Jinggangshan spirit: Firm belief and working arduously

Adream Journey Travel Program

My Journey, My Call.

Adream Journey curriculum was developed entirely by Adream and, coupled with corresponding comprehensive practical traveling activities, aims to help the children to explore the vast and unknown world. It offers children the opportunity to learn the basic skills of traveling, how to make qualified traveling plans in the form of groups, and finally realize the dream of traveling to faraway places.

In 2021, Adream Journey launched a fundraising project with Tencent Charity and raised traveling funds for 79 student teams within one week, enabling them to learn to interrogate resources and improve teamwork in the process of fundraising and make possible “my journey, my call” .

At the same time, Adream Journey started the trending topic of “Taking Weibo to Faraway Places” with Micro Public Welfare. The topic accumulated 123,000 discussions and more than 110 million views since launched.

Over the past eight years, Adream raised more than 200 million yuan through Adream Journal Travel Project

and benefited 870,000 children. In the meanwhile, Adream Journey’s scholarship helped about 6,000 students and teachers from 1,122 travel teams in 27 provinces to get out of their hometowns and explore the vast world on their own.

Project Implementation

The recurrence of the pandemic in 2021 dealt a heavy blow to the project, which came to a grinding halt due to the outbreak of Covid in Nanjing in July and in Xi’an in October. Adream Journey took the following the following measures to push forward with the project:

First, optimized and upgraded the online OMO courses to support the online studying of 250,000 teachers and students.

Second, implemented strict security measures to ensure the safety of traveling in the first half of July, during National Holidays and on weekends. No accidents happened for eight consecutive years.

Third, launched six specialized programs with local governments and project partners. Notably, enterprises made donations to Adream school students in Guizhou. Moreover, with the help of

the Office for Cooperation and Exchange Affairs of Shanghai, Adream Journey team was able to help students in Honghe prefecture in Yunnan to travel afar. Thanks to the support of Zhejiang Dunhe Foundation, Adream Journey helped teachers and students from around the country to have a deeper understanding of the cultural themes of the travel project. With the assistance of donors, teachers of Midu County participated in the specialized teacher training. In addition, Anta Sports Products Limited provided students in Baoqing County with a one-day travel opportunity and EF Kids supported students in Chongqing and Guangdong to make faraway journeys.

Looking into the future, it is Adream Journey’s long-standing promise to inspire children’s curiosity for faraway places, develop the necessary practical skills for traveling and get the opportunity to explore the world. It is Adream’s vision to make any places in the world accessible.



Adream Journey Stories



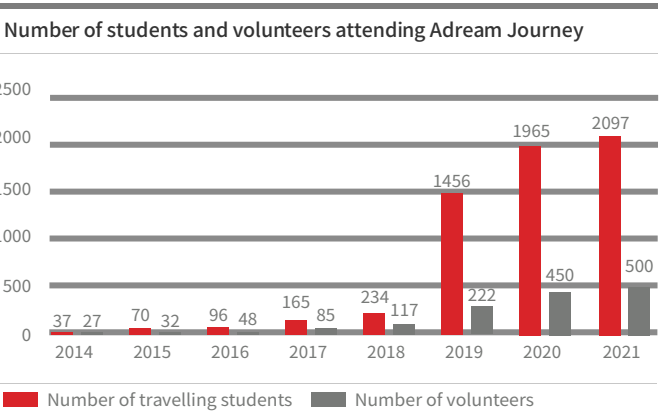
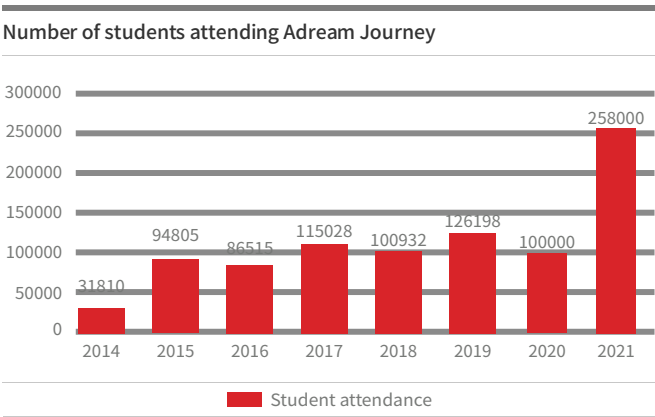
Supporting Children to Go to Faraway Places



Cooperation with Enterprises



Volunteer Registration



Children Governance

about “Children Governance”

On June 1, 2021, the revised Law of the People's Republic of China on the Protection of Minors came into force, which clearly states that we should protect the physical and mental health of minors, safeguard their legitimate rights, ensure that they improve in terms of moral, intellectual, fitness and aesthetic levels and cultivate a new generation that can shoulder the responsibility of national rejuvenation.

On July 9, 2021, Shanghai released the "14th Five-Year Plan for Youth Development", with the theme of "Open Metropolis, Vibrant Youth". It laid out the three tasks of improving the core quality of youth, inspiring them to make innovations and contributions, and promoting them to take part in city governance. On July 27, Shanghai released the "14th Five-Year Plan for the Development of Women and Children", aiming to further optimize the environment for women and children to participate in political, economic, cultural and social life, provide them with equal and better opportunities in social governance and development. It also proposed to build a children-friendly city space and a mechanism and environment for children's social participation.

To answer the call of the country’s 14th Five-Year Plan and the “double reduction” policy, Adream launched Children Governance project, an innovative children's welfare service model that centered on minor protection stations where children can participate in social practice and governance. The project was equipped with a series of service programs with the core of children participation, such as supporting Yangpu District to set up pilot children community governance teams in certain streets, training teams and social organizations specializing in children's services, so as to achieve the vision of giving every child the

opportunity of social participation and having every child in every community to grow up with partners from the perspectives of security measures, space measures, and innovative practices.

The goal of Children Governance project is to explore the government-led district-town-community three-tier networks of children participation practice and realize the self-induced participation path for children to take part in community governance, so as to for a Shanghai Model of protecting minors via school protection, community cooperation, social organization support and social participation. Children Governance project guided streets in upgrading the safety, service and operation of children's participation spaces, promoted community practices for children by combining extracurricular practical activities and volunteer services and guided children in participating in community governance and taking the initiative to becoming an advocate for “building Shanghai into a city of public welfare”.

“Children Governance” in 2021

In 2021, in response to the call of the country’s 14th Five-Year Plan and the “double reduction” policy, Adream paid attention to issues of protecting minors and building a children-friendly city. Under the guidance of the Shanghai Civil Affairs Bureau, Adream launched Children Governance project to promote children's social practice and enhance children’s sense of social responsibility and the ability to participate in community governance.

On November 18, the 2021 Children Governance Special Fund Conference and Forum on Protection of Minors and Children Participation was held in Yangpu. Shanghai Adream Charitable Foundation and Yangpu District’s Civil Affairs Bureau signed a strategic cooperation agreement and officially launched Children

Governance project. At the conference, Adream set up the first special fund that focused on and advocated for children's social rights, which could provide sustainable financial support for children's participation in services, improve funding application, supervision and protection mechanism, and form a sustainable fund operation model.

Organizing Professional Surveys

In the first stage, Adream worked with Yangpu District on pilot constructions of minor protection stations in Siping Street, Yanji Street, Yinxing Street, and Changhai, hoping to explore a replicable business model, establish a children-friendly space, a series of children's participation brand activities, a professional team for children services, and diversified cooperation and participation path, and establish the Shanghai Model for protecting minors. To ensure the professional implementation of the project, Adream conducted surveys and interviews with workers undertaking the pilot children's welfare project in the four streets from January 24 to 27, as it tried to explore an emergency dealing mechanism and a platform to connect with relevant departments in minor protection and lay a solid foundation for establishing Shanghai Model.

Children's Participation in Practical Activities

A science and technology carnival was held in Yanji Street on January 27, 2022 to help children solve problems from the perspective of scientific workers through community practice.

One day later, an online children-themed event was held in Changhai Street, and 89 children presented their views on children protection and made proposals from their perspectives.

Empowering Children Welfare Workforce

On January 28, 2022, the project team conducted a training program for the first batch of children welfare social workers in Yangpu District. The program intended to empower the social workers, train children's supervisors and directors and make them an essential part in protecting minor protection and children's social participation in the district.

Constructing Strategic Cooperation with Brand Media

In order to expand the influence in the city, Adream and The Paper inked a strategic media cooperation agreement on Children Governance project on January 24, 2022.

All in all, the basic surveys and research, innovative research and development, and professional cooperation of Children Governance were accomplished in one year. The project has preliminarily set up a diversified corporation path, integrated resources of the government, schools, enterprises, and social organizations, provided students in Shanghai with diverse and enticing social practice opportunities, and made them more aware of social responsibilities. In 2021, we will continue to expand our business and allow more students in Shanghai to participate in the project and improve themselves.

Contributing to Inner Mongolia's Children Welfare

Adream offered to help orphanages in Xilinguole League and optimized the caring plan for 4,015 children in need across the league.

Shanghai Adream Charitable Foundation, together with Shanghai Civil Affairs Bureau, reached a strategic cooperation agreement with Inner Mongolia on September 5, 2021. Adream will donate accumulatively one million yuan of goods and services in the form of project from 2021 to 2026. It helped construct Adream Centers for children in need in Xilinguole League, implemented Adream education and a caring action plan targeting 4,050 children in need in the league, and strived to allure more social organizations to participate in the project.

In December 2021, the 10,000 yuan worth of materials for the construction of Adream Centers were all in place. The two parties will establish and train a team of teachers for the caring action plan, supply children in need with abundant Adream courses and activities, so as to deepen the cooperation and exchanges of children's welfare between the two regions.



Double Reduction Policy and Childlike Fun Project



Adream's Actions under Double Reduction Policy

In 2021, the General Office of the Ministry of Education encouraged schools to promote after-school extended service across the country from the autumn semester on the basis of ensuring the time and quality of the service.

It was on this background that in July 2021 Adream conducted research and surveys on the after-school services in more than 100 elementary schools in 10 provinces in China and received a total of 3,840 valid questionnaires.

After summarizing and analyzing the questionnaires, it was found that:

First, schools in townships and counties were in want of resources to carry out after-school services. Among schools lacking hardware, teachers, and curriculum resources, township and county schools accounted for more than 80%. Second, the existing resources in schools could hardly meet the requirement of diversified curriculum. Third, more resources and incentives should be invested in after-school services. However, according to the survey, only 43.29% of teachers who had participated in after-school services received class subsidies. Fourth, there was an urgent need to expand the participation of social forces in the field of after-school services, as 83.67% of the principals surveyed hoped to acquire support from social organizations. Based on the survey, Adream launched a public welfare after-

school services program-Childlike Fun project, which could offer references for schools in need.

Childlike Fun After-school Extended Services

Childlike Fun project offers activity resource packages of after-school services for grade 1-6 students in schools after the implementation of the "double reduction" policy. The project covers nine activities in four major categories: practice, aesthetics, comprehensiveness, and sports. Up to now, the resource packages of the first three categories have been rolled out, with the sports resource package undergoing final revisions and expected to be launched soon.

Adream has promoted the after-school services resources packages of Childlike Fun project in three channels since September 2021 and has helped schools to carry out a variety of after-school services activities after the autumn semester kicked off. By December 2021, 90 schools and 39 social organizations in 18 provinces, cities, and autonomous regions have reached cooperation with Adream to improve children's all-around development.

Childlike Fun project has become an important initiative and a key service for Adream to implement the development strategy of improving education quality and efficiency.

Cooperation Projects with Internet Platforms

Annual Report



Public Fundraising Highlights

Apart from Tencent Charity and Alipay Philanthropy, Adream also cooperated with platforms such as Meituan Charity, Alibaba Philanthropy, and ByteDance Public Welfare in 2021 and spread the concept of competency-based education in line with the characteristics of the platforms to gain more public support. The year recorded 8.35 million donations by people, the most in any given year, with the total donations by people hitting 45.55 million.

Alipay Philanthropy

In 2021, Adream and Alipay Philanthropy launched an innovative partnership.

In 2021, Adream worked with Advance Design and carried out the activity of "Imagination Postcard", with 21 Adream Center schools participating in the activity and more than 600 paintings by children collected.

The activity enabled students to speak for their dreams and have their dreams be seen and supported by more people. Eighteen paintings created together by children and designers were selected in Alipay's tit-for-tat giving event and Adream Charitable Foundation would release digital NFT of these paintings (non-homogenized tokens).

Alibaba Philanthropy

During Alibaba 95 Philanthropy Week, Dr. Tao Yong advocated for

Adream Classrooms as a guest of Lin Yilun's live broadcast, and more than 13,000 people browsed Adream's public welfare online store and public welfare items on the day. In the 2021 "double 11" public welfare event, the famous artist Xue Zhiqian added Adream Center project to his shopping cart, hoping that the project could reach a wider audience.

Taobao Beauty Makeup and Forestry Bright Future Plan

Led by Taobao's beauty makeup and forestry industry, tens of thousands of Taobao sellers launched the "Bright Future Plan". Working directly with Taobao sellers through Alibaba Philanthropy, Adream Charitable Foundation launched a public welfare project that focused on children aged 6-14 in economically underdeveloped areas. All donated fund was used for the all-round development of rural children, who may consequently have a different future.

Tencent Charity

Tencent 99 Charity Day

During Tencent 99 Charity Day in 2021, Adream joined hands with educators, public welfare partners, and enterprise volunteers from all walks of life and raised 18,615,986.73 yuan (public fundraising + Tencent matching donation) for 69 public welfare projects, with accumulatively 508,004 donations and about 8,682,400 yuan of matching donations from enterprises.

Tencent Learning Light Plan

Tencent Learning and Adream reached a three-year strategic cooperation agreement and jointly launched the Light Plan. Tencent Learning will donate three years of revenue to build a public welfare base in Jiangxi, which will also be funded by the local government. The base will be based on Adream Center products and will be upgraded to a tailor-made Adream Center featuring information-based and technology-empowered education.

Dream Concert in Mountains

At the end of 2021, Tencent Charity, Time Island, and Adream organized the "2021 Little Red Flower Echoing Music Season". Famous music producers like Xiao He, Fu Han, Jiang Fan, and teachers and students of Niujie Middle School participated in the public welfare project, which was aired on three major official channels. This special "Dream Concert in Mountains" recorded more than 200,000 views.



Meituan Charity

Based on the characteristics of Meituan Charity, Adream transformed Adream Center products into tailor-made public fund projects and provided every targeted school with a unique home page. Donations from Meituan Charity in 2021 were used to support five Adream Centers in Yunnan, Guizhou, Hebei, and Jiangxi.

World Book Day

Charity, Alipay Philanthropy, Micro Public Welfare, Jitterbug, and Himalayan App, to call for the public to pay more attention to rural children's reading.

Adream launched a fundraising project-Reading Happens at Every Moment, and raised more than 600,000 yuan. At the same time, a total of 300,000 netizens were allured to the topic of the "Temperature of Reading" on TouTiao.com, whose topic impression hit 800 million; more than 110 celebrities, 30 publishers, 23 fan groups and five embassies took part in the project and advocated for competency-based education. In the event of the 26th World Book Day on April 23rd, Adream joined force with Himalaya App and launched a public welfare initiative with celebrities like Chen Shu, Bai Ke, Dr. Tao Yong and called for making reading accessible, even to children under the Himalayas.

Knowledge Starlight Public Welfare Program

Knowledge Starlight Public Welfare Plan was initiated by WeChat



Payment, Tencent Foundation, Tencent Charity, and Tencent SSV Innovation Education Lab, and implemented by Shanghai Adream Charitable Foundation and other public welfare partners. The aim of the project is to renovate or construct libraries for schools in less developed areas and equip the libraries with books suitable for children. Nearly 190,000 high-quality books were distributed to 204 schools in six provinces since 2020. In 2021, together with other implementors, Adream set up more than 1800 Knowledge Starlight Libraries in Lintao and Hezheng County in Gansu, and Yongren, Wuding, Weishan, and Yuanyang County in Yunnan.

During Tencent 99 Charity Day, WeChat Payment, Tencent Charity, and Shanghai Adream Charitable Foundation launched Starlight Library project and raised 140,000 yuan from the public, while WeChat Payment made a matching donation of 130,000 yuan. By the end of 2021, the cumulative donation added up to 8.64 million yuan and was used to build libraries for 49 schools in 19 counties in 6 provinces. The cumulative views of video exceeded 2.74 million.

On September 7, Knowledge Starlight Public Welfare Program held a live broadcast of "Why in the Mountains", where senior host Xu Li, director Jia Zhangke, writer Zhou Guoping, table tennis champion Deng Yaping, professor Shi Zhan, science fiction writer Wang Jinkang and actress Mei Ting had struck up a cross-border dialogue. The live broadcast was aired on multiple platforms such as Xinhua News Agency and WeChat Payment, with about 700,000 views.





Special Fund and Partnership Development Special Fund

In order to maintain social credibility, safeguard the legitimate rights of donors, recipients, and the foundation, and ensure that the special funds inaugurated by Shanghai Adream Charitable Foundation remain open, transparent, efficient, and socially influential, Adream need to continue to

Adream-Fund for Growth of Children in Distress

The fund focuses on providing more children in distress with a safe campus environment, healthy diet, adequate sleep, and emotional needs. The third Kuzhi Yucai school was established in 2021, with the Kuzhi Yucai school in Chongqing’ s Zhong County being the first PPPS Kuzhi Yucai school in China.

Adream -Ai-Ai-Ai Employment Support Fund

In 2021, Adream-Ai-Ai-Ai Employment Support Fund launched vocational embroidery courses in five special vocational schools and held nearly 100 events regarding ancient ornament sharing and embroidery experience. The fund also joined hands with Bilibili and set up a special public welfare session in the National Knowledge Contest on E-Commerce Law and started to cooperate with AIA Group and other organizations.



Adream-SEED Special Fund

The fund brought the "Fellowship Social Innovation Seed Training Program" to China for the first time in June 2021. With the theme of Growth & Success, the fund empowered 28 Chinese social innovation seeds. In the second half of the year, the fund rolled out a new program called Acceleration Social Entrepreneurship, which offered a 100-day training and helped entrepreneurs to start a business.

Adream-Anta Youth Growth Fund

Anta Group and Adream donated 8.7 million yuan to support children's competency-based education and Adream PE Class projects on 99 Charity Day.

Details of income and expenditure of the special funds

Note: Some of the funds may have unsettled transactions. Please refer to the special fund column on the website for details.

No.	Areas	Earmarked Funds	Founding Time	Arrival in 2020	2020 expenditure
1	Education and Training	Adream-Master Kong Fund	2018/3/21	-	-
2	Financial support for students	Adream-Fund for Growth of Children in Distress	2018/2/2	51,202.04	1,524,708.00
3	Education and Training	Adream-Liulishuo Fund	2018/6/26	-	-
4	Education and Training	Adream-VIPKID Fund	2018/11/11	-	268,090.71
5	Special Education	Adream-Ai-Ai-Ai Employment Support Fund	2018/11/6	474,557.66	1,137,249.96
6	Education and Training	Adream-Anta Youth Growth Fund	2017/6/23	3,150,000.00	284,308.20
7	Competency-based Education	Adream-Kaihua Charity-Adream Special Fund	2020/5/1	2,250,649.56	2,035,540.20
8	Financial support for students	Adream-Hui Juan Zeng-Pu Shan Xing Fund	2020/6/16	-	19,641.95
9	Education Training	Adream-Responsibility Fund	2018/8/3	-	501,610.82
10	Education and Training	Adream-SEED Partner Fund	2017/3/23	-	351,000.00
11	Financial support for students	Adream-Trust Mutual Life Youth Growth Fund	2020/3/24	-	2,548.00
12	Education and Training	Adream-Fund for Youth Football	2016/8/3	209,096.41	33,467.00
13	Reading Education	Adream-Mutian Charity Fund	2019/4/8	16,707.50	-
14	Competency-based Education	Adream-Mary Kay Beautiful Future Fund	2017/2/10	-	-
Total				6,152,213.17	6,158,164.84

Partner Development Key Cooperation Projects

Focusing on Shanghai, serving the whole country, and empowering industries are the partner development strategies of Adream in 2021. To provide more precise support for United Way partner organizations, Adream has beefed up connections between United Way and its business sectors, integrated its own and social resources, and offered systematic partner support and services. By empowering partner organizations and helping partners to secure resources and support and improve professionalism and abilities, Adream strived to construct a competency-based education ecology and enable children to make changes.

Integrating Social Resources and Empowering Public Welfare Projects
Many public welfare institutions were still subject to survival crisis in the post-pandemic era in 2021. To shore up such education public welfare projects, Adream and seven other donors donated an aggregate of 2.9 million yuan on 99 Charity Day in 2021 to implement matching donations for education public welfare projects, with more than 50 such projects having received matching donations.

Topic Proposal, Joint Communication and Fundraising
Adream continued to explore topic-based fundraisings and communication in 2021 and supported partner organizations to take part in Tencent’ s 520 and 99 Charity Day, Alibaba 95 Philanthropy Week and various other theme fundraising and communication activities. It initiated the event “423 Reading Day” with partner organizations and disseminated the event through various internet platforms.

Establishing Complete Partner Support and Empowerment System and Focusing on Shanghai
In 2021, Adream United Way greatly expanded the ecological network of competency-based education. It set up an education public welfare collaboration network to support partner organizations. It provided millions of unrestricted funds and tens of millions yuan worth of material support, exhibited brand and management capabilities, shared products, networks, and resources to fortify the overall development of the industry.

Showcase of Featured Local Cooperation

Projects
Adream held 10 public welfare art events for 30 mentally challenged children, who received free online painting courses during the pandemic. A total of 30 paintings they composed were on charity sales, with the raised fund earmarked for holding 10 public welfare art events for more than 30 mentally challenged children in Shanghai, involving more than 1,200 people.

Undertakers of the May You Grow Up Safely Children Education project were mainly retired military personnel, who were aided by instructors with various specialized skills. The purpose was to improve children’ s safety consciousness and master safety skills through combining theories with practice. The project lasted 34 classes and would take up time for after-school extended services in the autumn semester. The project, covering areas such as patriotic education, firefighting and safety, basic first aid, and disaster avoidance, was implemented in schools in Shanghai and benefited as many as 1020 people.

Brand Projects

Douyin Creator Matrix Cooperation and Telling Public Welfare Stories through Short Videos

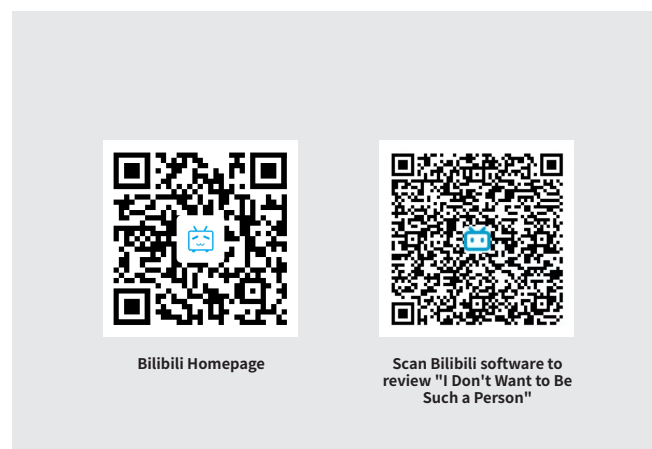
The creator matrix consisted of 24 teachers. Among them, Mr. Dong Zhu had more than 70,000 followers (Douyin nickname: 来吧! 小祝老师), and the number of followers of Ms. Ding Jianxia (Douyin nickname: 小丁老师) and Ms. Lixue Ting (Douyin nickname: 十一小婷婷老师) approached 90,000 and 200,000 fans, respectively. These teachers kept a detailed record of their daily lives with the students and shared their participation in education public welfare projects.

“True Love, Truly Good” Annual Report Press Conference

The press conference of Adream's annual report was held in Shanghai, Shenzhen, and Beijing, with the theme of “True Love, Truly Good”. Adream Foundation introduced the general operation for 2020 and announced a number of key self-owned and cooperative projects. More than 700 people from all walks of life attended the three conferences, with a total of 608,000 online views and more than 100 million of communication mentions.

Adream launched a special program with Bilibili for the May 4th Youth Day to convey the views of children born after 2005.

Bilibili's 2021 May 4th Youth Day special, "I Don't Want to Be Such a Person" became a smash hit in WeChat discussions. As the public welfare partner, Adream mobilized about 950 middle school students from 26 Adream Center schools. The program tallied nearly 100 million impressions and 10 million views, allowing the students who were from remote areas to exhibit confidence and ease and to be heard by the public.



Creating "No Absence of Love" Father's Day Public Welfare Month with Lilanz and Enhancing Competency-based Education from Online and Offline Channels

Adream continued to work with Lilanz on the Lilanz-Adream Empowerment Plan in 2021 and made June the “Adream-Lilanz Public Welfare Month” with the vision of "No Absence of Love." As the two attached great importance to children's development and school governance, they jointly introduced a father-themed concept public welfare month, which was launched in Gansu's Lintao County. Lilanz launched “Taobao Public Welfare Treasures” in its Tmall flagship store, promising to donate one yuan to Adream Centers for every outfit sold in a specific period. At the same time, Lilanz printed children's drawings on T-shirts and decided to donate all the sales revenue within a specific period of time to Adream Centers and other projects.



Vol.2 "Twinkle Twinkle" Art Charity Concert

Adream, Modern Sky, and Xindeyizhang Charity Foundation released a public welfare EP collection in July, and invited Twisted Machine and Fu Han, the lead singer of the famous band Queen Sea Big Shark, to create a public welfare theme song for Adream, which was later uploaded to QQ Music. On July 5, Adream and Fu Han held an offline public welfare concert, where Fu Han sang along with more than 500 audiences. The concert was broadcast on channels like Micro Public Welfare and QQ Music, and recorded 221 million communication mentions.



Children's Dream Painting

Initiated by Adream and supported by Shanghai Disney Resort, Children's Dream Painting public welfare exhibition asked grade 1-3 students in Adream Centers across the country to draw pictures with the theme of "My Dream Home", "I Experienced a Magical Day" and "My Favorite Disney Friends". Adream received more than 10,000 paintings for the exhibition and five fancy paintings stood, with the painters awarded the title of "Little Artist".



Post-Disaster Actions in Henan and Shanxi



ByteDance Public Welfare Foundation, China Education Development Foundation, and Adream decided to build Children Beneficiary Wonder Space classrooms for the disaster-stricken areas in Henan.

Devastating rainfalls raged across Henan on July 20. On the morning of July 21, Beijing ByteDance Public Welfare Foundation announced a donation of 100 million yuan for the rescue work in Henan. ByteDance Public Welfare Foundation, China Education Development Foundation, and Adream reached a tripartite cooperation agreement, involving schools in 12 hard-hit districts and counties. Adream would help reconstruct affected schools in Henan with 22.5 million yuan, and set up a Children Beneficiary Wonder Space classroom in each school that received ByteDance donation.



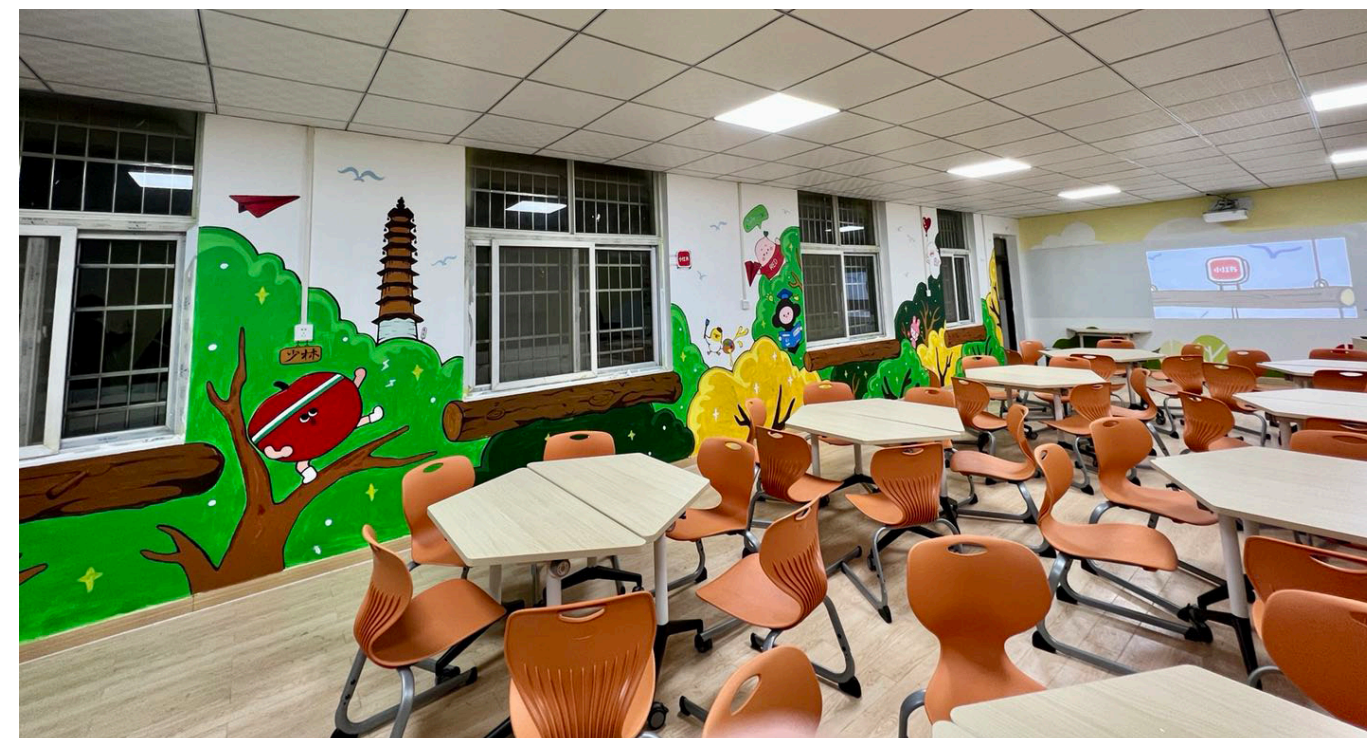
Anta's In-kind donation

In 2021, Shanxi suffered from floods caused by continuous heavy rainfalls. Anta Sports Products Limited immediately donated clothes to flood-stricken areas through Adream, in the hope of playing a part in front-line rescue and post-disaster reconstruction in the affected areas. Adream and Anta donated 9,324 down jackets and thick coats with a fair value of 2,287,035 yuan to schools in Fenxi County of Linfen City, and Xinjiang County, Jishan County and Yanhu District of Yuncheng City.



Xiaohongshu Adream Project Brought Safety and Aesthetic Competency-based Education to Children in Disaster Areas

As the onslaught of rain slammed Henan on July 20, 2021, Xiaohongshu immediately launched a number of services, posted content that was badly needed for local users, and provided emergency relief content in multiple dimensions. After the flood, Xiaohongshu donated four million yuan to Adream to support children's safety and aesthetic education in Henan. Thanks to the project, four Xiaohongshu Adream Centers have been established in Henan, which offered safety guarding experience class kits to more than 20 schools in flood-stricken Henan. In 2022, Xiaohongshu planned to build four Xiaohongshu Adream Centers, make Adream Caravan travels to eight stops, and support 19 teams in Henan in Adream Journey travels, which are expected to benefit more than 10,000 teachers and students.



Adream’s Reflection and Action in the Era of Rural Revitalization

Thanks to the arduous efforts of the people of the whole country, China witnessed the grand victory of poverty alleviation in 2020, with the year 2021 ushering in the era of rural revitalization. In answering to the call of the party and the government, Adream Charitable Foundation played a part by empowering poor areas with education and taking part in national and Shanghai’s poverty alleviation endeavors. On February 25, 2021, Pan Jiangxue, chairwoman and founder of Adream, won the title of "national advanced individual in poverty alleviation". Now, Adream endeavors to empower rural areas with education in the era of rural revitalization

Spot:Love-at-Border

According to the education quality improvement and capacity expansion projects promulgated in the 14th Five-Year Plan, China is set to build or rebuild more than 4,000 primary and secondary schools, particularly in counties weak in education and areas with population inflows and build 100 border schools in border counties (regimental farms). Border schools are not only related to border security but also related to the balanced development of education in border areas and local economic development, which is in line with Adream’s mission of "developing competency-based education, promoting balanced education and enhancing social progress through education".

From the beginning of October 2021, Adream and Shanghai Cooperation and Exchange Office initiated the project of “Love-at-Border Lighting Up National Gate” in Yunnan. Adream was scheduled to kick start pilot projects in 2022 in Yunnan’s Lijiang City, Nujiang Prefecture, and Diqing Prefecture. Adream planned to connect leading schools in Shanghai with that of border counties and explore the Shanghai Model, through which governments and social organizations can cooperate to make contributions to education.

On October 30, 2021, Adream held the 12th "Sharing Love" charity banquet. The project of “Love-at-Border Lighting Up National Gate”, the key action item in the banquet, won support from 12 donors. All the fund raised would be used in the project to promote balanced education in border areas.

Line: paired-up assistance and Collaboration

In response to the national call, Adream participated in national, especially Shanghai’s, poverty alleviation endeavor through its advantage of integrating social resources and providing quality education services.

In places like Yunnan Province, Qinghai’s Guoluo Prefecture, Tibet’s Shigatse Prefecture, Guizhou’s Zunyi City, Xinjiang Kashgar Prefecture and Gansu’s Linxia Prefecture, where Shanghai provided paired-up assistance, Adream established the competency-based education service system and tried to improve local education through the core project of Adream Center. By October 2021, Adream has operated nearly 300 Adream Centers.

(1) Yunnan Province
Adream has built 188 Adream Centers in 27 counties of 10 prefectures and cities in Yunnan Province, where Shanghai offers paired-up assistance. Of the total 28.875 million yuan of investment, Adream invested 22.305 million yuan and the government allocated 6.57 million yuan. In 2021, supported by local education and sports departments, Adream constructed 15 Adream Centers in nine counties of six prefectures and cities, trained more than 80 Adream principals, 650 one-star teachers and 60 second-star teachers, benefiting around 100,000 students. Adream trained teachers in places like Huize County of Qujing City, Lincang District of Lincang City, and Menghai County of Xishuangbanna Prefecture, which have received Shanghai’s paired-up assistance, and promoted cooperation projects in Fugong County of Nujiang Prefecture, and Yiliang County of Zhaotong City.

(2) Shigatse Prefecture, Tibet Autonomous Region
The year 2010 saw the first Adream Center in Nyingchi Middle School in Nyingchi County, Tibet Autonomous Region, marking the official implementation of Adream Center competency-based education service project in Tibet. From 2010 to 2022, Shanghai Adream Charitable Foundation established 19 Adream Centers in Nyingchi, Shigatse and Lhasa, among which eight were in primary, secondary and vocational schools and one in bilingual teacher center. Over the past 10 years, Adream raised a total of 1.4 million yuan from Anta Group, Tencent Charity Foundation and Baidu Charity Foundation and contributed to local education through Adream Center project. In April 2021, the first 7.0 version of Adream Center was erected in Shigatse Shanghai Experimental School and one Adream Center was set up in NO.2 Elementary School in Sog County, Nagchu Prefecture. In July 2021, chairwomen Pan Jiangxue and her team paid a visit to Yatung County and Tingri County, Shigatse Prefecture, and worked out a plan for the two counties to cooperate and co-invest resources to build Adream Centers and boost local education. In the end of 2021, with the help of East Money Information, Adream planned to improve its operation and services through Adream Center and Adream Journey projects.

(3) Golog Prefecture, Qinghai Province
Adream decided to set up two Adream Centers in

Zhiqingsongduo Town Tibetan Boarding Center Primary School and Suohurima Town Tibetan Boarding Center Primary School in Jiuzhi County in the second half of 2020, sent construction materials to the two schools in January 2021 and finished one in June and the other in July.

(4) Linxia Hui Autonomous Prefecture, Gansu Province
Since 2010, Adream has participated in alleviating poverty and promoting balanced education in Linxia Hui Autonomous Prefecture, which is among the “three regions and three prefectures” in extreme poverty. For the past 11 years, Adream set up 59 Adream Center in six cities and counties, donated accumulatively 8.5 million yuan and secured 3.095 million yuan from local government, benefiting more than 2,000 teachers and 40,000 children. In January 2021, leaders of the provincial education department attended Conference of Linxia Adream Center Project, during which Adream signed a cooperation agreement with five cities and counties (including Linxia). According to the agreement, Adream would build 19 Adream Centers in Linxia Prefecture, among which Adream would wholly fund four and cover 50% of the fund needed for the other 15. By the end of 2021, 20 new Adream Centers were built in Linxia City, Hezheng County, Yongjing County and Jishishan County in Linxia Prefecture, with 1.6 million yuan coming from local governments and corporate donors and 2.4 million yuan raised by Adream.

(5) Zunyi City, Guizhou Province
In 2018, Adream brought in enterprises like Anta to raise funds for alleviating poverty. It reached an agreement with Wuchuan’s education department and established 10 Adream Centers in the year, with each side shouldering 50% of the fund. Before 2021, 45 Adream Centers were erected in six cities and counties. In addition, Adream raised nearly 10 million yuan of various materials in Zunyi City.

In 2021, Adream carried out one-star Adream teacher and principal training for Adream Center teachers and principals, involving more than 200 people. During the year, Adream’s operation team made multiple visits to the education departments of Wuchuan County, Yuqing County and Zheng’an County and Adream Center schools to communicate about the project. Adream Center worker also visits Adream Center schools with Tencent Meeting team, the donor, making the latter aware of the implementation and use of the project.

Surface:Upgrading Paired-up Education Assistance from County-level to Province-level

Adream has explored upgrading the paired-up education assistance from county-level to province-level since 2019, so as to enable more children in remote areas to enjoy quality

competency-based education and promote balanced education. Adream and Hainan’s provincial education department signed a strategic cooperation agreement on December 3, 2021. The two sides planned to establish Adream Centers in eligible schools, develop national Adream courses, train principals and core teachers, promote Hainan’s teaching and education reforms, improve teaching quality and promote all-round development of students. This marked the second province-level cooperation agreement. The first dated back to July 2020, when Adream reached a strategic cooperation agreement with Jiangxi’s provincial education department, according to which the two would jointly set up 1,000 Adream Centers in four years.

Research on Third Distribution and Contributing to Common Prosperity

On August 17, 2021, the Central Financial and Economic Affairs Commission proposed for the first time at the 10th session to establish basic institutional arrangements enabling coordination and complementarity between the primary distribution, redistribution, and third distribution, hoping to lead the whole nation towards common prosperity. The proposal evoked huge reverberations and discussions in the society. To better understand the opportunities and challenges of the third distribution and how it would affect the development of the charity industry in the future, Chairwoman Pan Jiangxue took the lead in organizing two rounds of research on the third distribution from September to December 2021. The result showed that the taxation system played little role in encouraging donations and the development of social organizations was, relatively restricted. The public welfare and charity industry was in want of long-term and effective connection platforms, as well as versatile talents who can provide professional consulting and management services to high-net-worth people, who are the core of the third distribution. The pandemic slowed international communications and reduced communication channels for international charity talents. Pan Jiangxue reported the issues revealed by the research to the government and the society in the form of a CPPCC proposal and made three innovative suggestions. First, establish the brand of “finance-for-good” in Shanghai, and encourage people in the Yangtze River Delta region who have made a fortune in the early years to actively participate in public welfare and charity causes. Second, in terms of policy, speed up the implementation of preferential charity trust policies. Third, in terms of talents, beef up planning and incentive measures for professional financial charity service talents, build a special team of financial charity consultants to provide high-net-worth people with better services through coordinating finance, taxation laws, charity and public welfare designs and promote the “charity-for-good” concept to them.

Internal Support System

Jiangxue Class Adream Management Training Camp

Since its inauguration 13 years ago, Adream has always attached importance to the training and development of talents. With the development of China's education public welfare industry, how to balance equity and efficiency, take the industry to the next level and even gain world-class influence were among the challenges the industry faced. It was against this background that Jiangxue Class Adream Management Training Camp came into being.

Jiangxue Class is specially made for middle and senior management and high potentials in the public welfare industry and offers a two-year training camp that combines business management, education, and public welfare and charity. Adream hopes that participants of the class can make improvements in their professions, and more importantly, empower others with the ability to achieve objectives.



Pan Jiangxue noted, "You are the morning sun, who will decide the fate of Adream's, organization evolution and the future of China's public welfare industry. You are supposed to explore and adapt to a new way of organization operation, break through management boundaries, and coordinate and connect with each other."



Organization Development

In 2021, Adream Charitable Foundation boasted 63 full-time employees, with a total staff of 81 (including part-time employees, consultant directors, and donor manpower from partners). It went through an organizational updating of internal culture and driving charity through concept has become the common goal for all the staff.

Despite the continuous impact of the pandemic in 2021, Adream launched the first Adream Management Training Camp, with 25 people participating in the two-year camp. The objective of the camp was to create a core management team and make them the badly needed cross-border empowerment talents in the charity industry.



Standardized Management

The key points of the internal management of Adream, which was the first Class 5A foundation and the first social organization in China to acquire SGS accreditation, were effectively implementing strategies, standardizing management, and improving quality and efficiency in 2021.

Adream set the annual objectives and key results for the foundation and all departments through OKR Workshop in January 2021. It launched the platform Tita and individual OKR for all the staff in March to match OKR. It tracked core business objectives through meetings of different hierarchies to ensure the achievement of annual objectives. The foundation updated and formulated the medium and long-term objectives through a strategic meeting and completed Adream's 2022 OKR and budgeting.

In terms of standardized management, employees were required to master the laws, regulations, and documents related to the foundation's business. Adream formulated and revised system specifications to improve project establishment, closure and the contract and file system. Four public tenders were organized throughout the year.

The foundation launched the ERP management information system NCCloud in 2021, and resolved deficiencies of the old system, whose supply chain failed to meet the demand of business. It achieved budget supervision, implementation, and analysis. through the comprehensive "Plan+Fund" budget management system and enhanced quality and efficiency with the help of NC Cloud. It also carried out internal control audit in the year to improve the internal management system.

Party Branch Construction

The foundation was among the first batch of private social organizations to establish an independent party branch in Shanghai. The leading role of the party branch has been fully deployed. When the Board of Directors and the secretariat are making decisions on major events, the party branch will play the role of decision-makers and reviewers in a management and work system to make sure that the social organization is on the right political track.

The year 2021 marked the 100th anniversary of the founding of the party. The party branch organized members to study the history of the party. The chairwoman Pan Jiangxue was so zealous about the activity that she paid a visit to Yan'an and Nanniwan.

In the first half of the year, members of the party branch took part in a slew of online and offline lectures about the party. On July 1, representatives of party branch members and employees watched the live broadcast of the "July 1" speech and visited an exhibition featuring Pudong's development and opening-up over the past three decades.

The party branch enhanced the political consciousness of members through party building activities and enabled them to have deeper analysis of industrial policies. On June 5, the party branch arranged a team to take part in an activity organized by Shanghai's social organizations to pay tribute to the centenary of the founding of the party. A total of six people participated in the activity, through which they were expected to learn party history and pass on the traditions of revolution.

From June 28 to 29, Adream held a party building activity in Huanxi Village, Tonglu County, Zhejiang Province, with the theme of "Following the Party, Devoted to the Party". Huanxi Village combined the construction of new countryside with the preservation of ancient village, put the "Two Mountain Theory" into practice, and set an example for beautiful countryside. All party members and staff celebrated the 100th anniversary of the founding of the party in their ways.



Board of Supervisors & Directors

2021 Board of Supervisors Report

In 2021, Board of Supervisors of Adream Foundation earnestly performed its duties in strict accordance with the provisions of the Charity Law and the Foundation Constitution, attended three board meetings as non-voting delegates, and supervised the standard operation of the Adream Foundation, financial management and the performance of the board's duties. The relevant situation is now reported as follows:

I. Board of Supervisors and Directors
The Board of Supervisors held the fourth session of the third Board of Supervisors on January 28, 2021. Due to the pandemic, the session, chaired by Head Supervisor Zheng Sufen, was held online. The session passed the resolution to hire Baker Tilly China Certified Public Accountants as the 2020 audit agency and discussed SGS’ s NGO benchmarking review. Adream Charitable Foundation scored 96.4 in 2020, an increase of 8 from the 88.4 scorned two years ago. However, the Board of Supervisors proposed to deduct points for the review, adding that the internal management could be further improved. Both the holding of the session and the voting procedure were in accordance with the Charity Law and the Constitution of Adream Foundation.

The Board of Directors held its second session in 2021, passing 14 resolutions and discussing 8 topics.

The directors and senior executives complied with the law and performed their duties actively. The meeting and voting procedures of the Adream Foundation Board are in accordance with the provisions of the Charity Law and the Constitution of the Adream Foundation.

The Board of Supervisors drafted and revised the provisions for directors, supervisors, and senior management to take positions outside the foundation. The provisions were reviewed and passed at the ninth session of the third Board of Directors and laid out provisions for directors, supervisors, and senior management to take outside positions and fulfill responsibilities. All directors and supervisors should conduct self-inspection accordingly and further improve the management system and the governance of the Board of Directors and Supervisors.

2. Financial Supervision by Board of Supervisors
Audit: In 2021 Adream carried out audit of annual statements, specialties audited by government-commissioned third parties, services and projects procured by the government, grade assessment, and partner inspections, focusing mainly on income and expenditure, internal management, financial management, earmarked funds, etc.
Audit Conclusion: The financial statements were formulated in accordance with the Accounting System for NGOs in major aspects, and objectively reflected the financial position, operating

results, and cash flow in 2021. Funds earmarked were used for special purposes and relevant internal management systems have been basically implemented.

Adream’ s quarterly report includes business development, financial reports and major events, which are publicized on the official website.

The Board of Supervisors inspected the financials of the foundation by reviewing audit reports and analyzing internal quarterly reports. We believed that the foundation had a sound financial system, a relatively comprehensive internal control system, and a standard and healthy financial situation. Also, the financial report truthfully reflected the financial situation and operating results. Baker Tilly China Certified Public Accountants produced a standard audit report for the foundation’ s 2021 annual report. The Board of Supervisors considered the audit report to be a fair representation of the foundation's financial position and held no objections.

NO related party transactions with directors or management staff. NO major litigation or arbitration arising from these procurements.
Major purchases or sales of assets: None
Major related party transactions: See related party relationships and transactions in the audit report for details
NO record of appointing or dismissing professional agencies.
Major Investment: *The Foundation invested in Xuesong Trust Changmao No. 7 in 2020 and the product expired on May 9, 2021. As the parent company of the project’ s beneficiary, China Fortune Land Development Co., Ltd., had defaulted on a series of debts, the principal and the interest for the last quarter was not paid duly. Now China Fortune Land Development has announced a debt restructuring plan and the foundation has taken a series of related legal actions to secure the principal and the interest from the investment as soon as possible.*

Disclosure of Top Five Procurement Suppliers

Suppliers	Items	Amounts (in RMB)	Percentages
China National Books Import and Export Shanghai Corporation	Books	8,8751,533.37	26%
Shanghai Zhizheng Technology Limited	Laptops/Tablet PCs	8,556,460.57	25%
Shanghai Youchuang Office Equipment Limited	Desks and chairs	7,669,597.00	23%
Jiangyin Jia'ao Commercial and Trading Co.,Ltd	Furnishing	4,678,487.90	13%
Shanghai Daxun Computer Co., Ltd.	Projector	4,199,075.00	13%

Board of Supervisors found no related-party relations between the aforementioned suppliers and the management and procurement personnel of Adream Foundation.

3. Major Events
February: On February 25, 2021, Pan Jiangxue, chairwoman and founder of Adream, won the title of “national advanced individual in poverty alleviation” .

March: On March 24, Shanghai Adream Charitable Foundation was honored to be awarded the title of National Women's Advanced Group.

April: On April 25, Shanghai Adream Charitable Foundation held the “True Love, Trully Good” annual report press conference in Shanghai and held “True Love, Trully Good · Make-A-Wish” charity auction banquet on the same day. On May 22 and May 30, the annual report press conference was held in Shenzhen and Beijing, respectively.

June: On June 22, the activity of “Adream Caravan-Competency-based Education Public Welfare Pioneer Tour” was wrapped up in Jiangxi Jinggangshan Mao Zedong Red Army Elementary School. From June 28 to 29, Adream held a party building activity in Huanxi Village, Tonglu County, Zhejiang Province, with the theme of “Following the Party, Devoted to the Party”

July: On June 8, the 7.0 version of Adream Center and Adream Coach teacher training program were launched in Shigatse Shanghai Experimental School.

August: On August 14, Adream celebrated its 13th anniversary online.

September: On September 10, the 2021 Tencent 99 Charity Day was concluded. The project "Learning Community: Towards Deep Learning" won the third prize of the National Education Science Research Achievement Award.

October: On October 20, a knowledge-sharing session of Children Beneficiary School Season was held in Kangdian Town No. 1 Middle School. On October 31, the 2021 “Love Has Warmth, True Love, Truly Good” charity banquet was held in Shenzhen.

November: On November 18, Children Governance Special Fund Conference and Forum on Protection of Minors and Children Participation was held in Shanghai. On November 30, Adream was officially launched in Micharity.

December: On December 1, Pan Jiangxue won the award of the Top 10 Philanthropist of 2021 at the Action League 2021 Gala hosted by ifeng.com. On December 3, Adream and Hainan’ s provincial education department signed a strategic cooperation agreement. On December 6, Adream and Anta Group jointly developed the Adream Curriculum-Adream PE Class and won Jiemian News’ s "2021 Top 10 Outstanding Charity Case". On December 15, Adream Charitable Foundation was listed in Foundationcenter.org.cn’ s 2021 China Foundation Transparency Index (FTI2021) and won the highest rating of A+.

4. Management Risk Tips:
1. In the VUCA era, it is essential to understand the financial

logic system behind the economic changes, and the foundation should pay attention to systemic risks and establish a long-term investment decision-making system.
2. In the 14th Five-Year Plan for Social Organizations, it is proposed to improve the supervision system of social organizations, promote institutionalized supervision and diversified supervision, and at the same time regulate the behavior of social organizations in investing and establishing enterprises. The foundation should keep an eye on policy and regulation changes, operate in line with regulations, and remain stable.
3. It is necessary to further enhance the governance of the Board of Directors, increase candidates for Board of Directors and professional committee members, and enable the Board of Directors to make active contributions.
4. The foundation should adhere to the political stance and principles of the party and the country in hosting or participating in foreign-related activities and public welfare projects. It should further improve political sensitivity and communicate with and report to related authorities.

5. Performance of Duties of Board of Directors
Shanghai Adream Charitable Foundation has nine directors and has set up six professional committees, namely: Strategic Development Committee, Foundation Development Committee, Investment Committee, Audit and Compliance Committee, Curriculum and Teacher Professional Committee, and Remuneration Committee.

In 2021, the Board of Directors and professional committees were running in an orderly manner, with the directors viciously attracting resources.

The Strategic Development Committee carried out seven strategic meetings throughout the year, covering topics like policy research, ideological and practical strategies, and strategy implementations. It stuck to Adream’s Public Welfare Methodology and the " four quadrant reform path for long-term development organization and service model ". It has made clear the six goals for the next five years, the three strategic paths for 2025, and the OKR for 2022.

The Foundation Development Committee, led by Chairwoman Liu Man and Vice Chair Li Qing, raised a record amount of fund through “Love Sharing” charity banquets, which saw a 3.61% year-on-year increase in raised fund and 53.11 million yuan of onsite auctions, up 23.2% from a year earlier. The Committee raised nearly 30 million yuan from old and new donors, paid attention to the participation of donors and volunteers in the charity banquets, and endeavored to enhance the cohesiveness in the southern district. Director Chen Jin participated in various activities of Adream, and attended a total of 11 Adream’ s online and offline activities in 2021. He introduced donors to “Love Sharing” charity banquets in Shanghai and Shenzhen and raised nearly three million yuan. He also donated prizes and supplied benefits to employees in Adream’ s annual meeting.

Director Chen Shu has utilized her influence to disseminate Adream. She attended the annual report press conference, “Love

Sharing” charity banquet in Shanghai, "Travel for Love" public welfare summer camp in Tibet’ s Shigatse, and the 7.0 version of Adream Center launch ceremony. She helped to disseminate Adream online. She recommended books on Himalayas App on World Book Day and supported online communication of the 99 Charity Day and Adream’ s annual report press conference. She not only donated at the “Love Sharing” charity banquet but also introduced the donor Lao Feng Xiang Company Limited and encouraged it to participate in donation and auction.

In addition, Director Wang Quan, He Jin, Wu Chong, and Hu Bin all made valuable suggestions at board meetings. Apart from making a personal donation, Director Wang Quan also invited his friends to participate in “Love Sharing” charity banquet in Shanghai and Shenzhen and perform on stage. Led by Director Su Yanhui, who is also the secretary general, the Adream team achieved the goals for 2021.

The Board of Supervisors believed that Adream’ s Board of Directors is a high-standard team that can shoulder responsibilities and make contributions.

6. Performance of Duties of the Board of Supervisors
In 2021, the Board of Supervisors followed the relevant provisions of the Charity Law and the Constitution of the Foundation, and played the functions based on the work of Adream Foundation in

various forms:

- 1, Financial Supervision: The Board of Supervisors regularly checked and inspected financial statements, participated in the quarterly meetings of the Finance Department, listened to financial reports, and promoted the Finance Department to improve internal control.
- 2, Risk Control: The Board of Supervisors sorted out internal control and carried out audit thereof, and participated in drafting provisions for Adream’ s value increment and preservation, and provisions for directors, supervisors, and senior management to take outside positions.
3. Provide legal management support and professional advice.
4. Introduce resources for Adream, participate in major annual events, and introduce potential cooperation resources.

In 2022, the Board of Supervisors will continue to strictly comply with the requirements of the Charity Law and the Foundation Constitution, earnestly perform their duties and urge the foundation to standardize its operation. Also, the Board of Supervisors will continue to strengthen communication with the Board of Directors and the senior management team, and do a solid job to jointly promote the standardized operation and sustainable development of the Adream Foundation.

Board of Supervisors of Shanghai Adream Foundation

王冠 何金 吴冲 胡斌 苏彦辉



Board Evaluation and Strategy

I. The Board of Directors unanimously concluded that the foundation has, despite the extremely tough external environment, exceeded expectations and managed to achieve work objectives in 2021. The Board of Directors approved that Adream was functioning well in management and governance in 2021. The chairwoman, secretary general, and one director acted as full-time executive directors, and participated in the management and operation of the foundation and the supervision and implementation of strategies. The foundation has adhered to integrity management, attached importance to team empowerment and organizational culture construction, and presented an open, transparent, professional, and objective foundation image in communication and advocacy. The foundation had a strong ability to raise resources and rigid financial control, with its main projects and services becoming more standardized.

1. Annual cash revenue reached a qualified rate of 100.32%, with the main business revenue achieving positive growth.

2. Adream Center Operation: Adream courses accounted for 80.4% of all the courses during the operation period, meaning that Adream courses were accessible to 2.04 million students. Improvement in operation enabled Adream Cente system to run on a stabilizing and maturing track..

3. Project Effect, Dream power assessment was performed in a pilot project in Dexing City, Jiangxi Province, and competency-based education was upgraded to Adream Education.

4. Talent Establishment: DP assessment was completed for core positions. The first Jiangxue Class Management Training Camp was launched, with 55% of employees at core positions participating in the program, and 9.3% of employees at core positions left the company.

Communication mentions reached 720 million. Followers of the media matrix added up to 579,000, up 176% over the previous year. A total of 6,813,400 people donated, sending the qualified rate to 154%.

2. Overall Work Evaluation and the Work of the Professional Committees in 2021 by Board of Directors

On Feburary 23, 2022, at the eleventh session of the third Board of Directors, the Chairman of the Board, the Secretary General, and the Chairmen of the Professional Committees of the Adream Foundation gave a presentation on the work of the whole year. Board of directors and supervisors evaluated the work. The situation is as follows:

The Board of Directors and Supervisors believed that Adream maintained a high level of strategic planning, fundraising, information openness and transparency, brand communication, human resource, and project management. However, it should work on the ability to expand resources.

The Board recommends that:

1. The foundation should adapt to the changes in the external environment, establish core competencies, produce new charity products accordingly, and get used to the flow of human resources.
2. As the main public welfare products have become more standardized, it is necessary to roll out new projects, with Love-at-Border and Children Governance deserving a try.
3. Adream Center project should not only focus on output indicators, but also on effect indicators.
4. It is essential to further optimize feedback on public welfare projects and make complex projects easier to understand, which will be conducive to fundraising.
5. Value preservation and increment of assets is an important part of the governance of foundation. As for future investment behaviors related to preserving the value of assets, the Board of Directors should not only consider traditional financial risks and industrial risks, but also comprehensively evaluate systemic risks and regulatory risks, and make prudent decisions.

3. Review Adream’s 14th Five-Year Strategic Plan
In March 2021, China released the 14th Five-Year Plan and Vision 2035. It was against this background that the Board of Directors approved Adream’s 14th Five-Year strategic plan.

1. The foundation has laid out strategic goals for 2025: Create a loving growth environment and help 10 million kindergarten to high school students (K12) to develop core competency to adapt to the future through influencing funders, teachers, and parents.
2. Sort out the four quadrants of the reform path for the foundation’s organizational and service model based on the two dimensions of open collaboration and depth of operation services. The four quadrants include public welfare products in the first quadrant, public welfare digitalization and education digitalization in the second quadrant, sophisticated Adream education products and platforms in the third quadrant, and concept and ecology advocacy and co-creation in the fourth quadrant. The five-year objective for the first and third quadrant business: fully improve the quality and efficiency of sophisticated Adream education products. The five-year objective for the second quadrant business: build a sustainable education and public welfare platform. The five-year objective for the fourth quadrant: enhance Adream’s brand influence and create Adream Education ecology. At the same time, in terms of resources security, it is necessary to establish an honor system for Adream partners and acquire resource support for the promotion and implementation of Adream Education. In terms of internal management and service system, it is vital to empower talents and provide organizational guarantee for front-line partners, so that they can do their best to serve teachers and donors. In terms of governance, it is important to construct a trustworthy and admirable Adream community through cross-border governance.

China is about to enter an era of certainty and historical trend, when the country is expected to be powerful and the people affluent. Therefore, it is vital to maintain strategic determination, optimize the supply, redefine advantages, create demand, and improve quality and efficiency. The Board of Directors is poised to grasp the opportunities, operate business in a stable manner, manage risks and overcome difficulties together. Adream will focus on education public welfare ecology and make contributions to the industry and China's development strategies, striving to create a better future for

Note:
Scoring criteria: 5 points for very satisfied, 4 points for satisfied, 3 points for fair, 0 points for dissatisfied. A total of seven directors and two auditors gave evaluations, and the scores were average.

Evaluation of the Foundation's overall work in 2021

comment content	The average score
Internal governance capacity of the Board: The Board of Directors meets twice a year in accordance with the constitution and makes democratic decisions. The committee is set up reasonably and performs its duties in accordance with regulations	4.8
Strategic planning ability: planning strategic objectives, reviewing and adjusting the plan every six months	5
Fundraising ability: Revenue from donation continues to grow	4.8
Brand promotion ability: positive media reports	4.5
Information disclosure transparency: Timeliness of information disclosure	4.8
Resource expansion ability: diversified fundraising channels, increased annual net assets and investment income	3.9
Human resource management ability: Reasonable department setting, job responsibility and staff appraisals matching	4.3
Financial management ability: budget management, financial risk control and management	4.3
Project design, development and management ability: Sustainability of public welfare project design	4.3
Project execution ability: project operation and feedback	4.6

The Eighth Session of the Third Board of Directors 2021.01.27

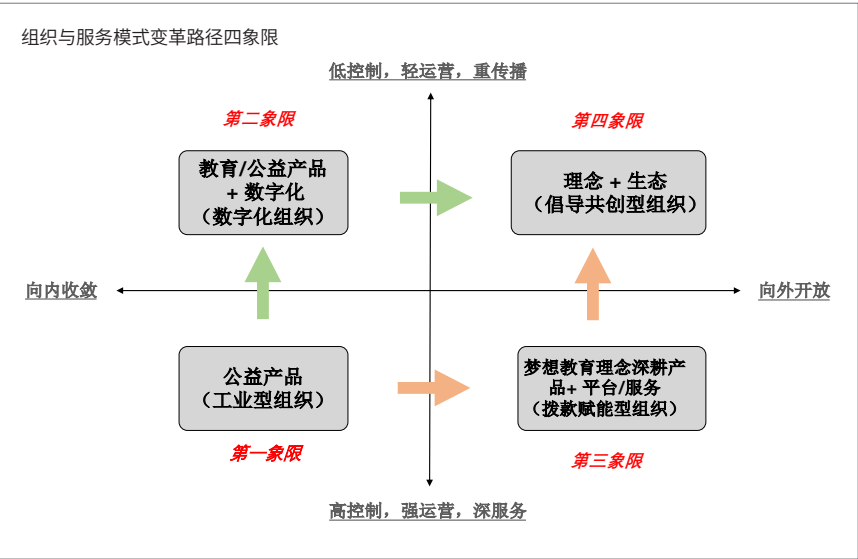
Session	Conference Theme	Decisions
The Eighth Session of the Third	Report on Adream work in 2020	in discussion
The Eighth Session of the Third	On duties of Adream professional committee & directors	in discussion
The Eighth Session of the Third	On the proposal to review Adream 3.0 professional committee system	adopted
The Eighth Session of the Third	On the proposal to discuss "how to form a more diverse and inclusive Board of Directors"	in discussion
The Eighth Session of the Third	On the proposal to review the work objectives and budget in 2021	adopted
The Eighth Session of the Third	On the proposal to review the budget of the Shanghai Adream Development Center in 2021	adopted
The Eighth Session of the Third	On the proposal to review the budget of Adream Education Institute in 2021	adopted
The Eighth Session of the Third	On the proposal to review the budget of Jilin Adream School in 2021	adopted
The Eighth Session of the Third	On the proposal to review the budget of Shanghai Mengmengli Education Technology	adopted
The Eighth Session of the Third	On the proposal to review the remuneration plan of the foundation	adopted
The Eighth Session of the Third	On the proposal to review the establishment Golog Prefecture Shanghai-Qinghai Adream Public Welfare Development Center	adopted

The Ninth Session of the Third Board of Directors 2021.10.31

Session	Conference Theme	Decisions
The Ninth Session of the Third	On Adream January to October work report and annual report in 2021	no
The Ninth Session of the Third	On the proposal to discuss Adream’s medium term 14th Five-Year strategy and the focus of annual work in 2022	no
The Ninth Session of the Third	On the proposal to discuss the risk assessment of Adream’s existing investment projects	no
The Ninth Session of the Third	On the proposal to discuss the progress of the investment in 2021	no
The Ninth Session of the Third	On the proposal to review V2.0 provisions for Adream’s value increment and preservation	yes
The Ninth Session of the Third	On the proposal to review V2.0 Adream remuneration management system	yes
The Ninth Session of the Third	On the proposal to review the establishment of Adream Cultural Value Committee & appointing Hu Bin as the chairman	yes
The Ninth Session of the Third	On the proposal to review provisions for directors, supervisors, and senior management to take outside positions	yes

The Tenth Session of the Third Board of Directors 2021.10.31

Session	Conference Theme	Decisions
The Tenth Session of the Third	On the proposal to review the authorization of the Foundation's investment in 2021	yes
The Tenth Session of the Third	On the proposal to review the annual purchase agreement of Shanghai Zhizheng Technology	yes
The Tenth Session of the Third	On the proposal to review Shanghai Mengmengli Education Technology’s investment in Shanghai Niujia Village Data Technology	no



Four-star is the total simulated score of Charity Navigator(excellence: exceeding industrial standards as most are charity organizations). The score of financial health is 100, and the score of the performance indicator of the accountability system and transparency is 97, with the total score standing at 97.9.





2022 Budgets and Strategies

2022 Budgets

	Year2021	Year2022	growth rate
Newly built Adream Centers	552	460	-16.67%
Total funds raised	280,639,084	255,000,000	-9.14%
Investment yields	16,653,208	5,000,000	-69.98%
Total expenditures	245,542,163	251,768,774	2.54%
Total project expenditures	226,893,923	229,155,525	1.00%
Breakdown: construction	42,114,536	35,456,293	-15.81%
Operation	45,622,072	58,670,751	28.60%
Cooperation with Public Welfare Partners	44,962,157	44,579,818	-0.85%
Others	94,195,158	90,448,663	-3.98%
Administration and management	14,944,353	15,618,076	4.51%
Cost to fundraising*	3,703,887	6,995,173	88.86%
Balance of net assets at year end	358,083,489	366,314,716	2.30%
Percentage of project expenditures	92.41%	91.02%	-1.50%
Percentage of charitable expenditures in last year's total incomes	87.60%	77.03%	-12.07%
Percentage of administrative expenditures	6.09%	6.20%	1.81%
Working capital ratio	1.46	1.45	-0.68%
Full-time Employees Per Capita Energy Efficiency	3,897,495	3,814,678	-2.12%

Note: This budget is a management statement based on the budgetary needs of Adream's work lines. Considering the impact of the pandemic and in the spirit of cautious optimism, income and expenditure objectives are lowered to reduce cost and increase efficiency. The objective for brand communication mentions are expected to hit 1 billion in 2022, marking an increase compared with last year. Hence increased demand for brand establishment and investment. At the same time, several key projects are added, such as Douyin Matrix and Love-at-Border. Operation and communications of these products are mainly boosted through media coverage, picture taking, offline activities, and cooperation with celebrities.



2022 Strategy Outline

The year 2022 marked the 15th anniversary since the inauguration of Adream. It has Adream Centers in more than 790 prefectures and counties, among which 52 have been heavily invested. Adream wants to take the advantage of the experience in PPPS cross-border governance and localized collaboration to improve operation quality. To be specific, under the new norm of the pandemic, Adream wants to update its social service concept and achieve empowerment through remote technologies and concepts. It hopes to organize Adream partners via online and offline measures and focus on competency-based education. In 2022. It will do its best to let children's changes be seen through "two no worries" and "three guarantees".

First, continuing to invest to fully improve Adream Education's quality and efficiency

Based on the past experience, Adream puts forward the operation methodology of "two no worries" and "three guarantees". "No worry about courses" means fully taking the advantage of local teams to, through multi-dimensional online and offline services, make sure that the class opening rate and the rate of good courses both go up. As a result, Adream can expand time and space and provide children with Adream Education products that are rich in themes and forms. "No worry about teachers" means establishing a professional development and growing system for educators, making the system connected with the that of local core teachers, and building an Adream teacher team that can empower others. "Profession guarantee" means upgrading Adream Education's views and kicking start the development of 3.0 version of dream power curriculum. "Effect guarantee" means setting up a model zone and model school, where Adream Education is best practiced and where children's changes can be seen. "Resources guarantee" means establishing an honor system for Adream partners to obtain sustainable resources support for the promotion and implementation of Adream Education.

Second, in terms of digitalization, building a sustainable "cloud-network-terminal" education

public welfare platform.

Adream plans to build Adream Box into a resource-growing platform, connect Adream Online Schools and 7.0 version of smart Adream Center classrooms through the internet, and bring in and update digital Adream Education products to let more children enjoy quality competency-based education.

Third, gradually forming an empowering Adream education ecological organization

Over the years, Adream has gradually transformed into a "decentralized" education public welfare ecological platform, with each resource module contributing to the collaborative effect and the overall value creation continuing to expand and deepen. In 2022, upgrading "Love-at-Border" to the PPPS model helps to construct border schools, promote the balanced development of quality education and create 2035 Adream Project. Based on the Children Governance project, Adream has established an integrated platform, the Shanghai Model, and a replicable community promotion model, enabling children to participate in social public welfare practice and social governance. Adream is fully aware that to achieve the above goals, the foundation must be prepared for two things. First, it must be tolerant, diversified, innovative, and rely on cross-border governance. Second, in terms of management and service system, it must optimize organizational guarantee, empower talents, and try its best to serve the frontline partners, so that they can offer quality services. Both you and Adream share the same vision: creating a better future for children with quality education, connecting the goodwill of the society through public welfare, and letting the world see a different rising China. It is our belief that true love and dreams can forever make the world full of strength.

宿彦峰

Key Footsteps in Our Growth

2007

Jiangxue Pan and Chong Wu established Adream Charitable Foundation Limited in Hong Kong, and began to support education projects in Barkam County, Aba Prefecture of Sichuan Province. They also attempted to build an "Adream Center" multi-media library.

The first Adream Center was completed at Barkam County No. 2 Middle School of Sichuan Province.



2008

Approved by Shanghai Civil Affairs Bureau, Shanghai Adream Foundation was formally established on August 14th, 2008.



2009

Adream Foundation and Institute of Curriculum and Instruction, East China Normal University jointly introduced "Adream Curriculum", a comprehensive Competency-based curriculum centering on Whole Person Education. Adream Curriculum is the core product of Adream Center's Competency-based Education charity offering.



2010

- In 2010, Adream became China's first charity to publish its annual financial status according to standards of public companies. Adream is also the first charity to convene press conferences for the release of its annual reports, disclosing its financial reports, project data and future plans to the government, donors, media and volunteer representatives comprehensively.



2011

- The "2011 Adream Coach Plan" won "the Most Influential Charity Project" award in "Youth Making an Impact: Shanghai's Top 10 Charity Projects".
- Adream topped Forbes Magazine's inaugural "25 most Transparent Foundations in China" list.



2011

- We introduced Adreambox.net, an online interactive platform for teachers. This is a dynamic community without a center. It flourishes!
- Our Competency-based Education charity service system "Adream Center" was awarded the Most Influential Charity Project in the 7th China Charity Award by China's Ministry of Civil Affairs.



Adreambox.net
梦想盒子

2013

- Shanxi Province to jointly build 100 "Adream Centers". This seminal agreement is a milestone in government's collaboration with charities in promoting education reform in the entire district.
- Adream was rated a 5A charity foundation by Shanghai Social Organization Formal Rating Committee.



2014

- In 2014, we launched the first "Dream Journey", an Adream curriculum activity, in which six excellent students' teams realized their dreams of travelling to a far-away destination by applying the skills learned in Adream class into setting up travel plans on their own.
- In 2014, we obtained the "public charity" registration certificate, becoming Shanghai's first civil-society charity that was converted into a charity eligible to solicit fund from the public.
- With the release of the Forbes' China Philanthropy List 2014, Adream have topped the list for four years in a row.



2015

- The three-month journey of "Adream Caravan" ushered in the era of mobile "Adream Centers".
- Ihuodui.org, China's first Internet-based education charity service platform was launched.
- We established "Adream Curriculum Research Institute" and "Teachers' Development College", which organized professional teams to improve the design of Adream curriculum and enhance training for teachers.



2016

- In 2016, the first "Community Adream Center" was inaugurated in Shenzhen, bringing Whole-Person Education and Competency-based Education services to communities.
- "Seeing the Future" International Education Forum was held and "Seeing the Future Institute" was established.

Adream was among the first batch of approved charity organizations in Shanghai after the Charity Law came into force in China.



2017

- In 2017, Institute of Learning Community was established to promote systematic education reform from class reform to curriculum transformation, from teachers' on-the-job training to school development.
- Adream became China's first charity organization passing SGS' s global NGO benchmarking assessment.

2018

- "Upholding Equity and Quality: Adream's Nine-Year Practice of Education Charity Service" was awarded the first prize in Shanghai's Basic Education Achievements evaluation.
- Adream, as the sponsoring unit, led 52 social organizations in Shanghai to publish the Convention for Self-Regulation of Shanghai Social Organizations.

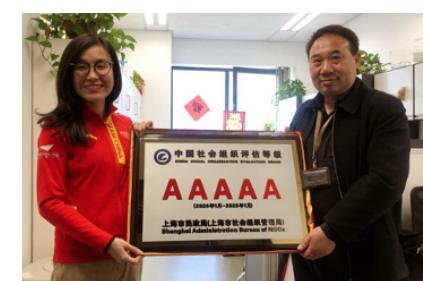


2019

- Chairwoman Jiangxue Pan won the esteemed "National Women's Pace-Setter" Award. "Adream Trailblazer Plan" was nominated for WISE (World Innovation Summit for Education) awards. This is China's only entry into the 15 nominated WISE projects in 2019.

2020

- In January 2020, Shanghai Adream Foundation was rated 5A in a social organization rating evaluation.
- In February 2020, Shanghai Adream Foundation was awarded the honorary title of "2019 Outstanding Women's Social Organization in Shanghai".
- In August 2020, Ms. Pan Jiangxue, founder and chairman of Shanghai Adream Foundation, won the title of "2020 Corporate Social Responsibility Honor Ceremony - Public Welfare Figure of the Year" by New Weekly.
- In October 2020, Shanghai Adream Foundation was awarded the title of "Landmark Foundation of China" in 2020.
- In October 2020, Shanghai Adream Foundation won the 2020 "I am a Benefit Maker" public service advertising competition "Special Award for public Welfare Organization".
- In December 2020, Shanghai Adream Foundation passed the SGS global Social organization review first time in 2017. After three years of system operation, it passed the review with high marks in 2020.



2021

- Pan Jiangxue, the founder and chairman of Shanghai Adream Charitable Foundation, was awarded the title of "National Advanced Individual in Poverty Alleviation" at the "National Poverty Alleviation and Commendation Conference".
- Shanghai Adream Charitable Foundation was honored to be awarded the title of National Women's Advanced Group.
- Adream launched the first Children Governance special fund.
- Adream and Hainan's provincial education department signed a strategic cooperation agreement.
- Adream Charitable Foundation was listed in Foundationcenter.org.cn's 2021 China Foundation Transparency Index (FTI2021) and won the highest rating of A+.
- Adream Center project won the title of "Annual Responsibility Practice Public Welfare Project" by The Paper.
- Pan Jiangxue, the founder and chairman of Shanghai Adream Charitable Foundation, won the award of the Top 10 Philanthropist of 2021 at the Action League 2021 Gala hosted by ifeng.com.
- 2021 "Top 10 Philanthropic People of the Year" award
- Adream PE Class was selected as an outstanding charity case by Jiemiao News in 2021.



Adream Q&A

1. Adream was established 14 years ago. Are there any changes in its organizational form? What has not changed?

Adream has changed from a single organization with a single objective to a diverse organization with diverse objectives. Its organizational transformation can be divided into the following three phases: It operated solely with business logic from 2009 to 2011. From 2011 to 2016, it began to cooperate with the government. From 2017 to the present, it has diverse and mixed operation logic.

Adream has focused on operation services and begin to transform since 2017. To be specific, it has integrated the logic of business, government, and public welfare. In terms of resources management, it has collaborated, reformed, and empowered resources. In terms of value creation, it has created value through platforms, continued to expand value networks, and strived for decentralization.

The mission, vision, and value remain unchanged. The mission is to develop competency-based education, promote balanced education and enhance social progress through education. The vision is to help children grow with confidence, ease, and dignity. The foundation sticks to the value that the comprehensive development of children should come first and advocates for openness, transparency, active actions, cross-border governance, and pursuing truth, love, and dreams.

2. The Adream Center project has a history of 15 years. What makes this classic project alive for such a long time?

As of May 17, 2022, there are 5,052 Adream centers in 31 provinces and prefectures around China, covering a total of 5.18 million students. It has established a competency-based service system in places where Shanghai offered paired-up assistance to alleviate poverty. Adream Centers are the core of the system. Adream also wants to cooperate with China's Education Daily to make children at border areas heard by the public.

Adream implemented a comprehensive competency assessment scale that can reflect students' dream power in 2021. According to data collected in Dexing City of Jiangxi Province for two semesters, students made progress in the normal teaching environment, but the improvement was apparently restricted in aspects such as "empathy and tolerance, social affinity", "multiple perspectives, respect for differences", "willingness to explore and continuous pursuit of dreams." These aspects were full of "Adream features" and belonged to the category of "competency potentials", which the country valued.

3. How does Adream, as a public service organization, demonstrate the professionalism of education?

Social development is driven by the upgrading of human cognitive concepts, which can be obtained through learning, and education is

precisely the main way of human learning. Therefore, improving and upgrading education can promote social development.

The mission of Adream is to develop competency-based education, promote balanced education and enhance social progress through education.

Based on the concept of whole-person education and constructivist learning theory, Adream Education is aimed to supplement general education for schools in remote areas. The goal of Adream is to awaken children's curiosity in learning and cultivate students who seek truth, love, and dreams.

Adream Education helps students to gradually improve their self-recognition, enables them to think independently, connect themselves with society and future development, and allow them to choose appropriate development directions according to their personality and potentials.

4. As an established foundation, what were the toughest moments in 2021? How did the team cope with it?

Adream has long been known as the most transparent foundation in China. However, its ranking in transparency fell to the 8th place in 2021. This not only brought new challenges but also reminded Adream of the new situations in the industry. It is a good thing that more and more foundations have realized the importance of openness and transparency. Adream has the courage to face all accusations and evaluations. And Adream team has come up with immediate revising plans and has made improving transparency part of its annual plan.

5. How does Adream attract, retain and cultivate talent?

China has long been in want of public welfare talents. Against this background, excellent public welfare talents are often irreplaceable.

How can we attract young talents? First, make the talents agree with the foundation's mission, vision and value. Second, the management should communicate more with regular workers, pay attention to instant feedback, and improve themselves while empowering others. Finally, make them aware of the doubts and challenges of the industry and encourage them to cooperate and achieve improvement together. In addition, for an expanding team, it is necessary to set some restrictions. First, avoid excessive publicity on social issues. Second, avoid excessive pursuit for the growth of donations. Third, keep your vanity in check.

6. Adream's fundraising has been growing every year. Is there any unique methodology?

Fundraising belongs to a segmented category in the public welfare industry. Mainly based in Shanghai, Shenzhen, and Beijing, Adream has established three professional fundraising teams in the northern, middle, and southern parts of China. These teams adhere to the

methodology of trust, cooperation, and innovation and work under the guidance of mission, strategy, and financial planning.

In 2022, Adream plans to put forward whole-life-cycle service for major donors and provides donors with sentimental and meaningful feedback. It continues to improve donors' sense of participation and make them feel meaningful about the donations. What's more, Adream plans to create a CRM system with donors and public welfare partners to facilitate the flow of customer service data of the major fundraising department.

7. Cross-border governance is mentioned in Adream's value. How does the foundation achieve cross-border governance and what is the social value of it?

In a nutshell, Adream's cross-border governance aims to collaborate with related parties, create consensus and promote unified action.

Shanghai is the core city for the third distribution and common prosperity. This has brought new challenges to Adream in terms of policies and talents and the ability to roll out public welfare innovation, financial innovation, and social innovation.

From November to December 2021, Adream conducted research on the status quo, difficulties, and bottlenecks of "finance-for-good" in Shanghai. On the basis of the research, Chairwoman Pan Jiangxue reported the issue at Shanghai CPPCC, suggested deepening the cross-border corporation between finance and public welfare, building a financial charity constant team, promoting the concept of "finance-for-good" in Shanghai, and encouraging high-net-worth people to participate in the third distribution. By doing so, funds and talents can be retained.

In 2022, Adream will deepen cooperation with more partners in the field of finance and public welfare and help to promote the concept of "finance-for-good".

8. The year 2021 was the first year of the 14th Five-Year Plan. What has changed in the public welfare industry and what are the major trends in the future?

After the 10th session of the Central Financial and Economic Affairs Commission, "common prosperity" and "the third distribution" have become hotly discussed topics. Needless to say, this will catalyze the public welfare industry, which is expected to embrace an opportunity much greater than that after the Wenchuan earthquake.

Adream believes that the third distribution is by no means simply donating money or goods. It is necessary to help entrepreneurs understand the relationship between society, government, and the market. Making public welfare part of daily life entails the guidance to certain people. For the past 13 years, Adream has used the management thinking of modern foundations to improve the efficiency of public welfare and has gained influence among entrepreneurs. They can be

encouraged to make contributions to children's education and rural revitalization by guiding them in taking part in public welfare projects, by explaining policies, and by unifying perception.

9. What is the core competence of public welfare organizations in the next decade?

It is innovation. It's vital to draw on the booming innovations in the commercial industry and explore China's own way of public welfare innovation. Now the country and the market are in bad need of mechanisms to introduce social participation and improve third distribution. Only by keeping pace with the times, innovation and development can Adream avoid being eliminated.

To integrate the basics of commerce and public welfare, namely "Truth" and "Goodwill", Adream School and Hundun Commerce Institute put forward an innovative public welfare model in 2021: achieving the goal of "Goodwill" through the method of "Truth". In the face of unsolved social problems, it is necessary to find out the root cause.

The two also advised the commercial industry to shoulder social responsibility and the public welfare industry seek truth.

Adream hopes to construct a site for public welfare and commercial organizations, where they can implement innovative public welfare projects.

10. Finally, it should be noted that it will take a long time for public welfare to become part of our daily life.

The proposals of the third distribution and common prosperity have brought about both opportunities and stress. How should we create a new picture in the public welfare industry through innovation?

For existing public welfare organizations, the inroads of cooperate foundations and market intermediaries pose a threat. At the same time, public welfare organizations are subject to more scrutiny as they gain more attention. It is necessary for them to stay low-key. As western public welfare offers no help, China must come up with its own methodology. Adream is now trying to draw up a local methodology, in the hope of empowering peers, inspiring newcomers, and making public welfare part of daily life, while it is upgrading its concept of public welfare.

2021年收入明细

政府教育局及学校配资明细

合作方名称	金额(RMB)
上饶市德兴市教育体育局	1,707,920.78
江西上饶铅山县教体局	1,411,138.60
山西运城市盐湖区教育局	1,260,000.00
山西省临汾市汾西县教科局	990,099.01
和政县教育和科学技术局	900,000.00
山西运城市闻喜县教育局	802,079.20
甘肃定西市通渭县教育局	594,059.41
江西省抚州市东乡区教育局	594,059.40
常州经开区社会事业局	594,059.40
长武县教育局	550,163.36
黑龙江省双鸭山市宝清县教育局	538,759.82
江西省九江市德安县教育体育局	500,148.51
江西省萍乡市湘东区教育体育局	500,148.51
江西省峡江县教育体育局	500,148.51
江西省抚州市南丰县教育体育局	500,148.51
江西省上饶市横峰县教体局	500,148.51
江西省上饶市弋阳县教体局	500,148.51
江西省宜春市丰城县教体局	500,148.51
安徽省安庆市岳西县教育局	500,148.51
山西运城市永济县教育局	500,148.50
赣州市会昌县教育体育局	500,148.50
甘肃省临夏州临夏市教育局	500,148.50
江西省吉安市吉水县教育体育局	500,059.40
琼海市教育局	495,049.50
屯昌县教育局	495,049.50
奉新县教育体育局	495,049.50
黑龙江省绥化市海伦市教育局	412,622.65
江西省抚州市崇仁县教育体育局	400,118.80
江西省抚州市临川区教育体育局	400,118.80
南阳市内乡县教育局	400,118.80
江西赣州市崇义县教育局	400,118.80
宕昌县教育局	400,000.00
上饶市广信区教育体育局	400,000.00
宝鸡市凤翔县教体局	400,000.00
大邑县教育局	305,090.62
江西省高安市教育体育局	300,089.10
鄱阳县教育体育局	300,089.10
吉安县教育体育局	300,059.40
云南省文山壮族苗族自治州西畴县教育体育局	300,000.00
临洮县财政局	300,000.00
湖北十堰市郧阳区教育局	300,000.00
贵州省铜仁市碧江区教育局	299,009.90
江西省萍乡市莲花县教育局	296,111.54
安徽省肥东县教育局	294,087.33
上海市人民政府合作交流办公室	279,092.00
黑龙江省伊春市铁力市教育局	250,074.25
重庆酉阳县教育委员会	250,014.85
黑龙江省哈尔滨市南岗区花园小学校	224,129.04
江西省萍乡市芦溪县芦溪外国语学校	208,000.00
黑龙江省哈尔滨市阿城区教育局	206,553.21
山西省运城市芮城县陌南中心小学	200,059.40
重庆奉节县教育局委员会	200,059.40

合作方名称	金额(RMB)
新余市分宜县教育体育局	200,059.40
山东淄博市周村区教育体育局	200,059.40
江西省新余市教育局	200,059.40
山西省运城市永济市实验中学	200,059.40
江西省萍乡市芦溪县教育局	200,029.70
新余市渝水区教育体育局	200,000.00
江西省赣州市南康区教育科技体育局	198,019.80
吉林省白山市抚松县教育局	195,224.59
四川内江市资中县教育局	170,035.64
内蒙古自治区兴安盟科尔沁右翼中旗巴彦呼舒第五小学	160,090.65
四川省自贡市富顺县教育和体育局	160,017.84
四川省内江市威远县教育和体育局	158,366.34
贵州铜仁市江口县教育局	150,044.56
湖南怀化市靖州县教育局	150,044.55
西藏自治区日喀则市上海实验学校	150,000.00
湖南省湘潭市雨湖区曙光学校	118,481.00
辽宁省沈阳市浑南区深井子小学	107,531.93
黑龙江省伊春市伊美区黎明小学	107,531.93
广东省广州市天河区车陂小学	107,151.72
青岛银海学校	105,031.19
河南省郑州市新密市金凤路初级中学	103,833.08
江西省萍乡市芦溪县新泉学校	102,384.97
江西省抚州市临川区第六中学	101,286.08
江西省上饶市信州区上饶市信美学校	100,937.32
江西省赣州市南康区麻双乡圩下片中心小学	100,125.48
江西省抚州市高新技术产业开发区梦湖学校	100,029.70
山西省运城市芮城县风陵渡第二中心小学	100,029.70
江西省抚州市崇仁县第三中学	100,029.70
山西省运城市芮城县风陵渡第一中心小学	100,029.70
江西省宜春市上高县泗溪镇中心小学	100,029.70
江西省宜春市上高县锦阳中学	100,029.70
江西省宜春市上高县第五中学	100,029.70
江西省宜春市高安市江西省高安中学	100,029.70
山西省运城市垣曲县逸夫小学	100,029.70
新余市高新技术产业开发区社会管理局	100,029.70
江西省抚州市高新技术产业开发区金巢实验学校	100,029.70
山西省运城市垣曲县七一小学	100,029.70
山西省运城市垣曲县城西小学	100,029.70
江西省宜春市上高县学园路小学	100,029.70
山西省运城市垣曲县城东小学	100,029.70
山西省运城市芮城县学府东街小学	100,029.70
芮城县风陵渡第三中心小学	100,029.70
福建南平市武夷山市教育局	100,029.70
江西省萍乡市芦溪县银河镇中心学校	100,000.00
江西省赣州市瑞金市英才学校红井书院	100,000.00
牡丹江市江南实验学校	100,000.00
上饶市信州区教育体育局	100,000.00
江西省宜春市上高县第四中学	100,000.00
抚州市临川区罗湖镇中心小学	100,000.00
高安市第三中学	100,000.00
抚州市临川区第三小学	100,000.00
江西省宜春市上高县敖阳小学	99,039.60

政府教育局及学校配资明细

合作方名称	金额(RMB)
江西省赣州市南康区平田中学	99,009.90
江西省赣州市南康区横市中学	99,009.90
江西省赣州市南康区大坪中学	99,009.90
江西省赣州市南康区第九小学	99,009.90
江西省赣州市南康区坪市乡中心小学	99,009.90
江西省赣州市南康区朱坊中学	99,009.90
江西省抚州市资溪县实验小学	99,009.90
江西省赣州市南康区唐江镇唐西片中心小学	99,009.90
西藏自治区那曲市索县第二完全小学	99,009.90
江苏省泰州市兴化市戴南镇张郭学校	99,009.90
江西赣州市南康市教育局	99,009.90
四川省阿坝藏族羌族自治州马尔康市阿坝藏族羌族自治州州级机关幼儿园	99,000.00
湖南省娄底市新化县思源实验学校	88,090.62
黑龙江省双鸭山市宝清县五九七农场小学	85,014.85
黑龙江省哈尔滨市阿城区胜利小学校	80,204.81
河北省唐山市路北区唐山师范学院附属小学	78,326.91
平坝区教育局	75,022.30
内蒙古赤峰市克什克腾旗教育局	75,022.28
四川省内江市资中县水南实验学校	74,715.44
江苏省镇江市润州区镇江市金山湖小学	73,234.00
双鸭山市集贤县教育局	67,520.07
黑龙江省双鸭山市尖山区双鸭山市实验学校	63,420.65
湖南省娄底市新化县上渡街道白沙洲学校	62,111.04
甘肃省平凉市静宁县教育局	59,405.94
黑龙江省哈尔滨市阿城区双丰中心小学校	58,218.84
双鸭山市教育局	57,517.08
黑龙江省双鸭山市四方台区双鸭山市第四中学	56,577.47
黑龙江省双鸭山市宝清县八五三农场中学	50,014.86
山东省淄博市周村区王村中学	50,014.85
江西省抚州市资溪县高阜中心小学	50,014.85
山东省淄博市周村区凤鸣小学	50,014.85
甘肃省白银市靖远县纺织希望小学	50,014.85
黑龙江省双鸭山市宝山区双鸭山市第三十四中学	50,014.85
黑龙江省双鸭山市宝清县八五二农场小学	50,014.85
福建省闽江师范高等专科学校附属实验小学	49,504.95
上海市民政局	49,306.93
江西省赣州市南康区第五中学	48,520.00
山西省运城市临猗县示范小学校	47,552.88
铜陵市铜官区教育局	47,524.75
河南省郑州市新密市实验小学	46,576.90
河北秦皇岛市青龙满族自治县第四小学	45,013.37
黑龙江省哈尔滨市阿城区永红小学校	44,562.10
黑龙江省哈尔滨市阿城区第三中学校	44,533.15
甘肃省武威市凉州区武威新城区第一小学	40,984.85
共青团绥芬河委员会	40,921.66
江西省抚州市资溪县泰伯小学	40,011.88
四川省内江市资中县水南镇中心学校	40,011.56
黑龙江省哈尔滨市阿城区第六中学校	39,607.13
黑龙江省双鸭山市宝山区教育和体育局	39,250.75
黑龙江省绥化市海伦市实验小学	37,588.03
福建省南平市顺昌县实验小学（思贤校区）	36,368.62

合作方名称	金额(RMB)
黑龙江省绥化市海伦市第二中学	35,376.83
广东省佛山市南海区里水镇中心小学	34,887.78
云南省红河哈尼族彝族自治州元阳县民族小学	34,204.73
江西省赣州市南康区实验小学	34,157.58
黑龙江省哈尔滨市阿城区实验小学校	33,875.34
江西省赣州市南康区第十中学	33,616.21
山西省运城市永济市电机小学校	33,133.87
黑龙江省哈尔滨市阿城区解放小学校	32,815.06
河北省唐山市路南区联合村小学	32,005.06
黑龙江省齐齐哈尔市碾子山区教育局	31,849.18
黑龙江省绥化市海伦市第九中学	31,668.74
四川省内江市资中县重龙镇西街小学	30,309.00
四川省内江市资中县水南镇苴弘小学	30,309.00
四川省内江市资中县发轮镇中心学校	30,309.00
河南省郑州市新密市市直第三小学	30,007.16
上海市浦东新区民政局	30,000.00
黑龙江省齐齐哈尔市铁锋区扎龙中心学校	29,817.36
甘肃省定西市临洮县第二实验小学	29,017.37
贵州省铜仁地区江口县第二小学	28,827.09
哈尔滨市阿城区龙涤中学校	28,577.86
江西省抚州市南丰县子固小学	26,815.13
河南省郑州市新密市金凤路小学	26,139.27
江西省九江市庐山市第三小学	25,847.18
黑龙江省哈尔滨市阿城区哈尔滨市金京小学校	25,384.97
山西省运城市盐湖区解放路第三小学	24,792.40
黑龙江省哈尔滨市阿城区回民小学校	24,553.85
黑龙江省伊春市铁力市第四小学校	24,384.30
黑龙江省哈尔滨市阿城区料甸镇中心小学	23,344.20
黑龙江省哈尔滨市阿城区第一中学校	23,278.04
黑龙江省双鸭山市红卫农场中心学校	22,778.93
广东省广州市番禺区大石会江实验学校	22,188.35
河南省郑州市新密市政通路小学	22,078.30
河北省承德市承德县孟家庄中心幼儿园	21,873.92
江西省九江市德安县隆平学校	21,208.54
黑龙江省绥化市海伦市向阳学校	21,065.87
江西省赣州市南康区第二小学	20,905.81
山西省运城市永济市南街小学校	20,644.70
新疆维吾尔自治区伊犁哈萨克自治州伊宁市第二十五小学	20,640.46
河北省唐山市开平区荆各庄小学	20,618.51
甘肃省定西市临洮县第三实验小学	20,404.65
陕西省榆林市神木市第十一中学	20,214.12
四川省自贡市富顺县华英实验学校	19,932.71
江苏省泰州市姜堰市克强学校	19,456.86
江西省吉安市新干县城北小学	19,346.31
江西省吉安市永丰县恩江第二小学	18,955.11
黑龙江省哈尔滨市阿城区第八中学校	18,912.27
江西省赣州市南康区第十一中学	18,909.72
河南省驻马店市遂平县第六小学	18,777.59
黑龙江省哈尔滨市阿城区金源小学校	18,583.63
哈尔滨市金河小学校	18,428.82
黑龙江省绥化市海伦市第三中学	18,383.31
河北省秦皇岛市青龙满族自治县娄杖子中心小学	18,369.91

政府教育局及学校配资明细

合作方名称	金额(RMB)
重庆市奉节县海成小学	18,000.33
江西省景德镇市昌江区景德镇市实验学校	17,693.41
黑龙江省哈尔滨市阿城区第二中学校	17,682.56
四川省自贡市富顺县东湖小学	17,434.68
重庆市奉节县师范学校附属小学	17,415.01
贵州省遵义市务川仡佬族苗族自治县第二小学	17,409.79
重庆市酉阳土家族苗族自治县钟多街道中心小学校	17,260.21
吉林省长春市二道区英俊中学	17,189.10
哈尔滨市阿城区新华中心校	17,131.04
安徽省安庆市岳西县来榜辅导小学	16,931.62
黑龙江省哈尔滨市阿城区建设小学校	16,717.42
四川省内江市资中县龙江镇中心小学校	16,658.41
山西省运城市盐湖区向阳学校	16,656.25
黑龙江省哈尔滨市阿城区青少年校外活动中心	16,616.35
云南省红河哈尼族彝族自治州元阳县南沙镇中心小学	16,515.12
广州市海珠区春晖学校	16,494.06
江西省上饶市铅山县实验中学	16,346.66
河南省郑州市新密市市直第二小学	16,218.87
海南省乐东黎族自治县华东师范大学第二附属中学乐东黄流中学	16,133.08
内蒙古自治区赤峰市克什克腾旗万合永镇新井完全小学	16,035.15
哈尔滨市阿城区朝鲜族中学校	15,949.99
黑龙江省哈尔滨市阿城区和平小学校	15,828.79
四川省自贡市富顺县安和实验学校	15,821.95
银川市民族综合福利院	15,805.30
江西省吉安市万安县实验小学	15,796.78
河南省郑州市中原区建设路小学	15,673.70
河北省唐山市路北区鹤祥实验小学	15,504.70
黑龙江省哈尔滨市阿城区第七中学校	15,477.29
重庆市酉阳土家族苗族自治县桃花源街道小坝小学校	15,466.29
河南省郑州市二七区春晖小学	15,295.59
四川省宜宾市长宁县教育和体育局	15,154.50
黑龙江省穆棱市民主小学	15,004.46
河北省唐山市路北区裕华道第二小学	15,003.80
福建省泉州市德化县第五实验小学	15,000.81
黑龙江省绥化市海伦市第七中学	14,122.97
甘肃省酒泉市敦煌市东街小学	13,178.72
贵州省遵义市务川仡佬族苗族自治县第三小学	13,032.00
贵州省遵义市务川仡佬族苗族自治县实验学校（第一小学）	13,020.19
贵州省遵义市务川仡佬族苗族自治县第四小学	12,979.10
黑龙江省哈尔滨市阿城区东方红小学校	12,775.99
甘肃省定西市临洮县五爱小学	12,677.05
黑龙江省哈尔滨市阿城区龙涤小学校	12,468.42
福建省南平市顺昌县高阳中心小学	12,453.95
江西省吉安市万安县芙蓉中心小学	12,435.70
重庆市奉节县报国路小学	12,351.04
贵州省遵义市务川仡佬族苗族自治县茅天镇中心完小	12,220.19
云南省红河哈尼族彝族自治州个旧市宝华小学	11,862.23
福建省南平市顺昌县实验小学（富州校区）	11,830.08
江西省上饶市铅山县河口镇第一中心小学	11,639.76
黑龙江省绥化市海伦市长发镇益海学校	11,399.77
河南省郑州市新密市新岗路小学	11,185.61
云南省丽江市华坪县荣将镇中心校	10,667.75
湖南省娄底市新化县炉观镇中心小学校	10,658.93
黑龙江省哈尔滨市阿城区小岭中心学校	10,326.84

合作方名称	金额(RMB)
四川省自贡市富顺县衡川实验学校	10,312.06
黑龙江省鹤岗市萝北县第二小学	10,103.45
辽宁省沈阳市浑南区实验中学	9,993.92
江西省上饶市铅山县第五中学	9,988.18
河南省三门峡市卢氏县城关镇初级中学	9,946.38
黑龙江省伊春市金林区第二小学	9,877.98
江西省上饶市德兴市花桥镇中心小学	9,799.91
福建省龙岩市长汀县长汀师范附属小学	9,757.34
江西省上饶市铅山县实验小学	9,654.35
黑龙江省哈尔滨市阿城区第一幼儿园	9,649.87
天津市蓟州区尤古庄镇西塔庄中心小学	9,639.96
黑龙江省哈尔滨市阿城区第四中学校	9,623.50
黑龙江省绥化市海伦市海北小学	9,490.76
江西省上饶市铅山县河口镇第四中心小学	9,422.51
福建省南平市顺昌县水南中心小学	9,223.41
山西省运城市盐湖区实验小学	9,183.19
黑龙江省哈尔滨市阿城区第二幼儿园	9,181.30
山东省淄博市周村区第二中学	9,069.40
贵州省遵义市务川仡佬族苗族自治县第五小学	9,063.67
重庆市垫江县桂东小学校	9,032.68
内蒙古自治区赤峰市克什克腾旗巴彥查干小学	8,779.09
黑龙江省哈尔滨市阿城区红星中心学校	8,538.42
黑龙江省哈尔滨市阿城区第五中学校	8,455.69
哈尔滨市阿城区亚沟中心校	8,427.20
辽宁省抚顺市东洲区哈达镇九年一贯制学校	8,394.61
哈尔滨市阿城区继电高级中学校	8,369.60
黑龙江省绥化市海伦市海伦农场学校	8,331.79
天津市蓟州区尤古庄镇中心小学	8,299.10
江西省赣州市南康区逸夫小学	8,243.09
重庆市奉节县公平镇公平小学	8,203.36
重庆市酉阳县土家族苗族自治县桃花源小学校	8,132.48
黑龙江省伊春市铁力市第五中学	8,051.85
贵州省毕节市纳雍县纳雍·天河实验学校	8,018.75
黑龙江省伊春市金林区第二中学	7,950.20
辽宁省沈阳市浑南区第七十三中学	7,943.02
山西省运城市盐湖区舜帝复旦示范小学	7,936.08
内蒙古自治区巴彦淖尔市乌拉特后旗第一中学	7,763.09
吉林省吉林市舒兰市第六中学校	7,679.55
福建省泉州市德化县阳光小学	7,659.35
四川省自贡市富顺县狮市镇九年制学校	7,607.31
重庆市酉阳土家族苗族自治县黑水镇中心小学校	7,577.25
四川省宜宾市长宁县铜鼓镇初级中学	7,577.25
黑龙江省哈尔滨香坊区向阳镇中心小学校	7,577.25
黑龙江省鹤岗市萝北县农垦宝泉岭管理局局直小学	7,577.25
贵州省毕节地区纳雍县第八小学	7,555.80
江西省南昌市青山湖区南昌市青山湖学校	7,502.23
辽宁省大连市中山区三十八中学	7,502.23
辽宁省沈阳市浑南区第十一小学	7,502.23
四川省宜宾市长宁县城北小学校	7,502.23
辽宁省沈阳市浑南区英达满族小学	7,502.23
辽宁省沈阳市浑南新区第四小学	7,502.23
辽宁省沈阳市浑南区浑河站中心小学	7,502.23
江西省南昌市青山湖区胡家小学	7,502.23
江西省南昌市青山湖区铁路第二小学	7,502.23

政府教育局及学校配资明细

合作方名称	金额(RMB)
辽宁省沈阳市浑南区实验学校	7,502.23
江西省南昌市青山湖区佛塔小学	7,502.23
辽宁省沈阳市大东区和睦路小学	7,502.23
重庆市酉阳土家族苗族自治县龙潭镇赵庄小学校	7,502.23
江西省南昌市青山湖区观田逸夫小学	7,502.23
江西省南昌市青山湖区南昌市华安学校	7,502.23
重庆市酉阳土家族苗族自治县民族小学校	7,502.23
江西省南昌市青山湖区南钢学校	7,502.23
辽宁省大连市中山区第三十九中学	7,502.23
酉阳土家族苗族自治县桃花源小学校	7,502.23
辽宁省大连市中山区虎滩小学	7,502.23
辽宁省大连市中山区解放小学	7,502.23
江西省南昌市青山湖区香溢花城小学	7,502.23
江西省南昌市青山湖区万科城小学	7,502.23
江西省南昌市青山湖区新才学校	7,502.23
江西省南昌市青山湖区义坊学校	7,502.23
辽宁省大连市中山区望海小学	7,502.23
辽宁省沈阳市浑南区第二小学	7,502.23
辽宁省沈阳市浑南区第十二小学	7,502.23
江西省南昌市青山湖区昌东工业区梧岗小学	7,502.23
江西省南昌市青山湖区城东学校	7,502.23
重庆市酉阳土家族苗族自治县苍岭镇中心小学校	7,502.23
江西省南昌市青山湖区江南学校	7,502.23
重庆市酉阳土家族苗族自治县龙潭渤海小学校	7,502.23
江西省南昌市青山湖区解放路学校	7,502.23
江西省南昌市青山湖区新世纪小学	7,502.23
江西省南昌市青山湖区京安学校	7,502.23
辽宁省沈阳市浑南区汪家小学	7,502.23
重庆市酉阳县麻旺镇中心小学	7,502.23
江西省南昌市青山湖区江安学校	7,502.23
辽宁省大连市中山区第十五中学	7,502.23
四川省自贡市富顺县教育局	7,502.23
吉林省长白山第一高级中学校	7,502.23
吉林省长白山池北区第一小学校	7,502.23
吉林省白山市抚松县长白山池北区第二小学校	7,502.23
吉林省长白山池北区第三小学校	7,502.23
黑龙江省海伦市第二中学	7,502.23
吉林省长白山池西区第一小学校	7,502.23
富顺县童寺九年制学校	7,502.23
哈尔滨新区师范附属小学校	7,502.23
黑龙江省鹤岗市萝北县团结镇中心校	7,502.23
吉林省长白山保护开发区幼儿园	7,502.23
黑龙江省佳木斯市桦南县第二小学	7,502.23
吉林省长白山池北区第一初级中学校	7,502.23
黑龙江省佳木斯市桦南县实验小学	7,502.23
吉林省长白山池南区九年制学校	7,502.23
黑龙江省双鸭山市集贤县第二中学	7,502.23
吉林省长白山第二高级中学	7,502.23
黑龙江省双鸭山市集贤县第七中学	7,502.23
黑龙江省伊春市 伊美区美溪中学	7,502.23
黑龙江省伊春市伊美区美溪小学	7,502.23
江西省赣州市安远县东江源小学	7,495.32
江西省赣州市南康区龙回祖炎小学	7,332.78
重庆市奉节县三台小学	7,317.51

合作方名称	金额(RMB)
黑龙江省哈尔滨市阿城区继电小学校	7,272.80
贵州省铜仁市石阡县龙塘镇大屯小学	7,223.22
福建省龙岩市长汀县南山塘背小学	7,038.80
黑龙江省绥化市海伦市第八中学	6,963.14
江西省吉安市万安县五丰中心小学	6,894.60
四川省内江市市中区第八小学校	6,845.93
湖南省娄底市新化县西河镇中心小学	6,794.75
贵州省铜仁市碧江区第二十六小学	6,692.93
四川省自贡市自流井区东方小学校	6,587.97
重庆市奉节县康坪乡九年一贯制学校	6,558.10
江西省赣州市安远县思源实验学校	6,521.57
湖北省黄冈市蕲春县实验中学	6,467.34
湖南省娄底市新化县金凤乡中心小学	6,405.94
贵州省遵义市正安县瑞溪中学	6,394.70
内蒙古自治区鄂尔多斯市伊金霍洛旗实验学校	6,361.04
四川省自贡市富顺县龙万乡龙硐九年制学样	6,318.02
福建省南平市顺昌县双溪中心小学	6,025.91
湖南省娄底市新化县维山乡四都中学	6,008.57
重庆市奉节县兴隆镇第二完全小学	5,807.36
湖北省恩施土家族苗族自治州利川市沙溪乡民族小学	5,771.14
上海市浦东新区航头镇人民政府	5,505.57
江西省九江市庐山市白鹿中心小学	5,294.64
贵州省铜仁地区江口县淮阳中学	5,242.71
四川省自贡市富顺县永年中学校	5,124.37
重庆市垫江县城北小学校	5,031.50
黑龙江省双鸭山市尖山区林业学校	4,968.86
湖南省益阳市南县南洲镇第四完全小学	4,963.74
福建省南平市顺昌县郑坊中心小学	4,898.35
江西省上饶市铅山县英将乡中心小学	4,855.38
哈尔滨市阿城区第四幼儿园	4,767.42
哈尔滨市阿城区平山中心校	4,747.48
重庆市奉节县香山小学	4,708.66
泸西县旧城镇树勋小学	4,622.24
福建省南平市顺昌县洋墩中心小学	4,588.02
铅山县永平镇中心小学	4,583.58
江西省九江市德安县第三中学	4,434.28
黑龙江省哈尔滨市阿城区松峰山中心学校	4,410.62
四川省凉山彝族自治州西昌市第十二小学	4,372.35
湖南省娄底市新化县桑梓镇中心小学校	4,351.79
黑龙江省哈尔滨市阿城区第三幼儿园	4,332.15
黑龙江省绥化市海伦市向荣镇中学	4,306.53
黑龙江省哈尔滨市阿城区第五幼儿园	4,278.54
湖南省益阳市南县五小教育集团	4,215.33
河南省南阳市内乡县第六小学	4,029.25
安徽省安庆市太湖县新仓镇中心小学	4,027.22
四川省自贡市富顺县北湖实验学校	4,017.46
江西省赣州市南康区莲花学校	4,010.62
江西省上饶市铅山县青溪中心小学	4,003.55
重庆市垫江县五洞小学	4,001.19
重庆市奉节县草堂镇奇峰小学	3,876.34
河南省郑州市中原区伏牛路第二小学	3,873.92
四川省自贡市自流井区光大街小学校	3,818.82
黑龙江省哈尔滨市阿城区舍利中心小学	3,811.81
河北省张家口口市市辖区经济开发区金鹰小学	3,762.41

政府教育局及学校配资明细

合作方名称	金额(RMB)
江西省上饶市弋阳县弋江镇陶湾学校	3,739.48
重庆市奉节县康乐镇希望小学	3,714.74
重庆市奉节县永安镇诗城路小学	3,702.66
贵州省毕节市纳雍县维新镇第二小学	3,628.02
福建省南平市顺昌县岚下中心小学	3,555.72
黑龙江省哈尔滨市阿城区交界中心学校	3,495.54
贵州省黔西南布依族苗族自治州兴义市泓溪小学	3,481.58
福建省南平市顺昌县洋口英华学校	3,461.97
江西省吉安市峡江县实验中学	3,448.07
黑龙江省鹤岗市东山区大跃进小学	3,428.24
湖南省永州市道县白马渡镇中学	3,383.99
江西省宜春市奉新县冯川镇第二小学校	3,349.15
四川省内江市威远县镇西镇中心学校	3,334.88
贵州省铜仁地区江口县第三小学	3,328.88
四川省自贡市富顺县童寺镇九年制学校	3,322.90
云南省昭通市彝良县示范小学	3,320.15
海伦市爱民乡中学	3,319.25
贵州省铜仁地区江口县第五中学	3,290.50
黑龙江省牡丹江市东安区牡丹江市江南实验学校	3,253.68
黑龙江省绥化市海伦市祥富镇中心小学	3,236.74
湖北省襄樊市老河口市仙人渡镇莫家营小学	3,196.97
天津市津南区双港联合小学	3,172.10
重庆酉阳县民族小学	3,156.34
云南省保山市腾冲县猴桥镇中心小学	3,136.39
陕西省宝鸡市岐山县七〇二学校	3,106.03
江西省抚州市南丰县山山镇中心小学	3,083.75
新化县水车镇红光完全小学	3,014.00
江西省上饶市铅山县新滩乡中心小学	3,004.66
中国共产党上海市浦东新区委员会宣传部	3,000.00
山西省运城市临猗县贵戚坊小学	2,970.53
贵州省遵义市务川仡佬族苗族自治县柏村镇中心完小	2,951.22
湖南省娄底市新化县上梅街道北塔学校	2,944.82
四川省自贡市富顺县龙万乡九年制学校	2,885.13
贵州省黔南州罗甸县边阳第一小学	2,840.54
黑龙江省哈尔滨市阿城区蜚克图中学	2,837.88
湖北省恩施土家族苗族自治州利川市柏杨坝镇第二小学	2,821.46
黑龙江省绥化市海伦市永和乡中学	2,805.66
福建省南平市顺昌县际会中心小学	2,800.50
辽宁省本溪市南芬区南芬小学	2,799.52
河南省郑州市二七区西胡垌小学	2,786.59
重庆市奉节县庙湾小学	2,757.84
黑龙江省哈尔滨市阿城区金龙山中心学校	2,754.73
重庆市奉节县西部新区第一小学	2,749.70
黑龙江省绥化市海伦市共荣镇中心小学	2,739.84
海伦市爱民乡中心小学	2,715.62
山东省淄博市周村区新建路小学	2,713.70
河南省郑州市二七区袁河小学	2,679.43
湖北省孝感市汉川市实验小学	2,673.27
湖北省恩施土家族苗族自治州利川市忠路镇民族小学	2,662.92
河南省郑州市新密市超化镇中心小学	2,661.22
江西省上饶市德兴市李宅中心小学	2,609.86
福建省南平市顺昌县高阳中学	2,533.82
江西省吉安市吉水县城南第二小学	2,496.50
四川省自贡市富顺县代寺镇初级中学	2,471.92

合作方名称	金额(RMB)
重庆市奉节县公平镇西龙小学	2,432.12
云南省普洱市澜沧拉祜族自治县民族小学	2,344.28
重庆市奉节县永安镇白马小学	2,337.32
哈尔滨市阿城区职业技术教育中心学校	2,312.50
甘肃省白银市靖远县北滩镇中心小学	2,295.78
内蒙古自治区兴安盟科右中旗巴彦呼舒第二中学	2,240.00
贵州省铜仁地区江口县闵孝镇初级中学	2,196.42
河北省秦皇岛市青龙县祖山兰亭中学	2,163.80
福建省南平市顺昌县大干中心小学	2,021.54
江西省赣州市信丰县安西镇中心小学	2,007.36
贵州省铜仁市碧江区铜仁市第二十一小学	1,995.96
江西省抚州市金溪县教育体育局	1,915.22
河南省南阳市内乡县第三小学	1,900.30
黑龙江省绥化市海伦市第六中学	1,896.64
江西省上饶市铅山县湖坊镇中心小学	1,878.20
河北省唐山市滦南县扒齿港镇中心小学	1,863.51
福建省南平市顺昌县大历中学	1,842.13
新疆维吾尔自治区巴音郭楞蒙古自治州且末县第二小学	1,803.46
重庆市奉节县安坪镇新治小学	1,796.54
贵州省遵义市务川仡佬族苗族自治县分水镇中心完小	1,774.69
重庆市奉节县甲高镇中心小学	1,767.51
黑龙江省哈尔滨市阿城区康慧学校	1,741.94
河南省郑州市新密市苟堂镇初级中学	1,741.82
江西省吉安市万安县枹头中心小学	1,735.34
贵州省铜仁地区江口县桃映初级中学	1,718.78
贵州省铜仁地区江口县民和镇中心完小	1,714.26
云南省楚雄彝族自治州永仁县宜就中心小学	1,709.02
山西省运城市盐湖区明远小学	1,692.88
重庆市奉节县岩湾乡岩湾小学	1,682.23
甘肃省白银市靖远县乌兰小学	1,671.68
内蒙古自治区赤峰市克什克腾旗经棚二中	1,634.76
贵州省毕节地区纳雍县昆寨苗族彝族白族乡中心小学	1,620.74
河南省南阳市内乡县第八小学	1,613.84
贵州省安顺市平坝县乐平中心小学	1,611.72
黑龙江省哈尔滨市道里区哈尔滨市第三十三中学校	1,600.44
黑龙江省绥化市海伦市永和乡中心小学	1,574.55
福建省南平市顺昌县元坑中学	1,551.92
四川省自贡市富顺县板桥镇九年制学校	1,547.60
重庆市奉节县冯坪乡明堂小学	1,484.68
海伦市向荣镇中心小学	1,478.26
四川省宜宾市长宁县老翁镇中心小学校	1,475.72
新疆维吾尔自治区巴音郭楞蒙古自治州且末县第八小学	1,451.64
江西省赣州市崇义县过埠中心小学	1,448.18
福建省龙岩市长汀县南山大田小学	1,446.51
河南省南阳市内乡县赵店乡中心小学	1,436.31
四川省自贡市富顺县永年镇中心小学校	1,419.64
黑龙江省哈尔滨市道外区水泥学校	1,388.76
江西省九江市庐山市蛟塘中心小学	1,379.81
湖北省恩施土家族苗族自治州建始县高坪镇高坪小学	1,376.18
福建省南平市顺昌县埔上中心小学	1,371.00
黑龙江省哈尔滨市阿城区杨树中心学校	1,370.41
江西省上饶市铅山县天柱山学校	1,349.19
福建省南平市顺昌县大历镇大历中心小学	1,331.45
贵州省铜仁市江口县凯德街道凯德中心完小	1,314.59

政府教育局及学校配资明细

合作方名称	金额(RMB)
黑龙江省绥化市海伦市共合镇中心小学	1,303.94
贵州省黔西南州贞丰县龙场镇龙场中心小学	1,301.82
河南省郑州市新密市苟堂镇中心小学	1,293.70
甘肃省白银市会宁县桃林中学	1,284.72
江西省上饶市铅山县汪二镇新安埠小学	1,269.35
内蒙古自治区赤峰市克什克腾旗新开地乡总校	1,203.76
河南省新密市苟堂镇小刘寨小学	1,185.25
江西省赣州市信丰县大塘埠镇中心小学	1,176.70
海伦市丰山乡中心小学	1,144.32
宁夏回族自治区固原市西吉县将台中学	1,124.73
江西省宜春市宜丰县棠浦镇中心小学	1,122.85
合水县太白镇九年制学校	1,077.93
江西省鹰潭市余江区黄庄乡中学	1,052.86
江西省吉安市峡江县巴邱城北小学	1,051.01
黑龙江省绥化市海伦市乐业学校	1,049.55
云南省红河哈尼族彝族自治州元阳县上新城乡中学	1,040.72
福建省三明市宁化县曹坊中心学校	1,032.80
江西省抚州市南丰县第二中学	1,025.85
黑龙江省双鸭山市饶河县第二小学	1,025.00
江西省上饶市弋阳县南岩镇怀志希望小学	1,024.80
湖北省黄冈市浠水县丁司岗小学	1,005.41
甘肃省定西市安定区黑山初级中学	992.66
甘肃省白银市靖远县大芦乡大芦中心小学	990.23
江西省宜春市高安市吴有训实验学校	981.39
贵州省遵义市正安县和溪中学	961.48
甘肃省武威市凉州区发展街小学	960.60
湖北省利川市沙溪乡新阳小学	958.68
江西省抚州市南城县第二小学	956.28
江西省赣州市安远县九龙小学	956.26
甘肃省陇南市宕昌县城关第三小学	919.87
江西省吉安市吉州区吉安师范附属小学	917.57
北京市怀柔区北房镇中心小学	897.00
新疆维吾尔自治区巴音郭楞蒙古自治州且末县第五小学	896.58
贵州省安顺市平坝区齐伯中心学校	894.86
江西省上饶市铅山县永平镇陈家寨小学	890.00
四川省自贡市富顺县赵化镇中心小学	852.80
四川省自贡市富顺县福善镇九年制学校	851.78
甘肃省白银市靖远县五合贾寨柯中学	820.88
福建省三明市宁化县城郊中心学校	800.92
江西省抚州市临川区第十三小学	800.34
贵州省铜仁地区江口县第四中学	773.14
江西省吉安市井冈山经济技术开发区学校	765.83
江西省赣州市安远县凤山中心小学	759.52
重庆市奉节县石岗乡中心小学	756.18
贵州省铜仁市江口县怒溪镇中心完全小学校	732.40
江西省吉安市永丰县沿陂镇中心完全小学	716.02
重庆市奉节县白帝镇中心小学	714.44
陕西省咸阳市旬邑县太村镇初级中学	712.32
四川省自贡市富顺县互助镇文井九年制学校	710.46
江西省抚州市南丰县第一中学	703.36
重庆市奉节县五马镇尖峰小学	697.96
湖南省怀化市靖州县甘棠镇中心小学	697.60
江西省吉安市吉安县油田中心小学	691.28
甘肃省白银市会宁县白草源初级中学	667.14

合作方名称	金额(RMB)
绥阳县风华镇中心学校	659.25
河南省南阳市内乡县第五小学	656.10
甘肃省陇南市宕昌县理川小学	641.04
湖南省娄底市新化县荣华乡过街希望小学	634.48
重庆市奉节县广厦希望小学	627.68
江西省鹰潭市余江区第六小学	596.05
黑龙江省鹤岗市萝北县团结镇中心学校	584.20
湖南省娄底市新化县白溪镇大源小学	578.24
甘肃省陇南市宕昌县金木九年制学校	576.26
重庆市奉节县吐祥镇中心小学	565.58
四川省宜宾市长宁县双河镇义务教育学校	560.24
贵州省遵义市务川仡佬族苗族自治县都濡镇山水完小	550.06
甘肃省临夏回族自治州临夏市红园小学	549.10
河北省张家口市高新区柳树屯小学	539.18
福建省龙岩市上杭县实验小学	538.20
吉林省白山市浑江区沿江小学	534.94
贵州省黔西南州贞丰县第五小学	533.51
贵州省贵阳市花溪区实验中学	502.40
江西省上饶市铅山县武夷山镇中心小学	501.16
河南省南阳市内乡县初级中学	501.00
福建省龙岩市上杭县城东小学	477.92
贵州省遵义市务川仡佬族苗族自治县丰乐镇中心完小	473.06
重庆市奉节县红土乡下广小学	462.28
湖北省宜昌市长阳县津洋口小学	460.26
江西省上饶市铅山县武夷山中学	447.92
贵州省铜仁市碧江区正光小学	446.30
四川省自贡市富顺县东湖镇初级中学	429.42
湖北省恩施土家族苗族自治州建始县长梁镇民族小学	394.22
甘肃省白银市靖远县糜滩镇中心小学	385.46
贵州省铜仁地区江口县太平镇中心完全小学校	381.04
河北省张家口市市辖区经济开发区东辛庄小学	381.00
山西省运城市闻喜县东镇中心学校	374.06
重庆市奉节县汾河镇天池小学	373.58
河北省秦皇岛市青龙满族自治县三拨子中心小学	357.56
新疆维吾尔自治区喀什地区巴楚县第二中学	356.23
安顺市平坝区第一小学	344.34
重庆市奉节县龙池小学	329.52
四川省广元市青川县乔庄小学校	329.17
湖南省娄底市新化县石冲口镇中心小学	323.44
江苏省南通市启东市天汾小学	310.82
重庆市酉阳县酉阳土家族苗族自治县铜鼓初级中学	288.92
甘肃省庆阳市合水县太莪中心小学	279.72
湖南省怀化市靖州苗族侗族自治县太阳坪中学	265.82
黑龙江省哈尔滨市阿城区玉泉中学校	254.96
甘肃省白银市会宁县党家岷乡初级中学	252.38
内蒙古自治区赤峰市克什克腾旗经棚第二小学	247.92
四川省宜宾市长宁县老翁镇大湾小学校	229.25
陕西省咸阳市旬邑县郑家镇初级中学	217.93
甘肃省白银市会宁县侯川初中	217.32
甘肃省兰州市榆中县第二中学	214.98
甘肃省白银市会宁县丁沟乡初级中学	214.24
福建省南平市顺昌县洋墩中学	202.38
江西省赣州市安远县镇岗乡中心小学	192.10
陕西省延安市延长县实验小学	190.86

政府教育局及学校配资明细

合作方名称	金额(RMB)	合作方名称	金额(RMB)
河南省郑州市中原区第九十中学	184.46	江西省上饶市铅山县太源民族学校	121.00
甘肃省庆阳市合水县蒿咀铺乡中心小学	174.04	甘肃省定西市临洮县南屏镇岚林寺小学	117.34
黑龙江省绥化市海伦市永富镇中学	161.60	甘肃省白银市靖远县糜滩镇下滩小学	110.76
甘肃省临夏市枹罕镇青寺小学	156.80	甘肃省白银市会宁县东关小学	103.08
福建省南平市武夷山市百花小学	149.38	甘肃省白银市会宁县新添回民中学	100.00
福建省龙岩市上杭县白砂中心小学	139.70	河北省张家口市高新区沈家屯中心校许家庄小学	100.00
甘肃省白银市会宁县中川中学	133.08	山西省运城向阳学校	41.58
福建省三明市宁化县宁化城东中学	125.34	江西省吉安市吉安縣敦厚鎮高塘小学	29.70
甘肃省庆阳市合水县何家畔九年制学校	123.00	重庆市酉阳县土家族苗族自治县板溪镇中心小学	14.85

企业捐赠明细

合作方名称	金额(RMB)	合作方名称	金额(RMB)
安踏体育用品集团有限公司	69,040,900.42	深圳市宏发投资集团有限公司	500,000.00
惠普贸易（上海）有限公司	12,650,666.00	富国基金管理有限公司	500,000.00
汇丰银行（中国）有限公司	7,063,394.88	宁泉资产有限公司	500,000.00
凯华地产（中国）集团有限公司	4,250,649.56	暴雪娱乐/上海网之易网络科技有限公司	425,342.50
小红书科技有限公司	4,000,000.00	北京百度网讯科技有限公司	400,000.00
深圳民森投资有限公司	3,170,000.00	北京市汉坤律师事务所	400,000.00
中信银行信用卡中心	2,608,760.43	深圳市点石投资管理有限公司	390,000.00
北京泰合鼎诚投资咨询有限公司	2,500,000.00	哈尔滨市金源影剧院有限公司	340,000.00
中国建设银行	2,440,000.00	深圳中洲集团有限公司	325,423.84
上海宽娱数码科技有限公司	2,300,000.02	瑞穗银行(中国)有限公司	300,000.00
地素时尚股份有限公司	2,039,769.30	沈阳兴齐眼药股份有限公司	300,000.00
普华永道中天会计师事务所	1,602,540.72	安徽英科医疗用品有限公司	300,000.00
国家开发投资集团有限公司	1,440,400.00	深圳市手造街物业管理有限公司	300,000.00
珀莱雅化妆品股份有限公司	1,400,000.00	上海华平投资管理有限公司	296,667.00
上海绿河投资有限公司、宁波燕创资产管理集团有限公司	1,400,000.00	上海固德资产管理有限公司	275,000.00
上海高毅资产管理合伙企业（有限合伙）	1,309,000.00	卡尔史托斯内窥镜(上海)有限公司	262,500.00
中电科安全科技河北有限公司	1,295,180.93	上海青翼新科技集团有限公司	220,000.00
上海森松制药设备工程有限公司	1,200,000.00	浦银安盛基金管理有限公司	218,954.00
苏州贵和企业管理咨询服务有限公司	1,000,000.00	颇尔（中国）有限公司	204,500.00
深圳东方港湾投资管理股份有限公司	1,000,000.00	上海莉莉丝科技股份有限公司	200,000.00
招商基金管理有限公司	1,000,000.00	深圳前海大营资本管理有限公司	200,000.00
上海博鸿资产管理合伙企业（有限合伙）	1,000,000.00	飞亚达精密科技股份有限公司	200,000.00
申能（集团）有限公司	1,000,000.00	光大兴陇信托有限责任公司	200,000.00
国投泰康信托有限公司	1,000,000.00	北京泓澄投资管理有限公司	200,000.00
九坤投资(北京)有限公司	900,000.00	上海至璞资产管理合伙企业（有限合伙）	200,000.00
利郎（中国）有限公司	859,177.00	景顺长城基金管理有限公司	200,000.00
中国国际金融股份有限公司	800,000.00	甘肃建投临夏建设管理有限公司	200,000.00
东方财富证券股份有限公司	800,000.00	兴证全球基金管理有限公司	200,000.00
北京当红齐天国际文化科技发展集团有限公司	800,000.00	山西光大焦化气源有限公司	200,000.00
上海时代天使医疗器械有限公司	700,000.00	上海弘弈投资有限公司	200,000.00
可可琳纳食品贸易（上海）股份有限公司	700,000.00	万向信托股份公司	194,250.00
上海易同私募基金管理合伙企业(有限合伙)	700,000.00	江西润达房地产投资开发集团有限公司	185,000.00
腾讯大学	660,452.68	深圳市国盛源商贸有限公司	180,000.00
深圳市风投侠投资管理有限公司	625,000.00	信美人寿相互保险社	160,000.00
大连丰润置业有限公司	600,000.00	博世汽车部件（苏州）有限公司	160,000.00
第一创业证券股份有限公司	570,000.00	壹药网科技（上海）股份有限公司	160,000.00
前海世代教育科技（深圳）有限公司	550,000.00	大成基金管理有限公司	150,000.00
英伟达半导体技术服务（上海）有限公司	500,000.00	国泰基金管理有限公司	143,749.00

企业捐赠明细

合作方名称	金额(RMB)	合作方名称	金额(RMB)
协创数据技术股份有限公司	140,000.00	稻丰智谷（固安）电子有限公司	29,700.00
上海老凤祥有限公司	130,000.00	上海申美饮料食品有限公司	27,920.00
网易（杭州）网络有限公司	124,283.50	宜家（中国）投资有限公司	25,647.00
上海全卫物业管理有限公司	114,400.00	优胜美地酒店经营管理（上海）有限公司	24,000.00
默克投资（中国）有限公司	100,025.00	郑州思念食品有限公司	20,000.00
元创科技股份有限公司	100,000.00	子城联合建设集团有限公司	20,000.00
西部利得基金管理有限公司	100,000.00	漯河市卫龙商贸有限公司	20,000.00
上海蕙墨文化传播有限公司	100,000.00	上海大朴资产管理有限公司	20,000.00
布雷博（南京）制动系统有限公司	100,000.00	天津市正盛国际拍卖有限公司	20,000.00
杭州告捷企业管理咨询有限公司	100,000.00	嘉兴帛冠纺织有限公司	20,000.00
北京小仙炖生物科技有限公司	100,000.00	提姆（上海）餐饮管理有限公司	19,885.00
甘肃四库文化发展集团有限公司	100,000.00	中国中金财富证券有限公司	18,920.00
龙岩汇泉置业有限公司	100,000.00	唯泰精品购物村(上海)有限公司	18,000.00
云南普洱茶厂有限公司深圳分公司	90,000.00	上海泽煜实验设备有限公司	18,000.00
深圳市涌容资产管理有限公司	90,000.00	上海明德房地产经纪有限公司	15,420.00
深圳市九富投资顾问有限公司	90,000.00	上海尚体体育发展有限公司	15,000.00
北京香港马会会所有限公司	84,000.00	上海帕米尔信息科技有限公司	14,093.33
三六一度(中国)有限公司	80,000.00	上海科瓦口腔门诊有限公司	12,980.00
萍乡市润成建筑有限公司	75,000.00	南京臣功制药股份有限公司	12,980.00
法国兴业银行（中国）有限公司	73,523.34	丹纳赫集团	12,400.00
连界（北京）投资有限公司	72,495.00	华宝信托有限责任公司	10,042.29
北京世谷科技有限公司	70,388.00	深圳市金甲文化传播有限公司	10,000.00
华成战投（北京）咨询有限公司	65,000.00	上海出芒文化传媒有限公司	7,572.00
麦肯锡（上海）咨询有限公司	64,710.00	上海惠新吸塑机箱有限公司	7,200.00
赛得利（中国）纤维有限公司	58,412.34	七——网络科技有限公司	6,980.00
上海凯惠食品添加剂有限公司	54,396.00	美乐家(中国)日用品有限公司	5,637.29
镇江汇辰智能系统有限公司	50,029.70	恒安标准人寿保险有限公司	5,000.00
上海耀富建设景观设计事务所	50,000.00	懿一管家教育科技（上海）有限公司	5,000.00
北京派悦坊餐饮管理有限公司	50,000.00	大童保险销售服务有限公司上海分公司	5,000.00
英孚青少儿英语	49,049.77	上海益通路桥工程有限公司	5,000.00
知实（上海）管理咨询有限公司	41,631.00	上海摩迪英联机械检验技术咨询有限公司	5,000.00
上海亚格投资管理有限公司	40,000.00	上海协泽文化传播有限公司	5,000.00
江苏云学堂网络科技有限公司	40,000.00	深圳时尚商业科技集团股份有限公司	5,000.00
上海美动医疗器材贸易有限公司	35,310.00	上海抱朴投资有限公司	5,000.00
深圳市慧腾文化发展有限公司	32,100.00	宜春市茂辰电子商务有限公司	4,500.00
正安精密工业（天津）有限公司	30,000.00	北京一九八华康商业管理有限公司	3,480.00
阿诺德绝缘材料技术（吴江）有限公司	30,000.00	高朋（上海）律师事务所	3,000.00
广州赛意信息科技股份有限公司	30,000.00	保国国际贸易（上海）有限公司	2,931.30
七幕人生文化产业（北京）有限公司	30,000.00	上海晋缘文化传播有限公司	2,650.00
深圳市博优世界教育咨询有限公司	30,000.00	宝袋餐饮管理（上海）有限公司	2,618.00
深圳市前景科技投资有限公司	30,000.00	宝理工程塑料贸易（上海）有限公司	2,100.00



基金会捐赠明细

合作方名称	金额(RMB)
中国教育发展基金会	15,750,000.00
腾讯公益慈善基金会	7,446,568.23
上海盘京公益基金会	3,000,000.00
北京联想公益基金会	1,425,000.00
福建省兴业证券慈善基金会	800,000.00
上海汇添富公益基金会	706,000.00
心和公益基金会	660,000.00
美团公益基金会	602,221.86
浙江敦和慈善基金会	600,000.00
广东省唯品会慈善基金会	600,000.00
北京字节跳动公益基金会	500,000.00
上海东方证券心得益彰公益基金会	500,000.00
四川省资中教育基金会	481,643.01
墨卡托基金会	434,129.93
垫江县教育发展基金会	396,039.60
全球赠与基金会（美国）上海代表处	379,030.23
深圳市长江商学院教育发展基金会	304,000.00
广东省易方达教育基金会	300,000.00
广东省南方基金慈善基金会	254,939.00
广东省广发证券社会公益基金会	206,000.00

团体捐赠明细

合作方名称	金额(RMB)
陕川渝长江校友会	553,200.00
哈尔滨市慈善总会	400,001.00
赠与亚洲（美国）北京代表处	323,734.78
上海市新的社会阶层人士联谊会	238,218.70
中国狮子联会哈尔滨代表处	222,654.50
赠与亚洲（美国）北京代表处	161,295.00
龙岩市永定区慈善总会	100,000.00
杭州市体育彩票管理中心	80,000.00
北京新艺动社会工作发展中心	71,666.00
青岛西海岸新区手拉手公益服务中心	17,748.87
张掖市鹏程社会工作发展服务中心	17,571.92
柳河县柳爱青年志愿者协会	17,566.84
濮阳市元心青少年心理服务中心	17,119.10
安康义工联合会	16,388.86
公安县辣妈酷爸爱心联盟	16,342.05
兰州市西固区天籁志愿服务中心	16,164.44
甘肃益启公益慈善中心	16,065.46
汉川市向日葵社会工作服务中心	15,933.24
西安市未央区环保志愿者协会	15,857.02
中卫市博慧社工服务中心	15,566.18
陕西四叶草公益中心	15,529.23
孝昌县志愿者联合会	15,519.35
岳阳市岳阳楼区志愿联合会	15,518.46
文安草根公益协会	15,404.77

合作方名称	金额(RMB)
北京德恒公益基金会	200,000.00
龙湖公益基金会	200,000.00
中国青少年发展基金会	180,000.00
北京姚基金公益基金会	175,000.00
南都公益基金会	170,000.00
深圳市慈善会	150,000.00
上海愿望成真慈善基金会	150,000.00
珠海市华发公益基金会	115,500.00
中国扶贫基金会	109,956.87
上海诺亚公益基金会	100,000.00
上海耕夫公益基金会	100,000.00
重庆市黔江区教育基金会	100,000.00
上海浦东新区浦兴社区基金会	99,009.90
北京新东方公益基金会	48,000.00
深圳市社会公益基金会	43,104.75
北京水滴汇聚公益基金会	20,000.00
北京东方君公益基金会	20,000.00
武汉闻一多基金会	15,000.00
爱佑慈善基金会	5,000.00
宁夏吉庆公益基金会	2,000.00

合作方名称	金额(RMB)
洮南市草根爱心志愿者协会	15,381.71
茶陵县东阳社会工作服务中心	15,368.59
株洲云龙示范区力量社会工作服务中心	15,288.71
庆城县志愿者协会	15,223.37
兴平市丁香志愿者服务中心	15,216.13
长沙市银发族为老公益服务中心	15,203.89
临江市博达志愿者协会	15,184.79
孝感市义工联合会	15,184.23
洛阳市长乐社会工作服务中心	15,180.60
曲阜市惠心社会工作服务中心	15,131.32
云梦县社会工作者协会	15,127.02
长沙市雨花区向阳花社会工作服务中心	15,120.00
陕西省红风工程志愿者协会	15,080.41
白银市同城社会工作服务中心	15,040.01
吴忠市至善社会工作发展服务中心	15,033.64
庆阳鼎力社会工作服务中心	15,021.38
宁夏昊善社会工作发展服务中心	15,008.70
陕西仁爱儿童援助中心	15,006.40
荆州市阳明社会工作服务中心	15,001.00
磐石市“众”志愿者协会	15,000.76
成都市武侯区有你社区发展中心	4,950.50
上海复恩社会组织法律研究与服务中心	800.00
上海市长宁区火柴青年公益发展中心	598.00

个人捐赠明细

合作方名称	金额(RMB)
腾讯公益众筹平台网友捐赠	15,491,054.57
真爱梦想支付宝渠道网友捐赠	12,095,174.84
袁女士	3,105,000.00
龙先生	3,000,000.00
微微	1,480,000.00
胡勇敏	1,230,000.00
吴圣皓	1,040,213.00
陈劲	1,000,000.00
黄泽丰、黄泽韬	1,000,000.00
李卓	1,000,000.00
汪静波	700,000.00
爱心客户	684,221.71
乐建明	600,000.00
罗阆	500,000.00
火堆项目爱心网友	488,955.49
董承非	480,000.00
王女士	300,000.00
齐霁雯	300,000.00
胡晓玲	300,000.00
邓晓峰	300,000.00
美团公益网友捐赠	291,544.53
2021年分享爱非限定捐赠	270,000.00
李弘	230,000.00
WENXI WANG	200,000.00
张晓东	200,000.00
熊清志	200,000.00
李光煜	200,000.00
杨东	180,000.00
王卫东	180,000.00
曹冠业	154,000.00
MEIJIANPING	150,000.00
徐波	150,000.00
李之骅	150,000.00
何氏眼科员工	148,453.10
陈数	130,000.00
新浪微公益爱心网友	112,610.32
何皓	110,000.00
华平投资员工	102,000.00
黄琪	102,000.00
黄建	100,000.00
爱心人士	100,000.00
李凤	100,000.00
钱凯	100,000.00
陈远雁	100,000.00
张允溪	100,000.00
叶欢	95,000.00
阿里巴巴公益爱心网友	83,432.00
韦蕊	60,000.00
袁细容	60,000.00
梁子健	60,000.00
里程125集体	50,614.84
秦超	50,000.00
李红霞	50,000.00
钟慧中	50,000.00

合作方名称	金额(RMB)
李莉	50,000.00
陈婉婷	50,000.00
周朗朗	43,333.00
黄女士	43,200.00
青腾“青苗计划”爱心网友	36,077.08
徐戎	30,000.00
杨小兰	30,000.00
韦燕	30,000.00
裴奕根	30,000.00
爱心人士	30,000.00
牛晓	25,550.00
赵越	25,000.00
张培培	25,000.00
欧秀明	21,040.00
刘惠	20,000.00
陈驰	20,000.00
朱臻	20,000.00
陶晶	20,000.00
姜燕	20,000.00
石娜莎	20,000.00
朱友刚	20,000.00
颜雅婷	20,000.00
陈秋玉	18,000.00
邱安红	18,000.00
尤冠震	18,000.00
蔡霞	18,000.00
雷献云	15,500.00
真爱梦想江口团队	15,347.80
字节跳动公益平台爱心网友	10,348.91
上官利青	10,000.00
周先生	10,000.00
戴华	10,000.00
田茂伟	10,000.00
吴卫	10,000.00
陆雪游	10,000.00
顾培培	10,000.00
袁兵	10,000.00
夏腾飞和吴楚云	9,999.99
潘娅菲	9,370.00
曹希凡	8,000.00
李松	8,000.00
张川	7,000.01
黎慧	7,000.00
肖景华	6,500.00
何文莉	6,500.00
师金龙	6,500.00
张强	6,500.00
胡效鼎	6,000.00
于波	6,000.00
邓肖竣	6,000.00
曹文欣	5,500.17
吴禹祥	5,500.00
汪永兰	5,000.00
史俊明	5,000.00

个人捐赠明细

合作方名称	金额(RMB)
郑苏芬	5,000.00
王庆刚	5,000.00
奚冰	5,000.00
陈学荣	5,000.00
杨亮	5,000.00
张凤君	5,000.00
伍甜蜜	5,000.00
何佳瑾	5,000.00
伍昔雄	5,000.00
陈拓飞	5,000.00
马荣	5,000.00
徐健	5,000.00
马菁波	5,000.00
顾蓓颖	3,930.00
冯晓晗	3,576.00
李玉琦	3,450.00
真爱真好·愿望成真慈善晚宴义卖捐赠	2,990.01
李静	2,727.00
苏宁公益爱心网友	2,492.95
张雅	2,440.00
张安超	2,166.00
杨晓琦	2,000.00
王莹秋	2,000.00
楚肖	2,000.00
吴凌波	2,000.00
王璐	1,920.00
冯芷菁	1,850.00
李喆妍	1,550.00
魏燕	1,541.00
百度公益爱心网友	1,469.04
吴圣乐	1,250.00

合作方名称	金额(RMB)
朱坤杰	1,050.00
李秉钊	1,000.00
熊利霞	1,000.00
邹旌	1,000.00
李连鹏	1,000.00
陈桢楠	1,000.00
朱焱	1,000.00
徐怡雯	800.00
杨霁	760.00
叶玉婷	750.00
陆游	666.00
但之	666.00
沈丹青	650.00
周宏蔓	628.00
何金昌	600.00
蔡砺	600.00
尤方骏	600.00
符文君	600.00
谢墨绮	600.00
陆亚娟	600.00
郭媛媛	600.00
徐玥	550.00
周颖	500.00
黄韵	500.00
小米公益爱心网友	414.87
杜珊珊	350.00
刘新语	350.00
浑南区梦想家人	135.10
何格	100.00
京东公益爱心网友	25.68



2021年慈善晚宴拍品鸣谢

上海“真爱真好·愿望成真”慈善晚宴拍品

拍品捐赠人	拍品名称
郑晓星	《佛眼》
应青蓝	钻石戒指
徐红	《白云苍狗》
LI PING YUAN	和田玉籽玉羊脂玉挂件
胡璧君	郑敏 雕塑《虎》
刘军	詹建俊《雪山松》99/17
孔氏珧琅	微缩掐丝珧琅 腕表《林中虎踞》
文华汝瓷	朱文立制汝窑天青釉八棱净水瓶
利青	ASTER MA 珠宝 紫罗兰翡翠戒指
石娜莎	《生命力》
上海愿望成真慈善基金会	罹患“杜氏肌营养不良症”孩子们的愿望
尹昕	四星班章大白菜
半岛酒店	《半岛之约》
侯占春	侯占春 阿城版画《儿戏》
秦岭	陶艺新彩挂盘一套
上海愿望成真慈善基金会	荷兰画家Peter Riezebos和许愿儿童 玉珍 共同创作的画
真爱梦想	去远方项目
	梦想中心项目

拍品捐赠人	拍品名称
真爱梦想	真爱家长学院校董
兆泰集团	韩美林画作《辛丑吉牛图》
洪嘉隆	地藏菩萨水晶唐卡《般若大愿》
吴慕迪	《跳跃》
田园	上海牌天文台系列镂空陀飞轮钻石金表
应青蓝	Art021特别限量版“Kylie Ying x Olympia Le-Tan”书手书包
马瑞敏	RED HAIR GIRL IN EVENING DRESS 3幅
法拉利	法拉利驾驶培训课程
孔氏珧琅	孔氏珧琅复古系列18K金高温珧琅首饰全套
梁进青	《老黄牛》
刘军	谭平《红色》《蓝色》99/55
迪士尼	一次难忘的上海迪士尼乐园体验（6人/套）
应青蓝	《隅境NO31》
贾平凹	贾平凹的书法
顾佳斌	顾佳斌美食严选 黑金卡1年尊贵服务
韩昊	《桃源仙梦》

深圳“爱有温度·真爱真好”分享爱慈善晚宴拍品

拍品捐赠人	拍品名称
深圳市艺邦美术活动中心	儿童画《四季歌》
郑晓星	路易斯·亨瑞硅兹 铜版画《水中的伽拉忒亚》
林燕琼	MASTER 翡翠耳环《斗鱼》
龙先生	许丙屯 布面油画《瑞雪》
贾平凹	贾平凹 书法《诸神充满》
佛屠Ricco	HELIX LAB Aaru Titan 客制化键盘
董瑞	唐云 花鸟画《蝶恋花》
蔡明	古董陶瓷 矾红描金花卉纹油槌瓶
利青	7542青饼 普洱茶
鲍雯君	鲍雯君 天龙顶珠壶
爱新觉罗·恒锦	爱新觉罗·恒锦 书画《赤骥最承恩》
广东新宝堂生物科技有限公司	新宝堂 50年老陈皮
李跃	Magerrit 戒指《花仙子-Flower Beauty》
美联家私	美联家私 红木皇宫椅
林祐民	林祐民·禅哲艺术衍生品 青铜塑像《思行者》
养立法师	养立法师 书法《满是欢喜》
王全	展望 雕塑《它是它自己的无限》
蔡明	2009年 罗曼尼·康帝 红葡萄酒*2
吴福庆	张大千 水墨画《苍虬高士图》
陈数	老凤祥 金版画册《世纪伟人邓小平》
利青	翡翠摆件《莲台之上》
	巨型灵芝

拍品捐赠人	拍品名称
彭咏思Pansy	PP ELEGANT《荷花蔷薇》耳环戒指
刘蔓	翡翠手镯
袁细容	宸容翡翠 999纯金茶壶
杨建恒	青饼系列之头炮【小牛饼】麻黑普洱茶
左晋	左晋 布面油画《冰凌花》
邓锋	多萝西·道蒂（Dorothy Doughty）花鸟瓷盘
杜恒	布面综合材料《悬崖边的惊喜》
凯华地产（中国）集团有限公司	翡翠钻石项链
朱德玲	朱德玲 书法《心经》
程大钜	程大钜 布面丙烯《愉悦之行》
龙先生	高坤水 国画《长寿吉祥》
云南普洱茶厂有限公司深圳分公司	易武青饼《九九归易》普洱茶
朱宇华	朱宇华 汝瓷《曦青釉六方瓶》
郝俪	郝俪 布面油画《如鱼得水》
深圳市春三月茶业有限公司	王子和山 收藏级曼松
徐红	日本14k金天然珊瑚多股项链、手链
黄帆	黄帆 方升壶
深圳市优藏实业有限公司	BVV Club &真爱梦想 慈善联名款葡萄酒
深圳市艺邦美术活动中心	儿童画《冲破云霄》
真爱梦想	《心中梦想》儿童表演
	“爱在边疆”公益项目
	去远方项目

2021年鸣谢支持机构及个人

"真爱之友" 特别鸣谢

特别鸣谢以下个人、机构、团体给予真爱梦想的大力支持

北京字节跳动公益基金会、中央财经大学教育基金、大童保险销售服务有限公司、央财龙马（北京）管理咨询有限公司、卓进（中国）融资租赁有限公司、城市足球集团 通过全球赠与基金会支持运动梦想课和梦想中心项目、泛林集团 通过赠与亚洲支持梦想科技节和梦想中心项目、史丹利百得公司 通过赠与亚洲支持梦想科技节项目、蚂上创业营、乐天慈善信托、上海国际主题乐园有限公司、瑞再基金会、瑞士再保险、瑞再企商、周汪湄女士、陈数女士、杨昕、党开宇、卢建兰、王鹤霖、范艳瑾、姜燕、孙丹迪、邓抒、陈非、周再华、杨渝旋、严峥嵘、于程程、苗铠兰、徐戎、谢蔓芝、蓬蕾、颜怀江、成语谋、孙嘉昊、蒋琦、黄峻敏、杨小兰、文洁、高雪、康炜灵、张昊、李玉坤、戴立立、傅成斌、肖飒、孙华山、马之遥、胡思凡、陈枫馨、田鸿、王雪泉、沙琦红、Emma、黄磊、赵泽元、占芳子、郑凯、吴芳、李菲菲、张粒、廖思童

办公场地支持

刘淑玲 女士、深圳市涌容资产管理有限公司

梦想中心建设

上海至正科技有限公司、上海优创办公设备有限公司、中国图书进出口上海公司、江阴市嘉澳商贸有限公司、上海达迅电脑有限公司、上海菱华仓储服务有限公司、常州欧德隆装饰材料有限公司、杭州博圣堂科技有限公司、上海资程实业发展有限公司、佳美斯特江苏木业有限公司、江阴市恩和文化发展有限公司、北京花开紫荆教育科技有限公司、南京极域信息科技有限公司、境洁环保科技（上海）有限公司、上海晟洁电子科技有限公司、江阴市顾山鑫怡电脑店、上海彧荣企业营销策划中心、苏州市古得堡数码印刷有限公司、遨为(上海)数字技术有限公司、上海宜谊信息科技有限公司、上海莉捷信息科技有限公司、上海翀腾商贸有限公司、育才控股集团股份有限公司、上海聚丽光电科技有限公司、上海荟诚信息系统有限公司、广州视睿电子科技有限公司、上海华建工程建设咨询有限公司、北京百家双师科技有限公司、上海云量子供应链管理有限公司、上海影循贸易有限公司、上海钟书实业有限公司、上海小度技术有限公司、北京中创文旅文化产业集团、信美会员潘红娥、樊登读书APP、张华、邱红萍、刘继武、吴烨华、王雨顺、汪丹丹、曹臻、张佳琳、戴巴棣

课程开发、教师培训

深圳市福田区维德法律服务中心、田家炳基金会、西安领心教育科技有限公司、上海佰特教育科技有限公司、杭州师范大学儿童哲学研究中心 高振宇团队、中国电子学会全国青少年机器人技术等级考试标准工作组 副组长 曹盛宏老师、浙江敦和慈善基金会、上海益优青年服务中心、第一反应、陈馨女士、张璵女士、上海志得意满教育科技有限公司、江西省教育厅教学教材研究室、施孟甫女士、陆静雯女士、陈雁女士、朱婷婷女士、任远女士、席春玲博士、李希希博士、陈宛玉博士、高艳博士、张晓冬女士、陈舒婷女士、哔哩哔哩UP主"折翼手办娘向晨曦"、哔哩哔哩UP主"皮皮皮皮皮皮皮卡丘"、哔哩哔哩UP主"编辑渡边"、哔哩哔哩UP主"南门录像厅"、MitOst e.V.、Dr. Lei Wang、刘冠聪女士、李莎莎女士、冉媛女士、祁心先生、王坤先生、一公斤盒子、吴刚平教授、王寒温女士、吴婷老师、姜海英老师、张天虹老师、巫秀秀老师、刘丽萍老师、胡红莲老师、吴文意老师、谢重新老师、张才军老师、王立群老师、陈玉梅老师、唐燕老师、李超老师、徐秋老师、刘佳老师、李逸老师、方英老师、高艳霞老师、邱正坤老师、龚瑜女士、张翔先生、谈馨悦老师、上海未爱教育科技有限公司 曹蕾团队、上海光锥文化传媒有限公司 科学声音团队、张力玮女士、中国教育科学研究院体艺卫教育研究所于素梅博士及团队、刘甄悦老师、北京2022年冬奥会和冬残奥会组织委员会

物资支持

崔莉、北京味珍饮品有限公司、上海香奈食品有限公司、深圳市星妃生物科技有限公司、可可琳纳食品贸易（上海）股份有限公司、前海万汇股权投资管理（深圳）有限公司、丁玮、宁夏美御葡萄酒酿造有限公司、有赞商盟、蒋梦婕工作室、中科守护（北京）安全科技有限公司、深圳花与兽电子商务有限公司

场地合作与现场支持

上海外滩半岛酒店有限公司、联想(上海)有限公司、上海市留学人员之家、上海陆家嘴金融城发展基金会、吴坤超先生、丁一奇先生、刘森先生、冯华先生、招商银行深圳分行、中科守护（北京）安全科技有限公司、中信银行信用卡中心、中洲万豪酒店、 余正新 、 联想（上海）有限公司、辽宁省沈阳市浑南区第七十三中学、辽宁省沈阳市浑南区深井子小学、黑龙江省双鸭山市宝清县教育局、黑龙江省双鸭山市宝清县高级中学、北京交通大学、四川省凉山彝族自治州西昌市西昌一中俊波外国语学校、河北省唐山市路北区幸福小学、湖北省恩施土家族苗族自治州利川市第一民族实验小学、湖北省十堰市郧阳区城关镇第三完全小学、黑龙江省哈尔滨市阿城区金源小学校、黑龙江省哈尔滨市道里区群力实验第二小学、黑龙江省绥化市海伦市第二中学、黑龙江省双鸭山市第三十二中学、四川省自贡市富顺县衡川实验学校、四川省成都市大邑县苏家学校、四川省内江市桐梓坝小学校、四川省资中县水南实验学校、内蒙古赤峰市克什克腾旗经棚镇民族实验小学、云南省普洱市澜沧拉祜族自治县民族小学、辽宁省沈阳市浑南区实验中学、贵州省安顺市平坝区黎阳学校、贵州省安顺市平坝区昌河中心小学、江西省上饶市德兴市第一中学、江西

省吉安市万安县视头中心小学、深圳市艾宝莉时尚设计有限公司、深圳市中洲置地有限公司、云南省大理市弥渡县牛街彝族乡民族中学、贵州省黔南布依族苗族自治州罗甸县第二小学、西藏自治区日喀则市上海实验学校、海南省教育厅、江西省上饶市德兴市银城第二小学、福建省晋江市第五实验小学、重庆市酉阳土家族苗族自治县教师进修学校

媒体及传播支持

中国网、新华网、善达网、公益时报、上海王博影视文化传媒有限公司、澎湃新闻、嘉兴市政府外事办公室、南方周末、混沌时代（北京）教育科技有限公司、上海锐克广告有限公司

活动内容支持

混沌时代（北京）教育科技有限公司、上海援藏工作组（日喀则市）、深圳通利华汽车贸易有限公司、蚂蚁金服（杭州）网络技术有限公司、甘肃省和政县闵家小学、甘肃省和政县三十里铺小学、陈一梅女士、沈杰先生、冯媛女士、吴政先生、肖飒先生、连凯先生、钱琼炜先生、彭黎明先生、鲍明强先生、沈永东先生、周俊女士

人力资源智力支持

孟祥真、王思纯、混沌时代（北京）教育科技有限公司 、 中欧国际工商学院 、 万科公益基金会 、 中金财富环球家族办公室 、 上海复星公益基金会 、 麦肯锡（上海）咨询有限公司

办公硬件与软件系统支持

瑞银证券有限责任公司、上海爱数信息技术股份有限公司 、联想（北京）有限公司

梦想大篷车

上海市新的社会阶层人士联谊会、甘肃省教育厅、甘肃省临夏州教育局、甘肃省临夏市教育局、北京市怀柔区教委、江西省教育厅、江西省吉安市教体局、江西省井冈山市教体局、上海市浦东新区东方小学（懿德校区）、临夏市师范附小、临夏市枹罕镇拜家小学、北京市怀柔区北房镇中心小学、井冈山毛泽东红军学校、上海真爱梦想公益基金会-VIPKID专项基金、上海真爱梦想公益基金会-爱碍爱就业支持专项基金、上海真爱梦想公益基金会-科技创新教育专项基金、安踏体育用品集团有限公司、上海寰钛教育科技有限公司、上海蓝鳍信息科技有限公司、遨为(上海)数字技术有限公司、上海玛瑞斯三维打印技术有限公司、空境影像公益、泰洋川禾公益、上海亿角鲸海洋研究中心、吉林省真爱梦想学校、一拍即传、石斌、郭丹丹、乃万、付菡、常琳、张鼎立、商振博（奶茶）等爱心人士及所有相关机构、梦想老师、志愿者们

去远方

北京字节跳动科技有限公司、普华永道中天会计师事务所、浦发银行北京亚运村支行党支部、阿斯麦（上海）光刻设备科技有限公司、北京师范大学-香港浸会大学联合国际学院、四川师范大学文学院社会实践与志愿服务部、重庆市慈善总会、陕西省慈善协会、杭州师范大学青年志愿者协会、西安财经大学青年志愿者联合会、西安交通大学青年志愿者协会、上海交通大学法学院青支队、西北大学行知社、复旦大学远征社、人人公益3小时、弥渡县教育体育局、宝清县教育和体育局、徐冲老师、陈馨老师、林蒙老师、王莹老师、董腾越老师、林媛老师

审计服务

天职国际会计师事务所(特殊普通合伙)

法律顾问服务

北京大成（上海）律师事务所

员工福利支持

爱康国宾健康体检管理集团有限公司、陈数女士

审计报告

北京注册会计师协会
业务报告统一编码报备系统

业务报备统一编码：	110101502022940008355
报告名称：	年度财务报表审计
报告文号：	天职业字[2022]15801 号
被审（验）单位名称：	上海真爱梦想公益基金会
会计师事务所名称：	天职国际会计师事务所（特殊普通合伙）
业务类型：	财务报表审计
报告意见类型：	无保留意见
报告日期：	2022 年 04 月 18 日
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签字人员：	周焱(110101500086)， 雷丹卉(110101500266)
<div></div> <p>(可通过扫描二维码或登录北京注协官网输入编码的方式查询信息)</p>	

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审计报告

天职业字[2022]15801 号

上海真爱梦想公益基金会：

一、 审计意见

我们审计了上海真爱梦想公益基金会（以下简称“基金会”）财务报表，包括 2021 年 12 月 31 日的资产负债表和 2021 年度的业务活动表、现金流量表以及相关财务报表附注。

我们认为，后附的财务报表在所有重大方面按照《民间非营利组织会计制度》的规定编制，公允反映了基金会 2021 年 12 月 31 日的财务状况以及 2021 年度的经营成果和现金流量。

基金会 2021 年度公益事业支出 226,893,923.63 元，2020 年度收入总额 259,012,480.59 元，2021 年度公益事业支出占 2020 年度总收入的比例为 87.60%；2021 年度行政管理人员工资福利 8,561,509.33 元，行政办公支出 6,382,843.47 元，合计 14,944,352.80 元，占 2021 年度总支出 245,542,163.90 元的比例为 6.09%。

二、 形成审计意见的基础

我们按照中国注册会计师审计准则的规定执行了审计工作。审计报告的“注册会计师对财务报表审计的责任”部分进一步阐述了我们在这些准则下的责任。按照中国注册会计师职业道德守则，我们独立于基金会，并履行了职业道德方面的其他责任。我们相信，我们获取的审计证据是充分、适当的，为发表审计意见提供了基础。

三、 管理层和治理层对财务报表的责任

上海真爱梦想公益基金会管理层（以下简称“管理层”）负责按照《民间非营利组织会计制度》的规定编制财务报表，使其实现公允反映，并设计、执行和维护必要的内部控制，以使财务报表不存在由于舞弊或错误导致的重大错报。

在编制财务报表时，管理层负责评估基金会的持续经营能力，披露与持续经营相关的事项（如适用），并运用持续经营假设，除非管理层计划清算基金会、终止运营或别无其他现实的选择。

治理层负责监督基金会的财务报告过程。

审计报告（续）

天职业字[2022]15801 号

四、注册会计师对财务报表审计的责任

我们的目标是对财务报表整体是否不存在由于舞弊或错误导致的重大错报获取合理保证，并出具包含审计意见的审计报告。合理保证是高水平的保证，但并不能保证按照审计准则执行的审计在某一重大错报存在时总能发现。错报可能由于舞弊或错误导致，如果合理预期错报单独或汇总起来可能影响财务报表使用者依据财务报表作出的经济决策，则通常认为错报是重大的。在按照审计准则执行审计工作的过程中，我们运用职业判断，并保持职业怀疑。同时，我们也执行以下工作：

（1）识别和评估由于舞弊或错误导致的财务报表重大错报风险，设计和实施审计程序以应对这些风险，并获取充分、适当的审计证据，作为发表审计意见的基础。由于舞弊可能涉及串通、伪造、故意遗漏、虚假陈述或凌驾于内部控制之上，未能发现由于舞弊导致的重大错报的风险高于未能发现由于错误导致的重大错报的风险。

（2）了解与审计相关的内部控制，以设计恰当的审计程序，但目的并非对内部控制的有效性发表意见。

（3）评价管理层选用会计政策的恰当性和作出会计估计及相关披露的合理性。

（4）对管理层使用持续经营假设的恰当性得出结论。同时，根据获取的审计证据，就可能导致对基金会持续经营能力产生重大疑虑的事项或情况是否存在重大不确定性得出结论。如果我们得出结论认为存在重大不确定性，审计准则要求我们在审计报告中提请报表使用者注意财务报表中的相关披露；如果披露不充分，我们应当发表非无保留意见。我们的结论基于截至审计报告日可获得的信息。然而，未来的事项或情况可能导致基金会不能持续经营。

（5）评价财务报表的总体列报、结构和内容，并评价财务报表是否公允反映相关交易和事项。

我们与治理层就计划的审计范围、时间安排和重大审计发现等事项进行沟通，包括沟通我们在审计中识别出的值得关注的内部控制缺陷。

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审计报告（续）

天职业字[2022]15801 号

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中国注册会计师：



中国注册会计师：



资 产 负 债 表

2021年12月31日

单位名称：上海真爱梦想公益基金会				会民非01表 币种：人民币元			
资 产	行次	年末余额	年初余额	负债和净资产	行次	年末余额	年初余额
流动资产：				流动负债：			
货币资金	1	28,117,887.56	8,742,906.25	短期借款	23		
短期投资	2	335,010,000.00	309,829,530.58	应付款项	24	14,497,602.72	25,760,411.89
应收款项	3	2,906,704.13	5,663,797.35	应付工资	25	2,480,149.84	2,401,665.70
预付账款	4	2,187,284.00	2,877,256.33	应交税金	26	223,760.60	196,028.18
存 货	5	2,742,609.72	3,371,967.05	预收账款	27		
待摊费用	6		462.89	预提费用	28		
一年内到期的长期债权投资	7			预计负债	29		
其他流动资产	8			一年内到期的长期负债	30		
流动资产合计	9	370,964,485.41	330,485,920.45	其他流动负债	31		
				流动负债合计	32	17,201,513.16	28,358,105.77
长期投资：							
长期股权投资	10	4,297,577.28	4,000,000.00	长期负债：			
长期债权投资	11			长期借款	33		
长期投资合计	12	4,297,577.28	4,000,000.00	长期应付款	34		
				其他长期负债	35		
固定资产：				长期负债合计	36		
固定资产原价	13	27,247.00					
减：累计折旧	14	4,307.66		受托代理负债：			
固定资产净值	15	22,939.34		受托代理负债	37		
在建工程	16						
文物文化资产	17			负债合计	38	17,201,513.16	28,358,105.77
固定资产清理	18						
固定资产合计	19	22,939.34					
				净资产：			
无形资产：				非限定性净资产	39	152,432,101.33	147,538,405.00
无形资产	20			限定性净资产	40	205,651,387.54	158,589,409.68
				净资产合计	41	358,083,488.87	306,127,814.68
受托代理资产：							
受托代理资产	21						
资产总计	22	375,285,002.03	334,485,920.45	负债和净资产总计	42	375,285,002.03	334,485,920.45

法定代表人：潘江雪

主管会计工作负责人：俞丽佳

会计机构负责人：俞丽佳

业 务 活 动 表

2021年度

单位名称：上海真爱梦想公益基金会				会民非02表 币种：人民币元			
项 目	行次	本年发生额			上年发生额		
		非限定性	限定性	合计	非限定性	限定性	合计
一、收 入	1						
其中：捐赠收入	2	4,482,659.58	242,321,483.37	246,804,142.95	3,912,265.71	206,123,056.70	210,035,322.41
会费收入	3						
提供服务收入	4	10,254.27	33,790,943.02	33,801,197.29	3,076.68	31,718,330.77	31,721,407.45
其中：政府购买服务收入	5						
商品销售收入	6						
政府补助收入	7	33,744.00		33,744.00	204,224.74		204,224.74
投资收益	8	16,653,208.42		16,653,208.42	16,997,146.41		16,997,146.41
其他收入	9	205,545.43		205,545.43	54,379.58		54,379.58
收入合计	10	21,385,411.70	276,112,426.39	297,497,838.09	21,171,093.12	237,841,387.47	259,012,480.59
二、费 用	11						
（一）业务活动成本	12	226,893,923.63		226,893,923.63	197,048,342.49		197,048,342.49
其中：建设	13	42,114,536.17		42,114,536.17	42,906,538.87		42,906,538.87
运营	14	45,622,072.18		45,622,072.18	29,509,720.05		29,509,720.05
公益伙伴合作	15	44,962,157.10		44,962,157.10	49,512,442.37		49,512,442.37
其他	16	94,195,158.18		94,195,158.18	75,119,641.20		75,119,641.20
（二）管理费用	17	14,944,352.80		14,944,352.80	9,106,130.68		9,106,130.68
（三）筹资费用	18	3,703,887.47		3,703,887.47	2,275,953.39		2,275,953.39
（四）其他费用	19						
费用合计	20	245,542,163.90		245,542,163.90	208,430,426.56		208,430,426.56
三、限定性净资产转为非限定性净资产	21	229,050,448.53	-229,050,448.53		217,469,345.28	-217,469,345.28	
四、净资产变动额（若为净资产减少额，以“-”号填列）	22	4,893,696.33	47,061,977.86	51,955,674.19	30,210,011.84	20,372,042.19	50,582,054.03
法定代表人：潘江雪		主管会计工作负责人：俞丽佳				会计机构负责人：俞丽佳	

现 金 流 量 表

2021年度

单位名称：上海真爱梦想公益基金会

会民非03表
币种：人民币元

项 目	行次	本年发生额	上年发生额
一、业务活动产生的现金流量：			
接受捐赠收到的现金	1	174,391,095.91	212,880,850.77
收取会费收到的现金	2		
提供服务收到的现金	3	32,474,201.25	31,721,407.45
销售商品收到的现金	4		
政府补助收到的现金	5	33,744.00	204,224.74
收到的其他与业务活动有关的现金	6	2,304,626.93	40,304.50
现金流入小计	7	209,203,668.09	244,846,787.46
提供捐赠或者资助支付的现金	8		178,913,649.61
支付给员工以及为员工支付的现金	9	13,455,265.14	12,574,413.05
购买商品、接受服务支付的现金	10	166,279,087.69	
支付的其他与业务活动有关的现金	11	1,222,894.67	3,896,276.27
现金流出小计	12	180,957,247.50	195,384,338.93
业务活动产生的现金流量净额	13	28,246,420.59	49,462,448.53
二、投资活动产生的现金流量：			
收回投资所收到的现金	14	195,819,530.58	323,990,000.00
取得投资收益所收到的现金	15	16,355,631.14	12,037,615.83
处置固定资产和无形资产所收回的现金	16		
收到的其他与投资活动有关的现金	17		
现金流入小计	18	212,175,161.72	336,027,615.83
购建固定资产和无形资产所支付的现金	19		
对外投资所支付的现金	20	221,000,000.00	387,100,000.00
支付的其他与投资活动有关的现金	21		
现金流出小计	22	221,000,000.00	387,100,000.00
投资活动产生的现金流量净额	23	-8,824,838.28	-51,072,384.17
三、筹资活动产生的现金流量：			
借款所收到的现金	24		
收到的其他与筹资活动有关的现金	25		
现金流入小计	26		
偿还借款所支付的现金	27		
偿付利息所支付的现金	28		
支付的其他与筹资活动有关的现金	29		
现金流出小计	30		
筹资活动产生的现金流量净额	31		
四、汇率变动对现金的影响额	32	-46,601.00	-84,929.10
五、现金及现金等价物净增加额	33	19,374,981.31	-1,694,864.74

法定代表人：潘江雪

主管会计工作负责人：俞丽佳

会计机构负责人：俞丽佳

上海真爱梦想公益基金会

2021 年度财务报表附注

（除另有注明外，所有金额均以人民币元为货币单位）

一、企业的基本情况

上海真爱梦想公益基金会（以下简称“基金会”）系经上海市民政局沪民执发[2008]11号文批准，成立于2008年8月14日的非公募基金，并取得沪基证字第0087号基金会法人登记证书。基金会组织机构代码证为：501780738。原始基金数额为人民币200万元，法定代表人：潘江雪。

经基金会二届二次理事会审议通过，基金会性质由地方性非公募基金会变更为地方性公募基金会，由资和信控股集团有限公司作为出资人，追加原始基金200万元。经上海市民政局及上海市社会团体管理局颁发沪民社登[2014]0042号准予变更登记决定书，于2014年1月26日取得沪基证字第0087号基金会法人登记证书。

2021年2月4日，基金会更新了基金会法人登记证书，统一社会信用代码：53310000501780738C，有效期限：自2021年02月04日至2023年04月22日。

业务范围：扶贫帮困；辅助改善教育设施；资助素质和能力教育；促进就业；资助和支持公益组织发展。（涉及行政许可的，凭许可证开展业务）

二、财务报表的编制基础

基金会执行《民间非营利组织会计制度》。

三、重要会计政策和会计估计

（一）会计期间

自公历1月1日至12月31日止为一个会计年度。

（二）记账本位币

基金会采用人民币为记账本位币。

（三）记账基础和计价原则

基金会以权责发生制为记账基础。基金会在对会计要素进行计量时，一般采用历史成本；对于按照《民间非营利组织会计制度》的规定采用重置成本、可变现净值、现值或公允

价值等其他属性进行计量的情形，基金会将予以特别说明。

（四）现金及现金等价物的确定标准

在编制现金流量表时，将基金会库存现金以及可以随时用于支付的存款确认为现金。将同时具备期限短（一般从购买日起，三个月内到期）、流动性强、易于转换为已知金额的现金、价值变动风险很小四个条件的投资，确定为现金等价物。

（五）外币业务

基金会对涉及外币的经济业务采用业务发生当日中国人民银行公布的市场汇价（中间价）折合人民币记账，所有外币性资产和负债期末按期末中国人民银行公布人民币市场中间汇价进行调整，符合资本化条件的资产有关的汇兑差额，按规定资本化并计入相关资产价值。

（六）接受捐赠资产的确认

对于基金会接受捐赠的现金资产，应当按照实际收到的金额入账。对于基金会接受捐赠的非现金资产，如接受捐赠的短期投资、存货、长期投资、固定资产和无形资产等，应当按照以下方法确定其入账价值：

1、如果捐赠方提供了有关凭据(如发票、报关单、有关协议等)的，应当按照凭据上标明的金额，作为入账价值。如果凭据上标明的金额与受赠资产公允价值相差较大的，受赠资产应当以其公允价值作为其实际成本。

2、如果捐赠方没有提供有关凭据的，受赠资产应当以其公允价值作为入账价值。

（七）应收款项

指基金会在日常业务活动过程中发生的各项应收未收债权，按照实际发生额入账。

期末，应当分析应收款项的可收回性，对预计可能产生的坏账损失按个别认定法计提坏账准备，确认坏账损失并计入当期费用。

坏账损失确认标准：

因债务人破产或死亡，以其破产财产或遗产清偿后，仍然不能收回的应收款项；

因债务人逾期未履行偿债义务，超过 3 年仍然不能收回，且具有明显特征表明不能收回的应收款项。

坏账根据基金会的管理权限，经理事会批准作为坏账损失，冲销提取的坏账准备。

坏账核算方法：坏账核算采用备抵法。

（八）存货

1、存货的分类

存货是指基金会在日常活动中持有以备出售的产成品或商品、或者为了出售或捐赠仍

处在生产过程中的，或者将在生产、提供服务或日常管理过程中耗用的材料、物资、商品等。

存货包括：在途物资、库存商品等。

2、存货的计价方法

存货在取得时，按成本进行初始计量，包括采购成本、加工成本和其他成本。存货发出时按移动加权平均法计价。

3、存货的盘存制度

采用永续盘存制。

4、存货可变现净值的确定依据及存货跌价准备的计提方法

基金会在期末按可变现净值与账面价值孰低确定存货的期末价值。对可变现净值低于账面价值的差额计提存货跌价准备。如下年度可变现净值回升，应在原已确认的跌价损失的金额内转回。

（九）短期投资

短期投资是指能够随时变现并且持有时间不准备超过 1 年（含 1 年）的投资。

1、短期投资在取得时应当按照投资成本计量。短期投资取得时的投资成本按以下方法确定：

（1）以现金购入的短期投资，按照实际支付的全部价款，包括税金、手续费等相关税费作为其投资成本。实际支付的价款中包含的已宣告但尚未领取的现金股利或已到付息期但尚未领取的债券利息，应当作为应收款项单独核算，不构成短期投资成本。

（2）接受捐赠的短期投资，接收捐赠资产的确认方法，确定其初始投资成本。

2、短期投资的利息或现金股利应当于实际收到时冲减投资的账面价值，但在购买时已计入应收款项的现金股利或者利息除外。

3、在期末，基金会应当按照规定对短期投资是否发生了减值进行检查。如果短期投资的市价低于其账面价值，应当按照市价低于账面价值的差额计提短期投资跌价准备，确认短期投资跌价损失并计入当期费用。如果短期投资的市价高于其账面价值，应当在该短期投资期初已计提跌价准备的范围内转回市价高于账面价值的差额，冲减当期费用。

4、处置短期投资时，应当将实际取得价款与短期投资账面价值的差额确认当期投资损益。

（十）长期股权投资

1、长期股权投资在取得时，应当按取得时的实际成本作为初始投资成本。初始投资成本按以下方法确定：

（1）以现金购入的长期股权投资，按照实际支付的全部价款，包括税金、手续费等相关费用，作为初始投资成本。实际支付的价款中包含的已宣告但尚未领取的现金股利，应当作为应收款项单独核算，不构成初始投资成本。

（2）接受捐赠的长期股权投资，接收捐赠资产的确认方法，确定其初始投资成本。

2、长期股权投资应当区别不同情况，分别采用成本法或者权益法核算。如果基金会对被投资单位无控制、无共同控制且无重大影响，长期股权投资应当采用成本法进行核算；如果基金会对被投资单位具有控制、共同控制或重大影响，长期股权投资应当采用权益法进行核算。

采用成本法核算时，被投资单位经股东大会或者类似权利机构批准宣告发放的利润或现金股利，作为当期投资收益。

采用权益法核算时，按应当享有或应当分担的被投资单位当年实现的净利润或发生的净亏损的份额调整投资账面价值，并作为当期投资损益。按被投资单位宣告分派的利润或现金股利计算分得的部分，减少投资账面价值。

3、处置长期股权投资时，应当将实际取得价款与投资账面价值的差额确认为当期投资损益。

4、期末，基金会应当对长期投资是否发生了减值进行检查。如果长期投资的可收回金额低于其账面价值，应当按照可收回金额低于账面价值的差额计提长期投资减值准备，确认长期投资减值损失并计入当期费用。如果长期投资的可收回金额高于其账面价值，应当在该长期投资期初已计提减值准备的范围内转回可收回金额高于账面价值的差额，冲减当期费用。

（十一）固定资产

1、固定资产确认条件

固定资产是指同时具有以下特征的有形资产：

- （1）为行政管理、提供服务、生产商品或者出租目的而持有的；
- （2）预计使用年限超过 1 年。

2、固定资产初始计量

基金会固定资产按成本进行初始计量。固定资产在取得时，应当按取得时的实际成本入账。取得时的实际成本包括买价、包装费、运输费、交纳的有关税金等相关费用，以及为使固定资产达到预定可使用状态前所必要的支出。

（1）外购的固定资产，按照实际支付的买价、相关税费以及为使固定资产达到预定可使用状态前所发生的可直接归属于该固定资产的其他支出（如，运输费、安装费、装卸费等）确定其成本。

（2）自行建造的固定资产，按照建造该项资产达到预定可使用状态前所发生的全部必

要支出确定其成本。

（3）接受捐赠的固定资产，应当按照接受捐赠的资产确定其成本。

3、固定资产后续计量及处置

（1）固定资产折旧

除已提足折旧仍继续使用的固定资产和单独计价入账的土地之外，固定资产折旧采用年限平均法分类计提，根据固定资产类别、预计使用寿命和预计净残值率确定折旧率。

各类固定资产采用直线法并按下列使用寿命、预计净残值率及折旧率计提折旧：

类型	折旧年限（年）	残值率（%）	年折旧率（%）
电子及办公设备	3-5	0	20.00-33.33

（2）固定资产的后续支出

与固定资产有关的后续支出，如果使可能流入基金会的经济利益或者服务潜力超过了原先的估计，如延长了固定资产的使用寿命，或者使服务质量实质性提高，或者使商品成本实质性降低，则应当计入固定资产账面价值，但其增计后的金额不应超过该固定资产的可收回金额。其他后续支出，应当计入当期费用。

（十二）无形资产

指基金会为开展业务活动、出租给他人、或为管理目的而持有的、没有实物形态的、非货币性长期资产，包括专利权、非专利技术、商标权、著作权、土地使用权等。

1、无形资产的初始计量

无形资产在取得时，应当按照取得时的实际成本入账：

（1）购入的无形资产，按照实际支付的价款确定其实际成本。

（2）自行开发并按法律程序申请取得的无形资产，按依法取得时发生的注册费、聘请律师费等费用，作为无形资产的实际成本。依法取得前，在研究与开发过程中发生的材料费用、直接参与开发人员的工资及福利费、开发过程中发生的租金、借款费用等直接计入当期费用。

（3）接受捐赠的无形资产，应当按照接受捐赠的资产确定其成本。

2、无形资产的后续计量

无形资产应当自取得当月起在预计使用年限内分期平均摊销，计入当期费用。

类别	使用寿命(年)	备注
软件	5	预计使用寿命

处置无形资产，应当将实际取得的价款与该项无形资产的账面价值之间的差额，计入当期收入或者费用。

（十三）净资产

1、净资产的分类

基金会的净资产是指资产减去负债后的余额。净资产应当按照其是否受到限制，分为限定性净资产和非限定性净资产等。

如果资产或者资产所产生的经济利益(如资产的投资收益和利息等)的使用受到资产提供者或者国家有关法律行政法规所设置的时间限制或(和)用途限制，则由此形成的净资产即为限定性净资产；国家有关法律行政法规对净资产的使用直接设置限制的，该受限制的净资产亦为限定性净资产；除此之外的其他净资产，即为非限定性净资产。

2、净资产的后续计量

如果限定性净资产的限制已经解除，应当对净资产进行重新分类，将限定性净资产转为非限定性净资产。

当存在下列情况之一时，可以认为限定性净资产的限制已经解除：

- （1）所限定净资产的限制时间已经到期；
- （2）所限定净资产规定的用途已经实现(或者目的已经达到)；
- （3）资产提供者或者国家有关法律行政法规撤销了所设置的限制。

如果限定性净资产受到两项或两项以上的限制，应当在最后一项限制解除时，才能认为该项限定性净资产的限制已经解除。

（十四）收入

1. 收入的确认

收入是指基金会开展业务活动取得的、导致本期净资产增加的经济利益或者服务潜力的流入，收入应当按照其来源分为捐赠收入、会费收入、提供服务收入、政府补助收入、投资收益、商品销售收入等主要业务活动收入和其他收入等。对于基金会接受的劳务捐赠，不予确认。

2、 区分交换交易所形成的收入和非交换交易所形成的收入

（1）对于因交换交易所形成的商品销售收入，基金会应当在客户取得相关商品控制权时确认收入：应当在下列条件同时满足时予以确认：

①合同各方已批准该合同并承诺将履行各自义务已将商品所有权上的主要风险和报酬转移给购货方；

②该合同明确了合同各方与所转让商品或提供劳务相关的权利和义务既没有保留通常与所有权相联系的继续管理权，也没有对已售出的商品实施控制；

③该合同有明确的与所转让商品相关的支付条款与交易相关的经济利益能够流入基金会；

④该合同具有商业实质，即履行该合同将改变基金会未来现金流量的风险、时间分布或金额相关的收入和成本能够可靠地计量。

⑤基金会因向客户转让商品而有权取得的对价很可能收回。

3. 基金会依据收入准则相关规定判断相关履约义务性质属于“在某一时段内履行的履约义务”或“某一时点履行的履约义务”，分别按以下原则进行收入确认。

（1）对于在某一时段内履行的履约义务，基金会会在该段时间内按照履约进度确认收入，但是，履约进度不能合理确定的除外。基金会考虑商品的性质，采用产出法或投入法确定恰当的履约进度。

（2）对于在某一时点履行的履约义务，基金会应当在客户取得相关商品控制权时点确认收入。

4. 收入的计量

基金会应当按照分摊至各单项履约义务的交易价格计量收入。在确定交易价格时，基金会考虑可变对价、合同中存在的重大融资成分、非现金对价、应付客户对价等因素的影响。

（1）可变对价

基金会按照期望值或最可能发生金额确定可变对价的最佳估计数，但包含可变对价的交易价格，应当不超过在相关不确定性消除时累计已确认收入极可能不会发生重大转回的金额。基金会在评估累计已确认收入是否极可能不会发生重大转回时，应当同时考虑收入转回的可能性及其比重。

（2）重大融资成分

合同中存在重大融资成分的，基金会应当按照假定客户在取得商品控制权时即以现金支付的应付金额确定交易价格。该交易价格与合同对价之间的差额，应当在合同期间内采用实际利率法摊销。

（3）非现金对价

客户支付非现金对价的，基金会按照非现金对价的公允价值确定交易价格。非现金对价的公允价值不能合理估计的，基金会参照其承诺向客户转让商品的单独售价间接确定交易价格。

（4）应付客户对价

针对应付客户对价的，应当将该应付对价冲减交易价格，并在确认相关收入与支付（或承诺支付）客户对价二者孰晚的时点冲减当期收入，但应付客户对价是为了向客户取得其他可明确区分商品的除外。

基金会应付客户对价是为了向客户取得其他可明确区分商品的，应当采用与基金会其他采购相一致的方式确认所购买的商品。基金会应付客户对价超过向客户取得可明确区分商品公允价值的，超过金额冲减交易价格。向客户取得的可明确区分商品公允价值不能合理估计的，基金会应当将应付客户对价全额冲减交易价格。

5、 各项收入应当按是否存在限定区分为非限定性收入和限定性收入进行核算。

如果资产提供者对资产的使用设置了时间限制或者用途限制，则所确认的相关收入为限定性收入；除此之外的其他所有收入，为非限定性收入。

期末，基金会应当将本期限定性收入和非限定性收入分别结转至净资产项下的限定性净资产和非限定性净资产。

（十五）费用

费用是指基金会为开展业务活动所发生的、导致本期净资产减少的经济利益或者服务潜力的流出。费用应当按照其功能分为业务活动成本、管理费用、筹资费用和其他费用等。

期末，基金会当将本期发生的各项费用结转至净资产项下的非限定性净资产，作为非限定性净资产的减项。

四、会计政策、会计估计变更以及差错更正的说明

（一）会计政策变更

无。

（二）会计估计变更

无。

（三）前期重大差错更正

无。

五、税项

（一）基金会主要税（费）种和税（费）率

税目	税率（%）	计税依据
企业所得税	25	应纳税所得额

增值税	3	销售货物或提供应税劳务
城市维护建设税	5	应缴流转税税额
教育费附加	5	应缴流转税税额

（二）税收优惠政策及依据

1. 根据《财政部国家税务总局关于非营利组织免税资格认定管理有关问题的通知》（财税〔2018〕13 号）及《国家税务总局上海市税务局关于认定上海云聚联互联网数据中心运营发展促进中心等 20 家单位非营利组织免税资格的通知》（沪税发〔2020〕87 号）文件的有关规定，基金会 2019 年 1 月 1 日至 2023 年 12 月 31 日享受免税资格。

2. 依据《财政部税务总局关于实施小微企业普惠性税收减免政策的通知》财税〔2019〕13 号，对城市维护建设税、教育费附加、地方教育费附加暂按应征税款的 50%征收。

六、财务报表重要项目的说明

说明：年初指 2021 年 1 月 1 日，年末指 2021 年 12 月 31 日，上年指 2020 年度，本年指 2021 年度。

（一）货币资金

项目	年末余额	年初余额
银行存款	27,128,694.20	7,656,118.39
其他货币资金	989,193.36	1,086,787.86
合计	<u>28,117,887.56</u>	<u>8,742,906.25</u>

其中：本期无因抵押、质押或冻结等对使用有限制、存放在境外、有潜在回收风险的款项。

（二）短期投资

名称	年末余额	年初余额
银行对公理财产品	235,010,000.00	53,510,000.00
雪松国际信托	100,000,000.00	100,000,000.00
真爱梦想 1 号私募基金		50,890,708.66
第一创业招投赢证券投资		30,000,000.00
尊享收益 52 号证券投资基金		35,000,000.00
国投泰康招福宝投资基金		40,428,821.92
合计	<u>335,010,000.00</u>	<u>309,829,530.58</u>

（三）应收款项

1、应收款项按账龄列示

账 龄	年末余额	年初余额
1 年以内（含 1 年）	1,784,622.44	396,743.10
1-2 年（含 2 年）	228,850.07	1,202,044.61
2-3 年（含 3 年）	443,016.98	2,938,009.64
3 年以上	450,214.64	1,127,000.00
合计	<u>2,906,704.13</u>	<u>5,663,797.35</u>

2、按欠款方归集的期末余额前五名的应收款项情况

债务人名称	账面余额	占应收款项合计的比例（%）	坏账准备
松桃县教育局	1,125,000.00	38.70	1,125,000.00
林西县教育局	593,950.49	20.43	
余庆县教育局	400,000.00	13.76	
铜仁市碧江区教育局	132,078.22	4.54	
彭泽县珍珠湖小学	100,029.70	3.44	
彭泽县定山中心完小	100,029.70	3.44	
彭泽县狄公小学	100,029.70	3.44	
彭泽县五柳小学	100,029.70	3.44	
合计	<u>2,651,147.51</u>	<u>91.19</u>	<u>1,125,000.00</u>

（四）预付账款

1、预付款项按账龄列示

项目	年末余额	年初余额
1 年以内（含 1 年）	2,079,753.05	987,906.74
1 年以上	107,530.95	1,889,349.59
合计	<u>2,187,284.00</u>	<u>2,877,256.33</u>

2、按欠款方归集的期末余额前五名的预付款项情况

债务人名称	账面余额	占预付款项合计的比例（%）	坏账准备
中国图书进出口上海有限公司	812,346.00	37.14	
上海达迅电脑有限公司	432,100.00	19.76	
上海菱华仓储服务有限公司	239,605.33	10.95	
江阴市顾山鑫怡电脑店	137,707.10	6.30	

债务人名称	账面余额	占预付款项合计的比例（%）	坏账准备
广州市幕天青少年教育发展服务中心	90,000.00	4.11	
合计	<u>1,711,758.43</u>	<u>78.26</u>	

（五）存货

项目	年末余额	账面价值
	账面余额	跌价准备
库存商品	2,742,609.72	2,742,609.72
合计	<u>2,742,609.72</u>	<u>2,742,609.72</u>
（续上表）		

项目	年初余额	账面价值
	账面余额	跌价准备
库存商品	3,371,967.05	3,371,967.05
合计	<u>3,371,967.05</u>	<u>3,371,967.05</u>
（六）待摊费用		

项目	年末余额	年初余额
域名使用费		462.89
合计		<u>462.89</u>
（七）长期股权投资		

被投资单位名称	年初余额	本期增减变动	
		追加投资	减少投资
上海梦想力教育科技有限公司	4,000,000.00		
合计	4,000,000.00		
接上表:			

本年增减变动			
权益法下确认的投资损益	其他综合收益调整	其他权益变动	现金红利
297,577.28			
297,577.28			
接上表：			

本年增减变动	年末余额	资产减值准备
本期计提减值准备	其他	
	4,297,577.28	

	本年增减变动		年末余额	资产减值准备
	本期计提减值准备	其他		
			4,297,577.28	
(八) 固定资产				
固定资产情况				
项 目	期初余额	本期增加	本期减少	期末余额
一、账面原值合计：		27,247.00		27,247.00
其中：电子及办公设备		27,247.00		27,247.00
二、累计折旧合计：		4,307.66		4,307.66
其中：电子及办公设备		4,307.66		4,307.66
三、固定资产账面净值合计				22,939.34
其中：电子及办公设备				22,939.34
(九) 无形资产				
项目	年初余额	本期增加	本期减少	年末余额
一、账面原值合计	2,085,700.00			2,085,700.00
其中：软件	2,085,700.00			2,085,700.00
二、累计摊销合计	2,085,700.00			2,085,700.00
其中：软件	2,085,700.00			2,085,700.00
三、无形资产减值准备金额合计				
其中：软件				
四、账面价值合计				
其中：软件				
(十) 应付款项				
账龄	年末余额		年初余额	
1 年以内（含 1 年）	12,789,818.97		18,255,907.63	
1 年以上	1,707,783.75		7,504,504.26	
合计	14,497,602.72		25,760,411.89	
(十一) 应付工资				
项目	年末余额		年初余额	
	账面余额		账面余额	
工资、奖金、津贴和补贴	2,145,798.84		2,071,746.91	
社会保险费	200,243.80		204,974.30	

项目	年末余额	年初余额
	账面余额	账面余额
住房公积金	49,247.00	76,408.00
其他	84,860.20	48,536.49
其中：劳务费	84,860.20	48,536.49
合计	2,480,149.84	2,401,665.70

(十二) 应交税金

项目	年末余额	年初余额
	账面余额	账面余额
个人所得税	146,059.92	164,064.36
增值税	73,934.18	28,983.70
附加税	3,766.50	2,980.12
合计	223,760.60	196,028.18

(十三) 非限定性净资产

项 目	年初余额	本年增加	本年减少	年末余额
非限定性净资产	147,538,405.00	250,435,860.23	245,542,163.90	152,432,101.33
合计	147,538,405.00	250,435,860.23	245,542,163.90	152,432,101.33

(十四) 限定性净资产

项 目	年初余额	本年增加	本年减少	年末余额
限定性净资产	158,589,409.68	276,112,426.39	229,050,448.53	205,651,387.54
合计	158,589,409.68	276,112,426.39	229,050,448.53	205,651,387.54

(十五) 业务活动收入

1、按收入类别分类

项目	本年发生额		
	非限定性收入	限定性收入	合计
捐赠收入	4,482,659.58	242,321,483.37	246,804,142.95
提供服务收入	10,254.27	33,790,943.02	33,801,197.29
政府补助收入	33,744.00		33,744.00
投资收益	16,653,208.42		16,653,208.42
其他收入	205,545.43		205,545.43
合计	21,385,411.70	276,112,426.39	297,497,838.09

(续上表)			
项目	上年发生额		
	非限定性收入	限定性收入	合计
捐赠收入	3,912,265.71	206,123,056.70	<u>210,035,322.41</u>
提供服务收入	3,076.68	31,718,330.77	<u>31,721,407.45</u>
政府补助收入	204,224.74		<u>204,224.74</u>
投资收益	16,997,146.41		<u>16,997,146.41</u>
其他收入	54,379.58		<u>54,379.58</u>
合计	<u>21,171,093.12</u>	<u>237,841,387.47</u>	<u>259,012,480.59</u>

2、限定性收入明细

项目	本年发生额		上年发生额
梦想中心项目	93,181,680.46		91,602,707.33
实物捐赠	73,759,620.01		45,726,978.98
公益合作伙伴	20,471,094.31		7,843,528.51
联合劝募	18,928,686.52		35,075,165.01
益童美好空间项目	16,250,000.00		
培训	12,284,250.00		4,390,000.00
运动梦想课	10,853,366.58		2,288,721.54
去远方	8,059,349.73		8,216,594.54
专项基金	6,753,713.26		15,375,872.96
星光图书室	3,931,315.75		6,405,786.95
99 学校项目	3,700,967.83		
梦想科技节	1,365,029.78		630,000.00
爱在边疆	1,050,000.00		
学习共同体	1,000,000.00		1,010,000.00
梦想课程	833,787.08		480,990.00
社区梦想中心项目	733,691.65		1,427,818.65
教育信息系统	550,000.00		200,000.00
吉林省孤儿学校项目	520,570.71		
国际理解	434,129.93		
DMD 孩子的愿望	360,000.00		
分享爱	325,423.84		338,379.86
童心汇趣	305,300.00		
局长工作坊	231,548.68		214,418.90

项目	本年发生额	上年发生额
校园守护包	129,591.34	8,759,880.33
小童善治	49,306.93	
梦想大篷车		3,138,220.90
腾讯“家长课堂”课程		990,000.00
抗击疫情专题项目		919,301.00
厦门海沧东瑶学校项目		600,000.00
其他项目	50,002.00	2,207,022.01
合计	<u>276,112,426.39</u>	<u>237,841,387.47</u>

3、大额捐赠收入明细

项目	本年发生额		合计
	限定性收入	非限定性收入	
安踏体育用品集团有限公司	69,040,900.42		<u>69,040,900.42</u>
中国教育发展基金会	15,750,000.00		<u>15,750,000.00</u>
腾讯公益众筹平台网友捐赠	14,747,606.40	743,448.17	<u>15,491,054.57</u>
惠普贸易（上海）有限公司	12,650,666.00		<u>12,650,666.00</u>
真爱梦想支付宝渠道捐赠（蚂蚁金服）	12,031,886.65	63,288.19	<u>12,095,174.84</u>
腾讯公益慈善基金会	6,743,225.71	703,342.52	<u>7,446,568.23</u>
汇丰银行（中国）有限公司	6,938,228.88	125,166.00	<u>7,063,394.88</u>
凯华地产（中国）集团有限公司	4,250,649.56		<u>4,250,649.56</u>
小红书科技有限公司	4,000,000.00		<u>4,000,000.00</u>
深圳民森投资有限公司	3,170,000.00		<u>3,170,000.00</u>
袁女士	3,100,000.00	5,000.00	<u>3,105,000.00</u>
上海盘京公益基金会	3,000,000.00		<u>3,000,000.00</u>
龙先生	3,000,000.00		<u>3,000,000.00</u>
中信银行信用卡中心	2,599,980.43	8,780.00	<u>2,608,760.43</u>
北京泰合鼎诚投资咨询有限公司	2,500,000.00		<u>2,500,000.00</u>
中国建设银行	2,440,000.00		<u>2,440,000.00</u>
上海宽娱数码科技有限公司（哔哩哔哩）	2,135,000.02	165,000.00	<u>2,300,000.02</u>
地素时尚股份有限公司	2,039,769.30		<u>2,039,769.30</u>
普华永道中天会计师事务所	1,480,000.00	122,540.72	<u>1,602,540.72</u>
微微	1,480,000.00		<u>1,480,000.00</u>
国家开发投资集团有限公司	1,440,400.00		<u>1,440,400.00</u>
北京联想公益基金会	1,200,000.00	225,000.00	<u>1,425,000.00</u>

项目	本年发生额		
	限定性收入	非限定性收入	合计
珀莱雅化妆品股份有限公司	1,400,000.00		<u>1,400,000.00</u>
上海绿河投资有限公司、宁波燕创资产管理集团 有限公司	1,350,000.00	50,000.00	<u>1,400,000.00</u>
上海高毅资产管理合伙企业（有限合伙）	1,300,000.00	9,000.00	<u>1,309,000.00</u>
中电科安全科技河北有限公司	1,295,180.93		<u>1,295,180.93</u>
山西运城市盐湖区教育局	1,260,000.00		<u>1,260,000.00</u>
胡勇敏	1,230,000.00		<u>1,230,000.00</u>
上海森松制药设备工程有限公司	1,200,000.00		<u>1,200,000.00</u>
吴圣皓	1,040,213.00		<u>1,040,213.00</u>
黄泽丰、黄泽韬	1,000,000.00		<u>1,000,000.00</u>
申能（集团）有限公司	1,000,000.00		<u>1,000,000.00</u>
深圳东方港湾投资管理股份有限公司	1,000,000.00		<u>1,000,000.00</u>
陈劲	1,000,000.00		<u>1,000,000.00</u>
招商基金管理有限公司	1,000,000.00		<u>1,000,000.00</u>
国投泰康信托有限公司	1,000,000.00		<u>1,000,000.00</u>
苏州贵和企业管理咨询服务有限公司	1,000,000.00		<u>1,000,000.00</u>
上海博鸿资产管理合伙企业（有限合伙）	950,000.00	50,000.00	<u>1,000,000.00</u>
李卓	500,000.00	500,000.00	<u>1,000,000.00</u>

（续上表）

项目	上年发生额		
	限定性收入	非限定性收入	合计
腾讯公益众筹平台网友捐赠	39,621,839.46		<u>39,621,839.46</u>
上海布鲁可科技有限公司	30,575,937.00		<u>30,575,937.00</u>
腾讯公益慈善基金会	14,592,914.23	920,697.15	<u>15,513,611.38</u>
安踏体育用品集团有限公司	11,679,754.50		<u>11,679,754.50</u>
真爱梦想支付宝渠道捐赠（蚂蚁金服）	10,123,992.58		<u>10,123,992.58</u>
招商局慈善基金会	4,977,975.00		<u>4,977,975.00</u>
山西省运城市盐湖区教育科技局	4,466,400.00		<u>4,466,400.00</u>
友成企业家扶贫基金会	3,979,800.00	5,000.00	<u>3,984,800.00</u>
火堆项目捐赠	3,483,891.75		<u>3,483,891.75</u>
深圳韦玥创意投资集团	3,110,000.00		<u>3,110,000.00</u>
上海盘京公益基金会	3,000,000.00		<u>3,000,000.00</u>

项目	上年发生额		
	限定性收入	非限定性收入	合计
彤程基金会有限公司	2,843,199.00		<u>2,843,199.00</u>
北京中银慈善基金会	2,360,000.00		<u>2,360,000.00</u>
深圳民森投资有限公司	2,100,000.00		<u>2,100,000.00</u>
兴证全球基金管理有限公司	2,063,961.91	20,000.00	<u>2,083,961.91</u>
上海天慈国际药业有限公司	2,060,000.00		<u>2,060,000.00</u>
江西省上饶市德兴市教育体育局	2,025,000.00		<u>2,025,000.00</u>
凯华地产（中国）集团有限公司	2,020,000.00		<u>2,020,000.00</u>
上海宽娱数码科技有限公司（哔哩哔哩）	1,295,000.00	705,000.00	<u>2,000,000.00</u>
深圳市涌容资产管理有限公司	2,000,000.00		<u>2,000,000.00</u>
龙先生	2,000,000.00		<u>2,000,000.00</u>
邓锋	1,200,000.00		<u>1,200,000.00</u>
国投泰康信托有限公司	1,650,000.00		<u>1,650,000.00</u>
苏宁控股集团	1,636,220.90		<u>1,636,220.90</u>
江西省赣州市安远县教育科技体育局	1,600,250.52		<u>1,600,250.52</u>
江西省赣州市南康区教育科技体育局	1,500,203.88		<u>1,500,203.88</u>
湖南方正证券汇爱公益基金会	1,500,000.00		<u>1,500,000.00</u>
毛军华	1,500,000.00		<u>1,500,000.00</u>
北京方源公益基金会	1,372,000.00		<u>1,372,000.00</u>
上海高毅资产管理合伙企业（有限合伙）	1,300,000.00	9,000.00	<u>1,309,000.00</u>
北京燕园未来科技有限公司&上海绿河投资有限 公司	1,200,000.00	20,000.00	<u>1,220,000.00</u>
江西省吉安市万安县教育体育局	1,218,400.00		<u>1,218,400.00</u>
VIPKID-北京大米未来科技有限公司	1,050,000.00		<u>1,050,000.00</u>
广州市腾越投资有限公司	1,000,000.00		<u>1,000,000.00</u>
惠安县亮亮教育基金会	1,000,000.00		<u>1,000,000.00</u>
科大讯飞股份有限公司	1,000,000.00		<u>1,000,000.00</u>
内蒙古赤峰市克什克腾旗教育局	1,000,000.00		<u>1,000,000.00</u>
江西省上饶市鄱阳县教育体育局	1,000,000.00		<u>1,000,000.00</u>
心和公益基金会	1,000,000.00		<u>1,000,000.00</u>

4、政府补助收入

项目	本年发生额	上年发生额
就业补贴	744.00	4,464.00

政府专项资金	30,000.00	
租房补贴		199,760.74
优秀项目奖励	3,000.00	
合计	<u>33,744.00</u>	<u>204,224.74</u>

5、投资收益

项目	本年发生额	上年发生额
货币基金处置收益	2,693,566.39	2,503,186.29
指数分级证券投资基金处置收益	13,662,064.75	14,493,960.12
权益法核算的长期股权投资收益	297,577.28	
合计	<u>16,653,208.42</u>	<u>16,997,146.41</u>

（十六）费用

1、按费用类别

项目	本年发生额	上年发生额
业务活动成本	226,893,923.63	197,048,342.49
管理费用	14,944,352.80	9,106,130.68
筹资费用	3,703,887.47	2,275,953.39
合计	<u>245,542,163.90</u>	<u>208,430,426.56</u>

2、业务活动成本

项目	本年发生额	上年发生额
实物发放	73,759,620.01	45,726,443.00
公益伙伴合作（含联合劝募）	44,962,157.10	49,512,442.37
梦想中心建设	41,717,341.73	42,906,538.87
梦想中心运营	36,961,959.94	28,815,024.80
教育信息系统	7,192,900.20	5,565,430.22
运动梦想课	4,806,468.26	694,695.25
去远方	3,485,498.35	
星光图书室	2,332,184.49	3,817,590.15
吉林省孤儿学校项目	2,092,386.00	2,214,810.00
梦想大篷车项目	1,406,296.20	1,725,801.44
童心汇趣	1,257,564.99	
年报主题活动	1,159,582.28	364,458.14
红河奖励金项目	1,060,000.00	
公益体育营	589,609.91	

项目	本年发生额	上年发生额
梦想科技节	552,119.18	276,066.61
对口支援专项资助	368,145.63	
益童美好空间项目	270,505.35	
腾讯“家长课堂”课程合作项目	187,142.76	428,576.66
看见未来研究院	185,661.65	763,152.61
智学计划-贫困学生智能学习公益项目	71,500.00	344,928.00
十二周年书籍出版		88,000.00
真爱之声		30,653.60
MIS 系统		138,246.28
中国基金会发展论坛项目		100,000.00
学习共同体项目		964,273.05
公益中国项目		267,417.67
梦想图书角项目		165,735.28
“属你了不起”儿童艺术展		98,038.59
中国教育创新成果公益博览会		6,219.84
校园守护包		8,529,157.32
抗击疫情专题项目		919,301.00
六一儿童艺术项目		168,851.71
融冰计划		26,797.00
其他	2,475,279.60	2,389,693.03
合计	<u>226,893,923.63</u>	<u>197,048,342.49</u>

3、管理费用

项目	本年发生额	上年发生额
职工薪酬	6,828,031.25	5,937,862.73
社保及公积金	1,733,478.08	1,174,326.25
房租及物业费	755,987.96	578,886.93
差旅费	637,473.69	426,795.93
物资采购	444,176.16	
服务采购	415,733.32	
劳务费	392,229.79	223,443.22
保险费	179,142.89	35,298.80
残保金	91,459.80	
办公费	88,916.03	77,673.86

项目	本年发生额	上年发生额
体检费	4,600.00	
折旧与摊销	4,307.66	
坏账准备	3,225,000.00	100,000.00
其他	143,816.17	551,842.96
合计	<u>14,944,352.80</u>	<u>9,106,130.68</u>

4、筹资费用

项目	本年发生额	上年发生额
筹款活动	1,541,727.54	656,640.22
品牌宣传	1,498,864.31	1,131,374.76
日常筹款	425,141.98	303,457.18
日常筹款(公募)	160,698.02	84,854.10
汇兑损失	46,601.00	89,018.82
手续费	30,854.62	10,608.31
合计	<u>3,703,887.47</u>	<u>2,275,953.39</u>

七、理事会成员和职工的人数、变动情况以及获得的薪金等报酬情况的说明

（一）本届理事会及监事会成员的姓名、工作单位、在基金会领取报酬的情况

1、本届理事会成员

姓名	工作单位	本年度领取报酬金额(税后)
潘江雪	上海真爱梦想公益基金会 理事长	无
吴冲	上海真爱梦想公益基金会 副理事长	无
宿彦慧	上海真爱梦想公益基金会 秘书长	345,065.03
胡斌	上海真爱梦想公益基金会 文化价值观委员会主席	无
刘蔓	中国国际金融股份有限公司董事总经理	无
何进	退休	无
陈数	梦想先锋、著名演员	无
王全	北京兆泰集团股份有限公司 董事长	无
陈劲	上海高金金融研究院执行院长	无

*报酬金额包含考核奖金

2、本届监事会成员

姓名	工作单位	本年度领取报酬金额(税后)
郑苏芬	福建省兴业证券慈善基金会 理事长	无
史俊明	大成律师事务所上海分所高级合伙人	无
申宇	上海真爱梦想公益基金会 审计与合规委员会副主席	无
刘渊	上海真爱梦想公益基金会 人力资源与薪酬发展委员会主席	无

（二）基金会职工总数(不含支付劳务费人数)、各部门职工人数、工资总额、人均工资

（不含支付的劳务费）

部门	平均人数	部门工资
理事长办公室	3	591,645.62
秘书处	3	1,103,258.98
管理部	3	354,192.88
财务部	6	634,019.45
组织发展部	6	703,683.18
公募部	4	491,150.97
品牌部	7	801,508.42
合作发展部	5	642,573.14
梦想中心部	3	391,040.60
梦想课程研究院	6	765,957.66
去远方事业部	4	411,079.97
伙伴发展部	5	600,646.20
社区发展部	1	25,552.63
战略研究院	3	356,559.61
运动梦想课/梦想大篷车	2	438,400.00
合计	<u>61</u>	<u>8,311,269.31</u>
人均月工资		11,354.19

注：上述工资总额中未包含为职工支付的社会保险费、住房公积金、福利费及奖金等。

八、在计算公益事业支出比例、人员工资福利和行政办公支出比例时需要具体说明的事项

基金会无需要具体说明的事项。

九、重大公益项目收支明细表

项目	收入	费用				总计
		梦想中心建设	交通差旅费	物流费	其他费用	
		硬件采购、运营 及人工费用				
梦想中心	93,181,680.46	72,699,719.67	458,993.88	3,281,503.24	2,239,084.88	<u>78,679,301.67</u>

*梦想中心项目收入与费用之间的差额，为后续 4 年的培训运营

十、关联方关系及其交易

（一）关联方关系

其他关联方名称	其他关联方与基金会的关系
真爱梦想中国教育基金有限公司	同一创始人
上海真爱梦想公益发展中心	出资成立的组织
吉林省真爱梦想学校	出资成立的组织
上海梦想力教育科技有限公司	出资成立的组织
上海市静安真爱梦想教育进修学院	出资成立的组织

（二）关联方交易

其他关联方名称	交易类别	交易金额
上海真爱梦想公益发展中心	接受服务	17,800,000.00
吉林省真爱梦想学校	接受服务	2,230,445.31
上海梦想力教育科技有限公司	接受服务	6,970,000.00
上海市静安真爱梦想教育进修学院	接受服务	14,898,600.00

（三）关联方应收应付款项余额

项目名称	关联方	年末余额		年初余额	
		账面余额	坏账准备	账面余额	坏账准备
应收账款	上海真爱梦想公益发展中心	2,045.00		2,045.00	

十一、固定资产清查明细表

项 目	期初余额	本期增加	本期减少	期末余额
一、账面原值合计：		<u>27,247.00</u>		<u>27,247.00</u>
其中：电子及办公设备		27,247.00		27,247.00
二、累计折旧合计：		<u>4,307.66</u>		<u>4,307.66</u>
其中：电子及办公设备		4,307.66		4,307.66
三、固定资产账面净值合计		<u>27,247.00</u>	<u>4,307.66</u>	<u>22,939.34</u>
其中：电子及办公设备		27,247.00	4,307.66	22,939.34

十二、资产提供者设置了时间或用途限制的相关资产情况的说明

年初余额	项 目	本年增加	本年减少	年末余额
	自主项目	152,138,344.46	106,553,065.28	
	实物	73,759,620.01	73,759,620.01	
<u>158,589,409.68</u>	联合劝募项目	22,989,654.35	26,784,350.21	<u>205,651,387.54</u>
	公益合作项目	20,471,094.31	10,876,931.97	
	专项基金	6,753,713.26	11,076,481.06	
	合计	<u>276,112,426.39</u>	<u>229,050,448.53</u>	

十三、受托代理业务情况的说明

基金会无受托代理业务。

十四、重大资产减值情况的说明

基金会无重大资产减值情况。

十五、接受劳务捐赠情况的说明

（一） 本报告期内基金会接受的无偿劳务捐赠

捐助方	免费提供服务或劳务或实物
北京大成(上海)律师事务所	人力资源智力支持
余正新	场地支持
上海市留学人员之家	场地支持
天职国际会计师事务所（特殊普通合伙）	审计服务支持
上海爱数信息技术股份有限公司	软件系统支持

捐助方	免费提供服务或劳务或实物
联想（上海）有限公司	场地支持
混沌时代（北京）教育科技有限公司	人力资源智力支持
中欧国际工商学院	人力资源智力支持
万科公益基金会	人力资源智力支持
中金财富环球家族办公室	人力资源智力支持
上海复星公益基金会	人力资源智力支持
麦肯锡（上海）咨询有限公司	人力资源智力支持
辽宁省沈阳市浑南区第七十三中学	场地支持
辽宁省沈阳市浑南区深井子小学	场地支持
黑龙江省双鸭山市宝清县教育局	场地支持
黑龙江省双鸭山市宝清县高级中学	场地支持
北京交通大学	场地支持
四川省凉山彝族自治州西昌市西昌一中俊波外国语学校	场地支持
河北省唐山市路北区幸福小学	场地支持
福建省晋江市第五实验小学	场地支持、志愿者支持
湖北省恩施土家族苗族自治州利川市第一民族实验小学	场地支持
湖北省十堰市郧阳区城关镇第三完全小学	场地支持
黑龙江省哈尔滨市阿城区金源小学校	场地支持
黑龙江省哈尔滨市道里区群力实验第二小学	场地支持
黑龙江省绥化市海伦市第二中学	场地支持
黑龙江省双鸭山市第三十二中学	场地支持
四川省自贡市富顺县衡川实验学校	场地支持
四川省成都市大邑县苏家学校	场地支持
四川省内江市桐梓坝小学校	场地支持
四川省资中县水南实验学校	场地支持
内蒙古赤峰市克什克腾旗经棚镇民族实验小学	场地支持
云南省普洱市澜沧拉祜族自治县民族小学	场地支持
辽宁省沈阳市浑南区实验中学	场地支持
贵州省安顺市平坝区黎阳学校	场地支持
江西省上饶市德兴市第一中学	场地支持
招商银行深圳分行	场地支持
深圳市艾宝莉时尚设计有限公司	场地支持
深圳市涌容资产管理有限公司	场地支持
深圳市中洲置地有限公司	场地支持

捐助方	免费提供服务或劳务或实物
深圳通利华汽车贸易有限公司	活动支持
北京字节跳动科技有限公司	活动支持
普华永道中天会计师事务所	活动支持
浦发银行北京亚运村支行党支部	活动支持
阿斯麦（上海）光刻设备科技有限公司	场地支持、活动支持
刘淑玲	场地支持
中科守护（北京）安全科技有限公司	物资支持、场地支持
蚂蚁金服（杭州）网络技术有限公司	活动支持
云南省大理市弥渡县牛街彝族乡民族中学	场地支持
甘肃省和政县闵家小学	活动支持、志愿者支持
甘肃省和政县三十里铺小学	活动支持、志愿者支持
贵州省安顺市平坝区昌河中心小学	志愿者支持
江西省吉安市万安县枳头中心小学	志愿者支持
贵州省黔南布依族苗族自治州罗甸县第二小学	场地支持
重庆市酉阳土家族苗族自治县教师进修学校	活动支持、场地支持
西藏自治区日喀则市上海实验学校	场地支持
上海援藏工作组（日喀则市）	活动支持
海南省教育厅	场地支持
江西省上饶市德兴市银城第二小学	场地支持
上海蓝鳍信息科技有限公司	课程支持、志愿者支持
空境影像公益	课程支持、志愿者支持
上海寰钛教育科技有限公司	课程支持、志愿者支持
一拍即传	相册平台支持
邀为(上海)数字技术有限公司	课程支持、志愿者支持
上海亿角鲸海洋研究中心	课程支持、志愿者支持
真爱梦想-VIPKID 专项基金	课程支持、志愿者支持
真爱梦想-爱碍爱就业支持专项基金	课程支持、志愿者支持
真爱梦想-科技创新教育专项基金	课程支持、志愿者支持
泰洋川禾公益	课程支持、志愿者支持
戴巴棣	社会主义核心价值观图书
陈数	《风暴》、《90 后》电影票
樊登读书 APP	10 所梦想中心图书
上海钟书实业有限公司	图书（钟书自印）
广州视睿电子科技有限公司	Seewo86 寸互动大屏含 OPS

捐助方	免费提供服务或劳务或实物
联想（北京）有限公司	联想笔记本电脑 E41-55
江阴市嘉澳商贸有限公司	书柜、毛毡板、茶具
北京中创文旅文化产业集团	江戸时代浮世绘原版珍藏展
中国图书进出口上海公司	150 盒绘本盲盒
爱康国宾健康体检管理集团有限公司	体检卡
瑞银证券有限责任公司	98 台显示器和 167 套键盘
周汪湄	拍卖物资珠宝 57 件/套
上海国际主题乐园有限公司	乐园门票及物资支持
北京 2022 年冬奥会和冬残奥会组织委员会	冬奥教育材料
深圳花与兽电子商务有限公司	香薰蜡烛
上海小度技术有限公司	小度智能 pad (小度智能屏 X8)
信美会员 潘红娥	英语学习机
崔莉	物资支持
北京味珍饮品有限公司	物资支持
上海香奈食品有限公司	物资支持
深圳市星妃生物科技有限公司	物资支持
可可琳纳食品贸易（上海）股份有限公司	物资支持
前海万汇股权投资管理（深圳）有限公司	物资支持
丁玮	物资支持
宁夏美御葡萄酒酿造有限公司	物资支持
有赞商盟、蒋梦婕工作室	物资支持

（二）本报告期内基金会共有 618 人次志愿者提供了 12, 719. 50 小时的志愿服务。

捐赠方	提供服务	服务小时数
325 人次	去远方	6, 876. 00
129 人次	分享爱慈善晚宴	1, 797. 00
61 人次	梦想大篷车	864. 00
103 人次	其他	3, 182. 50
合计		<u>12, 719. 50</u>

十六、对外承诺和或有事项情况的说明

截至资产负债表日，基金会无需披露的对外承诺和或有事项。

十七、资产负债表日后非调整事项的说明

截至本财务报表批准报出日止，基金会未发生影响本财务报表阅读和理解的重大资产负债表日后事项中的非调整事项。

十八、其他重大事项

基金会无其他重大事项。

上海真爱梦想公益基金会

2022 年 4 月 18 日



本年报采用环保纸与大豆油墨印制
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